

Where does the value of your home come from? Using SHAP to see nuances in home sale price predictions in Ames, Iowa

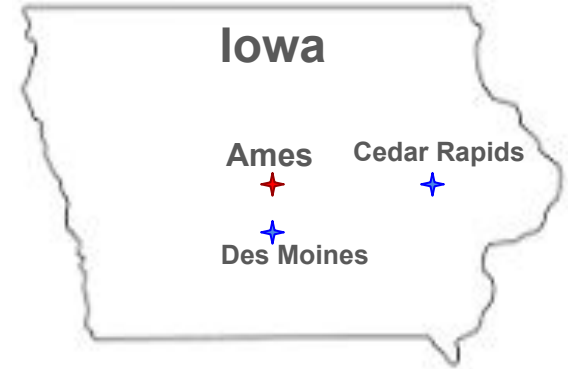
Natalie Stier

NYCDSA
Machine Learning Project
August 9, 2024

Introduction: Ames Housing Data

The Ames, Iowa housing data was assembled in 2011 by Dean De Cock.

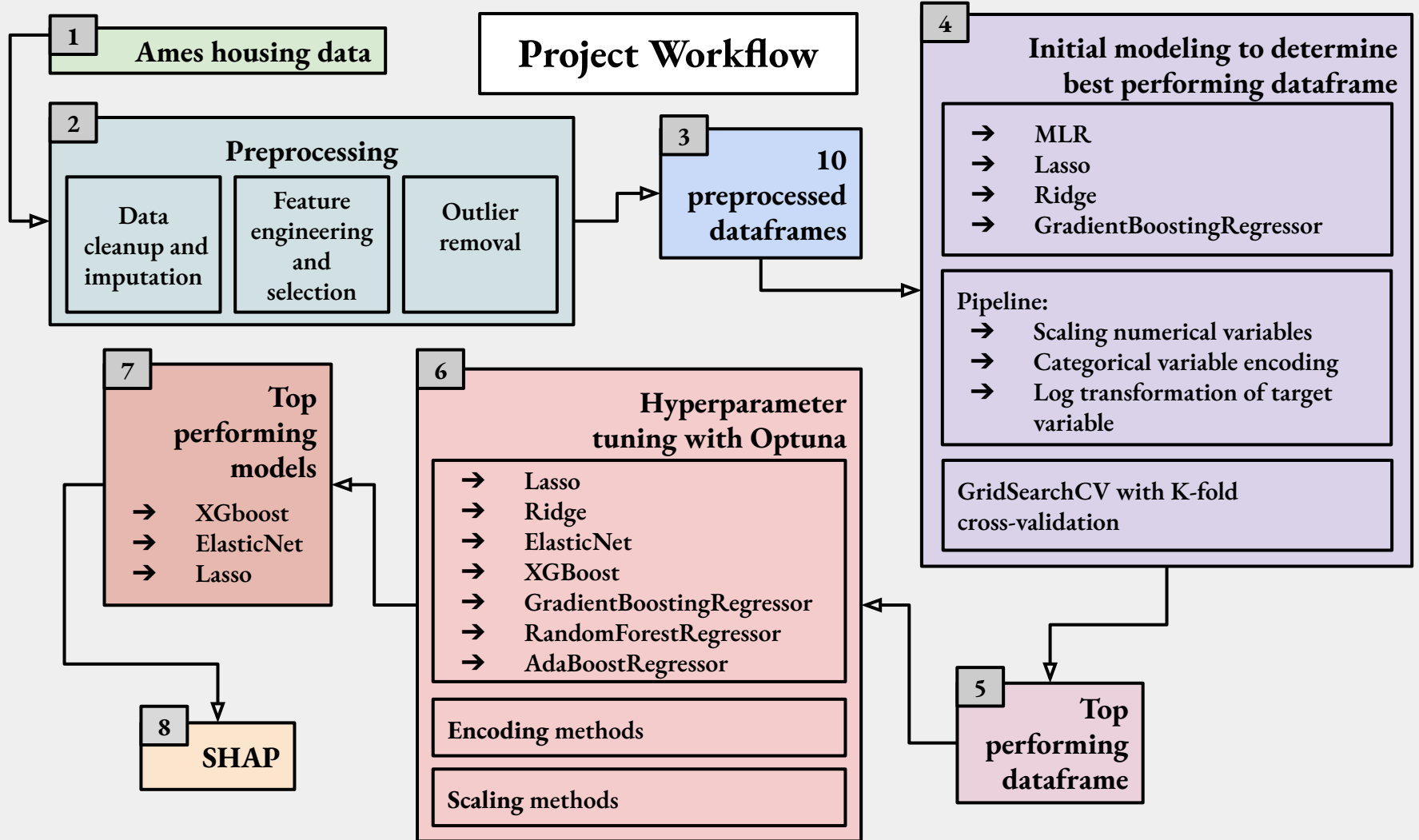
It is as an alternative to the 1978 Boston Housing Data Set which he had worked with as a master's student at Iowa State University, located in Ames.



The data set for this project includes 2580 observation and 81 columns

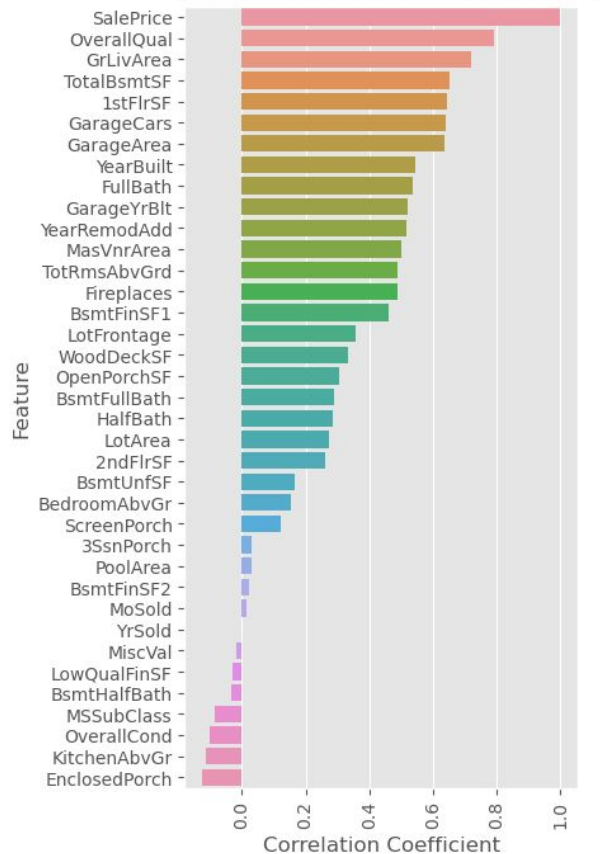
- 79 features (nominal, ordinal, continuous, and discrete variables)
- SalePrice, the target variable
- PID, the Parcel Identification Number

Project Workflow

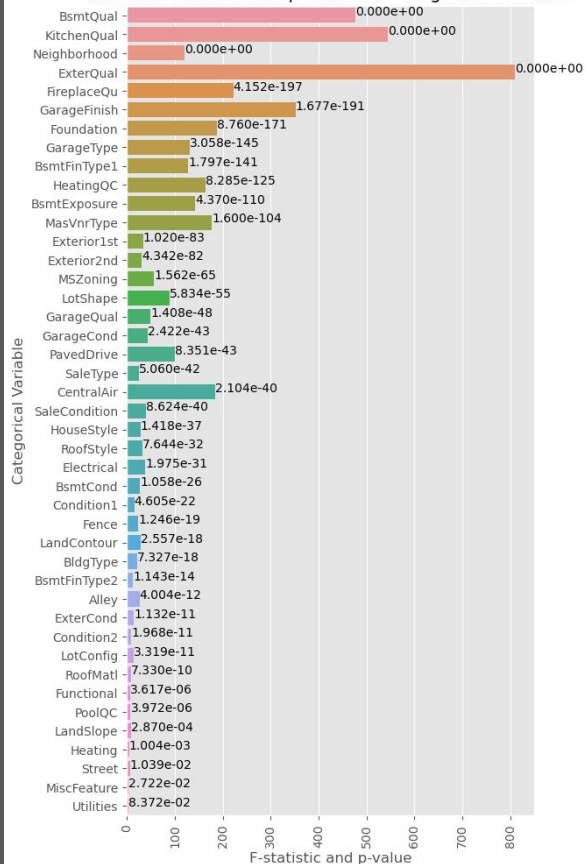


EDA: Ames Housing Data

Correlation of Numerical Variables with Sale Price



ANOVA F-statistic and p-value for Categorical Features



Numerical features highly correlated to Sale Price

→ OverallQual

→ GrLivArea

Categorical features with a strong relationship to Sale Price

→ BsmtQual

→ KitchenQual

→ ExterQual

→ Neighborhood

EDA: Ames Housing Data



Large, high
quality,
inexpensive
home

Sale
Condition:
Partial

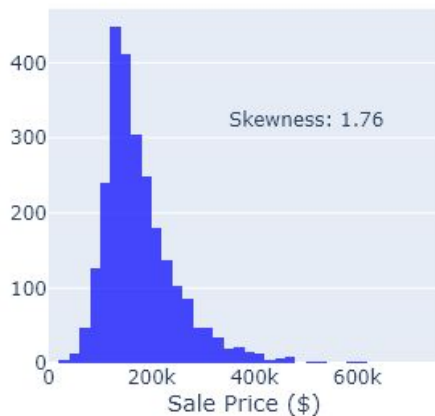
EDA: Ames Housing Data

Target variable is positively skewed

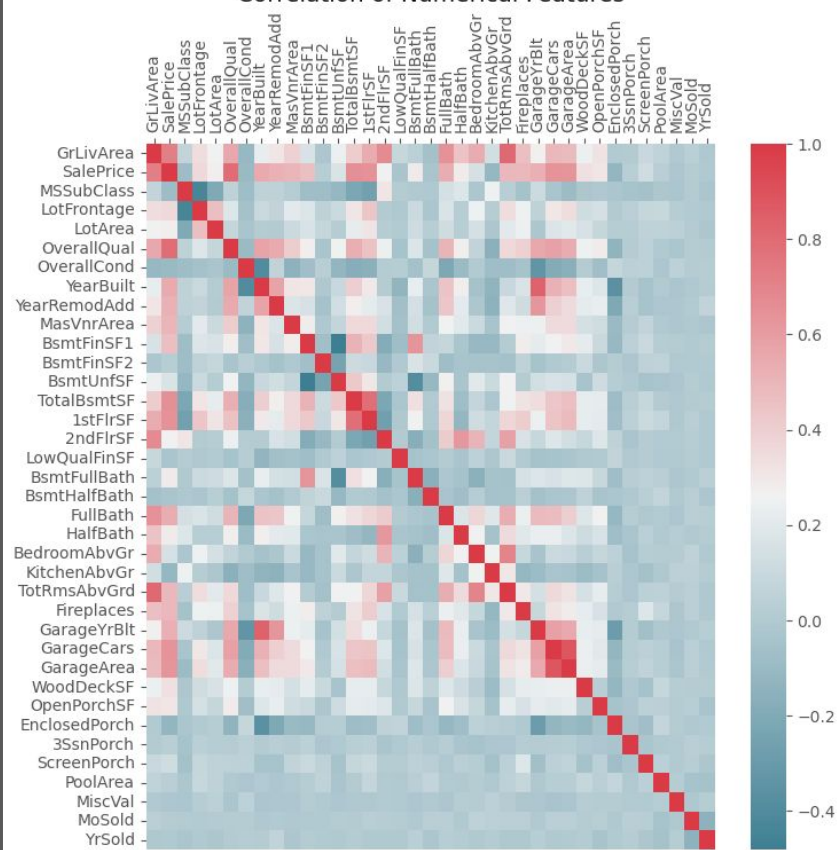
→ Log transformation improves this

Multicollinearity is present among some of the numerical features

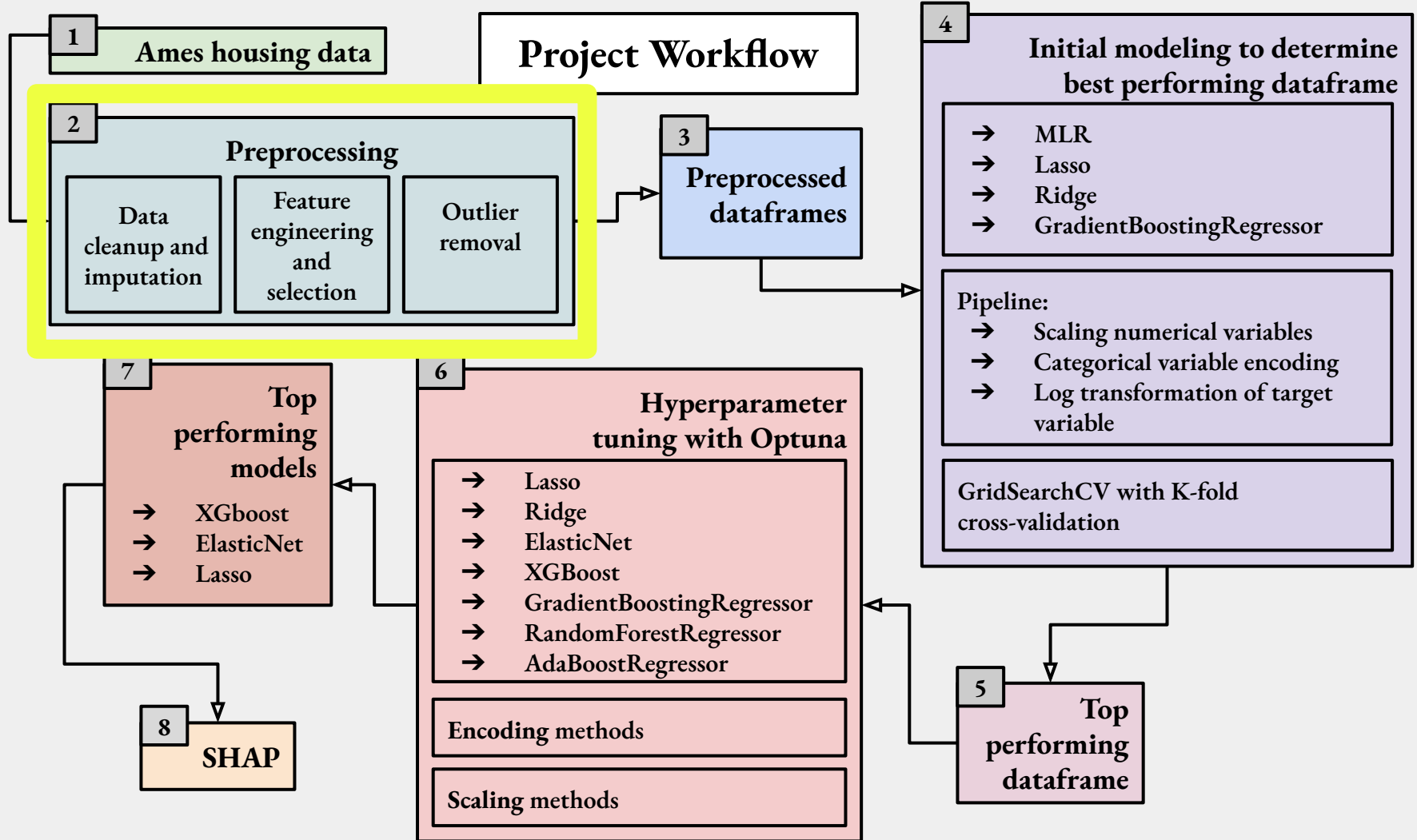
Histograms of Sale Price and Log of Sale Price



