

Volumes and Risks Assessment in Petroleum Exploration

Alexei V. Milkov



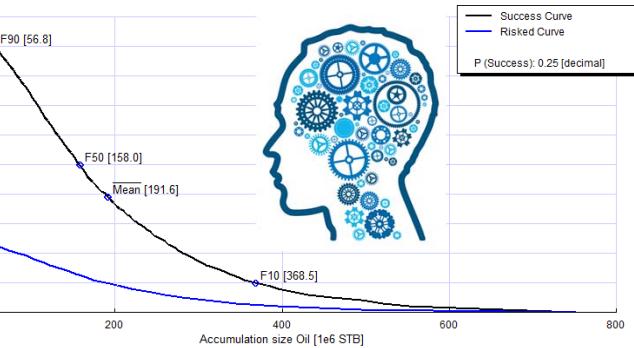
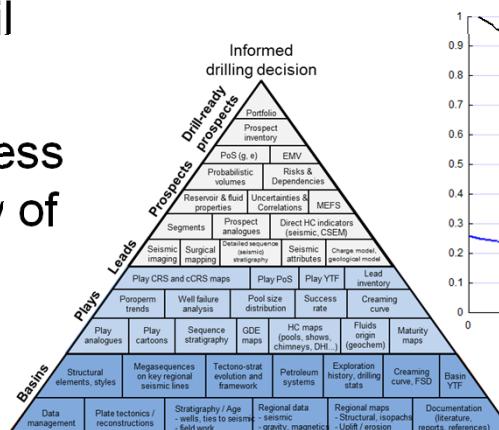
GPGN 558 (Seismic Interpretation) | April 9, 2019

Learning objectives

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By the end of the lecture you should be able to describe:

- The trends of petroleum exploration since 1900 and its current state.
- Exploration process to find oil and gas.
- How explorers forecast success case volumes and probability of success.



Why are we doing geology in E&P companies?

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*"Geology is a science,
exploration is a business."*

M. Downey



*"My job is to make decisions. Your job
is to make them good decisions."*

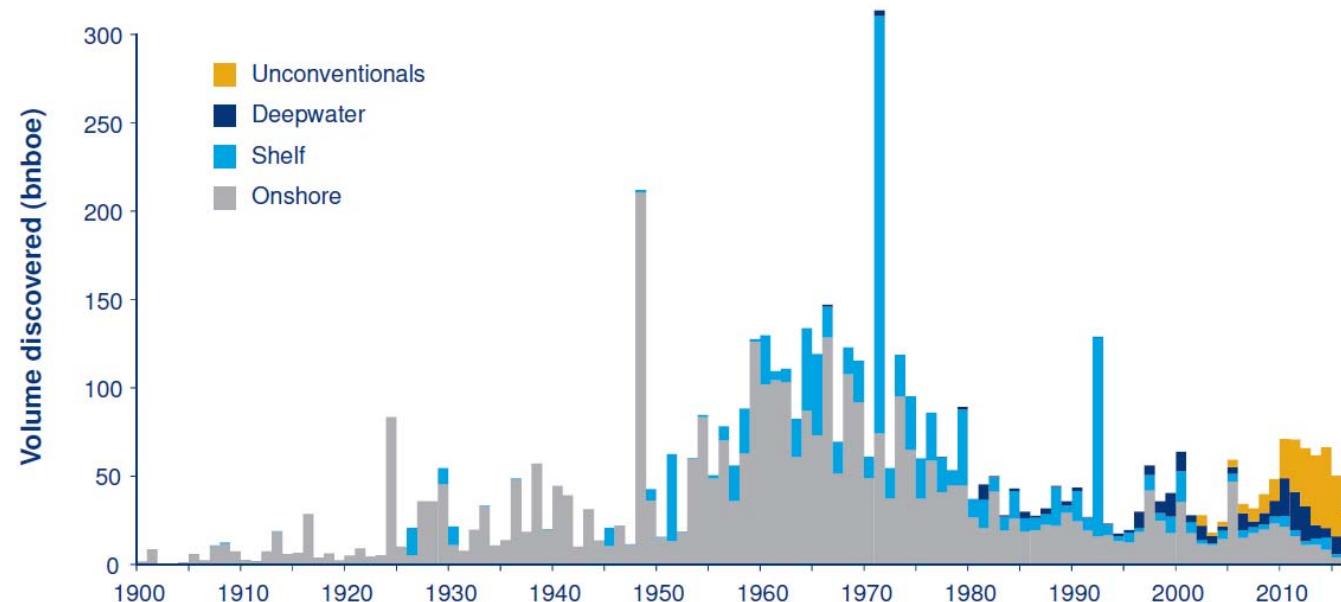
*"The only reason to employ
geologists is to make a profit
from them."*

John A. Masters, 1986

Brief history of petroleum discovery

4

Oil and gas volumes by discovery year

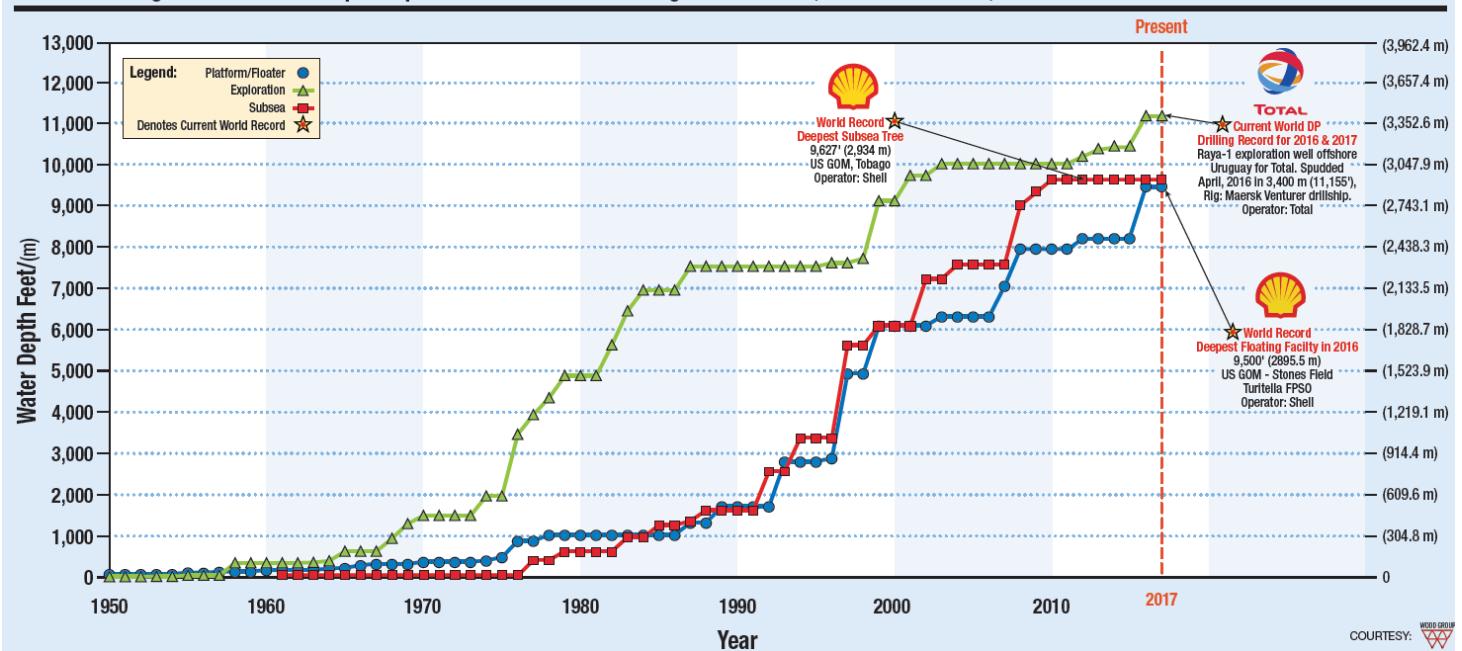


Wood Mackenzie (2017, AAPG ICE)

