

Absalom O. Carlisle

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DATA ANALYST

Customer-focused leader in operations, data analytics, project management and business development. Drives process improvements to contain costs, increase productivity and grow revenue through data analysis using-Python, SQL and Excel. Creates strategies and allocates resources through competitive analysis and business intelligence insights with visualizations using Tableau and Power-BI. Excellent presentation, analytical, communication and problem-solving-skills. Develops strong relationships with stakeholders to mitigate issues and to foster change. Nashville Software School will enhance and help me acquire new skills from a competitive program with unparalleled instructions. Working on individual & Group projects using real data set from local companies is invaluable. The agile remote-working environment-has/will continue to solidify my expertise as I prepare my journey to join Data Analytics career path.

TECHNICAL SKILLS

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|----------------------------|------------|----------------------|--------------------|
| • DATA ANALYSIS | SQL SERVER | POSTGRES SQL | EXCEL/PIVOT TABLES |
| • PYTHON/JUPYTER NOTEBOOKS | | TABLEAU/TABLEAU-PREP | POWER BI |
| • SSRS/SSIS | | GITBASH/GITHUB | KANBAN |

DATA ANALYST EXPERIENCE

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|---|-----------------------------------|
| Querying Databases with SQL | Report Deployment |
| Indexing and Query Tuning | Metadata Repository |
| Report Design W/Data Sets and Aggregates | Data Warehousing-Delivery Process |
| Sub-Reports-Parameters and Filters | Data Warehouse Schemas |
| Data Visualization W/Tableau and Power-BI | Star Schemas-Snowflakes Schemas |

PROFESIONAL EXPERIENCE

Quantrell Auto Group

Director of Operations | 2016- 2020

- Fostered strong partnerships with business leaders, senior business managers, and business vendors.
- Analyzed business vendor performances using Excel data with Tableau to create reports and dashboards for insights that helped implement vendor specific plans, garnering monthly savings of \$25K.
- Managed and worked with high profile Contractors and architecture firms that delivered 3 new \$7M construction building projects for Subaru, Volvo and Cadillac on time and under budget.
- Led energy savings initiative that updated HVAC systems, installed LED lighting though-out campus, introduced and managed remote controlled meters - reducing monthly costs from \$38K to \$18K and gaining \$34K in energy rebate from the utility company- as a result, the company received Green Dealer Award recognition nationally.
- Collected, tracked and organized data to evaluate current business and market trends using Tableau.
- Conducted in-depth research of vehicle segments and presented to Sr. management recommendations to improve accuracy of residual values forecasts by 25%.
- Identified inefficiencies in equipment values forecasts and recommended improved policies.
- Manipulated residual values segment data and rankings using pivot tables, pivot charts.
- Created routine and ad-hoc reports for internal and for external customer's requests.

- Provided project budgeting and cost estimation for proposal submission.
- Established weekly short-term vehicle forecast based on historical data sets, enabling better anticipation capacity.
- Selected by management to head the operational integration of Avaya Telecommunication system, Cisco Meraki Cloud network system and the Printer install project.
- Scheduled and completed 14 Cisco Meraki inspections to 16 buildings, contributing 99% network up-time.
- Following design plans, installed and configured 112 workstations and Cisco Meraki Switches, fulfilling 100% user needs.

Clayton Healthcare Services

Founder | 2009 - 2015

- Successfully managed home healthcare business from zero to six-figure annual revenues. Drove growth through strategic planning, budgeting, and business development.
- Built a competent team from scratch as a startup company.
- Built strategic marketing and business development plans.
- Built and managed basic finance, bookkeeping, and accounting functions using excel.
- Processed, audited and maintained daily, monthly payable-related activities, including data entry of payables and related processing, self-auditing of work product, reviews and processing of employee's reimbursements, and policy/procedure compliance.
- Increased market share through innovative marketing strategies and excellent customer service.

JP Morgan Chase

Portfolio Analyst 2006-2009

- Researched potential equity, fixed income, and alternative investments for high net-worth individuals and institutional clients.
- Analyzed quarterly performance data to identify trends in operations using Alteryx and Excel.
- SME in providing recommendations for Equity Solutions programs to enable portfolio managers to buy securities at their own discretion.
- Created ad-hoc reports to facilitate executive-level decision making
- Maintained and monitored offered operational support for key performance indicators and trends dashboards

EDUCATION & TRAINING

Bachelor of Science in Managerial Economics

Washington University

St. Louis, MO

2011

Project Management Certification

St. Louis University

Microsoft BI Full Stack Certification

St. Louis, MO

2014

Data Science/Analytics

Nashville Software School

Nashville, TN

Current – Jan 2021