Correlation of Numerical Features



Project Workflow



Preprocessing

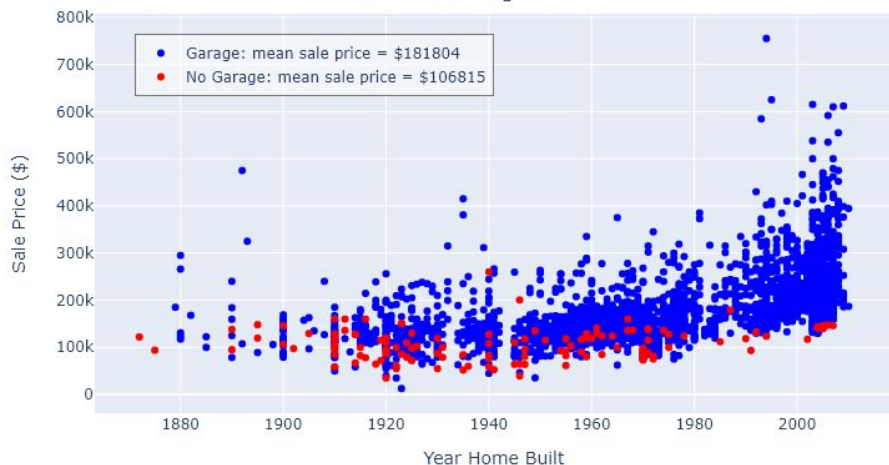
- Convert MSSubClass, MoSold, YrSold from discrete numerical variables to nominal categorical variables.
- Convert ExterQual, ExterCond, KitchenQual, BsmtQual, BsmtCond, and many others from ordinal categorical to discrete numerical variables.



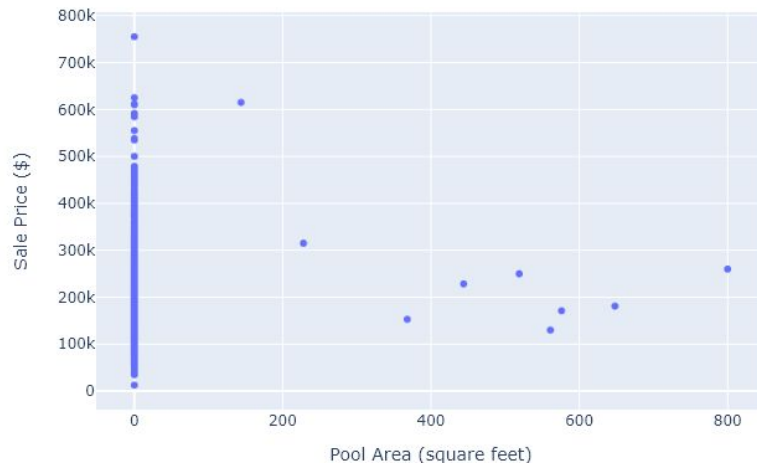
Preprocessing

- Most numerical nulls filled with 0 and most categorical nulls filled with 'NO'
- LotFrontage nulls changed to a percentage of the lot area based on the mean percent of lot area
- PoolArea and GarageYrBlt changed to 'yes' or 'no' categorical variables

Sale Price of Homes With vs. Without Garages

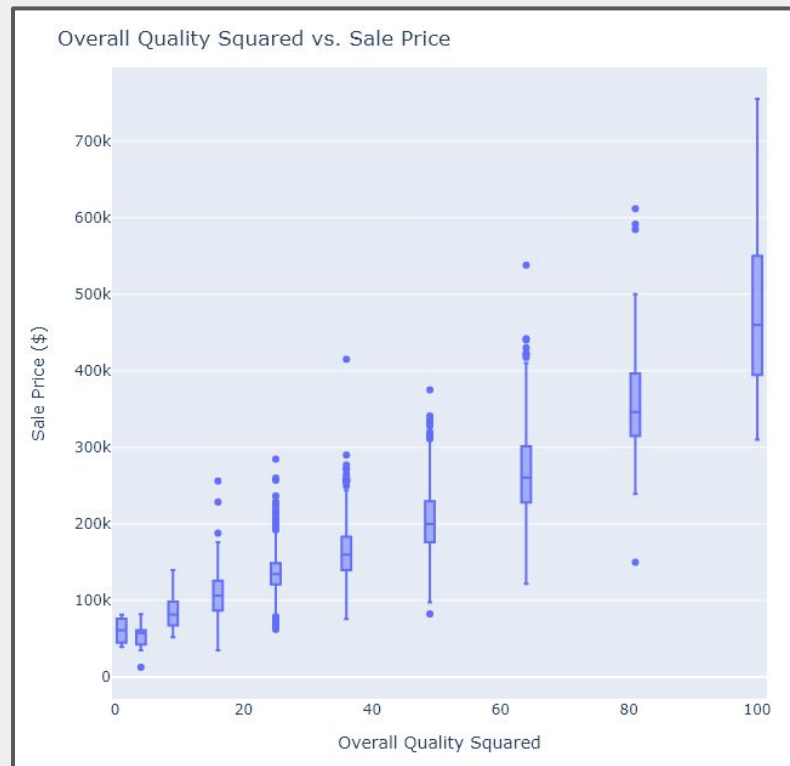
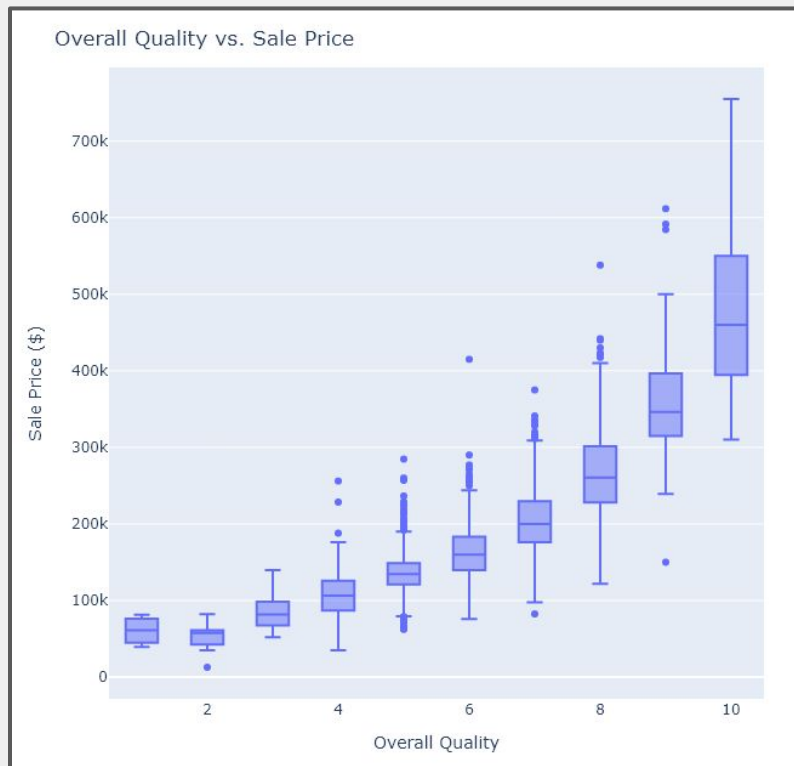


Pool Area vs Sale Price



Preprocessing

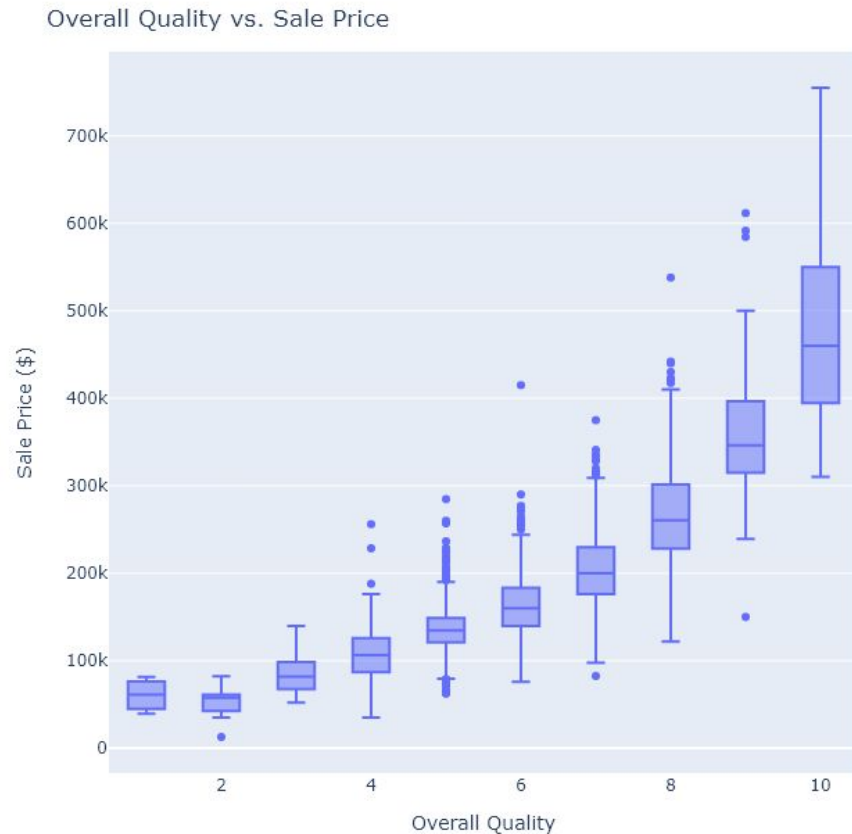
Overall Quality was squared & Kitchen Quality and External Quality were cubed in some dataframes



