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## FILTERS

Select Benchmark (BM)

vs LY      vs Target

2018    2019    2020    2021    2022 Est

Q1    Q2    Q3    Q4

YTD    YTG

BY REGION/COUNTRY

All

BY STORES(S)

All

BY CATEGORY

All

## Abbreviations

BM = Benchmark | LY=Last Year

GM = Gross Margin | NS = Net Sales

NP= Net Profit | Chg = Change

All values in Million \$

81.17% Forecast Accuracy %

LY: 80.21% | 1.2% ▲

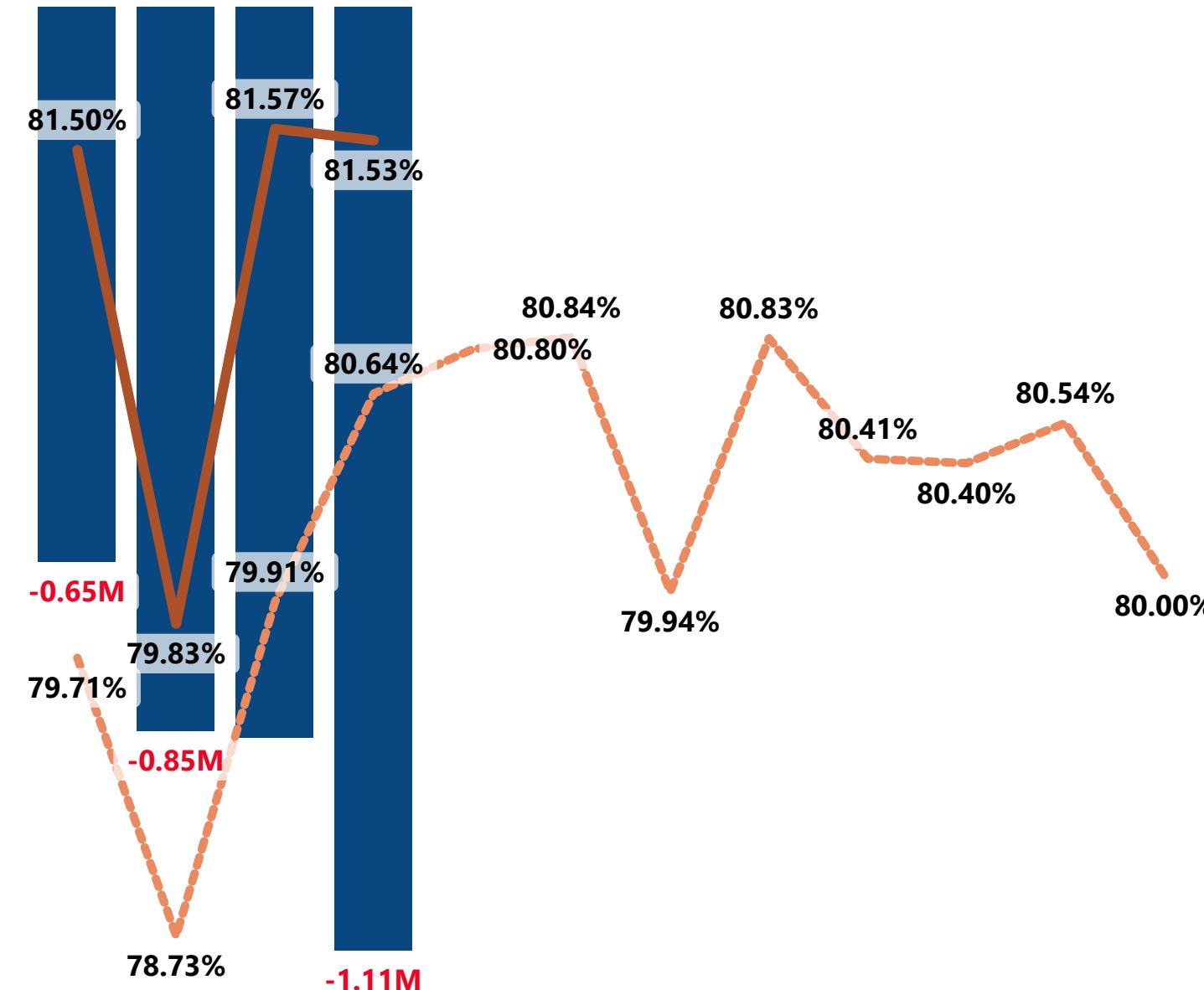
-3M Net Error (\$)

LY: -0.75M | -361.97% ▲

7M Absolute Error (\$)

LY: 9.78M | -29.46% ▲

## Accuracy / Net Error Trend



## Key Metrics By Customer

Customer	FCA%	FCA % LY	Net Error	Net Error %	Risk
Atliq e Store	74.22%	74.59%	-294868	-9.6% OOS	
Amazon	73.79%	74.54%	-464694	-9.2% OOS	
AltiQ Exclusive	71.42%	71.15%	-221177	-8.7% OOS	
Expert	62.93%	60.67%	-26489	-6.7% OOS	
Acclaimed Stores	57.74%	50.69%	83037	10.7% EI	
Electricalsbea Stores	55.74%	51.56%	-6352	-9.6% OOS	
Mbit	55.40%	62.34%	-43470	-22.3% OOS	
Argos (Sainsbury's)	54.78%	56.08%	-23040	-17.6% OOS	
Total	81.17%	80.21%	-3472690	-9.5% OOS	

## Key Metrics By Product

segment	FCA%	FCA % LY	Net Error	Net Error %	Risk
Networking	93.06%	90.40%	-12967	-1.7% OOS	
Desktop	87.53%	84.37%	78576	10.2% EI	
Accessories	87.42%	77.66%	341468	1.7% EI	
Notebook	87.24%	79.99%	-47221	-1.7% OOS	
Storage	71.50%	83.54%	-628266	-25.6% OOS	
Peripherals	68.17%	83.23%	-3204280	-31.8% OOS	
Total	81.17%	80.21%	-3472690	-9.5% OOS	