





# Human dimensions of sustainable energy systems

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# Environmental psychology

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- > Interaction human and environment
  - Environmental conditions influence human behaviour and well-being
  - Human behaviour affects environmental quality





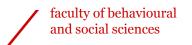
# Psychology and ESI

- > Behaviour changes needed in ESI
  - Change user behaviour
    - use less or adapt demand to supply
  - Adopt and use of energy efficient technology
  - Adopt and use monitoring/control technology
  - Adopt and use renewable energy sources and different energy carriers
- > Acceptability of ESI and policies



## Acceptability future energy systems

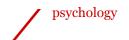
- > Centralised energy production preferred above own and particularly local production
- > Autonomous control preferred above automated technology
  - But high control is frustrating



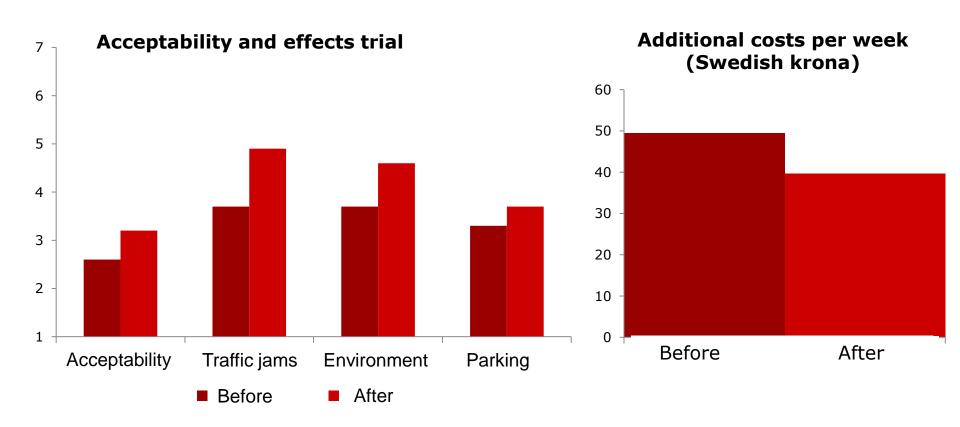
## Acceptability and effectiveness

- > Does acceptability increase after the implementation of unpopular policies?
- > Stockholm congestion charging trial
- > Before and after measurement
  - Acceptability
  - Expected and actual effects
- > Hypothesis: acceptability increases because effects more positive than expected





### Effects: Stockholm













Steg & De Groot (2012); Steg, Perlaviciute, Van der Werff & Lurvink (2014)











Steg & De Groot (2012); Steg, Perlaviciute, Van der Werff & Lurvink (2014)





















De Groot & Steg (2007, 2008); Hansen, Steg, & Suhlman (forthcoming); Jakovcevic & Steg (2013); Ünal, Steg, Rumpf, & Granskaya (forthcoming); Steg, Abrahamse, & Dreijerink (2005); Steg, Perlaviciute, Van der Werff, & Lurvink (2014)

#### Value conflict

- > Pro-environmental actions are often costly, effortful or inconvenient
- > Reduce value conflict
  - Make pro-environmental actions beneficial
  - Strengthen or activate biospheric values





#### Effects of PAYD

> PAYD: discount on insurance fee when driving safe and environmentally sound

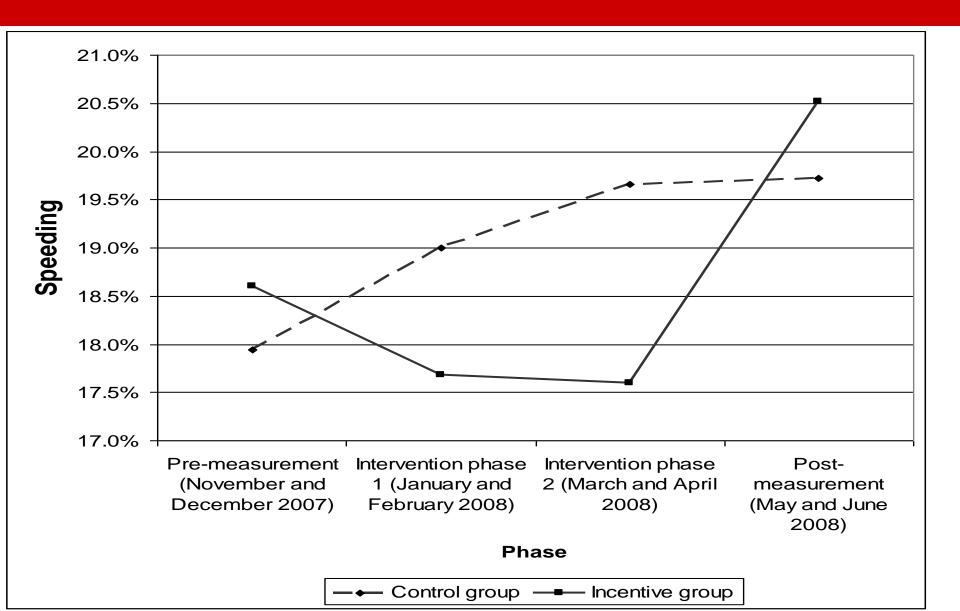
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- not speeding
- > Monitor driving behaviour via GPS before, during and after the trial
- > Experimental and control group