Record water depth for drilling and production

5

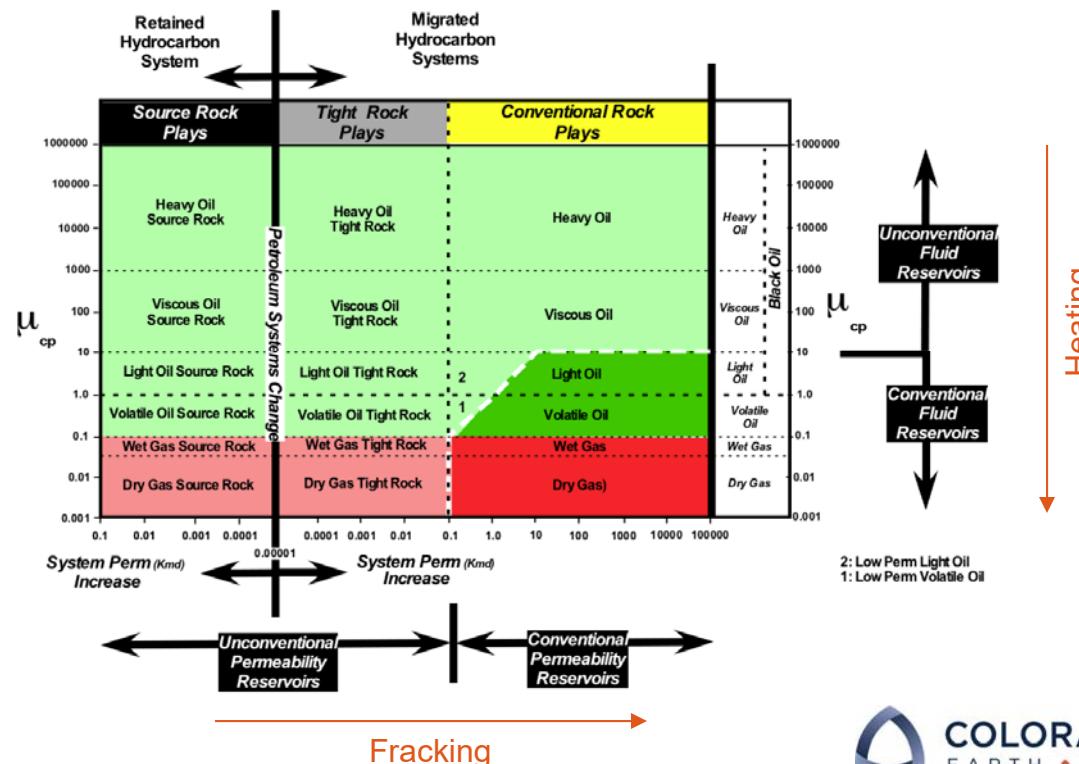
Worldwide Progression of Water Depth Capabilities for Offshore Drilling & Production (Data as of March 2017)



<http://www.offshore-mag.com/content/dam/offshore/print-articles/volume-77/05/2017-DeepwaterPoster-D6-Ads.pdf>

Conventional vs unconventional resources / reservoirs

6



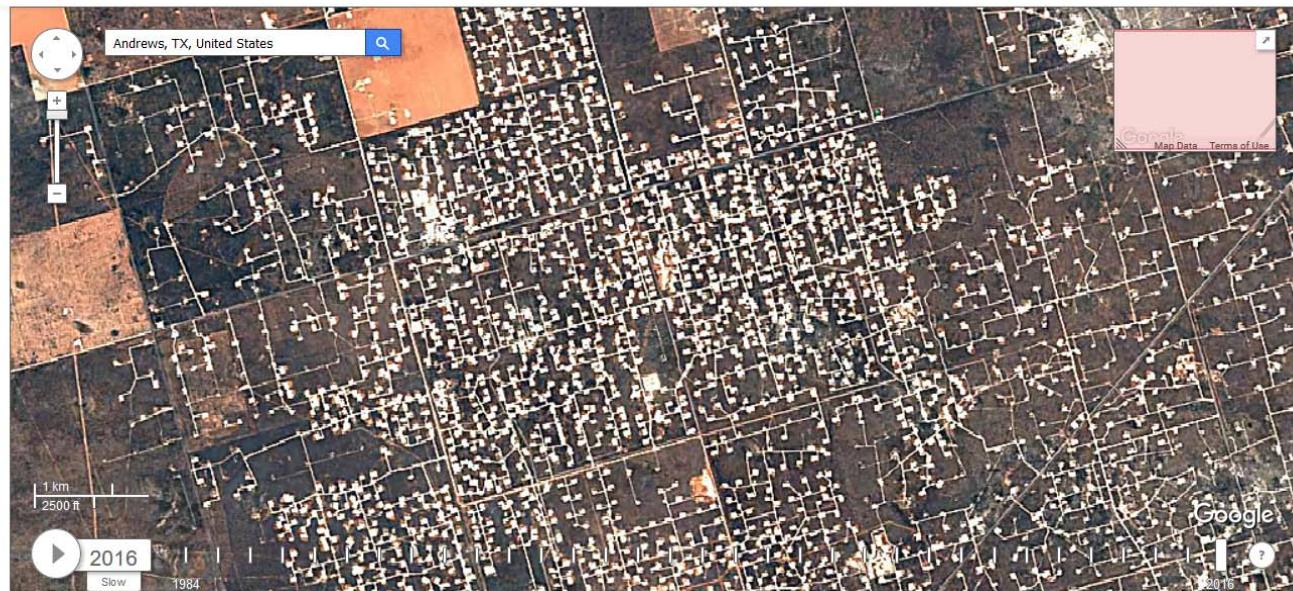
Donovan et al. (2017)

US shale plays changed the energy landscape

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Google Earth Engine

FAQ TIMELAPSE DATASETS CASE

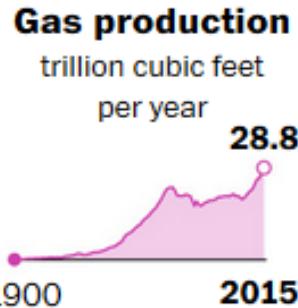
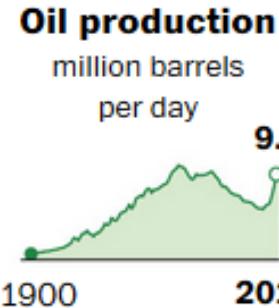


<https://earthengine.google.com/timelapse/#v=32.26416,-102.70771,11.973,latLng&t=3.25>

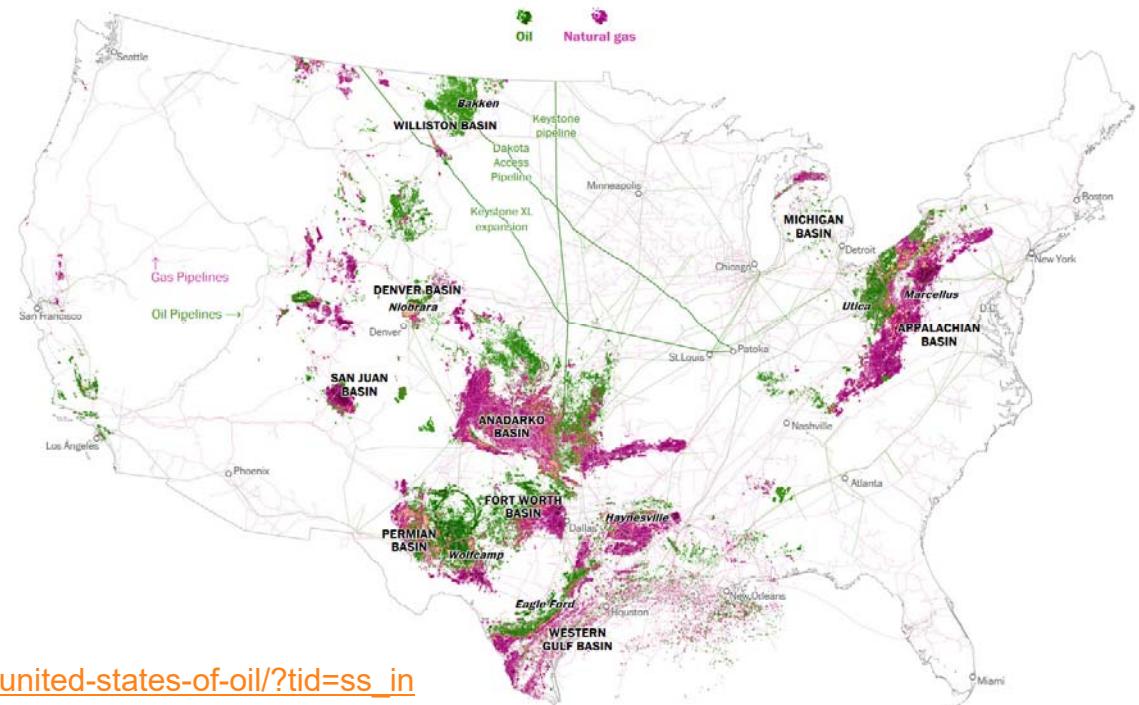
US oil and gas production

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National



Every active oil and gas well in the United States



https://www.washingtonpost.com/graphics/national/united-states-of-oil/?tid=ss_in

US is now a net gas exporter

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WorldOil Magazine News Data Resources Events

Offshore / Deepwater / Subsea / Shale / Geology & Geophysics / Drilling / Completions / Production /



EARLY BIRD REGISTRATION
REGISTER BEFORE JAN 31 2018

Home > News > U.S. becomes a net gas exporter for the first time in 60 years

U.S. becomes a net gas exporter for the first time in 60 years

By NAUREEN S. MALIK on 1/11/2018



NEW YORK (Bloomberg) -- America's trade imbalance just got a bit smaller. The U.S. has now become a net exporter of natural gas on an annual basis for the first time since at least 1957.