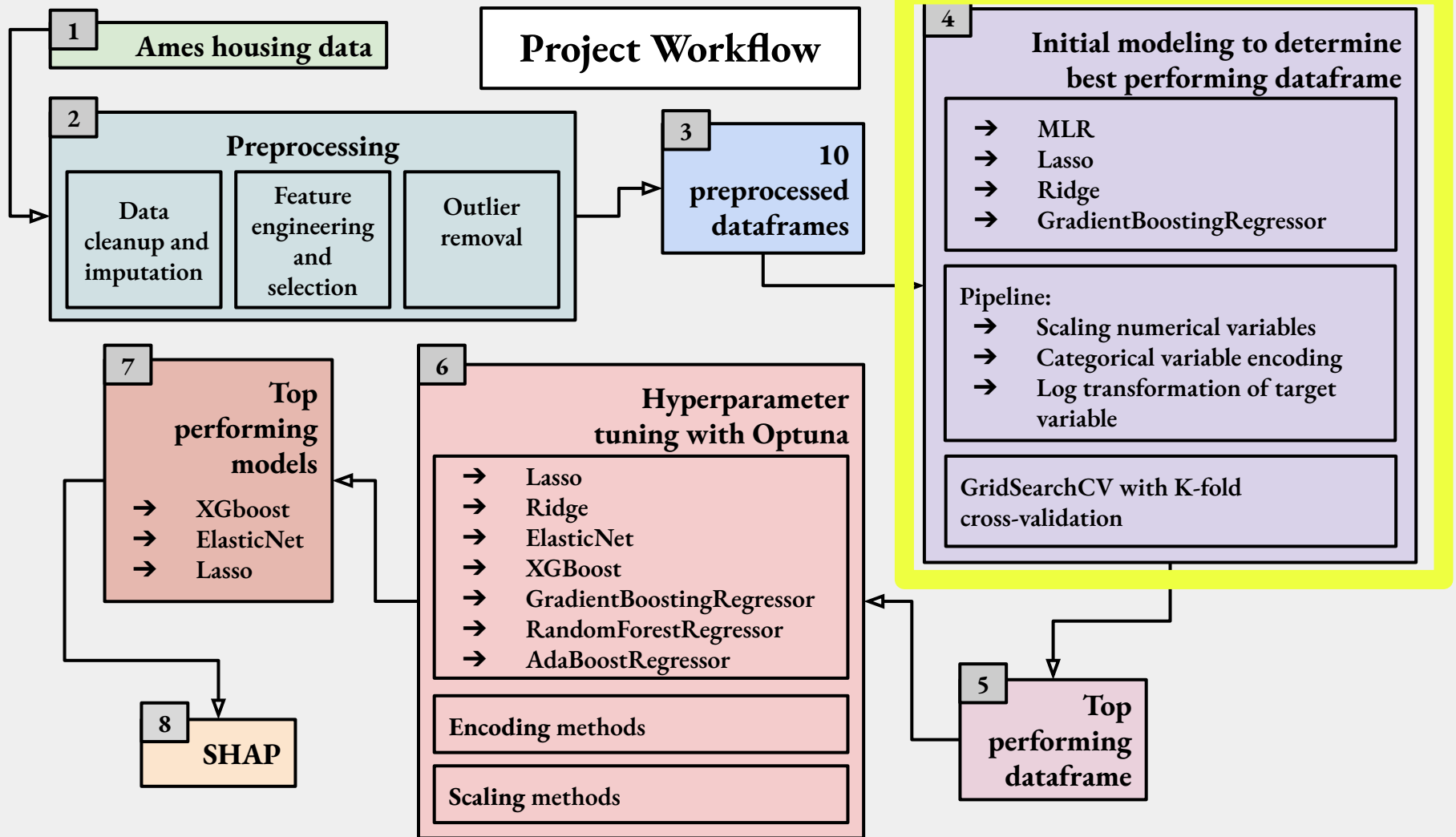
Preprocessed Dataframes

8 dataframes with different methods of outlier removal and feature scaling

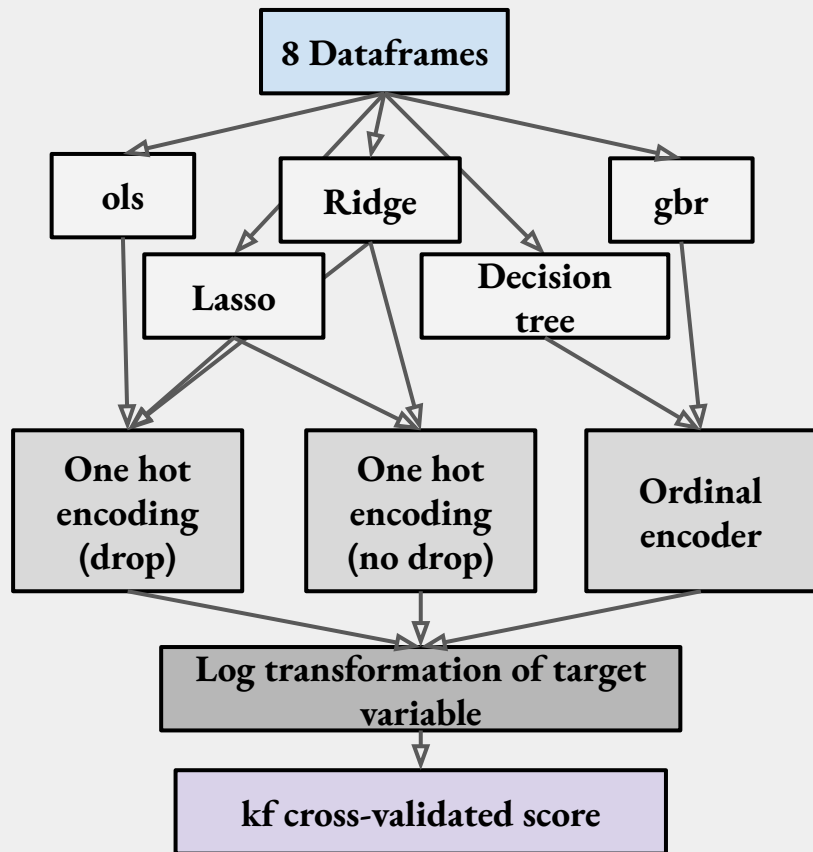
1. 4676 square foot home removed
2. All outliers removed
3. Non-normal sale removed
4. Outliers with quality groups removed
5. Non-normal sales & outliers within quality groups removed
6. Quality features unscaled/4676 square foot home removed
7. Quality features unscaled/Non-normal sale removed
8. Quality features unscaled/Non-normal sales & outliers within quality groups removed



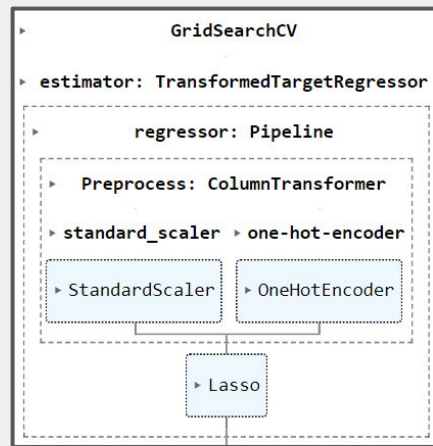
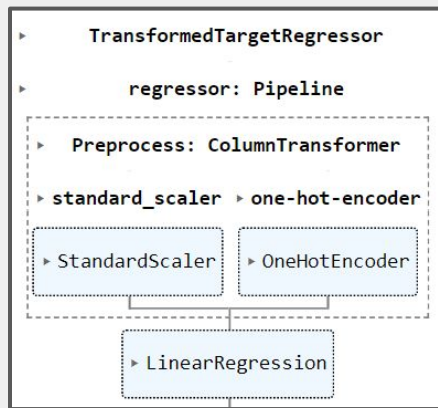
Project Workflow



Initial Modeling



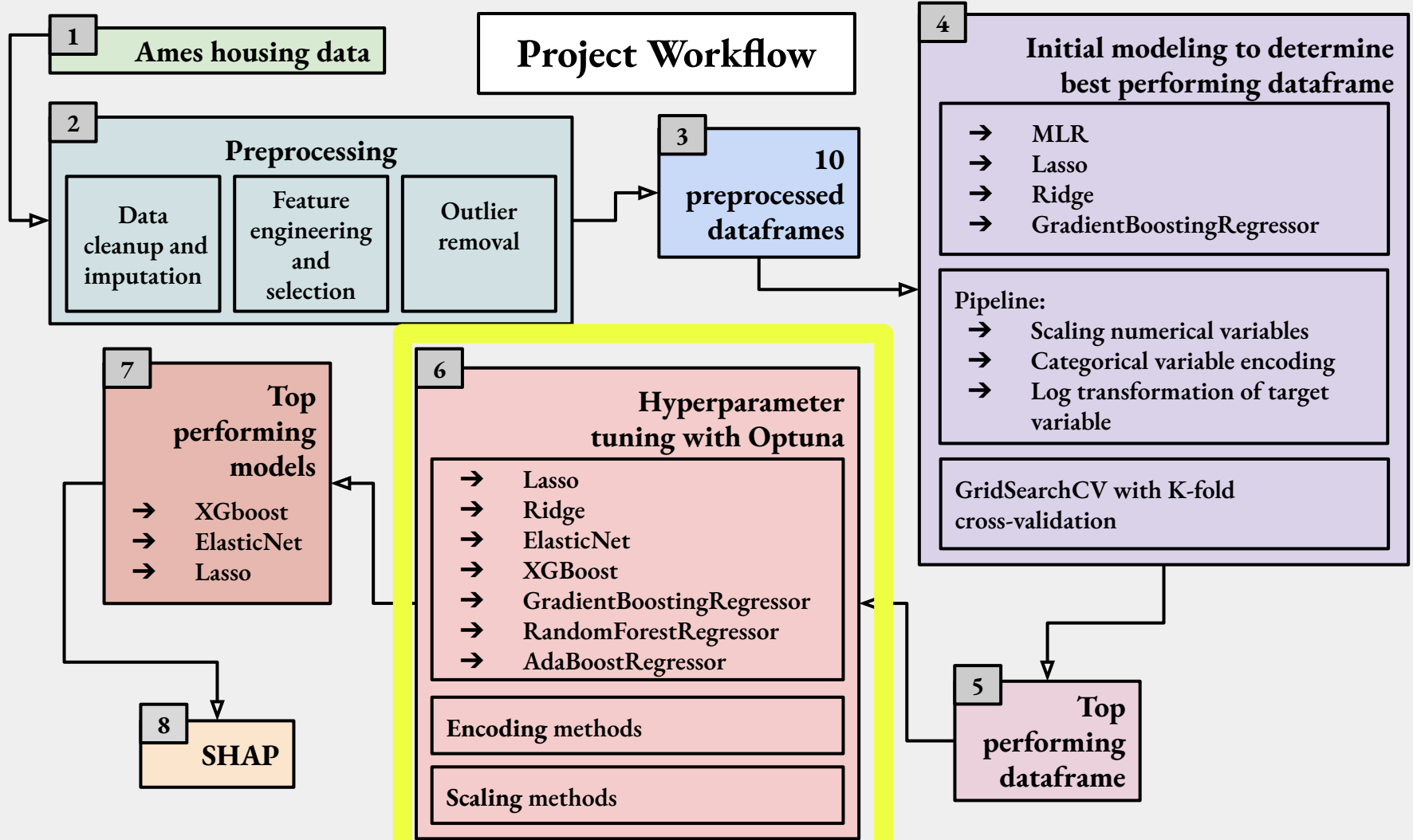
- “Data leakage occurs when information that would not be available at prediction time is used when building the model.” -sklearn
- Using a pipeline with K-Fold cross-validator prevents any data leakage when scaling features or transforming the target variable



Top Performing Dataframe

Observations Removed	ols	ridge	ridge (drop)	lasso	lasso (drop)	decision tree	gbr
all outliers	0.90882	0.91776	0.91742	0.91735	0.91768	0.75738	0.91380
non-normal sales	0.92017	0.93098	0.93023	0.93316	0.93294	0.80043	0.93053
non-normal sales/quality-group outliers	0.94577	0.94969	0.94953	0.94967	0.94963	0.81488	0.93578
quality-group outliers	0.94254	0.94672	0.94652	0.94602	0.94615	0.81107	0.93053
4676 square foot home	0.92372	0.93029	0.92957	0.93027	0.93017	0.77206	0.92773
unscaled/non-normal sales	0.91940	0.92981	0.92885	0.93092	0.93075	0.80458	0.93074
unscaled/non-normal sales/quality-group outliers	0.92463	0.93194	0.93211	0.93394	0.93386	0.76464	0.93109
unscaled/4676 square foot home	0.92235	0.92957	0.92880	0.92953	0.92942	0.79030	0.92798

Project Workflow



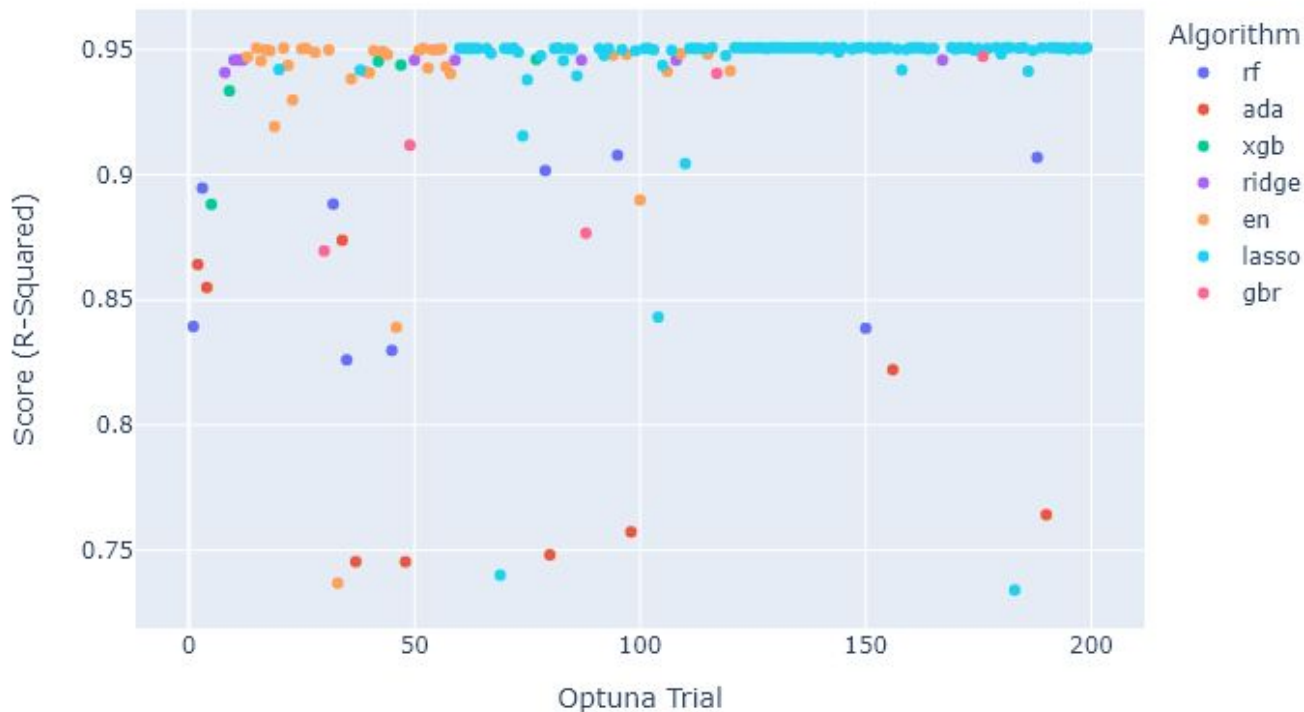
Optuna is an open source hyperparameter optimization framework

Hyperparameters:

- Hyperparameters for the algorithm
- Algorithm
- Encoding method
- Scaling method

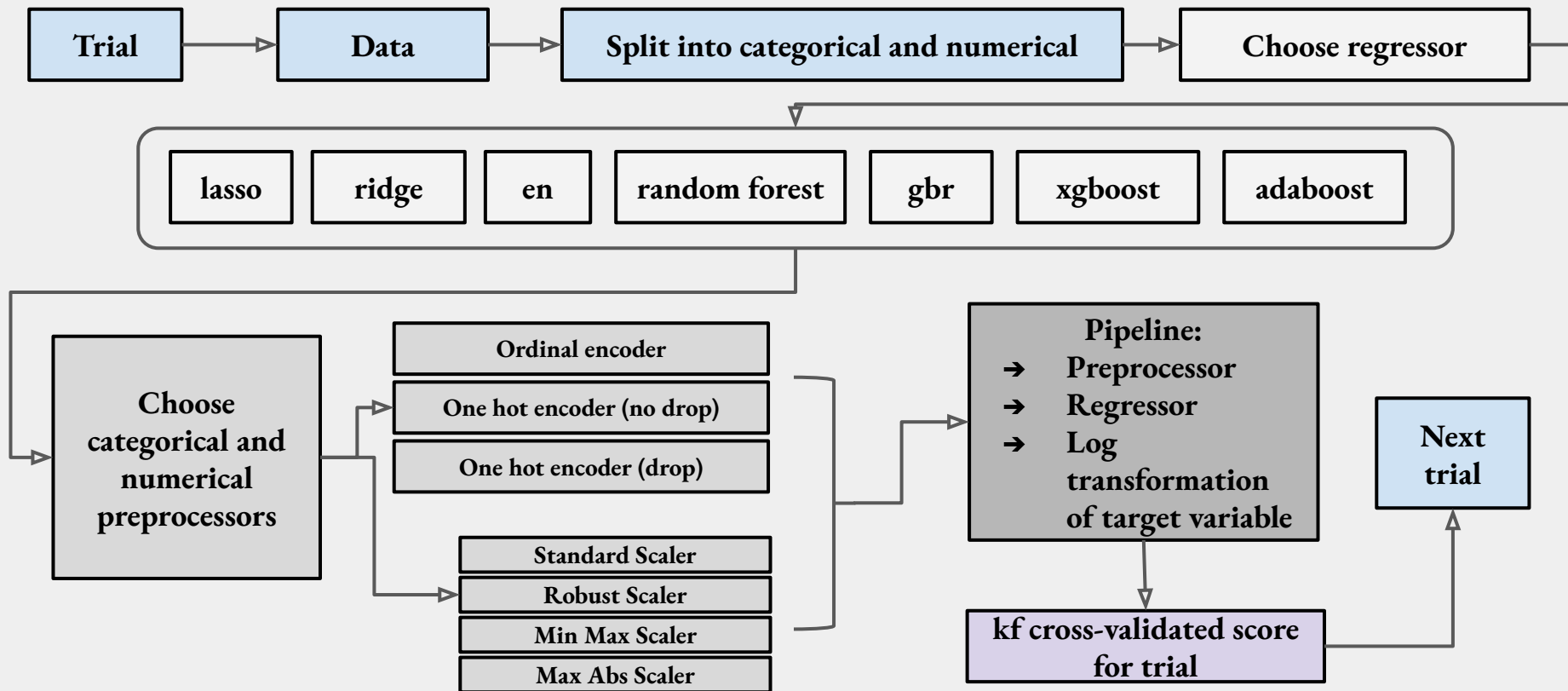
Optuna Trials with R-Squared over 0.7

Best Score: 0.9508, Trial 192, alpha = 0.000305954350488747, scaling = robust, one hot encoding (no drop)