#### Environment

#### Do You Care About the **Environment?**

Take a coupon for a FREE professional tire check!



- Like balloons, your tires lose pressure over time.
- Improper tire pressure increases fuel consumption which harms our environment.
- Properly inflating tires cuts back vehicle emissions.





Snappy Lube #23 1402 N. Main Street Blacksburg, VA 24060

Snappy Lube #24 2405 Market Street Christiansburg, VA 24073

#### Money

#### Do You Care About your **Finances?**

Take a coupon for a FREE professional tire check!



- Like balloons, your tires lose pressure over time.
- Improper tire pressure increases fuel consumption, which is expensive.
- Properly inflating cuts back fuel costs.



Participating stations:

Snappy Lube #23 1402 N. Main Street Blacksburg, VA 24060

Snappy Lube #24 2405 Market Street Christiansburg, VA 24073

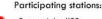
#### Control

# Take a coupon for a FREE professional tire check!



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- Like balloons, your tires lose pressure over time.
- The average U.S. driver travels 12.000 miles yearly.
- Not everyone checks their tires regularly.





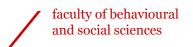
Snappy Lube #23 1402 N. Main Street Blacksburg, VA 24060

Snappy Lube #24 2405 Market Street



Bolderdijk, Steg, Geller, Lehman & Postmes (2013)







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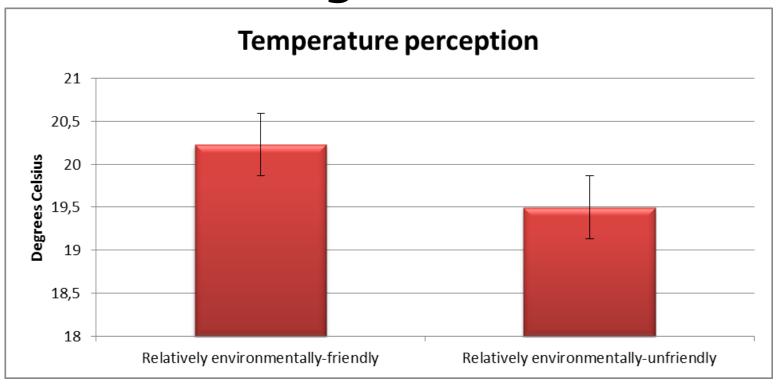
- > Sometimes pleasurable hedonic wellbeing
- > Oftentimes meaningful eudaimonic wellbeing
- Acting pro-environmentally associated with positive feelings
  - Particularly if behaviour is autonomous and when a person strongly values the environment
  - Encourages pro-environmental actions





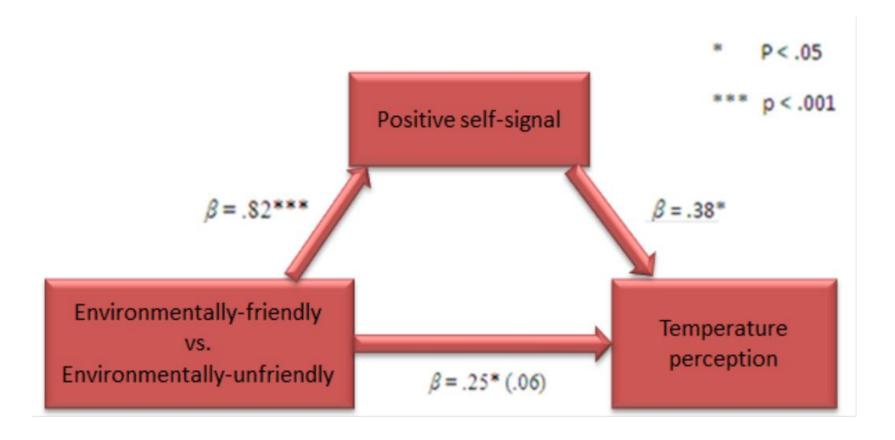
# Pro-environmental behaviour and warm glow