Net exports averaged about 0.4 Bcf/d last year, flipping from net inflows of 1.8 billion in 2016, according to Victoria Zaretskaya, a Washington-based analyst for the U.S. Energy Information Administration. The numbers will be officially released by the agency in a report Thursday, she said.

A "significant projected increase" in natural gas sent by pipeline to Mexico and a growing number of liquefied natural gas shipments to the rest of the world should guarantee the trend moving forward, Zaretskaya said by email on Wednesday.

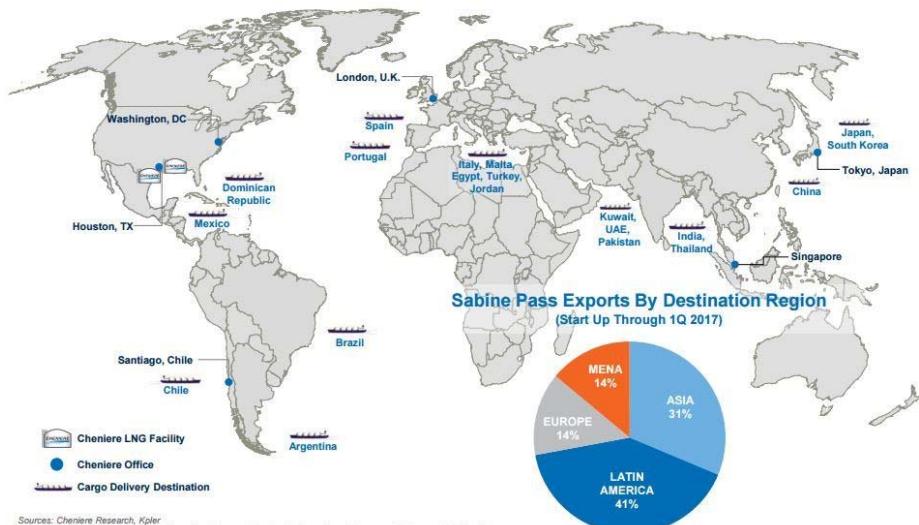
Now the U.S. has a single LNG export facility operating, Cheniere Energy Inc.'s Sabine Pass terminal in Louisiana. Two others are slated to start this year.

"Never before has the global LNG market had such significant flexible LNG volumes as the volumes coming online in the next three years, mostly from the U.S., which will lead to a fundamental shift in how LNG is marketed and traded globally," Zaretskaya said.

<http://www.worldoil.com/news/2018/1/11/us-becomes-a-net-gas-exporter-for-the-first-time-in-60-years#.WlnA2H78zmQ.linkedin>

Sabine Pass 1Q 2017: 43 Cargoes Loaded, Delivered To 16 Countries

Since February 2016, More than 100 Cargoes (~350 TBtu) Delivered to 20 Countries



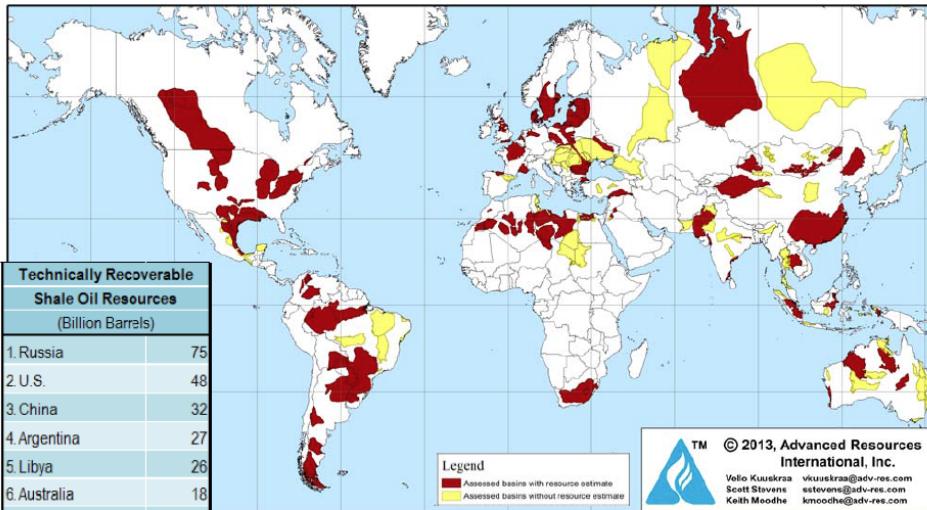
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Global shale oil and shale gas resources

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Technically Recoverable Shale Gas Resources (Tcf)	
1. U.S.	1,161
2. China	1,115
3. Argentina	802
4. Algeria	707
5. Canada	573
6. Mexico	545
7. Australia	437
8. South Africa	390
9. Russia	285
10. Brazil	245
11. Others	1,535
TOTAL	7,795

Technically Recoverable Shale Oil Resources (Billion Barrels)	
1. Russia	75
2. U.S.	48
3. China	32
4. Argentina	27
5. Libya	26
6. Australia	18
7. Venezuela	13
8. Mexico	13
9. Pakistan	9
10. Canada	9
11. Others	65
TOTAL	335



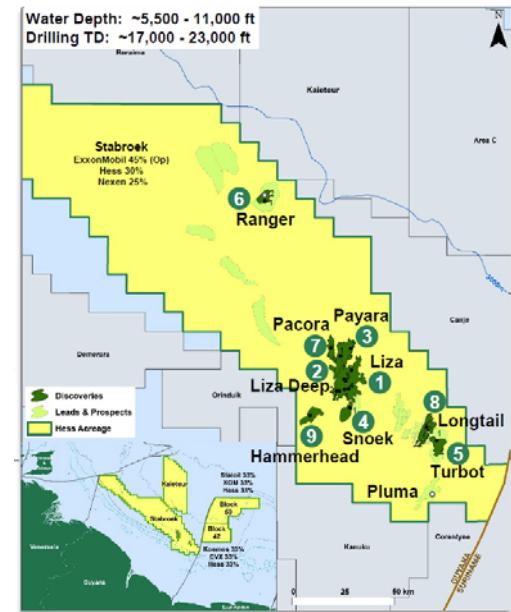
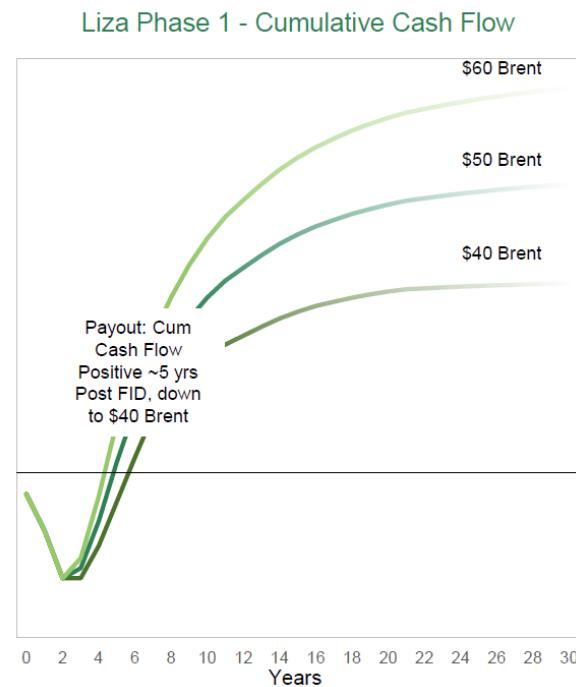
- EIA data as of end 2014 (world) and 2015 (US).
- Shale oil:
 - Unproved technically recoverable resources 114 billion bbl (liquids – oil and NGL) in the US.
 - Technically recoverable 340.6 billion bbl outside the US.
 - Risked shale oil in place 6,867 billion bbl outside the US.
- Shale gas:
 - Unproved technically recoverable resources 949.3 tcf in the US.
 - Technically recoverable 6,954 tcf outside the US.
 - Risked shale gas in place 32,946 tcf outside the US.

Source: EIA/ARI World Shale Gas and Shale Oil Resource Assessment, 2013

But deep-water exploration is alive!

