

Roles and Responsibilities for Building SFDC Resume/CV

Admin Roles and Responsibility

Sales Cloud:

01. Configuring and customizing sales modules as per business requirement.
02. Creating and Configuring CPQ as per business requirement.
03. Setting up Account Team, Opportunity Team Roles as per business requirement
04. Customization and Activating Multiple Account to a Contact as per business requirements.
05. Configuring and setting up Sales Pipeline and Sales Cycle.
06. Configuring Price Book and Product management.
07. Creation of Multi Level Approval Matrix as per business Requirements
08. Creating and Managing Lead Cycle Management.
09. Creation of Custom Sales Reports and Dashboards.
10. Facilitation Upload and Downloads of Sales and Lead related data in Bulk.
11. Mass Email promotion and Campaign facilitation of data loads

Service Cloud:

01. Setting and Customization of Service Module as per Business Requirements.
02. Setting of Escalation rules based on condition.
03. Setting up Case Team Roles as per Business Requirements.
04. Configuring Contract Life Cycle Management (CLM) as per Business Requirements.
05. Setting up custom Warranty Management Process
06. Setting configuring onsite service process.
07. Setting up KB Articles and Solution Management for better case resolution.
08. Creation of Custom service Reports and Dashboards.

User Admin

01. Creation and Managing of Users.
02. Creation and granting Access to Salesforce through Profile , Permission set, Permission Set Group.

03. Creation and Assignment of Public Groups, Queues to Escalation rules.
04. Creation and Managing Role Hierarchy for the organization.

Data Management:

01. Managing data(Legacy and Current) (Imports and Exports)with Data Loader
02. Managing Bulk data with Mulesoft Data loader .IO
03. Multiple field mapping of data through Import Wizard.
04. Exporting and Data backup through Data Export functionality
05. Creating of multiple matching rules for Duplicate Management to avoid duplicates as per business requirement.
06. Transferring Records using Mass Transfer of records.
07. Managing data for junk or quarterly clean up activities through Mass Delete Records.
08. Approval Transfers in case of business demands
09. Maintaining and managing data usage for the organization.
10. Publishing report to SMT on data usage.

Reports & Dashboards (Wave Analytics)

01. Creating custom reports (Summary, Matrix , Joined) as per business requirement
02. Creating Dashboards as per Business Requirements.
03. Creation of Reporting Snapshot for Quick Dashboard refresh.
04. Creating Custom report types on System and Custom object as per business requirement.
05. Setting up Auto Schedule Report Run as per business requirements.
06. Creating custom Buckets in reports as per business requirement.
07. Creating custom Multi value charts in reports as per business requirement.
08. Creating Aggregate & Grouped fields for charts in report and Dashboards.

Email & Desktop Management:

01. Creation of Email templates as per business requirements
02. Setting Exception Email , Enhanced Email, Email Footers and Email Attachments.
03. Setting up Organization Wide Addresses and Compliance BCC for organization
04. Setting Up Outlook Configuration for Outlook sync for users.
05. Setting up Configuration for Salesforce Offline (Briefcase) access of users based on conditions and data access criteria for offline users.

Company Setting:

01. Creation and Setup of Company calendar and Business hrs with Holiday
02. Setting up Multiple currency and date-based Hedge Rate for currency conversion.
03. Setting up Organization based Financial Year settings (FY).
04. Managing language activation as per business requirement.

Organization Security:

01. Setting up Organization wide Default access settings.
02. Creating Sharing Rules with complex conditions as per business requirements.
03. Managing organization attachment upload and download settings.
04. Setting up Delegated Admin Group as per business requirement for better Admin task Delegation.
05. Managing Session settings and Session Managements
06. Maintaining Organization Setup Audit Trial and Tracking Health Checkups
07. Managing Organizational Trusted sites.
08. Creating and managing Login Access Policies for better user management.

Territory Management:

01. Creating and Configuring Territory Types and Territory Model as per business requirements.
02. Creation of Account Assignment rules based on condition as per business requirements.
03. Managing Users and accessibility in different Territories as per business requirements.
04. Managing and Maintenance of Complete Territory management

Object and Customization:

01. Creation of Custom Objects as per business requirements.
02. Creation of Object Fields in Objects as per project requirements.
03. Creation of Page Layouts and Designs as per business requirements.
04. Creation of Record Types for multiple Page Layout Assignment for a Profile as per business requirements.
05. Creation of Relationships (Master Detailed, Lookup & Junction) with other objects as per project requirements.
06. Creation of Rollup, Complex Formulas fields as per business requirements.
07. Creation of Complex Auto Numbering as per business requirements.

08. Creation Of Data Validation Rules as per Project Requirements.
09. Creation and Customization of Field sets, Compact Layouts , Search layouts as per business requirements.
10. Creation of Buttons using AJAX Tool Kit and Java Script for action and Data validations.
11. Creation of Object and field using Schema Builder.

