# **Charles "Chip" Hubbard**

## **Financial & Data Analyst**

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I am interested in financial and data analytics as a tool to build risk analysis systems for portfolio management.

#### Skills

**Languages:** SQL (postgreSQL), Python (Pandas), Git/GitHub, Jupyter Labs, HTML/CSS **Softwares:** Excel (Pivot Tables, Vlookups, Data Cleaning), Tableau, Power BI, PG Admin

Soft Skills: Presenting, Public Speaking, Storytelling, Critical Thinking, Perceptiveness, Adaptability, Relationship Development

## **Experience**

#### Nashville Software School | Data Analysis Apprentice

January 2021 - Current

Full time data analytics bootcamp, learning how to learn and problem solve, polishing social skills in a day in age where we lack constant social interactions. We also learned many other skills, some of which are listed below.

- Exploring trends in money issuance (Power BI, HTML/CSS)
- The benefits of proper risk management (Tableau, Google Sheets Data Stream)
- Elderly and low income tax return insights (Excel)
- Building risk analysis systems for portfolio management (Python, Jupyter Notebooks)

#### Adia Made | Financial Analyst + Account Manager

February 2016 - Current

Adia Made manufactures, wholesales, and retails home decor products as a means of helping fundraise for people making a real change in the world.

- Forecasting seasonal costs in order to maintain a healthy cost structure using Excel.
- Creating analytical insights in order to achieve a CAGR of 269% of revenue by focusing on vertical integration in order to increase revenue every step of the way, which resulted in an operating margin increase of 9.4%.
- Developing products with a goal of maintaining a Keystone Markup strategy, and exceeding the goal reaching an average Retail Gross Margin of 73.2% and a Wholesale Gross Margin of 55.7% landed, by streamlining the production process.
- Using lean manufacturing principles allows for a Retail Operating Margin of 64.5%, and Wholesale Operating Margin of 48.1%. This is surpassing the expectation of a 35% Wholesale Operating Margin by 13.1%

#### Education

### Nashville Software School Data Analytics Bootcamp: Data Analytics Certification

2021

## SIE - Passed

Currently studying for the Series 7

### **Belmont University - BFA**

2015

2020

Design Communications with an emphasis in Design Administration

#### **Additional Information**

#### **Recent Awards**

- Belmont University's Top 10 (of 100) Up & Coming Founders 2019
  - Belmont University's Center for Entrepreneurship