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	Guyana Liza Phase 1 Development ¹	Delaware Basin Illustrative 50,000 Net Acre Development ²
Peak Production	120,000 BOED	120,000 BOED
Peak Production Oil	120,000 BOD	86,000 BOD
Initial Investment to Peak Production	3 years	10+ years
Reservoir Quality	Multi Darcy	Micro Darcy
Total Production Wells	8	1,400
Avg. EUR / Production Well	56 MMBO	0.9 MMBOE 0.6 MMBO
Development Capex	\$3.2 Billion	\$10.5 Billion
Unit Development Costs	~\$7/BO	~\$9/BOE ~\$12.5/BO
Cost Environment	Deflating	Inflating
Required WTI price for 10% Cost of Supply	~\$35/bbl	~\$45/bbl



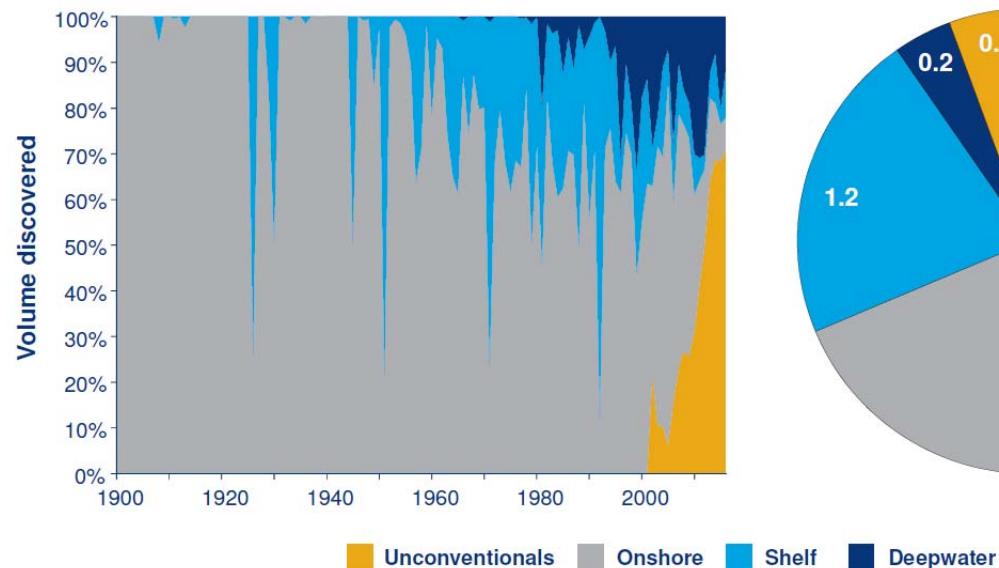
Hess, September 2018

Liza Phase I offers breakevens superior to the premier U.S. shale plays

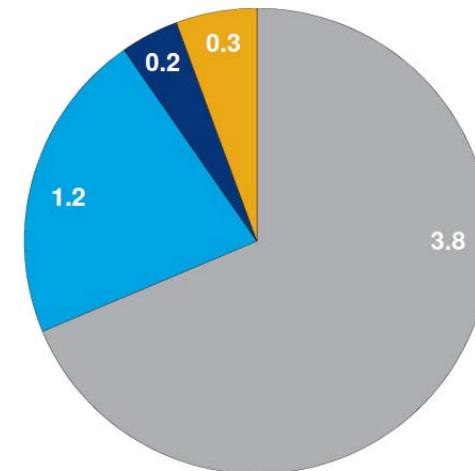
Resource additions by exploration sector

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Proportion of oil and gas volume additions by sector



Total volumes by sector (trillion boe)

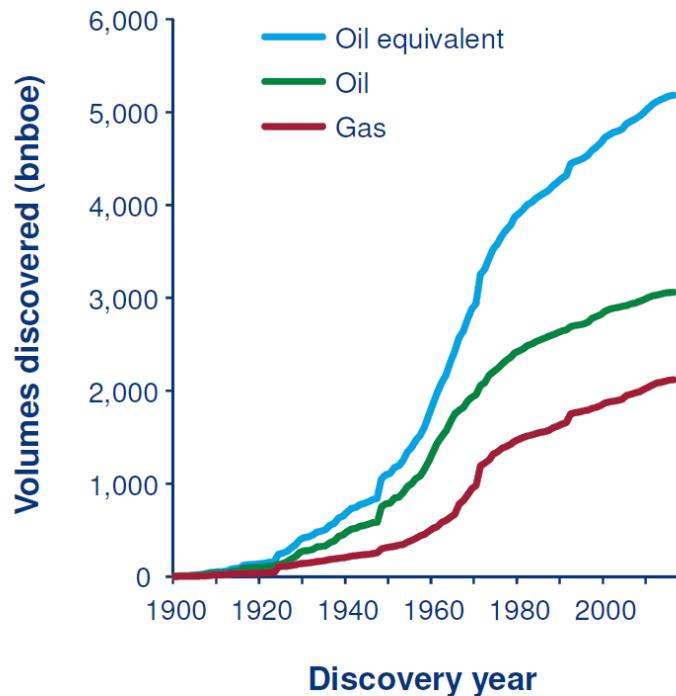


- A largely onshore history...
- Now deep-water and unconventional.
- Exploration has added 5.5 trillion barrels of oil equivalent since 1900.

Wood Mackenzie (2017, AAPG ICE)

Volumes discovered vs Time

13

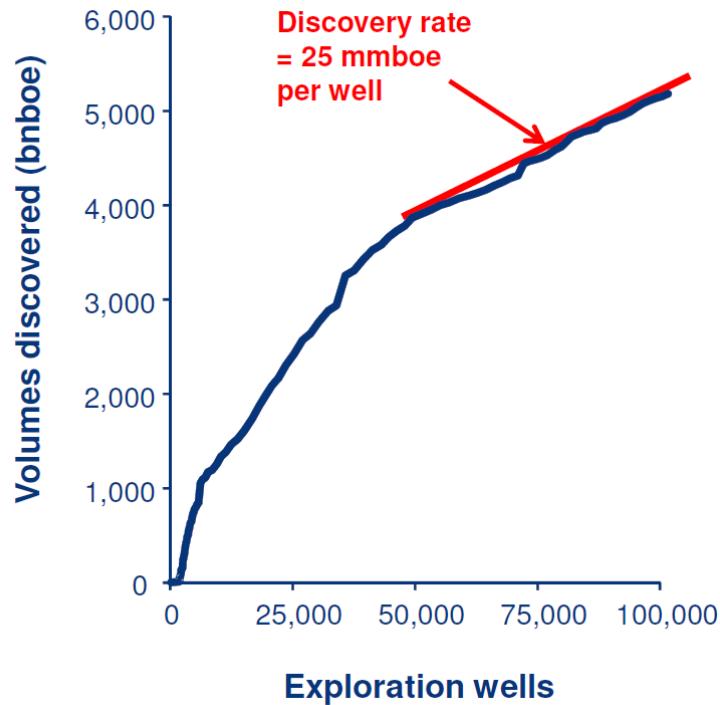


- Oil and gas creaming curves for 1900-2016.
- Approximately 50 million barrels found per wildcat drilled since 1900.
- Inflection point around 1980.
- Average 100 billion boe found per year in 1950-1980.
- Average 40 billion boe found per year since 1980.

Wood Mackenzie (2017, AAPG ICE)

Volumes discovered vs wells (pure creaming curve)

14

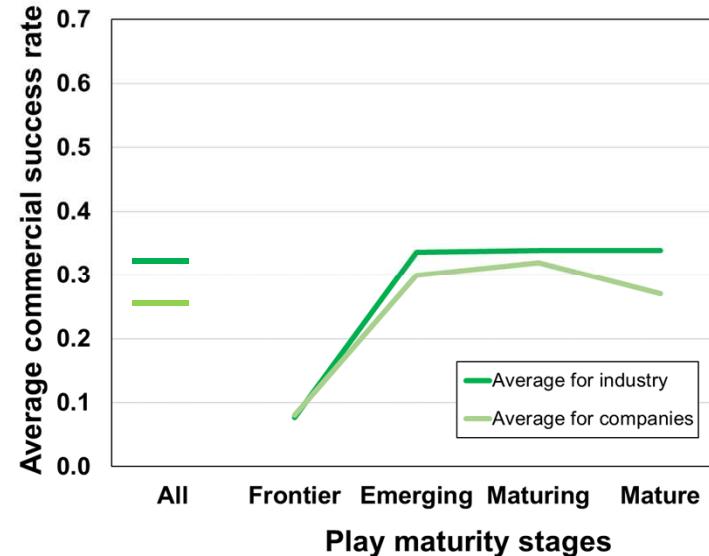
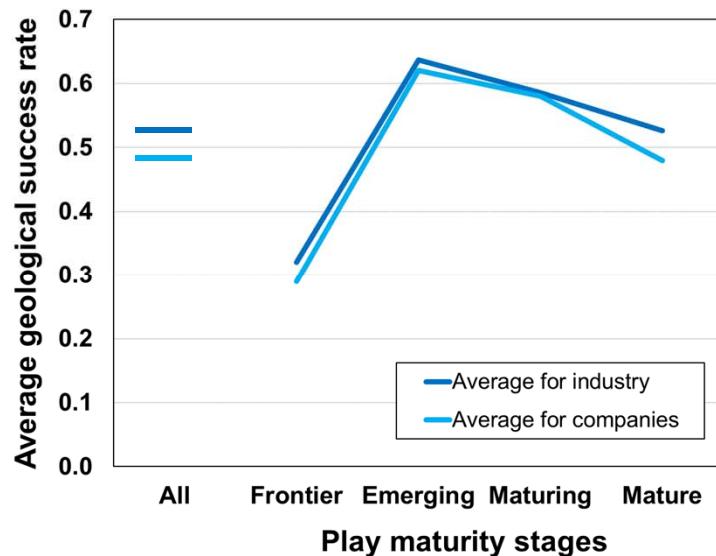