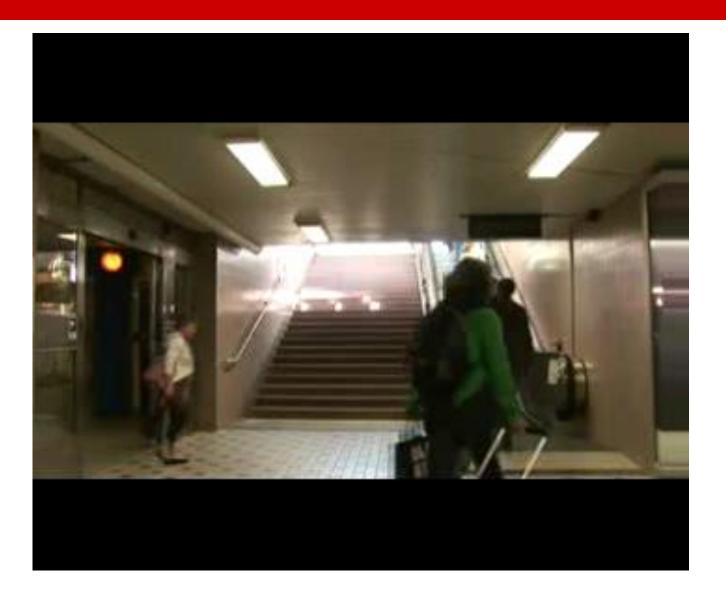
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# Positive self-signal



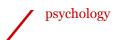


# Prediction interest in local renewable energy systems

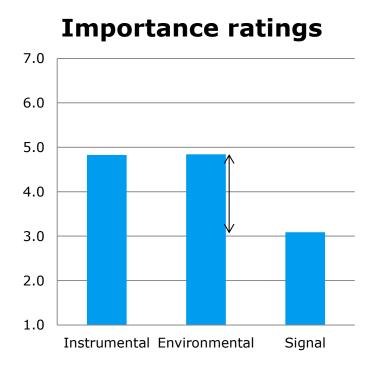
- > Instrumental aspects
  - e.g. costs, security of supply
- > Environmental aspects
  - e.g. CO<sub>2</sub> emissions
- > Signaling to self or others
  - e.g. status, express yourself

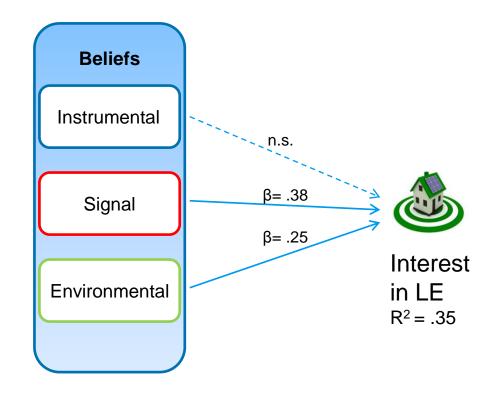






# Symbolic value









# Biospheric values and behaviour

- > Values influence behaviour mainly indirectly
  - Affect importance and evaluations of consequences of actions
  - Affect information processing
  - Identity: link consequences to the self





# Values and preferences

Egoistic and biospheric values:

- > Define what is important
  - consequences for self or environment
- > Shape overall positive or negative views
- > Help maintain positive or negative views
  - Motivated cognition I support (or oppose) it, so it has many (dis)advantages

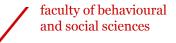






- > Strong egoistic values
  - Nuclear power more acceptable
  - More positive egoistic and environmental consequences
- > Strong biospheric values
  - Nuclear power less acceptable
  - Risks more, environmental benefits less likely
- > Strong negative correlations between risks and benefits





# Values and preferences for local renewable energy systems

- > Strong egoistic values
  - renewable energy systems less acceptable
  - environmental benefits less likely
- > Strong biospheric values
  - renewable energy systems more acceptable
  - egoistic disadvantages less likely