Automation:

01. Creation and Setting up of Multi Layered Approval Matrix for an object based on complex condition and criteria.
02. Creation of Workflow rules for Email Alert, Fields Update & Task Creation as per business requirements.
03. Creation of Screen Flow (Interview) for logical decisions and business actions as per project requirement.
04. Creation of Auto Launched Flows as per business requirements.
05. Creating Multi Layered Complex Sales and Services processes using Process Builder
06. Setting up Notification Management and Chatter Post using Process Builder
07. Setting up Auto Schedule Report Run as per business requirements.

Packaging and App Management

01. Creation of Lightning and Classic Apps as per business requirements
02. Setting of User Interface Tabs and Navigations using Setup customization.
03. Packaging of App for Managed and Unmanaged distribution as per project requirements.
04. Managing Installation/ Un installation and Updates of Apps

Developer Roles and Responsibility

VisualForce, Controllers, Extensions, Java , Ajax:

1. Developing of Visualforce Pages using Visual force components and custom components.
2. Developing and creation of custom components as per project requirements.
3. Using CSS Style class and sheets in VF pages as per project requirements.
4. Using custom JAVA Script and AJAX Tool Kit as client-side controllers for logic building calculation and Validations.
5. Developing pages with Custom Controllers for implementing custom business specific logics
6. Developing pages with standard controllers and overwriting actions with custom Extensions.
7. Using JAVA script from Static Resource in Visual force page development.
8. Calling Class Methods in VF page using Remote Action annotation.
9. Utilization of DML statements using AJAX Tool kits in VF pages
10. Developing VF pages using SOQL through Client Side controllers with AJAX tool Kits.
11. Developing Enriched VF pages using JQuery.
12. Developing Custom Controllers for Data handling with Getters, Setters and Page Reference.
13. Deploying of VF pages using button , links , Page layout and Tabs.
14. Developing VF pages in MS Visual Code and deploying to source/ scratch org.
15. Deploying of VP pages, VF Components to Organization Dev Hub using MS Visual Code

Classes and Triggers:

1. Developing and building custom business logics with APEX Classes and Methods.
2. Developing complex business logics with List, Map and Set Data Types as per project requirements.
3. Developing classes with SOQL and SOSL logics
4. Utilization of DML statements in in Apex Classes and Triggers
5. Developing complex logics with Iterative Loops and multiple IF statements.
6. Developing Before and After Trigger with Trigger context variables to form complex business logics.
7. Developing Trigger Events for sObjects as per project requirements.
8. Handling Recursive triggers for Trigger Events
9. Creating triggers with .new, .old, .Newmap, OldMap context variables.

10. Developing custom controllers for VF pages as per project requirements.
11. Developing Custom extensions for Standard Controllers VF pages as per project requirements.
12. Developing Inherited and Polymorphed classes for custom business requirements as per project requirements.
13. Developing Overloading and Overriding Methods for Service Side Controllers as per project requirements.
14. Creation of Wrapper Classes for custom Data handling requirement as per project requirements.
15. Creation of Interface Class with Methods as per project requirements.
16. Developing asynchronous logics using future annotation as per project requirements.
17. Creating Test Classes and execution of Test Class to test Classes and Triggers for logic authentication and code coverage
18. Creating of string based SOQL query statements with execution in custom Classe and method.
16. Creating of Custom Classes pages in MS Visual Code and deploying to source/ scratch org.
17. Deploying of Custom Classes, Interfaces, controllers and Extensions to Organization Dev Hub using MS Visual Code

Batch & Schedule Apex:

1. Managing Organization Data for quarterly purge, archiving using Batch Apex Interfaces.
2. Creating custom logics to handle large data by implementing Batchable Context .
3. Creating Bulk data jobs for asynchronous (Future) using Batch Apex.
4. Creating of Post Processing Action of sending Email Notification in Finish methods of Batch Apex.
5. Creating Future run logics using Schedule Apex.
6. Writing CORN function for recurring tasks in Schedule Apex.
7. Managing Future/Batch apex queue
8. Managing Email notification for both Schedule Apex and Batch Apex as per business requirement.

Email Messaging:

1. Creation of Single Email Message for any post processing actions in Classes, Controllers and Extensions.

2. Using Bulk Email Messaging Class & Methods for Campaign promotion with using email template.

Integration:

1. Creating REST API for Serializing & De serializing of JSON data for Integrated system as per business requirement.
2. Creating REST API for POST of data from Salesforce to external system and Reading the response back with HTTP namespace.
3. Creating DOM XML bases SOAP API for Integrating custom external system as per business requirement.
4. Integrating SMS Gate way for SMS alert with REST API
5. Integrating Custom Application hosted on AWS using SOAP API
6. Integrating Postal Code check from External END Point URL using REST API for delivery information Setup as per business requirement.
7. Integrating Currency Exchange Rate Convertor using SOAP/REST API for converting Opportunities to business default currency as per business requirement.
8. Using Chatter API for posting information on chatter as per business requirement.

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