

Rob Kirkpatrick

Data Analyst

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ABOUT ME

I turn messy data into clean, compelling stories. Whether as a business operations specialist cleaning data or entertaining crowds as a musician, knowing what is important to my audience is critical. Data analytics lets me take my skills and do interesting, valuable work.

SKILLS

SQL | Postgres
Python
Power BI | Tableau
Excel | Pivot Tables
GitHub

EDUCATION

NASHVILLE SOFTWARE SCHOOL

Data Analytics Bootcamp
Expected Graduation: May 2021

BELMONT UNIVERSITY

Bachelor of Music

EXPERIENCE

DATA ANALYTICS APPRENTICE

Nashville Software School, Nashville, TN

January 2021 - Present

Nashville Software School is a non-profit whose mission is to grow the tech community in the Nashville area

- [Property Code Violations](#) - Map built in Jupyter Notebooks exploring residential property code violations in my zip code
- [Nuclear Energy in America 2019](#) - Used PowerBI to make a dashboard exploring how much Nuclear Energy different states produced in 2019
- [App Trader Project](#) - Advised on which apps would be most profitable to buy based on client criteria
- [Dueling Piano Songs](#) - Tableau dashboard exploring most important Dueling Piano songs for a performer to learn

OPERATIONS SERVICES SENIOR SPECIALIST

ServiceSource, Nashville, TN

June 2011 - October 2015

- Successfully ran a Lead Generation Pilot Project for Johnson Controls that led to over \$350k additional revenue for client within an 11 month period
- Delivered process documents, call scripts, email templates, and reason codes for Johnson Controls to use for the Lead Generation program internally
- Past projects include Data Cleanup, Data Governance, and Sales Bookings within the Microsoft Dynamics CRM
- Winner of the "Amplifier of the Week" award out of 700 employees
- Winner of the "Legend of the Quarter" award for Q2 2015
- Winner of team contest for call volume and success rate on Data Cleanup project

ADDITIONAL EXPERIENCE

DUELING PIANO ENTERTAINER

Freelance

July 2015 - Present

- Entertain at weddings, corporate events, parties, bars, and more
- Perform hundreds of musically diverse songs