6

Optuna



Optuna - Lasso

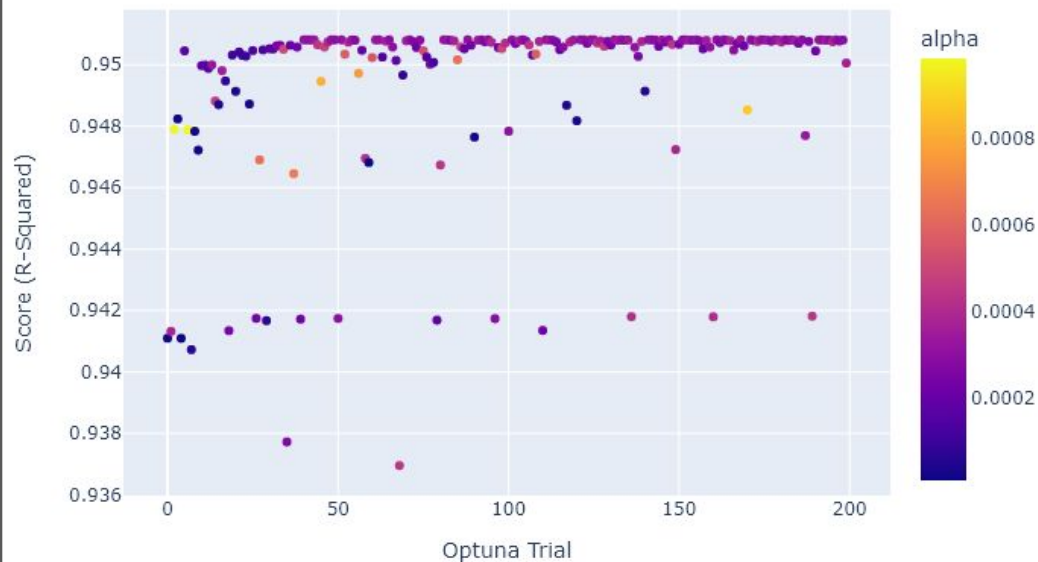
0.95081254796895

{'scaling_method': 'robust', 'encoding_method': 'onehot', 'alpha':

0.0003059499593517016}

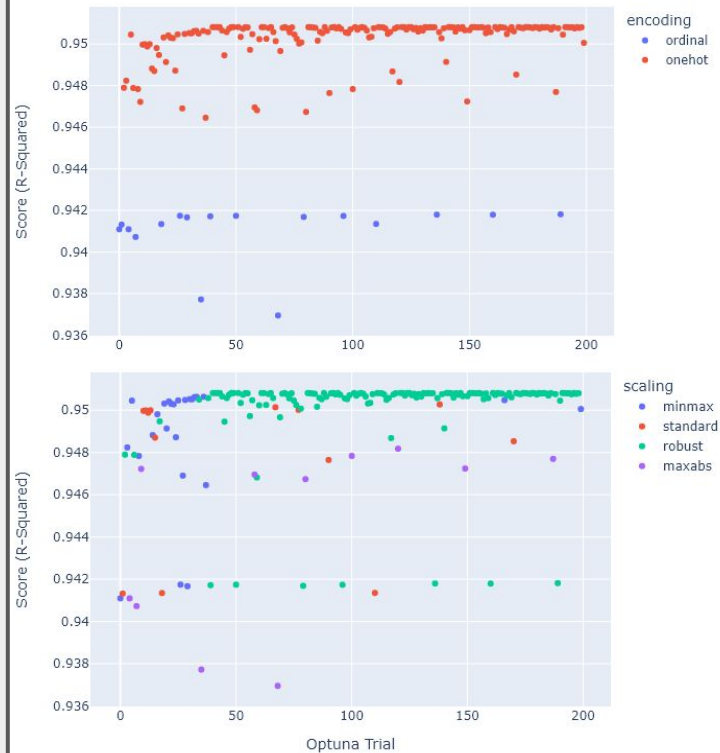
Lasso tuned with Optuna after 200 trials

Best Score: 0.9508126



Lasso tuned with Optuna after 200 trials

Best Score: 0.9508126



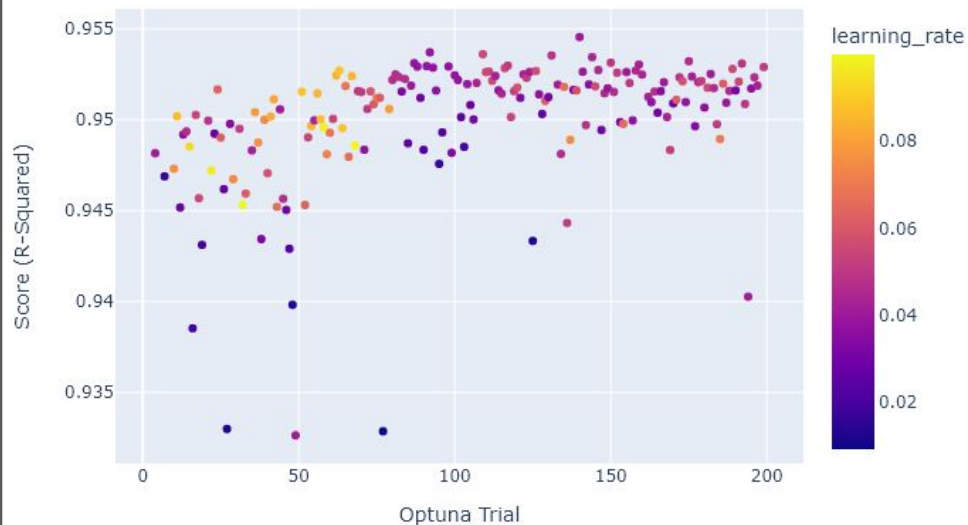
Optuna - XGBoost

0.9545422235903054

```
{'scaling_method': 'standard', 'encoding_method': 'onehot',  
'n_estimators': 902, 'learning_rate': 0.04089478271640344,  
'max_depth': 3, 'subsample': 0.4614417149387252, 'colsample_bytree':  
0.6589253772701361, 'min_child_weight': 2}
```