#### Tailored information and feedback

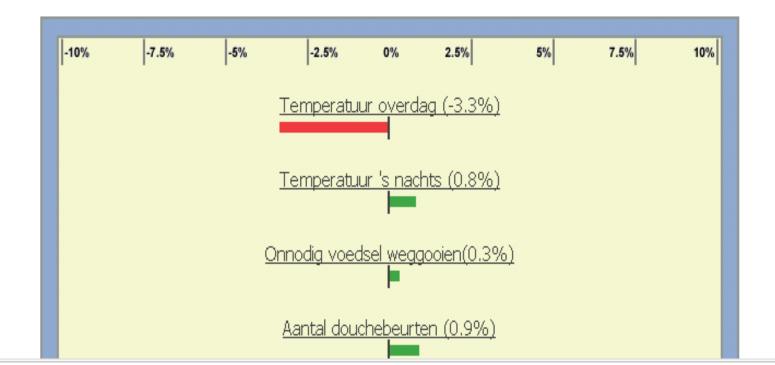
- > Assess household energy use based on possession and use of goods and appliances
  - Before and after intervention
- > Tailored information via interactive webpage
- > Feedback on energy savings

#### Wat heeft u bespaard?

In de onderstaande figuur is weergegeven hoe uw energiegebruik is veranderd ten opzichte van het begin van dit experiment.

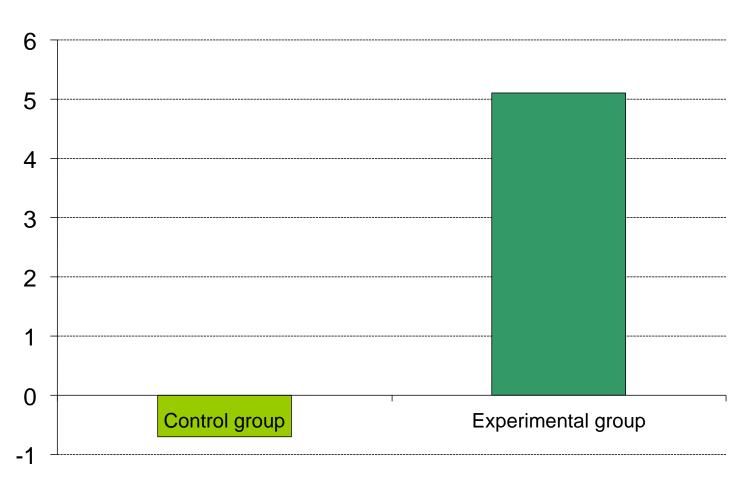
De groene balken geven weer op welke terreinen u energie heeft bespaard. De <mark>rode</mark> balken geven weer op welke terreinen u meer energie bent gaan gebruiken.

Hoe langer de balken, hoe groter de verandering in uw energiegebruik.





## Mijnenergieadviseur.nl: Results









# Values and persuasion





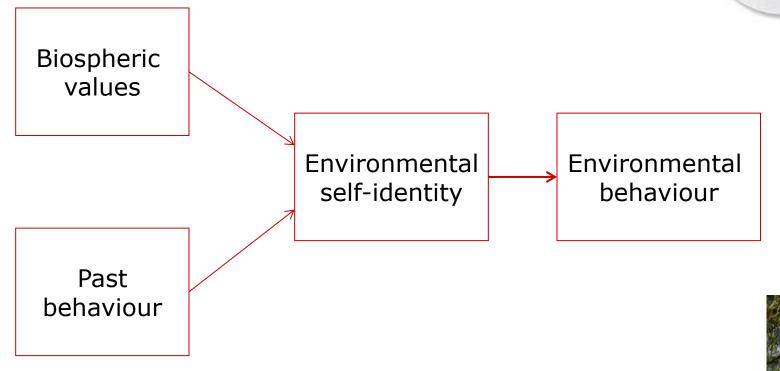
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### Environmental self-identity





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# Positive spill-over



- > Particularly if the initial behaviour strongly signals your identity
  - Many different behaviours
  - Costly behaviour
  - Unique behaviour





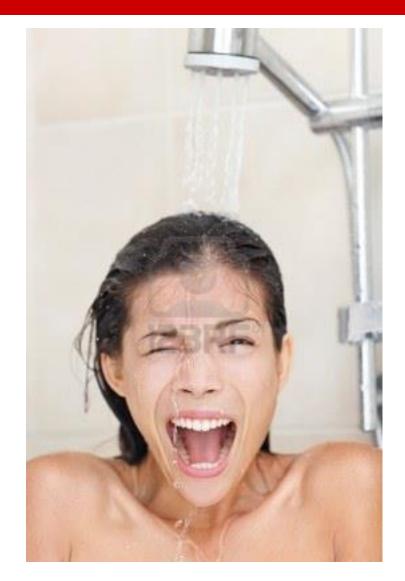
# Situational cues activate and support values

