

#### **FILTERS**

| FILTERS                  |       |       |             |              |
|--------------------------|-------|-------|-------------|--------------|
| REGION                   | All   |       | cus         | TOMER        |
| DIVISION                 | All   |       | NET SALES I | PERFORMANCE  |
| MARKET                   | All   |       |             |              |
|                          |       |       |             |              |
| CUSTOMER                 | 2019  | 2020  | 2021        | 2021 VS 2020 |
| Acclaimed Stores         | 1.4M  | 2.9M  | 10.9M       | 378.1%       |
| All-Out                  |       | 0.2M  | 0.8M        | 495.7%       |
| Amazon                   | 12.2M | 37.5M | 82.1M       | 218.9%       |
| Argos (Sainsbury's)      | 0.4M  | 0.7M  | 2.3M        | 306.0%       |
| Atlas Stores             | 0.2M  | 0.7M  | 3.2M        | 470.3%       |
| Atliq E Store            | 7.2M  | 23.7M | 53.0M       | 223.8%       |
| AtliQ Exclusive          | 9.6M  | 17.7M | 61.1M       | 345.8%       |
| BestBuy                  | 0.9M  | 1.8M  | 6.3M        | 356.1%       |
| Boulanger                | 0.2M  | 0.8M  | 4.1M        | 492.9%       |
| Chip 7                   | 0.6M  | 1.3M  | 5.5M        | 416.1%       |
| Chiptec                  |       | 0.4M  | 3.0M        | 722.0%       |
| Control                  | 0.9M  | 2.2M  | 7.7M        | 349.2%       |
| Coolblue                 | 0.5M  | 1.2M  | 4.2M        | 360.0%       |
| Costco                   | 1.1M  | 2.8M  | 9.3M        | 337.4%       |
| Croma                    | 1.7M  | 2.5M  | 7.5M        | 305.1%       |
| Currys (Dixons Carphone) | 0.3M  | 0.8M  | 1.9M        | 246.9%       |
| Digimarket               | 0.8M  | 1.7M  | 4.1M        | 241.1%       |
| Ebay                     | 2.6M  | 6.3M  | 15.2M       | 242.2%       |
| Electricalsara Stores    | 0.1M  | 0.6M  | 1.9M        | 286.0%       |
| Electricalsbea Stores    |       | 0.1M  | 0.7M        | 504.6%       |
| Electricalslance Stores  | 0.1M  | 0.7M  | 2.3M        | 313.3%       |
| Electricalslytical       | 1.8M  | 2.6M  | 11.9M       | 457.5%       |
| Electricalsocity         | 2.3M  | 3.5M  | 12.4M       | 358.8%       |
| Electricalsquipo Stores  | 0.2M  | 0.7M  | 3.6M        | 535.3%       |
| Elite                    | 0.4M  | 0.8M  | 4.1M        | 495.5%       |
| Elkjøp                   | 0.5M  | 1.3M  | 5.2M        | 391.9%       |
| Epic Stores              | 0.4M  | 0.9M  | 4.2M        | 446.1%       |
| Euronics                 | 0.4M  | 0.9M  | 3.9M        | 444.7%       |
| Expert                   | 0.8M  | 1.8M  | 6.4M        | 364.0%       |
| Expression               | 1.7M  | 3.0M  | 9.8M        | 328.2%       |
| Ezone                    | 1.5M  | 2.0M  | 7.9M        | 391.6%       |
| Flawless Stores          | 0.1M  | 0.5M  | 1.8M        | 396.3%       |
| Flipkart                 | 2.9M  | 8.3M  | 19.3M       | 231.0%       |
| Fnac-Darty               | 0.5M  | 0.8M  | 2.9M        | 349.8%       |
| Forward Stores           | 0.6M  | 1.5M  | 4.1M        | 272.0%       |
| Girias                   | 1.5M  | 2.1M  | 8.7M        | 419.3%       |
|                          |       |       |             |              |