- Average exploration well discovers ~25 mmboe.
- This is a global average, but similar creaming curves can be constructed for individual basins and plays.

Wood Mackenzie (2017, AAPG ICE)

Success rates for conventional wells

15



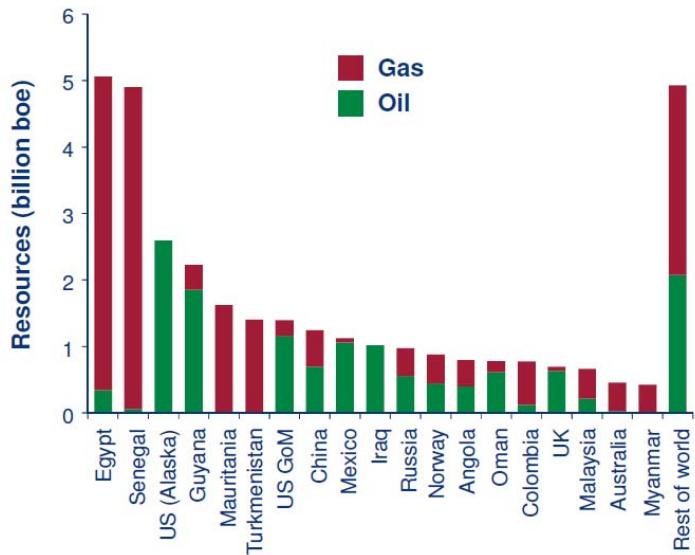
- Geological and commercial (economic) success rates for global exploration wells in 2008-2017.
- ~3,258 wells in which 733 companies had equities.

Milkov and Navidi (2019), data from Wildcat database (Westwood Energy)

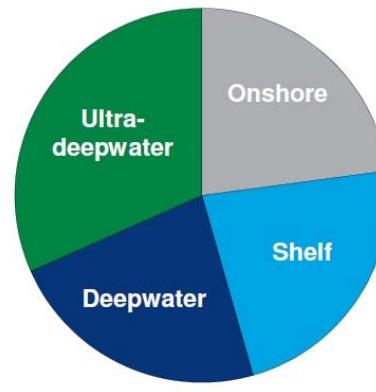
Recently discovered volumes

16

New discoveries 2015-Q3 2017 by country



New discoveries 2015-Q3 2017 by sector



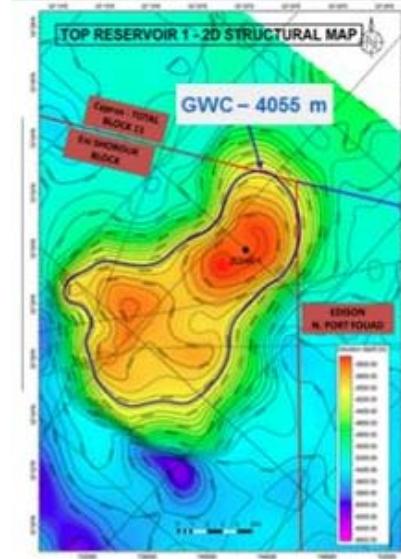
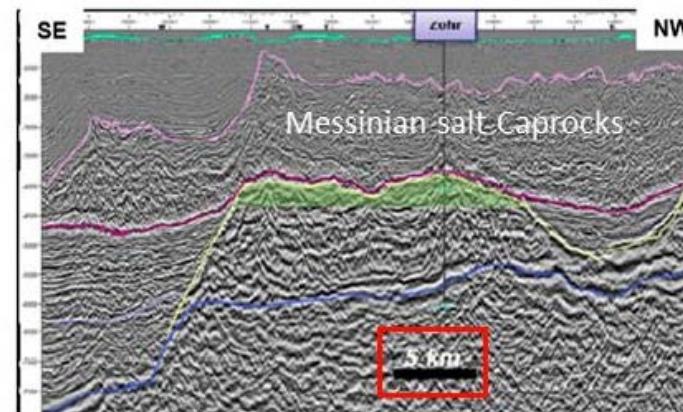
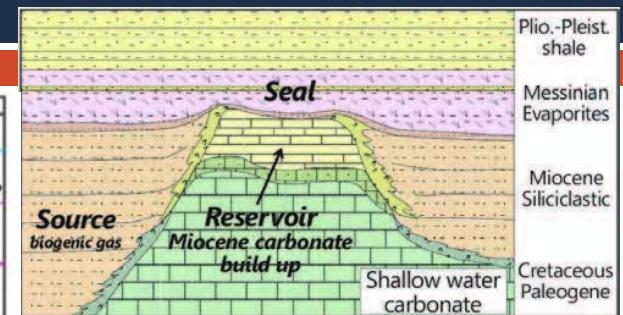
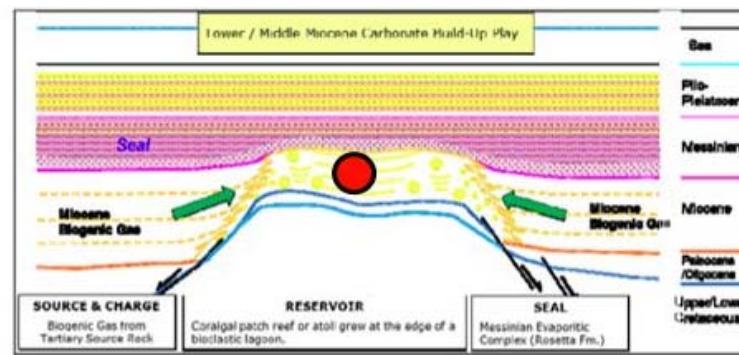
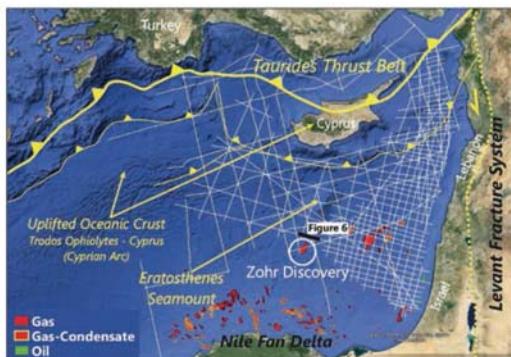
Total 39 billion boe
16 billion barrels oil
130 tcf gas

- Recent exploration volumes are mainly in new plays and basins.
- More than half of these volumes are in deep-water.

Wood Mackenzie (2017, AAPG ICE)

Zohr - giant microbial gas field discovered in 2015

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- Levant basin, Egypt.
- Primary microbial gas in Miocene reef complex (atoll carbonates) capped by Messinian salt.
- Lateral charge of microbial gas from Miocene/Oligocene shales sands from a large fetch area.
- EUR 22 to 27 TCF.