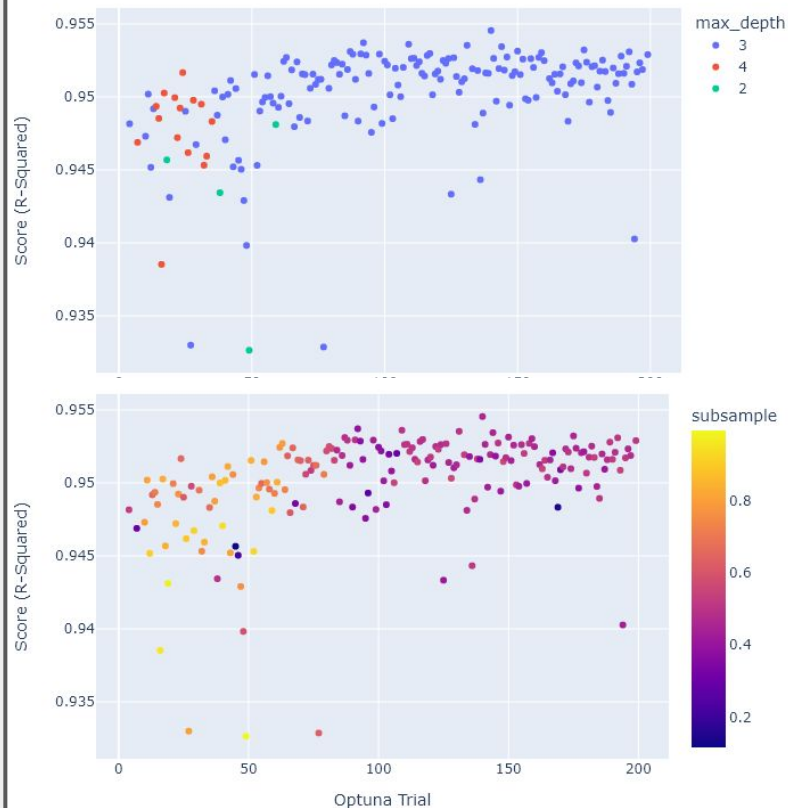
XGB tuned with Optuna after 200 trials

Best Score: 0.95454

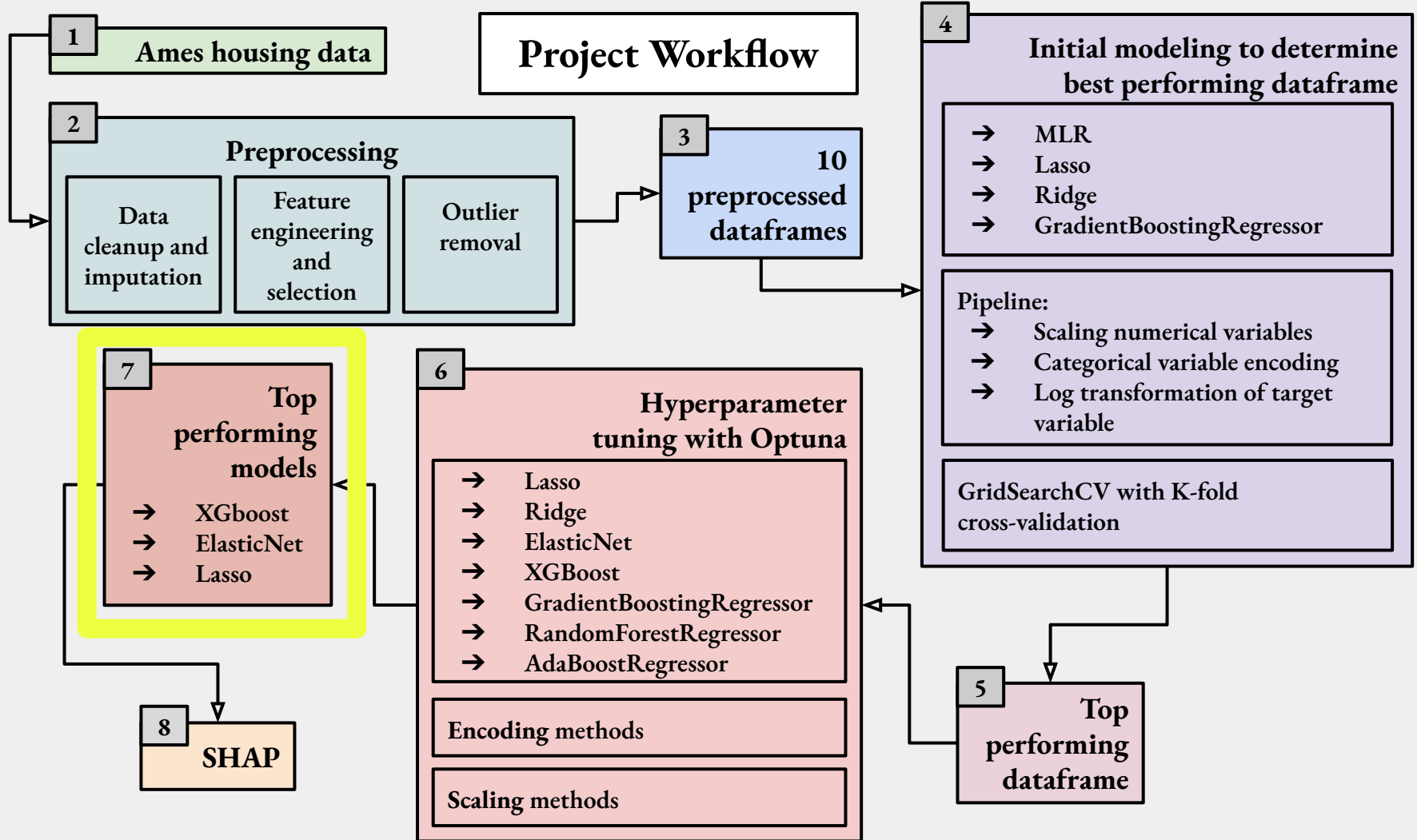


XGB tuned with Optuna after 200 trials

Best Score: 0.95454



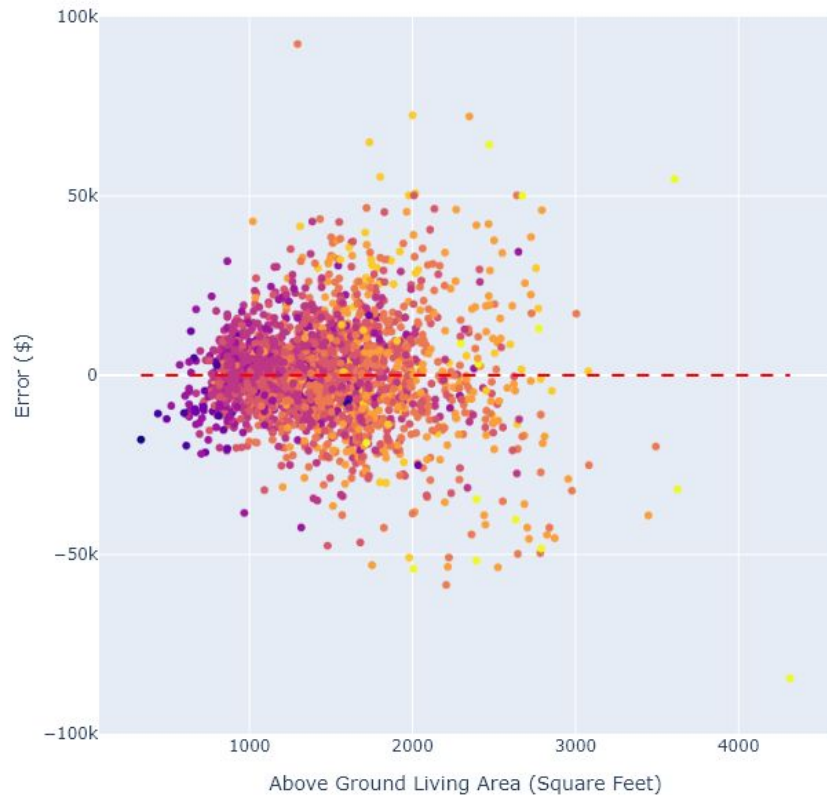
Project Workflow



Top Performing Models

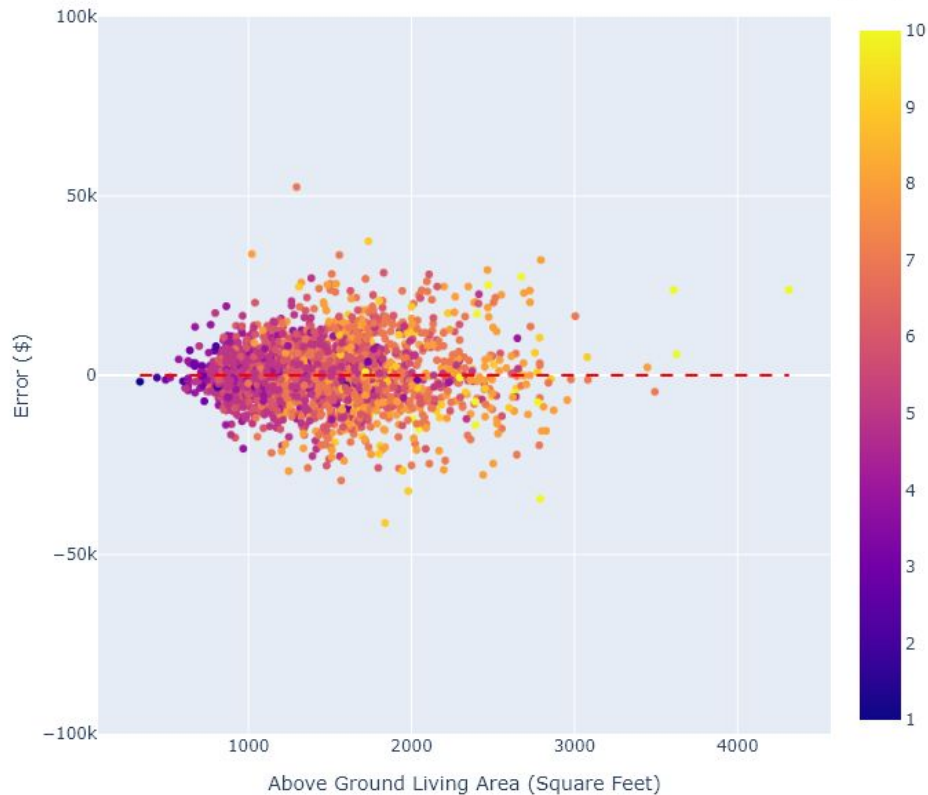
Lasso: Living Area vs. Prediction Error

R2:0.9508 / std: 0.0050 / Mean Absolute Error: \$10279.82

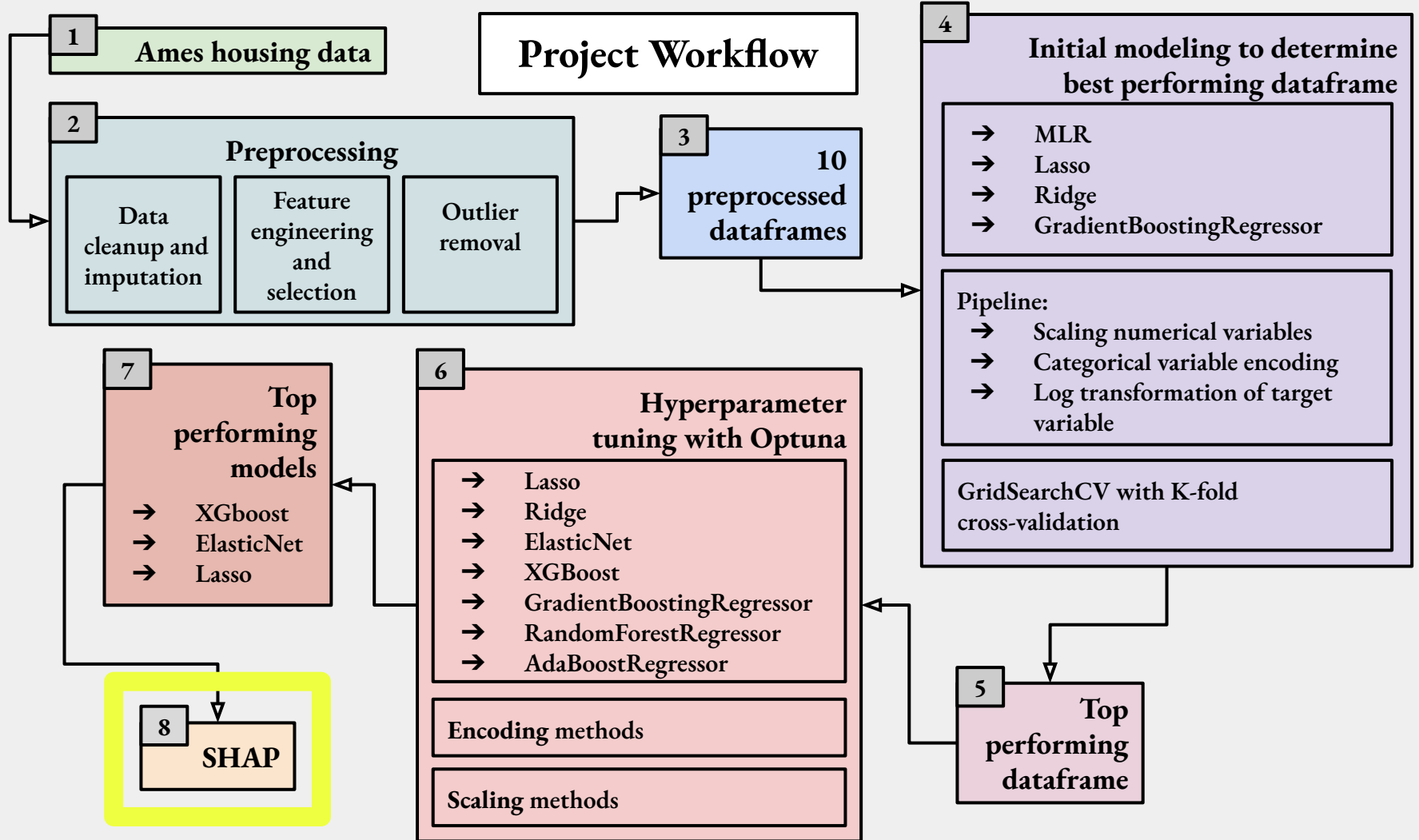


XGB: Living Area vs. Prediction Error

R2: 0.9545 / std: 0.0026 / Mean Absolute Error: \$6433.31



Project Workflow



- **Game Theory**: branch of mathematics concerned with the analysis of strategies for dealing with competitive situations where the outcome of a participant's choice of action depends critically on the actions of other participants.

<https://christophm.github.io/interpretable-ml-book/shapley.html>

“Players? Game? Payout?
What is the connection to
machine learning predictions
and interpretability?”

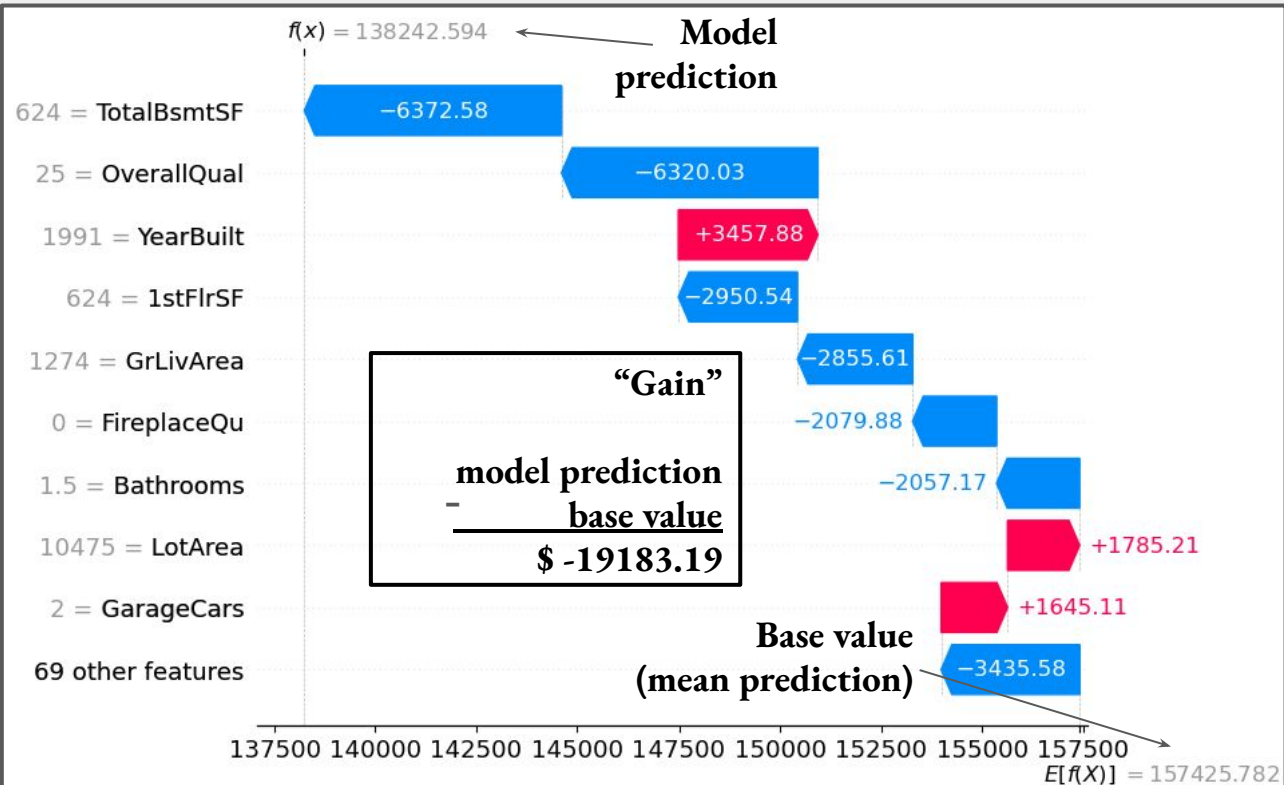
The “game” is the prediction
task for a single instance of the
dataset.

The “gain” is the actual
prediction for this instance
minus the average prediction
for all instances.

The “players” are the feature
values of the instance that
collaborate to receive the gain
(= predict a certain value).”

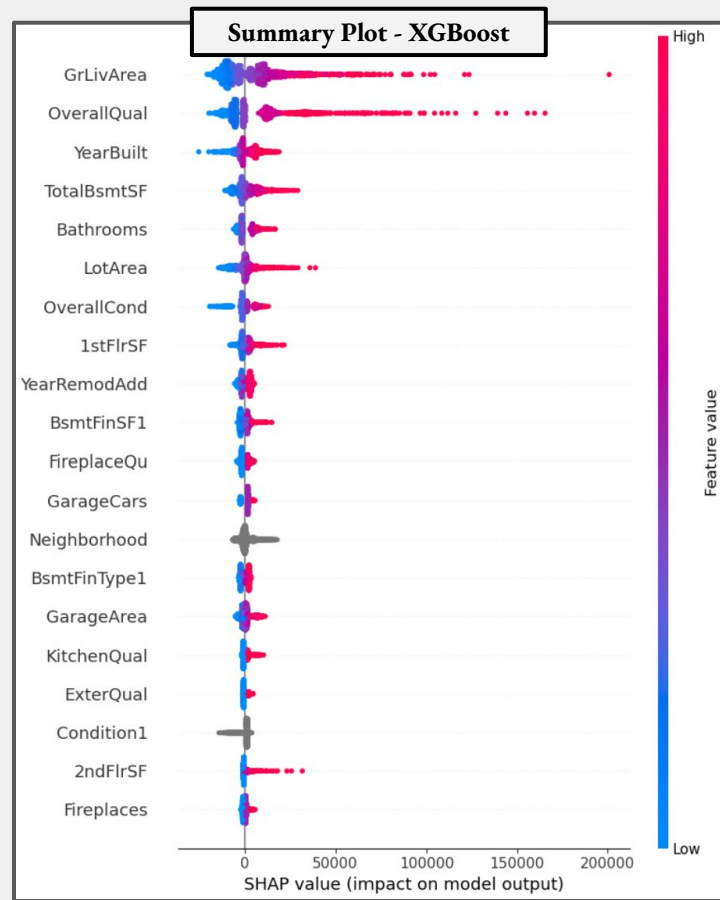
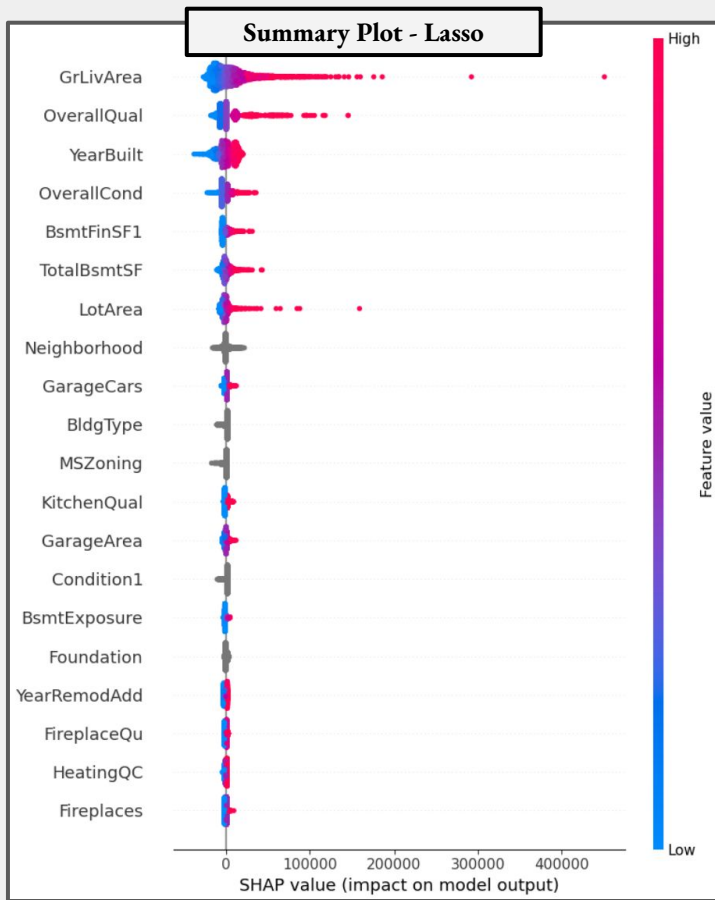
<https://christophm.github.io/interpretable-ml-book/shapley.html>

