



Your End-to-End Technology Partner

"From Data Centers to Digital Transformation."

**2408, 24th floor, Tower B, Business
Central Towers, Dubai Internet City,
Dubai, UAE**



Introduction



Octalpa Business Solutions is a UAE-based technology partner focused on enabling businesses through intelligent and secure IT solutions from past 10 years. We have helped various organizations scale faster and smarter with tailored services in IT infrastructure, cybersecurity, data center support, cloud enablement, Compliance and managed services.

Backed by strategic vendor alliances and a strong local presence, we deliver high-impact, cost-effective solutions — from office IT setups and networking to complex enterprise-level integrations. Our lean, expert-driven team ensures agility, accountability, and personalized service for every project.

At Octalpa, we don't just supply IT — we deliver business continuity, operational efficiency and technology-led growth.

IT Infrastructure & Cloud Solutions



IT Infrastructure Design & Implementation

- Servers
- Storage
- Networking
- Structured cabling



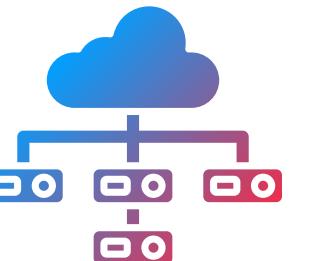
Data Center Building

- Racks
- UPS & Power
- Cooling
- Environmental Monitoring
- Fire Suppression



Virtualization & Applications

- Hypervisors
- Business applications
- Licensing
- Disaster Recovering and backup
- IT monitoring



Cloud Solutions

- Azure, AWS, Oracle, Google
- Cost optimization & scalability
- Cloud migration
- Cloud-native security & backup
- Containerization



Enterprise Wi-Fi

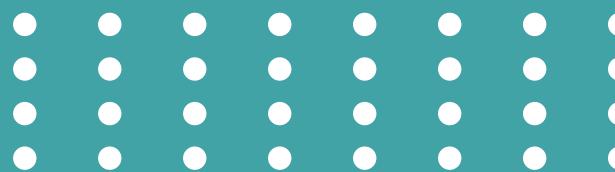
- Access Points
- Controllers
- Switches
- High availability design
- Guest user management



Unified Communications

- PABX
- Microsoft Teams Rooms
- Zoom Rooms
- Smart Room Booking
- Mobile & Remote workforce enablement

Cybersecurity Services



Network Security

- Next-Generation Firewalls (NGFW)
- Intrusion Detection & Prevention Systems (IDS/IPS)
- Secure Web Gateways
- Network Access Control (NAC)
- Virtual Private Networks (VPN)



Endpoint Security

- Endpoint Protection Platforms (EPP)
- Endpoint Detection & Response (EDR)
- Mobile Device Management (MDM)
- Anti-Virus / Anti-Malware
- Application Whitelisting



Identity & Access Management (IAM)

- Single Sign-On (SSO)
- Multi-Factor Authentication (MFA)
- Privileged Access Management (PAM)
- Directory Services & Identity Governance
- Password Vaults



Threat Detection & Response

- Security Information & Event Management (SIEM)
- Extended Detection & Response (XDR)
- Managed Detection & Response (MDR)
- Threat Intelligence Platforms (TIP)
- Incident Response Automation (SOAR)



Cloud Security

- Cloud Access Security Broker (CASB)
- Cloud Security Posture Management (CSPM)
- Cloud Workload Protection (CWPP)
- Web Application Firewall (WAF)
- Zero Trust Network Access (ZTNA)

Vulnerability Assessment & Penetration Testing (VAPT)