- Conflicting goals
  - Behavioural costs
- > Value signalling behaviour of others
  - Norm (dis)respect cues







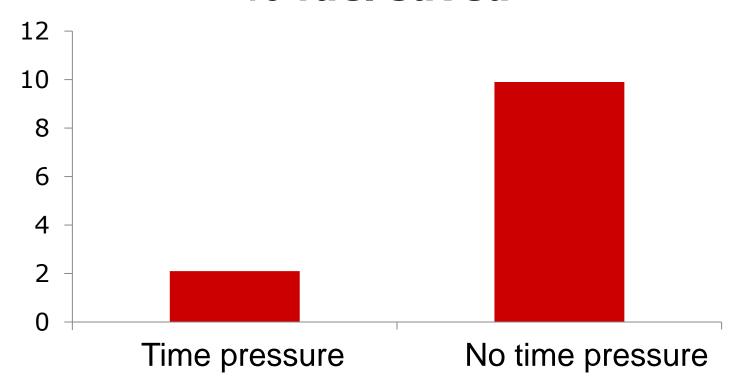






# Conflicting goals

#### % fuel saved



Dogan, Steg, & Delhomme (2011)

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### Mental load

- > Less fuel saved if traffic complexity is high
- > When mental load is high, prioritise tasks
  - Block out less relevant information

### Study 1





Graffiti versus no graffiti Flyer at handlebar of bicycles How many people litter the flyer?





#### Study 1

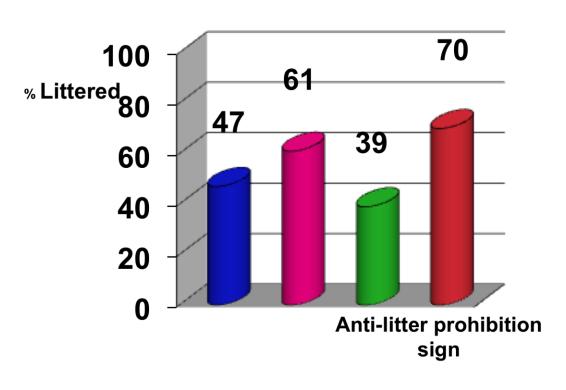




No graffiti (N= 77) **33%** 

Graffiti (N=77): **69%** 







■1 litter free

■ 2 littered environment

■3 litter free environment

■4 littered environment



# Study 5/6



Graffiti versus litter versus clean Envelope containing 5 Euro note sticking out of mailbox How many people steal the envelope?



# Study 5/6



No graffiti or litter (N=71) 13%

Graffiti (N=60) **27%** 

Litter (N=72) **25%** 









Clean environment 40% 64% Picking up soda can Sweeping 82%

Keizer, Lindenberg & Steg (2013)

## Conclusions

> Reduce conflict between biospheric values and other values

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- > Target situational cues that activate and support biospheric values
  - Value relevant cues
  - 'Good' behaviour of others
  - Reduce costs of pro-environmental actions
- > Normative route: solid base and cost efficient

# Psychology and policy making

- 1. Which behaviour causes the problem?
- 2. Which factors influence the behaviour?
- 3. Which strategies can be implemented to change these factors and behaviour
  - Acceptability and expected effects





# **Mission PERSON**

# Platform for Energy Research in the Socio-Economic Nexus

To unite and advise on European top-class socio-economic energy research on the human dimensions of sustainable energy transitions to promote a secure, clean and efficient energy system.

# **PERSON**

### Research agenda

- 1. Understanding energy behaviour
- 2. Promoting sustainable energy behaviour
- 3. Acceptability of sustainable energy systems and policies



#### 5

# Scope PERSON

The scope of PERSON is SSH energy research with societal impact, with a main focus on the role of the consumer in the energy transition. Deliverables will address issues of **consumer behaviour** and **consumer acceptability** needed to promote **sustainable energy transitions.** 

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# **Deliverables PERSON**

- 1. unite European top researchers in SSH research working on energy transitions;
- 2. draft a common SSH research agenda on the human dimension in energy transitions;
- 3. serve as an expert platform advising practitioners, market players, policy makers and other research disciplines by sharing the most relevant scientific knowledge;

3

# **Deliverables PERSON**

- 4. respond actively to new developments in both the research field and current debates in society;
- 5. stimulate interdisciplinary and transdisciplinary approaches to provide answers to best practices in the field of energy transitions through the consumers
- 6. create societal impact towards a secure, clean and efficient energy system.
- 7. actively contribute to shape the European Energy Union goals set by the European Commission.

# Thank you! e.m.steg@rug.nl