Example:



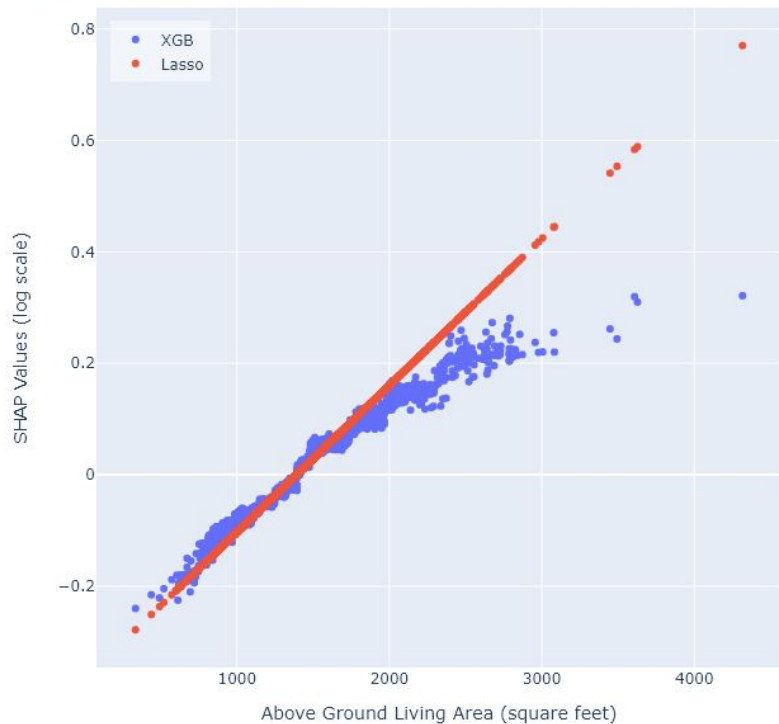
SHAP - lasso/xgb

SHAP summary plots show more nuance in the XGBoost model

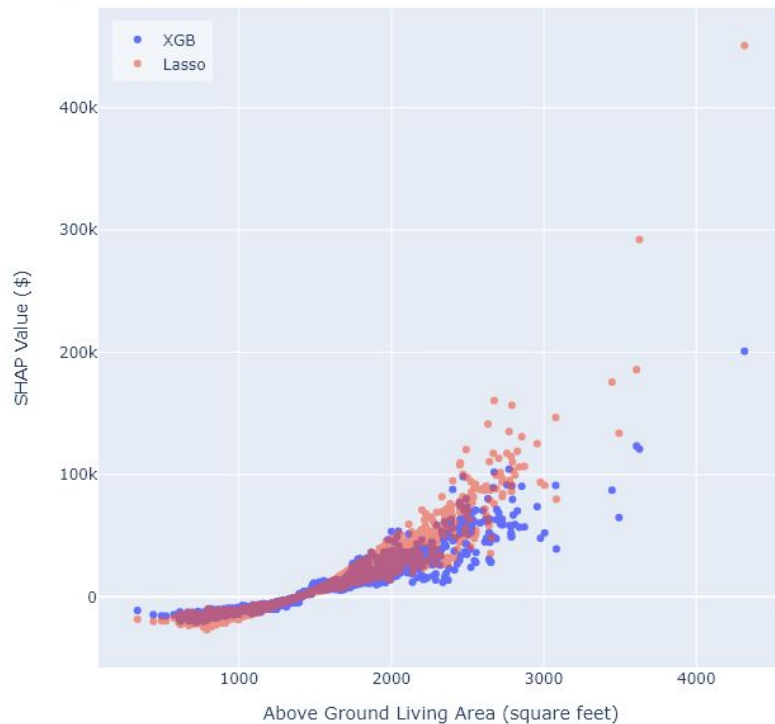


SHAP - Above Ground Living Area

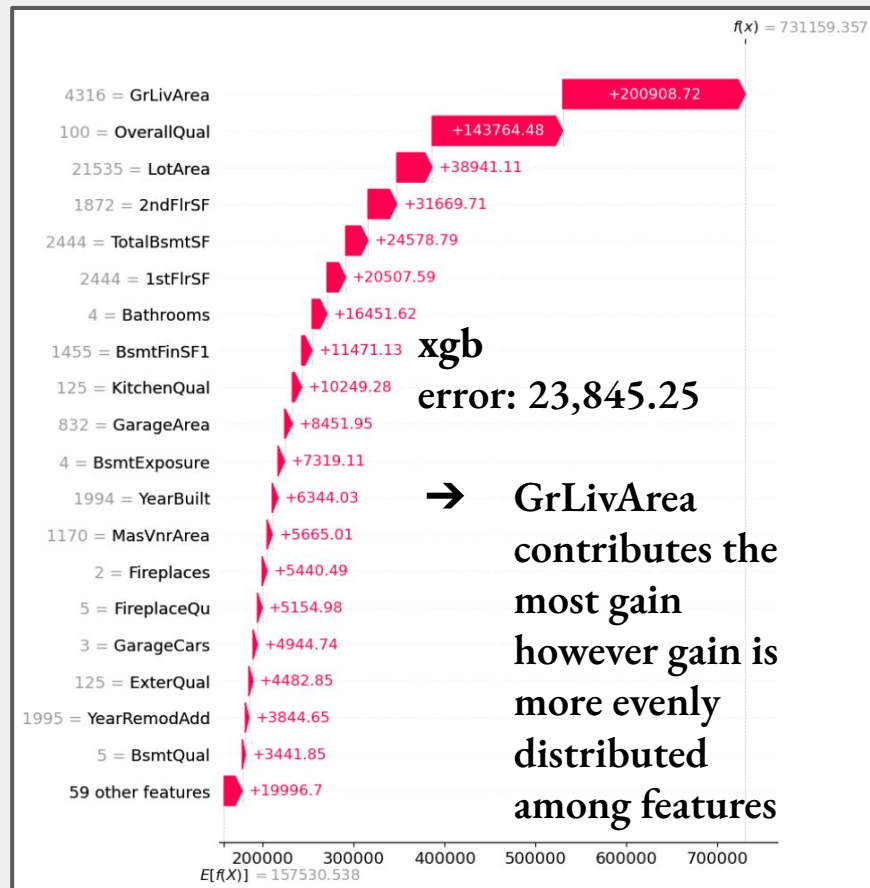
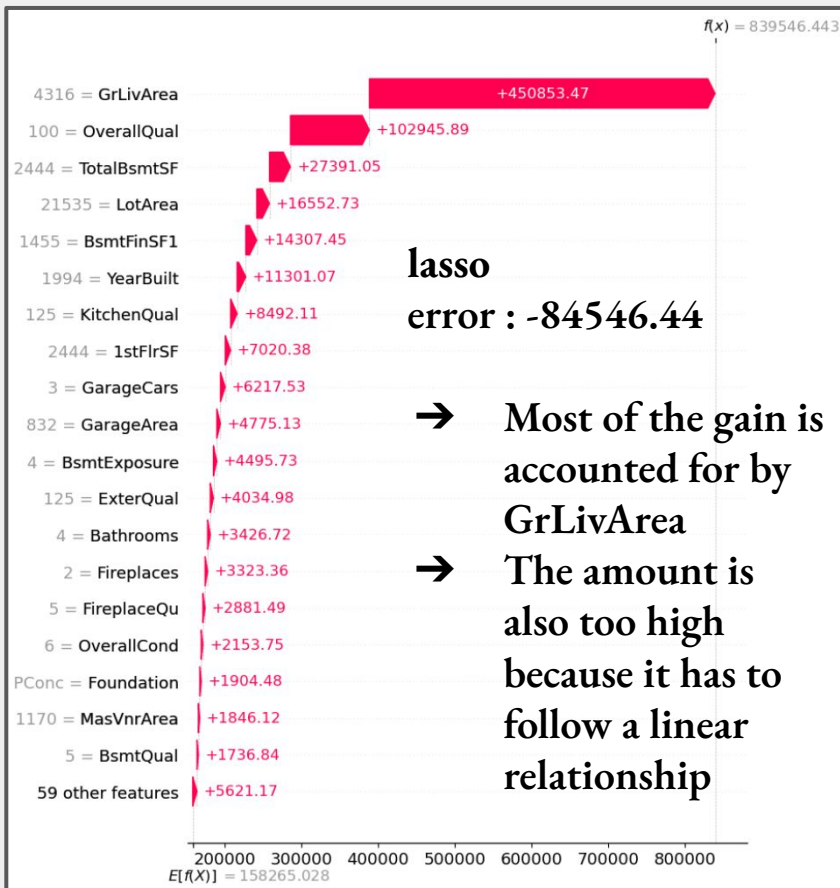
Living Area SHAP Values