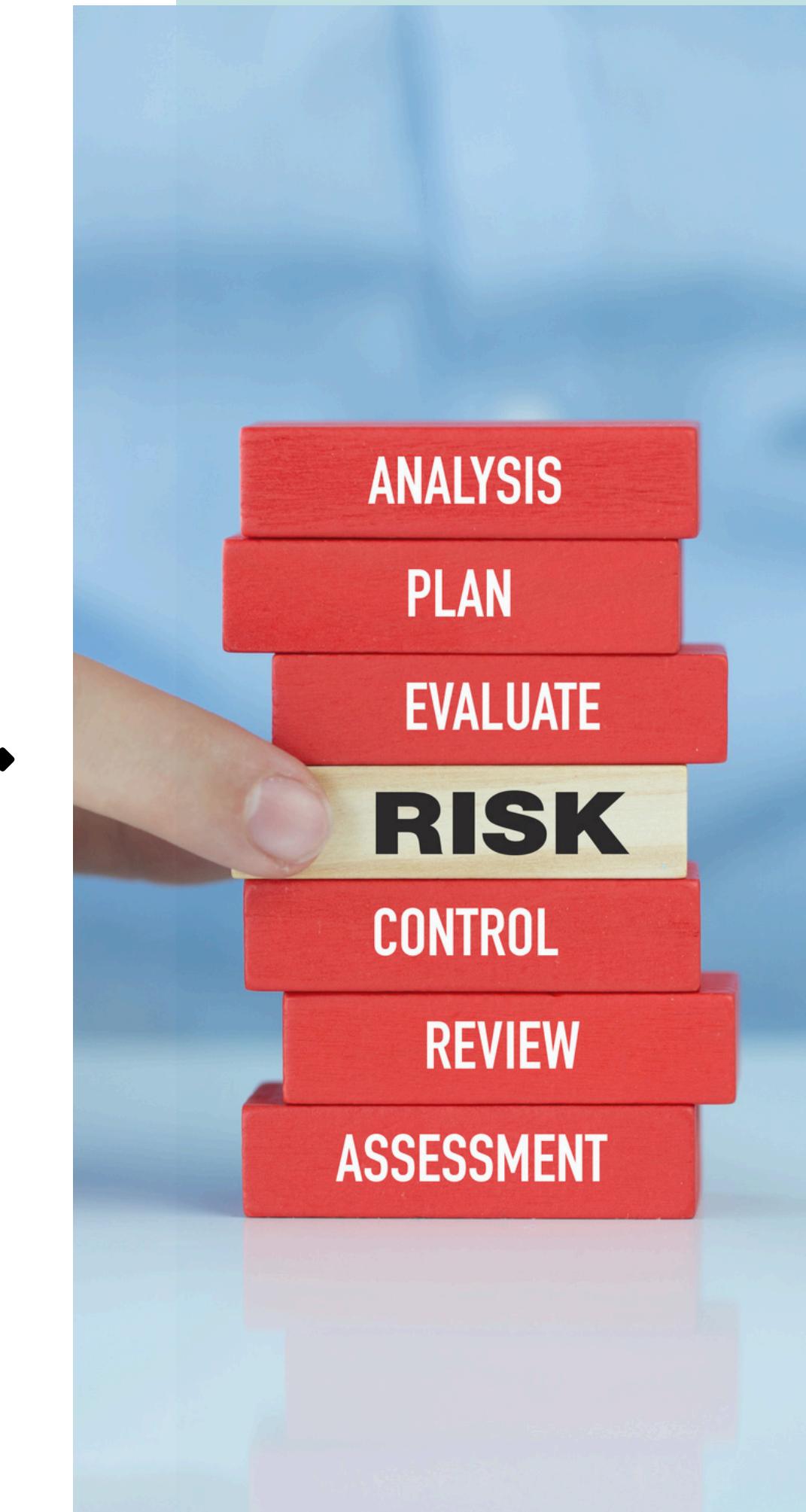


Virtual Chief Information Security Officer (vCISO)

- Comprehensive vulnerability scanning of networks, applications, and systems
- Penetration testing to simulate real-world attacks
- Risk prioritization and remediation roadmap
- Compliance-driven assessments (ISO 27001, PCI DSS, HIPAA, GDPR)
- We help you Identify weaknesses before hackers do
- Improve your compliance posture
- Help you reduce business risk and downtime



- On-demand CISO expertise without full-time costs
- Security strategy, policies, and governance framework
- Risk management & compliance alignment
- Security awareness & training programs
- Ongoing advisory and audit support
- Affordable executive-level cybersecurity leadership
- Faster compliance readiness
- Trusted partner for board-level security guidance



Governance, Risk & Compliance (GRC)

Journey with Octalpha



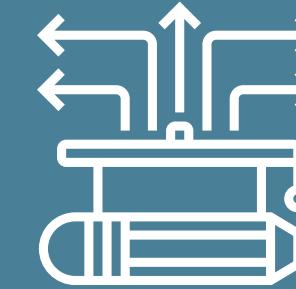
GOVERNANCE

- Establishing corporate policies, IT governance models, and decision-making frameworks aligned with ISO/IEC best practices.
- Ensuring IT strategies align with business goals while maintaining accountability.



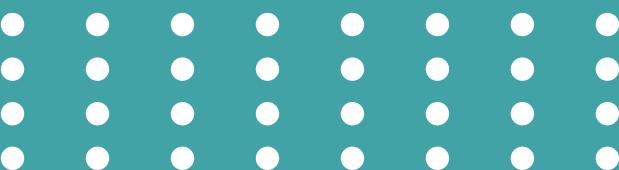
RISK

- Identification, assessment, and mitigation of IT & cybersecurity risks.
- Business continuity & disaster recovery planning.
- Vendor risk management for third-party technology providers.

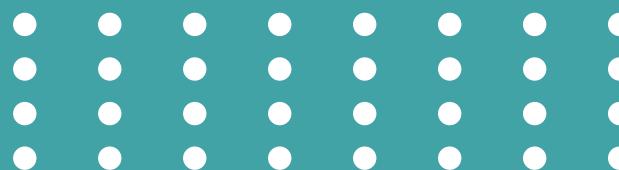


COMPLIANCE

- Advisory & audit services to ensure adherence to mandatory local & international standards.
- Preparing for external audits by regulators or certification bodies.



