Atliq Hardware

P & L by Quarters

market	All
customer	All
division	All
region	All
FY	2019

All values in USD

	Quarters			
	Q1			**Q2**
Metrics	**Sep**	**Oct**	**Nov**	**Dec**
net_sales	6.5 M	8.0 M	10.7 M	11.4 M
COGS	3.8 M	4.7 M	6.3 M	6.7 M
Gross Margin	2.6 M	3.4 M	4.5 M	4.7 M
GM %	40.9%	42.0%	41.5%	41.4%

market	All
customer	All
division	All
region	All
FY	2020

All values in USD

	Quarters			
	Q1			**Q2**
Metrics	**Sep**	**Oct**	**Nov**	**Dec**
net_sales	17.1 M	20.6 M	28.7 M	29.9 M
COGS	10.6 M	12.8 M	18.1 M	18.9 M
Gross Margin	6.5 M	7.8 M	10.6 M	11.0 M
GM %	37.8%	37.8%	37.0%	36.8%

market	All
customer	All
division	All
region	All
FY	2021

All values in USD

	Quarters			
	Q1			**Q2**
Metrics	**Sep**	**Oct**	**Nov**	**Dec**
net_sales	44.8 M	54.6 M	74.3 M	78.1 M
COGS	28.4 M	34.7 M	47.4 M	49.8 M

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Gross Margin	16.4 M	19.9 M	27.0 M	28.3 M
GM %	36.7%	36.5%	36.3%	36.3%

Net Sale Comparison

2021 Vs 2020	162.1%	164.7%	159.1%	161.0%
2020 Vs 2019	164.6%	156.6%	167.3%	161.5%

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Q2		Q3			Q4			Grand To
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
6.5 M	6.1 M	6.4 M	6.3 M	6.5 M	6.2 M	6.5 M	6.3 M	87.5 M
3.9 M	3.5 M	3.8 M	3.7 M	3.8 M	3.6 M	3.8 M	3.7 M	51.2 M
2.7 M	2.6 M	2.7 M	2.6 M	2.6 M	2.6 M	2.7 M	2.6 M	36.2 M
40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

Q2		Q3			Q4			Grand To
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
17.1 M	15.9 M	2.1 M	7.8 M	9.9 M	14.9 M	16.1 M	16.5 M	196.7 M
10.7 M	9.9 M	1.3 M	4.8 M	6.2 M	9.3 M	10.2 M	10.5 M	123.4 M
6.5 M	6.0 M	0.8 M	2.9 M	3.7 M	5.5 M	5.9 M	6.1 M	73.3 M
37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

Q2		Q3			Q4			Grand To
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
44.8 M	41.8 M	44.0 M	43.5 M	44.4 M	41.5 M	44.0 M	43.0 M	598.9 M
28.4 M	26.5 M	28.0 M	27.7 M	28.1 M	26.4 M	28.0 M	27.4 M	380.7 M

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16.4 M	15.3 M	16.0 M	15.8 M	16.3 M	15.1 M	16.0 M	15.6 M	218.2 M
36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

161.4%	162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
162.8%	162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%

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