

# Nabil Khoury

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## EXPERIENCE

### Technical Product Management, Bioinformatics Intern

San Diego, CA

*EclipseBio*

*April 2024 – September 2024*

- Recruited to improve the efficiency, adoption, and procedure of the e-shape AI Drug Discovery Platform.
- Increased platform adoption by 15% through benchmarking of chemical reagents, AI models, and software tools accelerating data processing by 25%, improved AI models accuracy by 8%.
- Deploy improvements to the AI Platform, leading to a 20% faster pipeline and 10% reduction in reagent costs.

### Technical Project Manager, Systems Software Engineering Intern

San Diego, CA

*Dexcom*

*June 2023 – August 2023*

- Led software systems verification and validation increasing throughput by 1.5x across 10 manufacturing lines.
- Implemented scrum workflows in Jira to lead sprints for a team of 7 engineers to design and develop 1,300+ automated tests achieving full test coverage of the software system successfully closing the project.
- Developed real-time monitoring dashboards tracking software validation, ensuring compliance and risk mitigation.
- Automated quality control reporting with Python and SQL script, reducing system test time by over 15%.

### Software Engineer Intern

San Diego, CA

*OmniSync*

*January 2023 – June 2023*

- Recruited to develop feature to TurboSBIR AI/NLP application platform leading to adding end-to-end product expansion adding \$1B+ in biotech and clinical trial government grants to the platform.
- Developed search engine with text similarity with 99% accuracy with Python, SQL, and Elasticsearch.

### Founding Product Manager

San Diego, CA

*Packed*

*June 2022 – December 2022*

- Recruited as first Product Manager to lead the ideation to MVP for DormIt UCSD late-night college dorm food delivery platform leading to 1,000+ UC San Diego student customers at beta launch.
- Conducted 30+ customer interviews for MVP feature selection leading to successfully completing 2,000+ orders to UCSD dorms leading to \$20,000+ in revenue in beta launch.
- Increased LTV by 20+% and decreased CAC by 50% through membership feature and referral program.

## LEADERSHIP EXPERIENCE

### President

San Diego, CA

*Computer Science and Engineering Society at UCSD*

*May 2023 – May 2024*

- Founded 3 new initiatives, executed 4 new programs, and held 45 more events increasing membership by over 500+%, sponsorships funding by 50+%, board by 800+%, and event attendance by 300+%.
- Led 12 engineers and designers to design, roadmap, and deploy an organization's full-stack website with 350+ member users and member portal analyzing member data to enhance the member experience.

### Founder and Product Manager

San Diego, CA

*CSES Dev Consulting*

*April 2023 – May 2024*

- Founded and led organization acquiring 5 clients and building 5 full-stack website solutions in year 1.
- Implemented end-to-end project execution across 5 teams delivering 5 successful website projects.

## EDUCATION

### University of Colorado Boulder

*Master of Engineering in Engineering Management*

*Expected Completion: December 2026*

### Stanford University

*Product Management Certification Program*

*Expected Completion: April 2025*

### University of California, San Diego

San Diego, CA

*Bachelor of Science in Computer Science and Bioinformatics*

*September 2020 – July 2024*