Esestime et al. (2016), ENI

Drivers of major conventional oil & gas provinces

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- World-class source rock(s)
 - ▣ 6 geological intervals well known from global studies
- Petroleum generation and migration
 - ▣ Sufficient heat flow and major structural elements
- Reservoir
 - ▣ Thick, permeable sandstones and carbonates
 - ▣ The major deltas and carbonate platforms through geological time
- Trap
 - ▣ Giant structures sealed by mudstones or salt
- All factors are necessary for giant oil and gas provinces
 - ▣ They interact in complex yet predictable ways

Major exploration questions

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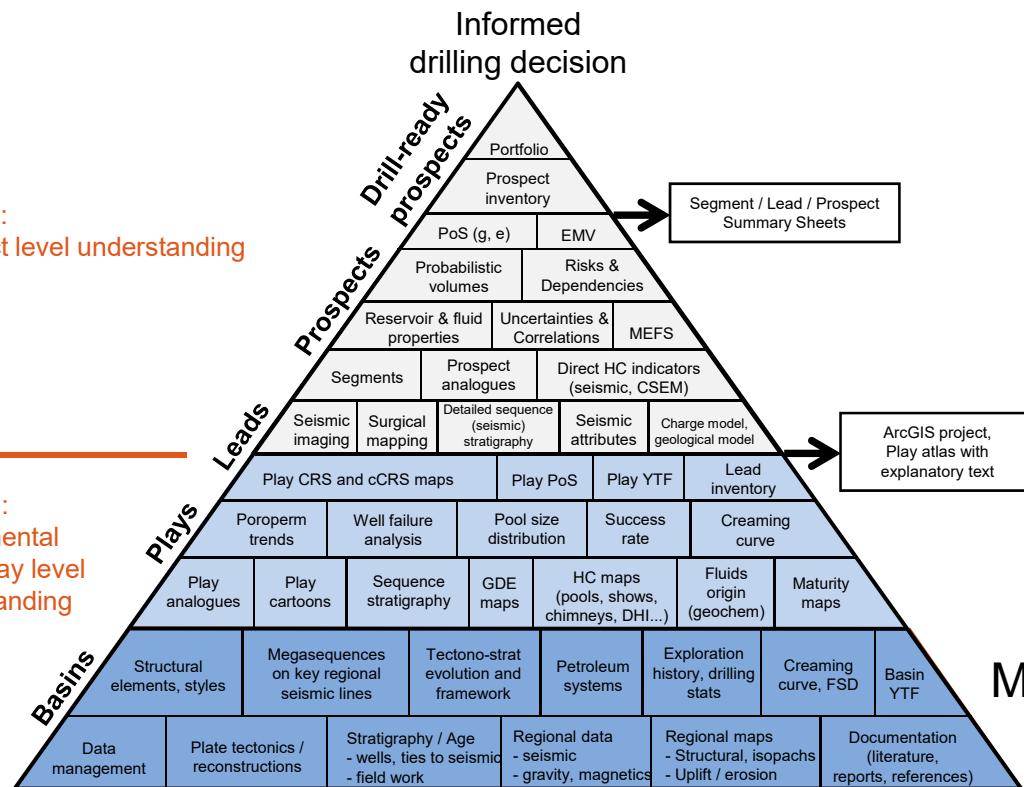
- **Where should we explore? Globally or some focus geography? Which continents / basins / plays?**
 - ▣ Depends on strategy, internal company constraints (funds, people, expertise...), market conditions...
- **Is petroleum there? What is the probability of success (PoS=1-Risk) for the well?**
 - ▣ Usually subjective expert judgement.
- **How much of oil&gas may be there if the well is successful?**
 - ▣ Usually distribution from Monte-Carlo simulations.
- **What is the Expected Monetary Value (EMV) of the project?**
 - ▣ $EMV = NPV \times PoS - (\text{Exploration Cost}) \times (1-PoS)$

Integrated petroleum exploration

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Phase 2:
Prospect level understanding

Phase 1:
Fundamental
basin/play level
understanding



- Exploration triangle:
 - ▣ Describes the main deliverables of subsurface evaluation.
 - ▣ Ensures technical robustness and continuity of basin → play → lead → prospect evaluation.
- Key outcomes of exploration evaluation:
 - ▣ Probability of Success (PoS).
 - ▣ Success-case volumes.
- Risky business with many uncertainties. Billions of \$ lost on dry holes.

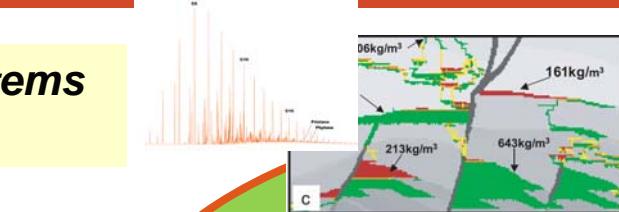
Milkov (2015)



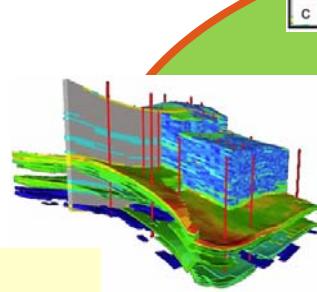
Key tools in the integrated petroleum exploration

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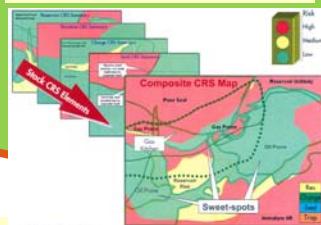
Petroleum Systems Analysis



Geological modelling,
evolution through
time

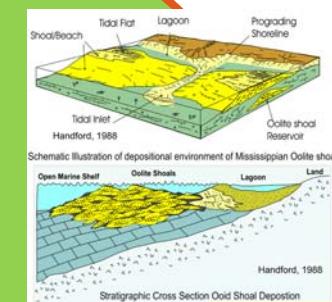
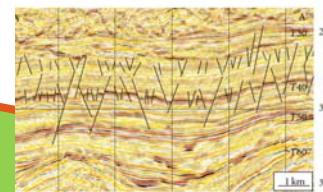


Visualization



Play Fairway Analysis and
Risk segment mapping

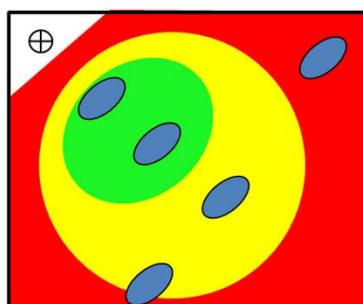
Structural Analysis



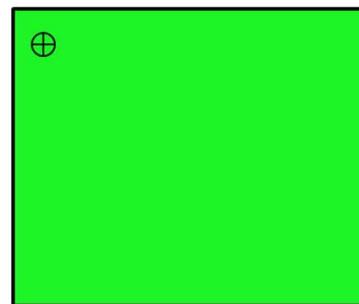
Sedimentology /
Reservoir
characterisation

Common Risk Segment mapping for conventional exploration play

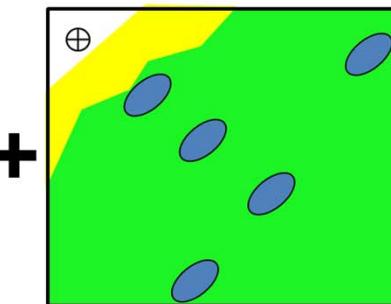
22



Reservoir Presence CRS



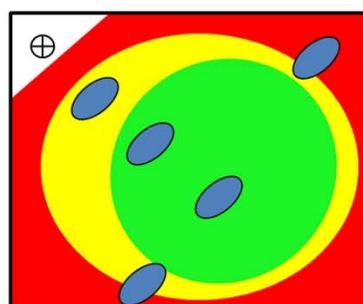
Reservoir Effectiveness CRS



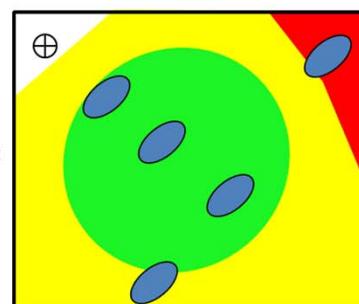
Seal Presence CRS



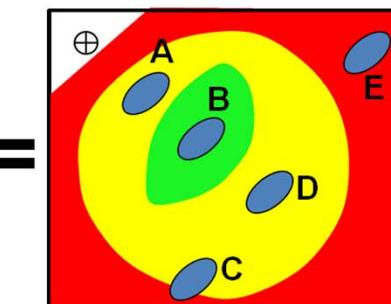
- Qualitative risk description:
 - ▣ Green is low risk.
 - ▣ Yellow is moderate (medium) risk.
 - ▣ Red is high risk.
 - ▣ White is outside of the play (play is absent).