GRC Frameworks & Standards We Support & Can Automate For You



Information Security & Data Protection:

- ISO 27001 (Information Security Management System)
- ISO 27701 (Privacy Information Management)
- GDPR (General Data Protection Regulation)
- UAE PDPL (Personal Data Protection Law)

Cybersecurity:

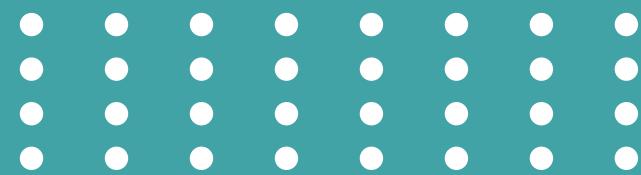
- NIST Cybersecurity Framework
- ISO 22301 (Business Continuity)
- PCI-DSS (Payment Card Industry Data Security Standard)

Industry & Regulatory:

- HIPAA (Healthcare)
- ISO 45001
- ISO 9001
- NESA UAE IAS (National Electronic Security Authority – Information Assurance Standards)
- CBUAE regulations



Managed IT Services



What do we offer?

- Annual Maintenance Contracts For Completed IT systems
- Remote & Onsite Support
- Proactive System Maintenance & Patching
- Timely Monitoring which prevents issues before they impact business
- Backup & Disaster Recovery Management for Business continuity planning
- IT Asset & License Management to control IT cost
- Expert Engineers (Resident and In-house)
- Local UAE presence with quick response times
- Multi-technology expertise (servers, cloud, security, AV, ELV)
- Experience supporting 50+ enterprise clients

Benefits to Clients

- Predictable IT costs with flexible SLAs
- Minimized downtime through proactive monitoring
- Improved user productivity with faster issue resolution
- Access to certified experts without increasing headcount
- Scalable services to match business growth

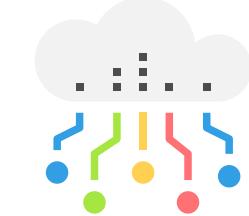
Why Choose Octalpha?



Multi-disciplinary expertise:
IT infrastructure, Cloud, cybersecurity, GRC, data center solutions, AV, managed services.



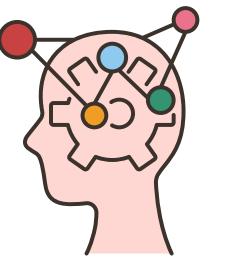
Proven Regional Experience
Over 10 years of delivering IT transformation across GCC markets



Flexible engagement models
project-based, AMC, or service contracts



Expert Technical Team
Certified engineers and consultants with deep cross-industry knowledge



Vendor-agnostic approach
we recommend solutions based on your needs, not tied to one brand.



Deep understanding of UAE compliance frameworks
Expertise in regional frameworks NESA, PCI DSS, ISO 27001, and more



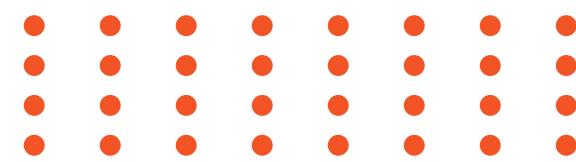
Competitive pricing
without compromising on quality or timelines.



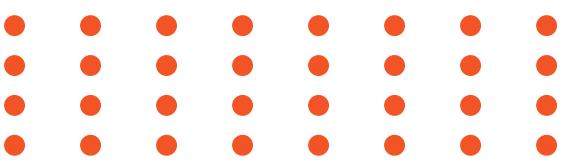
Rapid procurement & deployment
leveraging strong distributor/vendor ties

Instead of managing vendors, you manage

GROWTH.



Customer References



الجابر للنظارات
Al Jaber Optical



- Built their Data Center in HQ managing their 160 stores
- DR site
- IT Infrastructure
- Virtualization
- Backup and DR
- WLAN solution
- Exchange Server
- UPS and EMS
- EDR
- AMC from last 5 years



مجموعة مبارك
Mubarak Group



- vCISO for last 2 years
- VAPT
- Data Center revamp
- DR site
- IT Infrastructure
- Virtualization
- Backup and DR
- Networking
- UPS and EMS
- Risk Assessment
- AMC from last 2 years



- IT Infrastructure
- Virtualization
- Networking
- DR site
- OPSWAT - Sanitization
- Privileged Access Management
- Manage Engine UEM & MDM
- Fortinet SEIM, NAC & Analyzer
- Data Center Power Solution
- CCTV Networking
- AMC from last 6 years

Strategic Alliances

Networking	 a Hewlett Packard Enterprise company				
IT Infrastructure					
Virtualization & Cloud Services					
Data Center					
Governance, Risk & Compliance					
Managed Security					  
Backup & DR					
Communication & Collaboration					
Video Conferencing					

Our Customers



دولة الإمارات العربية المتحدة
حكومة الشارقة
دائرة التخطيط والمساحة
UNITED ARAB EMIRATES
Government Of Sharjah
Department of Town Planning & Survey



Abu Dhabi National Hotels



منطقة عجمان الحرة
Ajman Free Zone



دار التمويل والتضييق
JARIL AL TAIBA WATTAQI





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