Living Area SHAP Values

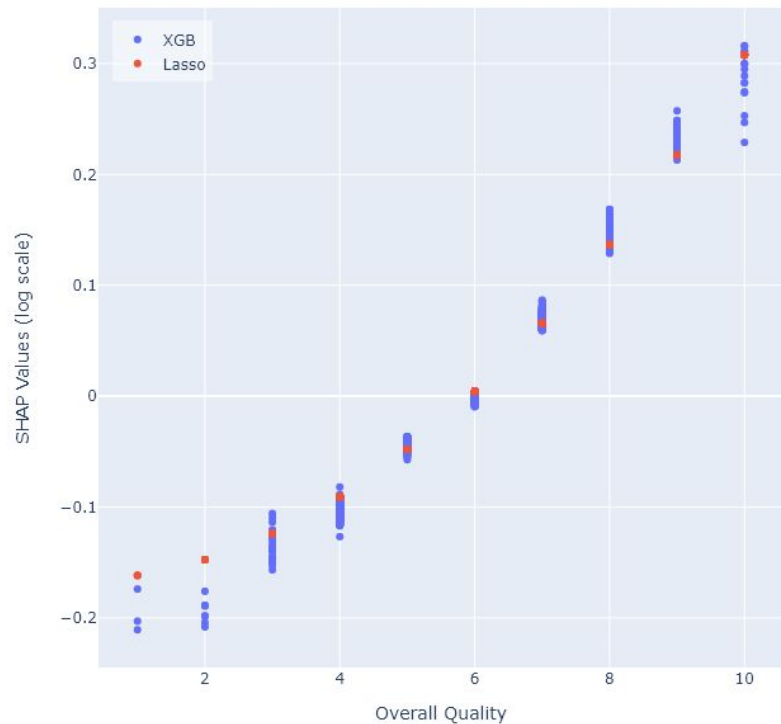


SHAP - GrLivArea: 4316/ SalePrice: \$ 755,000

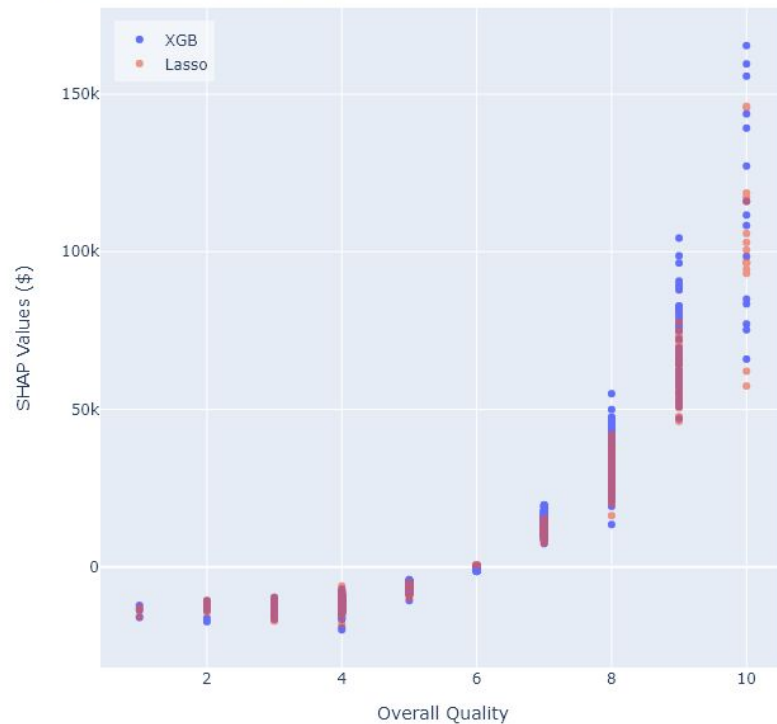


SHAP - Overall Quality

Overall Quality SHAP Values

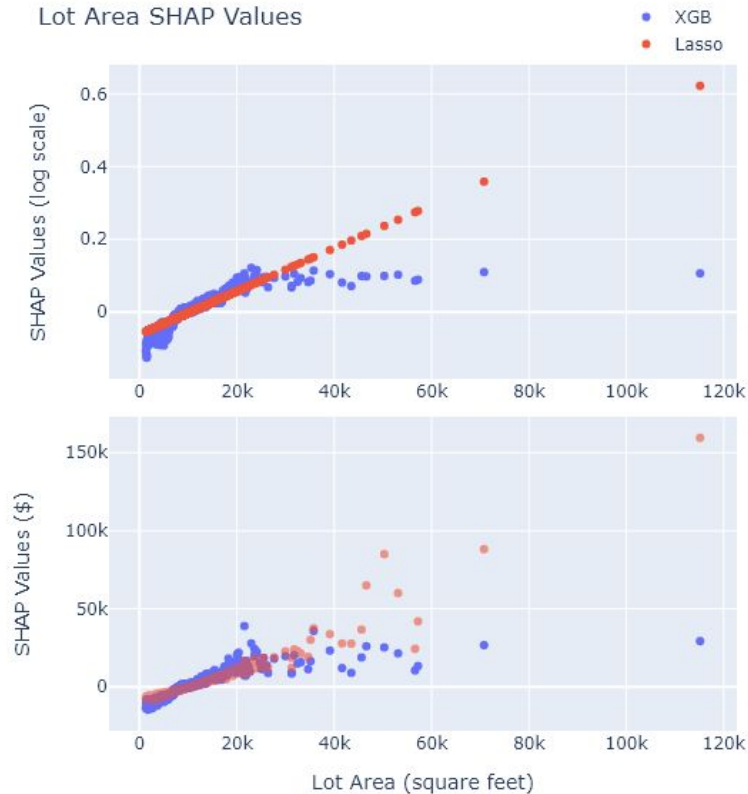


Overall Quality SHAP Values

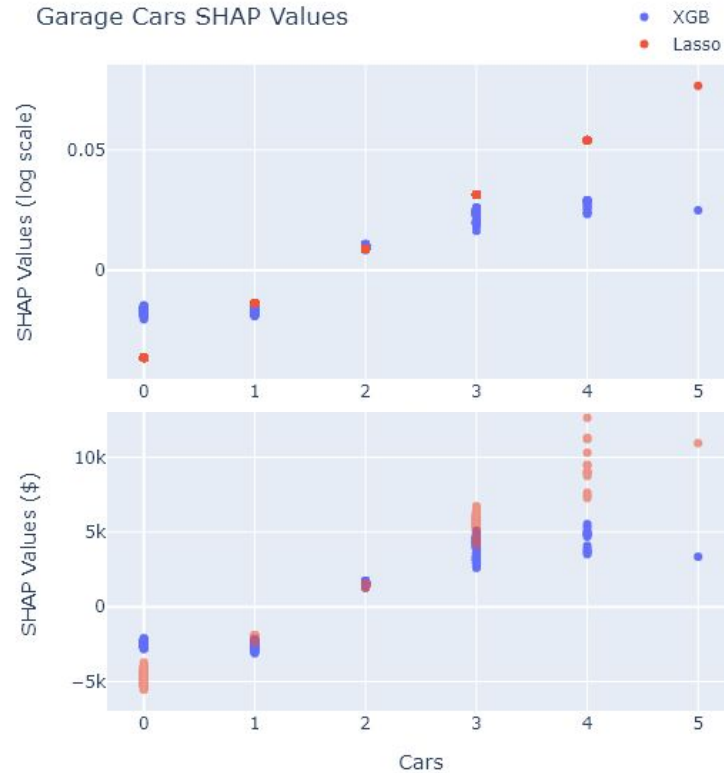


SHAP - Lot Area/Garage Cars

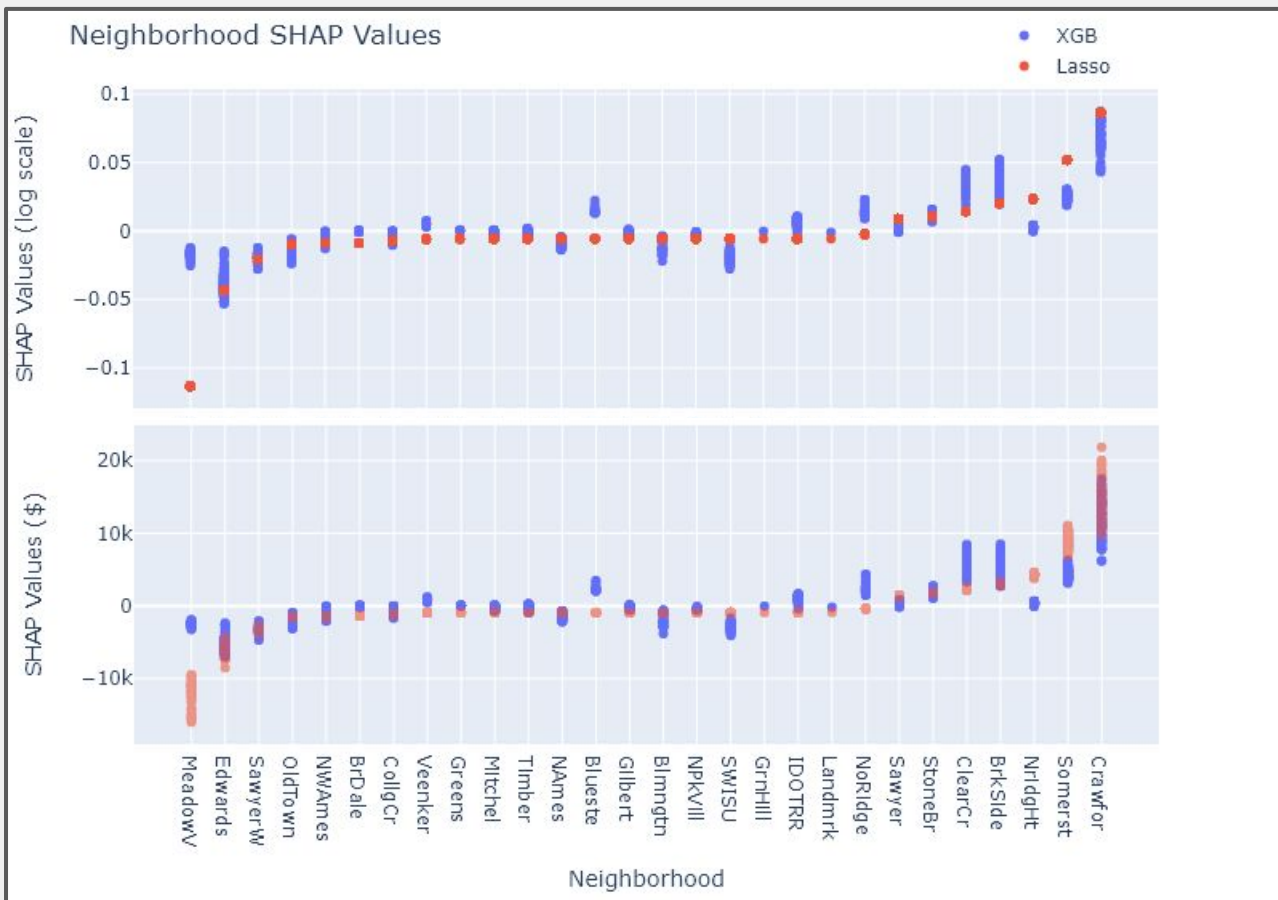
Lot Area SHAP Values



Garage Cars SHAP Values



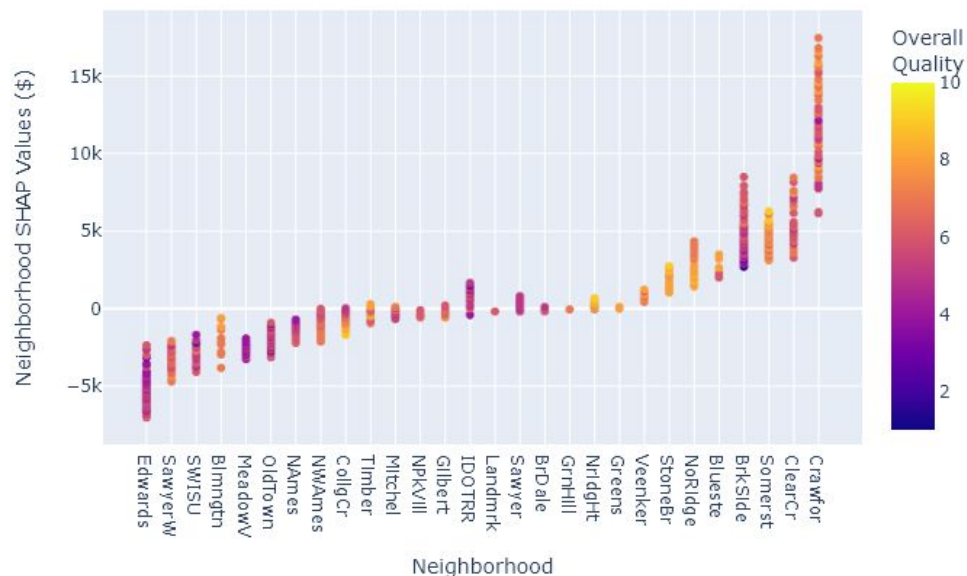
SHAP - Neighborhood



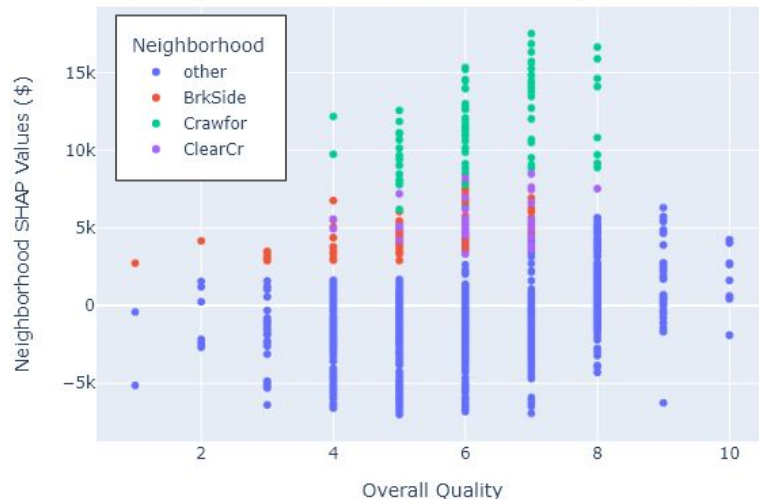
SHAP - Neighborhood (XGBoost)

Clear Creek, Brookside, and Crawford have high neighborhood SHAP values relative to many homes with higher Overall Quality. Within their quality groups they also have the highest neighborhood SHAP values.

Neighborhood SHAP Values (XGBoost)



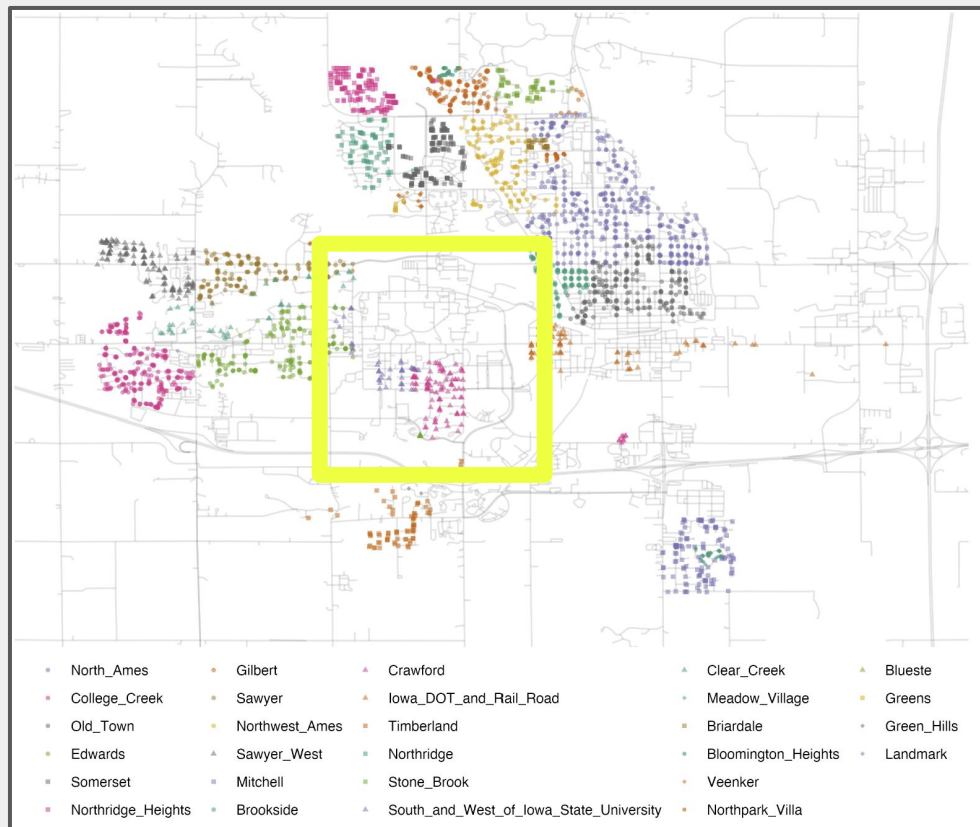
Overall Quality vs Neighborhood SHAP Values (XGBoost)



SHAP - Crawford vs. SWISU

Both the lasso and xgb models have high SHAP values for Crawford and negative SHAP values for SWISU