| Info Stores        | 0.1M  | 0.5M   | 1.8M   | 384.1%  |
|--------------------|-------|--------|--------|---------|
| Insight            | 0.4M  | 1.0M   | 2.8M   | 271.8%  |
| Integration Stores | 0.111 | 0.2M   | 1.4M   | 887.2%  |
| Leader             | 4.7M  | 6.0M   | 18.8M  | 314.8%  |
| Logic Stores       | 0.2M  | 0.9M   | 4.8M   | 515.2%  |
| Lotus              | 1.5M  | 2.1M   | 8.1M   | 382.6%  |
| Neptune            | 1.0M  | 3.4M   | 16.1M  | 471.5%  |
| Nomad Stores       | 0.5M  | 1.6M   | 4.0M   | 246.9%  |
| Notebillig         | 0.2M  | 0.4M   | 1.1M   | 287.4%  |
| Nova               |       | 0.0M   | 0.4M   | 2664.9% |
| Novus              | 1.9M  | 3.7M   | 9.9M   | 264.2%  |
| Otto               | 0.3M  | 0.4M   | 1.2M   | 298.6%  |
| Premium Stores     | 0.5M  | 1.1M   | 3.9M   | 353.1%  |
| Propel             | 1.6M  | 2.5M   | 10.8M  | 440.6%  |
| Radio Popular      | 0.5M  | 1.5M   | 5.3M   | 362.6%  |
| Radio Shack        | 0.8M  | 1.7M   | 5.4M   | 311.5%  |
| Reliance Digital   | 1.6M  | 2.6M   | 9.7M   | 377.9%  |
| Relief             | 0.4M  | 1.0M   | 4.1M   | 403.6%  |
| Sage               | 4.8M  | 6.4M   | 20.7M  | 321.5%  |
| Saturn             | 0.2M  | 0.4M   | 1.2M   | 310.5%  |
| Sorefoz            | 0.6M  | 1.1M   | 4.7M   | 433.6%  |
| Sound              | 0.6M  | 1.7M   | 4.4M   | 260.3%  |
| Staples            | 1.2M  | 2.9M   | 8.8M   | 307.0%  |
| Surface Stores     | 0.1M  | 0.5M   | 2.1M   | 398.8%  |
| Synthetic          | 1.9M  | 4.4M   | 12.2M  | 276.0%  |
| Taobao             | 0.2M  | 1.3M   | 3.3M   | 248.7%  |
| UniEuro            | 0.6M  | 1.6M   | 7.3M   | 457.0%  |
| Vijay Sales        | 1.7M  | 2.1M   | 8.5M   | 397.8%  |
| Viveks             | 1.6M  | 2.2M   | 7.8M   | 348.1%  |
| walmart            | 1.3M  | 2.6M   | 9.7M   | 370.4%  |
| Zone               | 0.3M  | 1.6M   | 5.3M   | 336.2%  |
| Grand Total        | 87.5M | 196.7M | 598.9M | 304.5%  |



**FILTERS** 

MARKET
PERFORMANCE VS TARGET

REGION All DIVISION All

| COUNTRY            | 2019  | 2020   | 2021   | TARGET 2021 | 2021 -TARGET | %    |
|--------------------|-------|--------|--------|-------------|--------------|------|
| Australia          | 3.9M  | 10.7M  | 21.0M  | 23.2M       | -2.2M        | -11% |
| Austria            |       | 0.1M   | 2.8M   | 3.2M        | -0.3M        | -12% |
| Bangladesh         | 0.5M  | 2.3M   | 7.0M   | 7.7M        | -0.7M        | -10% |
| Canada             | 4.8M  | 12.2M  | 35.1M  | 40.1M       | -5.1M        | -14% |
| China              | 1.4M  | 5.4M   | 22.9M  | 25.0M       | -2.1M        | -9%  |
| France             | 4.0M  | 7.5M   | 25.9M  | 28.1M       | -2.2M        | -8%  |
| Germany            | 2.6M  | 4.7M   | 12.0M  | 13.5M       | -1.5M        | -13% |
| India              | 30.8M | 49.8M  | 161.3M | 170.8M      | -9.6M        | -6%  |
| Indonesia          | 2.5M  | 6.2M   | 18.4M  | 20.8M       | -2.4M        | -13% |
| Italy              | 2.9M  | 4.5M   | 11.7M  | 12.8M       | -1.0M        | -9%  |
| Japan              |       | 1.9M   | 7.9M   | 8.2M        | -0.3M        | -4%  |
| Netherlands        | 0.2M  | 3.4M   | 8.0M   | 8.6M        | -0.7M        | -8%  |
| Newzealand         |       | 2.0M   | 11.4M  | 12.8M       | -1.4M        | -12% |
| Norway             |       | 2.5M   | 13.7M  | 15.1M       | -1.4M        | -10% |
| Pakistan           | 0.6M  | 4.7M   | 5.7M   | 6.2M        | -0.5M        | -9%  |
| Philiphines        | 5.7M  | 13.4M  | 31.9M  | 34.4M       | -2.5M        | -8%  |
| Poland             | 0.4M  | 2.8M   | 5.2M   | 6.1M        | -0.9M        | -18% |
| Portugal           | 0.7M  | 3.6M   | 11.8M  | 12.3M       | -0.5M        | -4%  |
| South Korea        | 12.8M | 17.3M  | 49.0M  | 53.3M       | -4.4M        | -9%  |
| Spain              |       | 1.8M   | 12.6M  | 14.4M       | -1.8M        | -14% |
| Sweden             | 0.1M  | 0.2M   | 1.8M   | 2.0M        | -0.2M        | -11% |
| United Kingdom     | 2.0M  | 8.1M   | 34.2M  | 37.1M       | -3.0M        | -9%  |
| USA                | 11.5M | 31.9M  | 87.8M  | 98.0M       | -10.2M       | -12% |
| <b>Grand Total</b> | 87.5M | 196.7M | 598.9M | 653.8M      | -54.9M       | -9%  |