SR Presence and Maturity CRS



Migration CRS



Composite CRS (cCRS) map with identified prospects



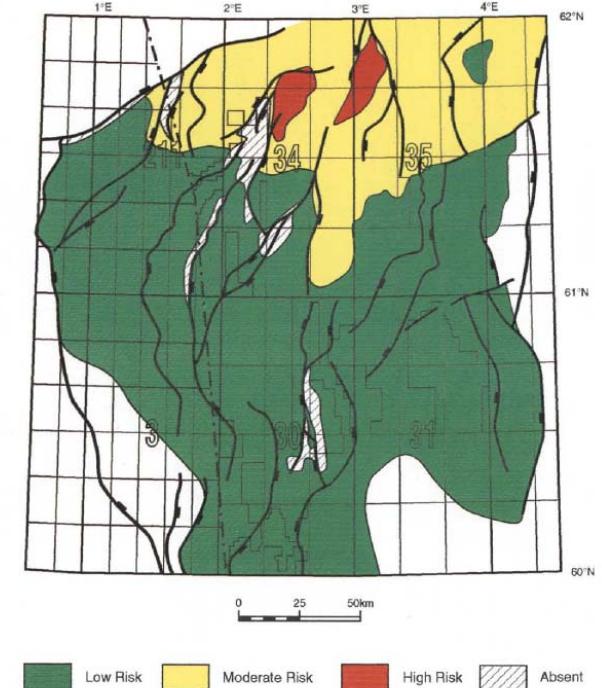
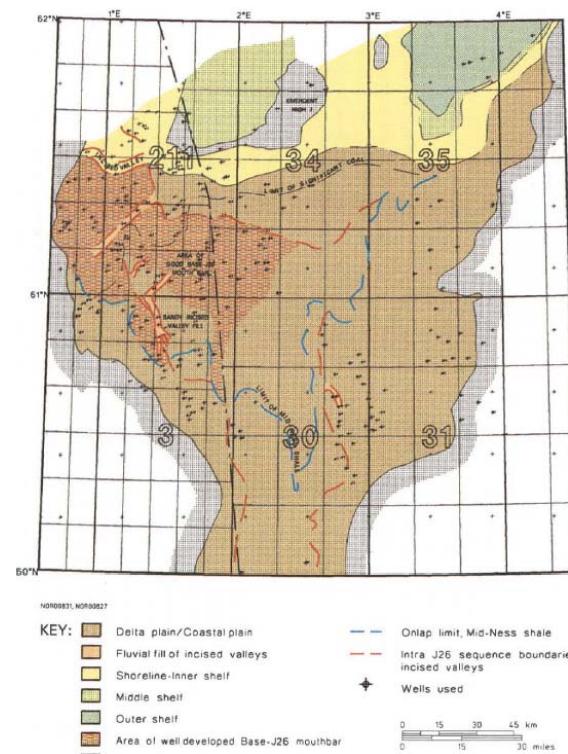
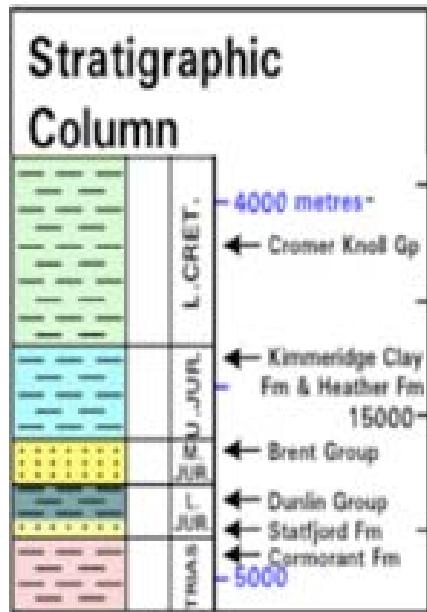
- The composite CRS (cCRS) is assigned the risk of the most risky component CRS. The presence of one high-risk (red) component is sufficient to turn the composite CRS to high risk (red).



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CRS map for reservoir presence: Brent play, UK Continental Shelf

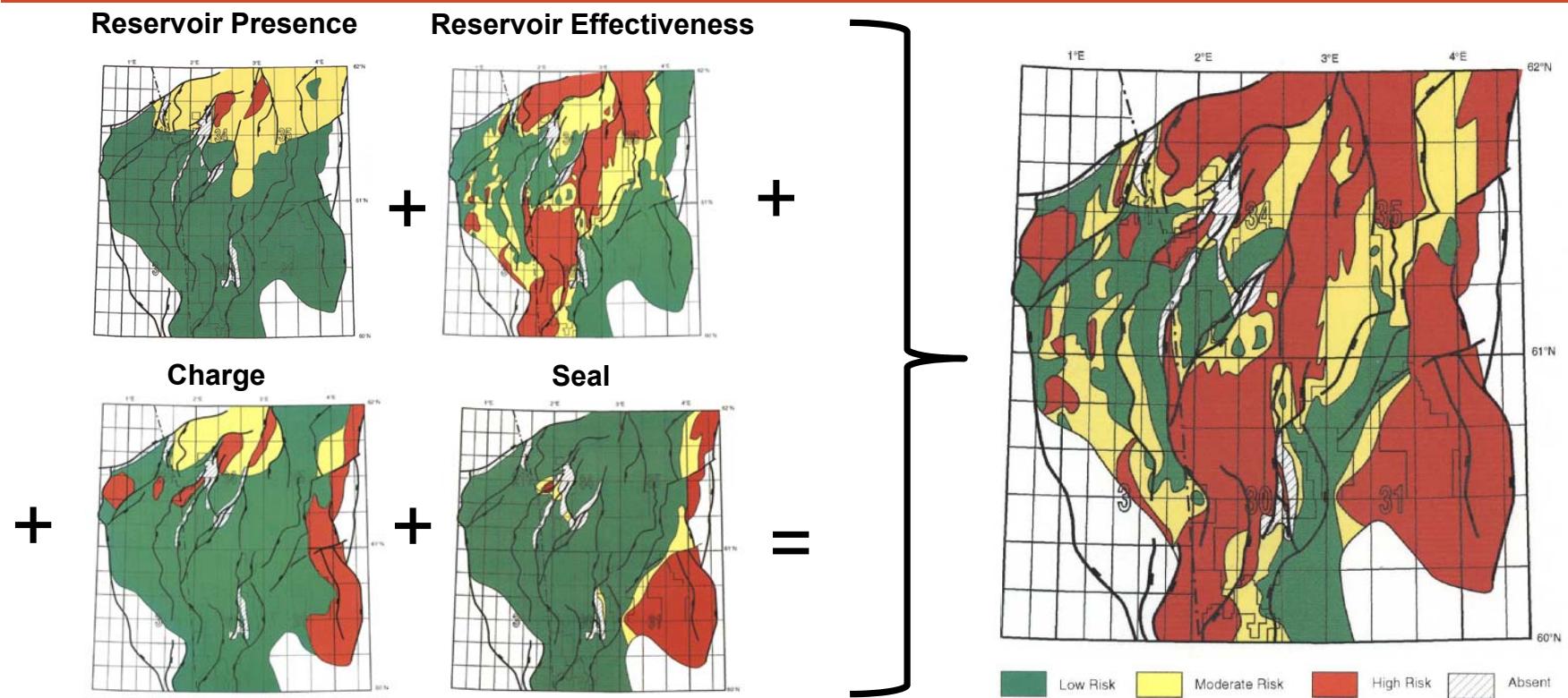
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Grant et al. (1996)

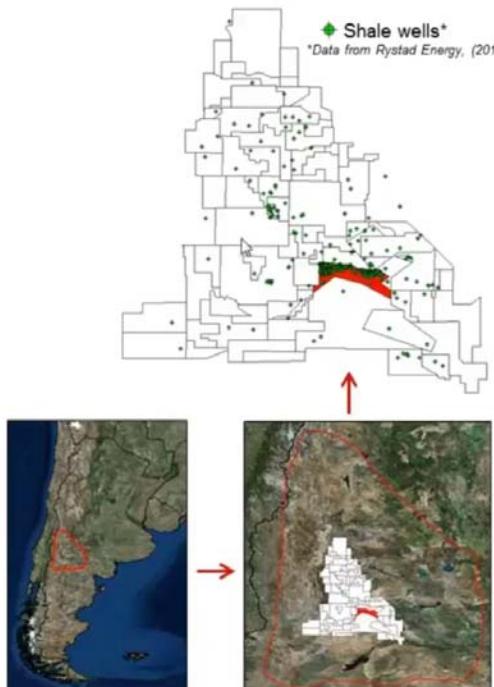
Composite CRS map for Brent play

Grant et al. (1996)

