Nabil El Khalil Kendri

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SKILLS AND QUALIFICATIONS

Operating Systems | Windows 10 • iOS

Applications | MS Office: Word • Excel • PPT • Access • Photoshop • AutoCAD • Eclipse IDE

Programming | Java • Python (In Progress) • R • MATLAB

Platforms | Salesforce • Facebook • Instagram • LinkedIn • Twitter • Citrix • LiveZilla • Shopify • Cisco • ICM

Languages | French (Advanced) • English (Advanced) • Arabic (Advanced)

EDUCATION

Bachelor of Science – Data Science

2024-2027

Concordia University – Montreal, QC

Diploma of College Studies (DEC), Business Management

2021-2023

Collège Ahuntsic – Montreal, QC

WORK EXPERIENCE

Sales Representative | Bravad Technologies – Montréal, QC

July 2024 - Present

- Advised customers on TELUS/Koodo products and services (mobile plans, internet, and complementary products).
- Manage contracts, renewals, and device upgrades.
- Consistently ranked among the top three sellers on my team due to my expertise in customer consulting and ability to exceed sales targets.

Marketing Coordinator - New Construction | OSL Bell Canada - Montreal, QC

Jan 2024 – June 2024

- Delivered Bell Canada services to new construction clients with personalized follow-ups.
- Strengthened relationships with key investors, driving business growth.
- Contributed to performance reviews, enhancing marketing and sales strategies.

Customer Support & Sales Agent | Fido - Montreal, QC

Feb 2021 – Apr 2022

- Trained and coached new agents to ensure sales targets were met.
- Collected, processed, and analyzed customer data to improve retention and optimize business results.
- Managed multiple platforms simultaneously, including Citrix, LiveZilla, Cisco, and ICM.