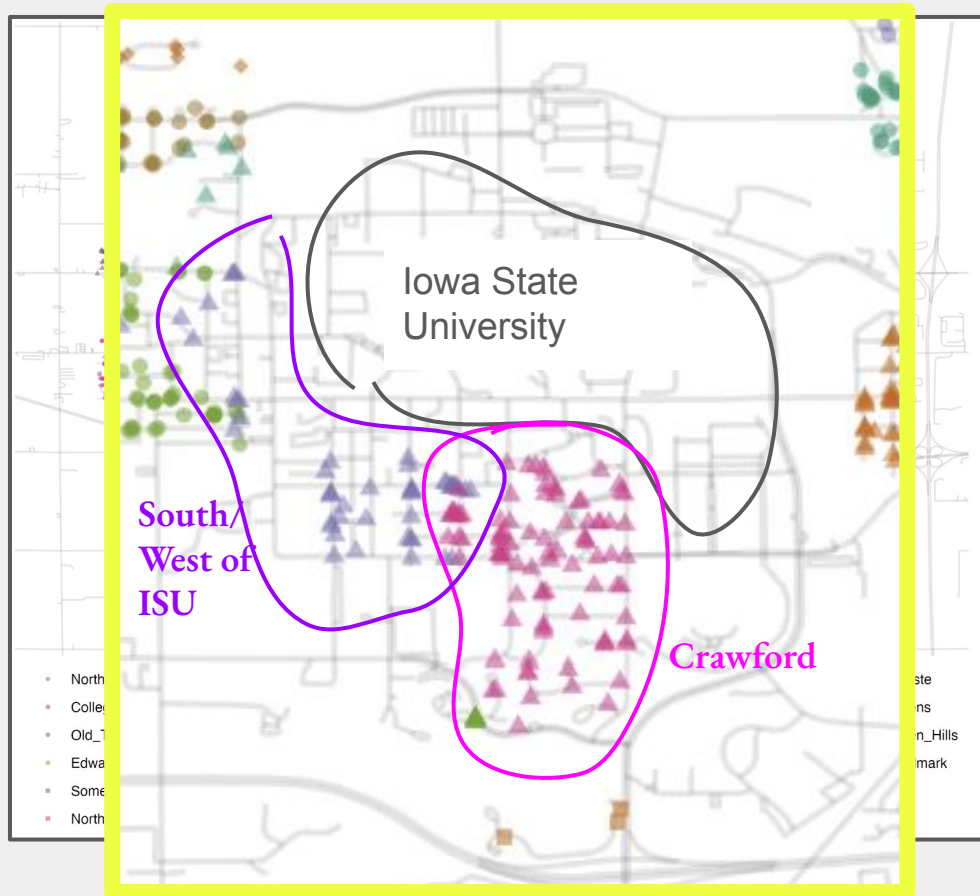
- Both close to campus
- Similar size homes
- Similar quality
- Crawford homes have larger lots and are on average about 10 years newer
- Crawford homes sell for an average ~ \$60000 more



SHAP - Crawford vs. SWISU

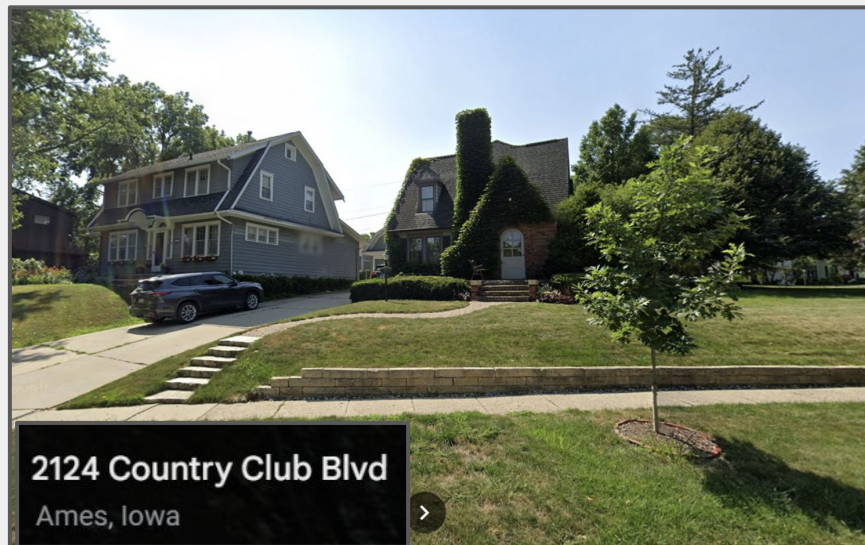
Both the lasso and xgb models have high SHAP values for Crawford and negative SHAP values for SWISU

- Both close to campus
- Similar size homes
- Similar quality
- Crawford homes have larger lots and are on average about 10 years newer
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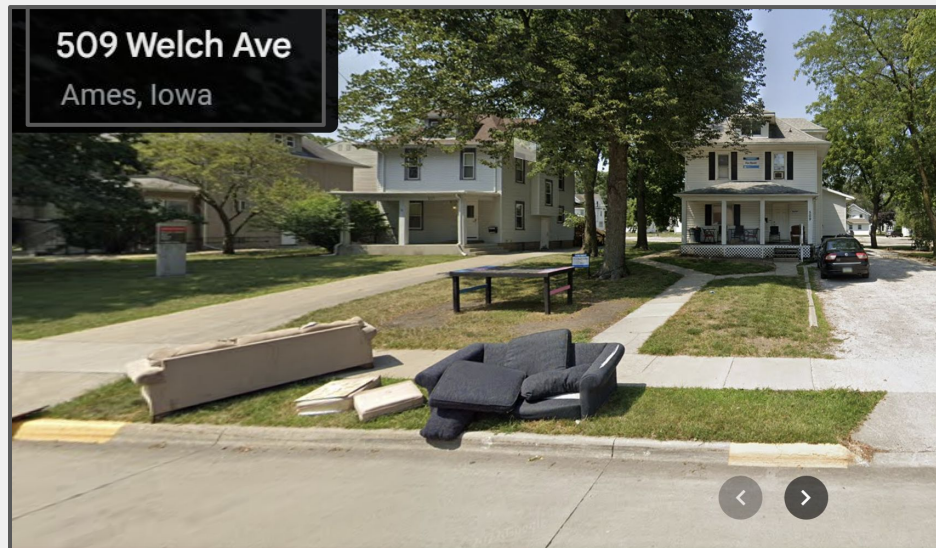


SHAP - Crawford vs. SWISU

Crawford

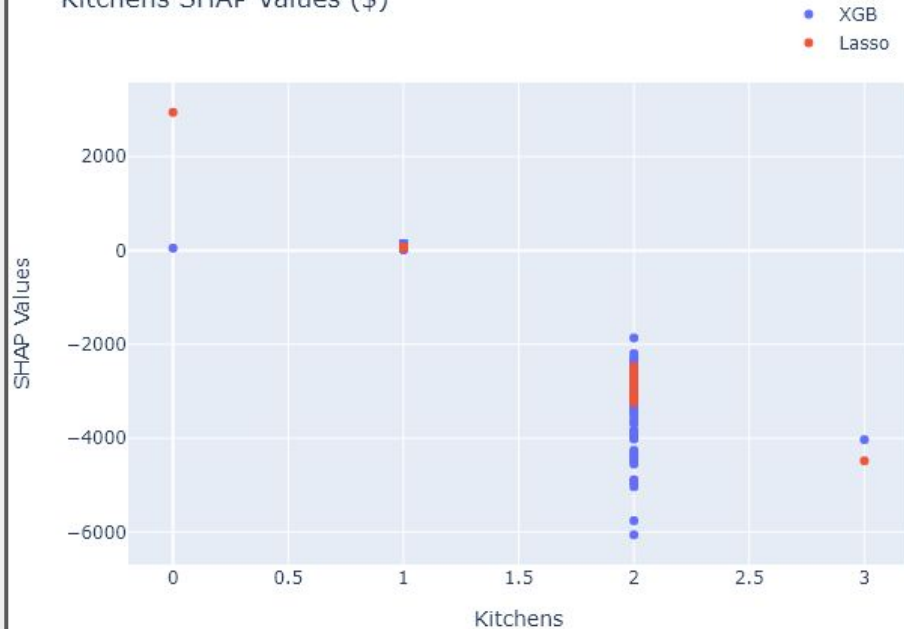


South West Iowa
State University

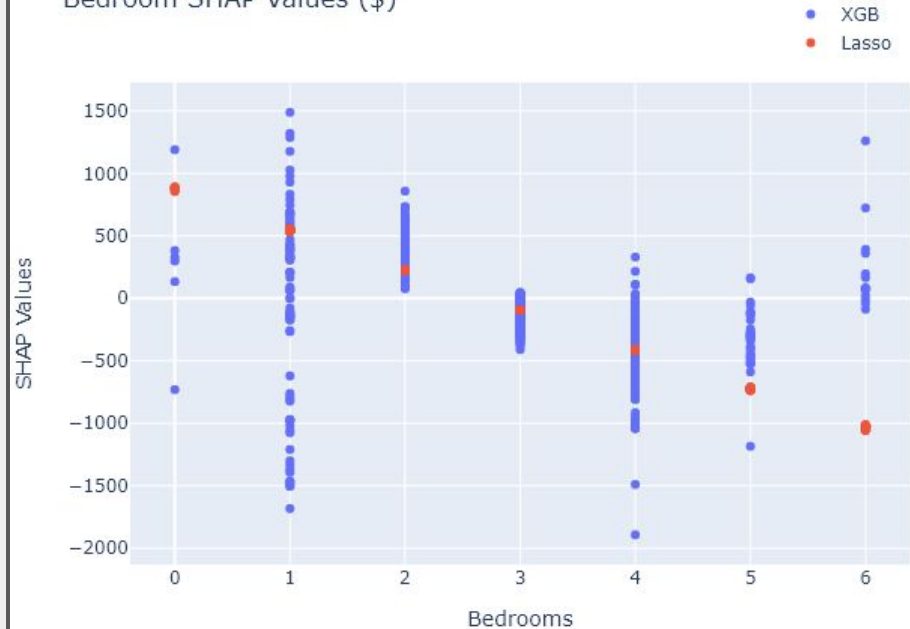


SHAP - Kitchens and Bedrooms?

Kitchens SHAP Values (\$)

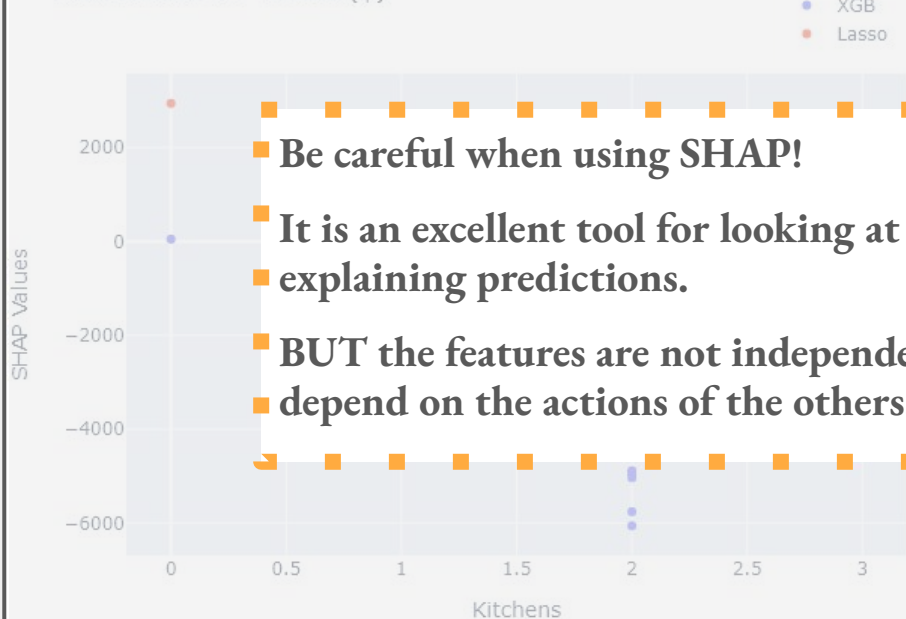


Bedroom SHAP Values (\$)

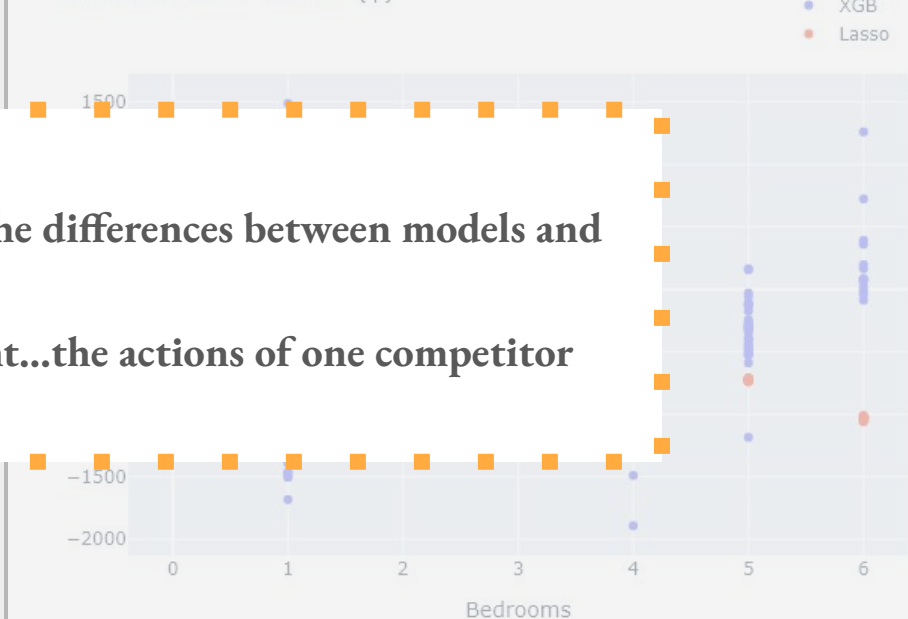


SHAP - Kitchens and Bedrooms?

Kitchens SHAP Values (\$)



Bedroom SHAP Values (\$)



Be careful when using SHAP!

It is an excellent tool for looking at the differences between models and explaining predictions.

BUT the features are not independent...the actions of one competitor depend on the actions of the others.

Conclusions

What makes a valuable home in Ames, IA?

- Large homes with a large basement and garage.
- High home quality and condition.
- Newer homes, particularly those built after 1980.
- Certain neighborhoods increase home value.
- A brick exterior increases home value.
- Certain features provide diminishing return after a certain point
 - ◆ Lot area (20000 square feet)
 - ◆ Garage Cars (3 cars)
(Big garage is always good)
 - ◆ Fireplaces (2)
 - ◆ Kitchens (only 1 above grade)
 - ◆ Bathrooms (3.5)

Future Work

More work with feature engineering

Optuna

- More hyperparameters: Input nulls/variables to drop
- Run through Optuna for each of the 8 dataframes to see how the ideal hyperparameters vary for each algorithm

SHAP

- Look at other tree models and see how they compare to XGBoost

Catboost/LightGBM

Incorporate geographic data

Acknowledgment

- Thank you Vinod!
- [Ames, Iowa: Alternative to the Boston Housing Data as an End of Semester Regression Project](#) by Dean De Cock
- [Exploratory Data Analysis of Housing in Ames, Iowa](#) by Lee Clemer
- [Using optuna with sklearn the right way — Part 1](#) by Walter Sperat
- [Using optuna with sklearn the right way — Part 2](#) by Walter Sperat
- [Interpretable Machine Learning: A Guide For Making Black Box Models Explainable](#) by Christoph Molnar
- [Tidy modeling with R](#) by Max Kuhn AND Julia Silge