#### **FILTERS**

| region   | All |
|----------|-----|
| division | All |
| customer | All |

**New Products - 2021**All values are in USD

| Products                   | 2021   |
|----------------------------|--------|
| AQ Clx3                    | 4.4M   |
| AQ Electron 3 3600 Desktop |        |
| Processor                  | 14.2M  |
| AQ Gen Y                   | 19.5M  |
| AQ GEN Z                   | 11.7M  |
| AQ HOME Allin1 Gen 2       | 3.5M   |
| AQ Lumina Ms               | 4.2M   |
| AQ Marquee P3              | 4.9M   |
| AQ Marquee P4              | 1.7M   |
| AQ Maxima Ms               | 13.7M  |
| AQ MB Lito                 | 2.8M   |
| AQ MB Lito 2               | 2.3M   |
| AQ Qwerty                  | 22.0M  |
| AQ Qwerty Ms               | 15.4M  |
| AQ Trigger                 | 20.7M  |
| AQ Trigger Ms              | 17.9M  |
| AQ Wi Power Dx3            | 17.2M  |
| Grand Total                | 176.2M |



**FILTERS** 

**DIVISION LEVEL REPORT** 

region All customer All All values are in USD

| Division           | 2020   | 2021   | 21 vs 20 |
|--------------------|--------|--------|----------|
| N & S              | 51.4M  | 94.7M  | 84.4%    |
| P & A              | 105.2M | 338.4M | 221.5%   |
| PC                 | 40.1M  | 165.8M | 313.7%   |
| <b>Grand Total</b> | 196.7M | 598.9M | 204.5%   |



#### **FILTERS**

| region   | All | TOP 10 PRODUCTS       |
|----------|-----|-----------------------|
| division | All | All values are in USD |
| customer | All |                       |

| Products                   | 2020 | 2021  | 21 vs 20 |
|----------------------------|------|-------|----------|
| AQ Electron 4 3600 Desktop |      |       |          |
| Processor                  | 3.0M | 19.4M | 541.3%   |
| AQ GT 21                   | 0.8M | 4.4M  | 461.1%   |
| AQ Home Allin1             | 0.7M | 5.2M  | 669.0%   |
| AQ LION x1                 | 0.0M | 0.8M  | 1619.5%  |
| AQ LION x2                 | 0.1M | 0.9M  | 1668.9%  |
| AQ LION x3                 | 0.1M | 1.2M  | 1692.3%  |
| AQ Mx NB                   | 0.0M | 1.4M  | 5623.5%  |
| AQ Pen Drive DRC           | 0.6M | 3.8M  | 487.7%   |
| AQ Smash 2                 | 0.4M | 11.2M | 2489.5%  |
| AQ Zion Saga               | 0.7M | 3.6M  | 428.5%   |
| Grand Total                | 6.4M | 52.0M | 708.0%   |



#### **FILTERS**

region All customer All

| Country            | 2021   |
|--------------------|--------|
| Canada             | 35.1M  |
| India              | 161.3M |
| South Korea        | 49.0M  |
| United Kingdom     | 34.2M  |
| USA                | 87.8M  |
| <b>Grand Total</b> | 367.2M |

#### *Top 5 Country - 2021*

All values are in USD