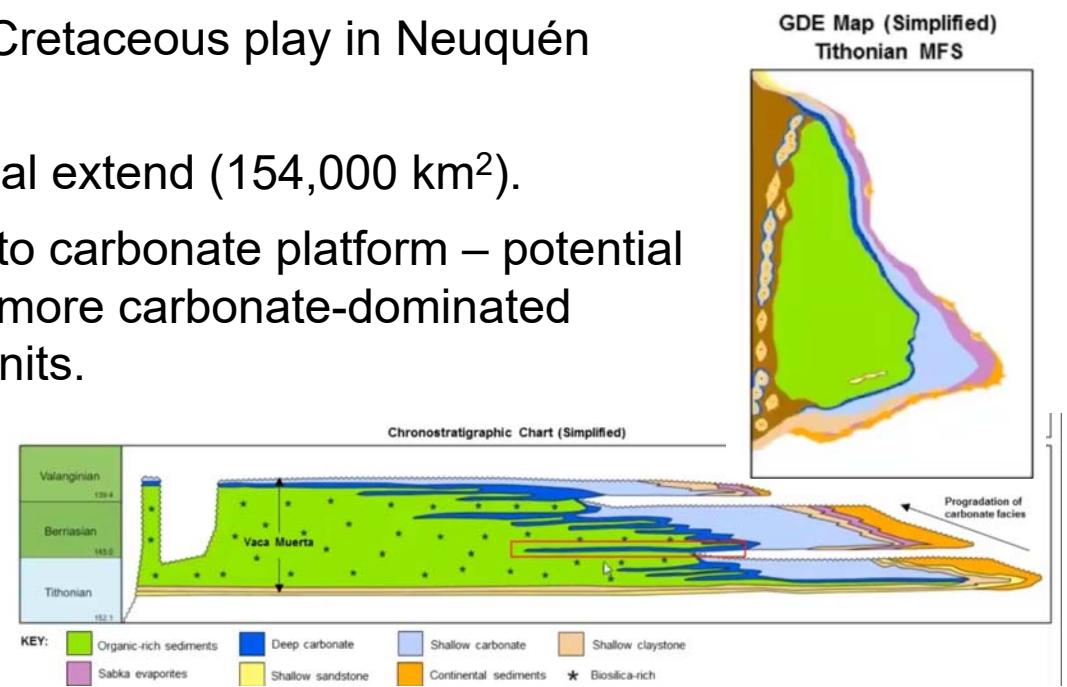


Vaca Muerta shale play in Argentina

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- Jurassic/Cretaceous play in Neuquén Basin.
- Large areal extend (154,000 km²).
- Adjacent to carbonate platform – potential for brittle more carbonate-dominated fracture units.

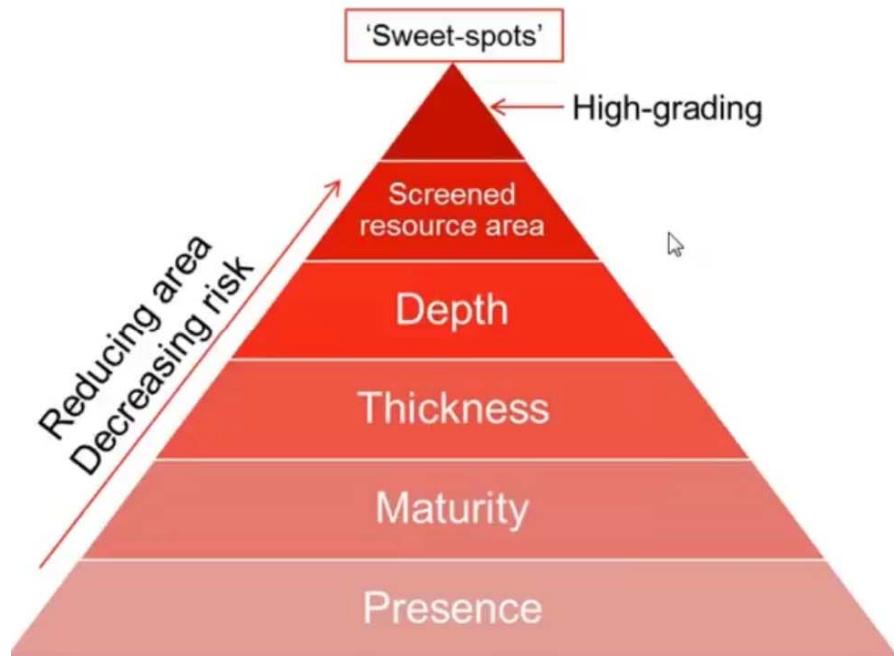


Bromhead (2006)

Haliburton webinar: <http://www.landmark.solutions/Webinar-Emerging-Unconventionals>

One CRS approach to shale plays

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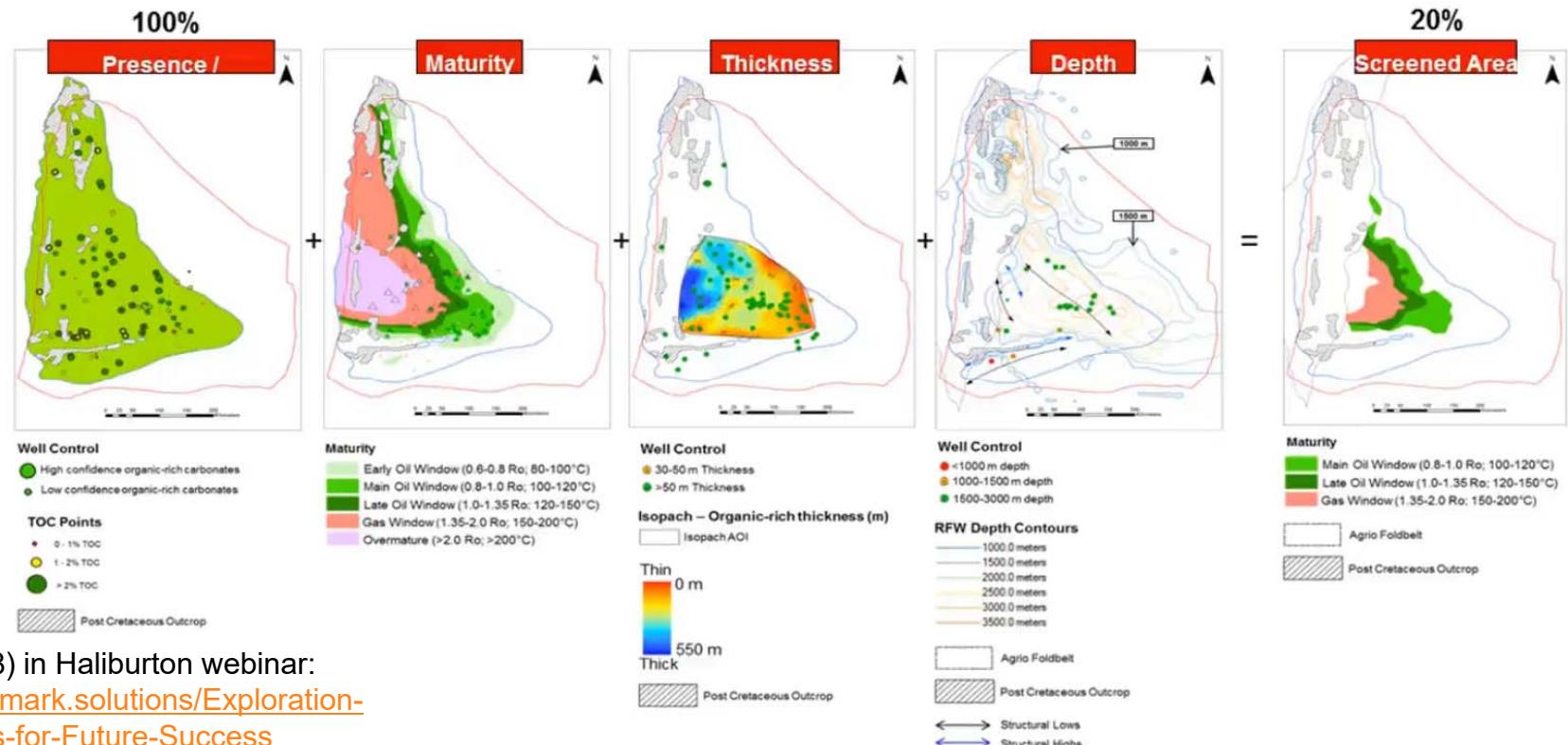
Parameter	Shale Oil / Shale Gas	
PRESENCE Average TOC (wt%)	>2	Good
	1 - 2	Fair
	<1	Poor
MATURITY Ro equivalence (%)	0.7-1.1 (Oil); 1.1-2 (Gas)	Good
	0.5-0.7 or 2-3.5	Fair
	<0.5 or >3.5	Poor
THICKNESS Composite organic-rich thickness (m)	>45	Good
	30 - 45	Fair
	<30	Poor
DEPTH Top of target interval (m)	1500 - 3000	Good
	3000 - 4500	Fair
	>4500	Poor

Bromhead (2006)

Haliburton webinar: <http://www.landmark.solutions/Webinar-Emerging-Unconventionals>

Sweet spot in Vaca Muerta shale play

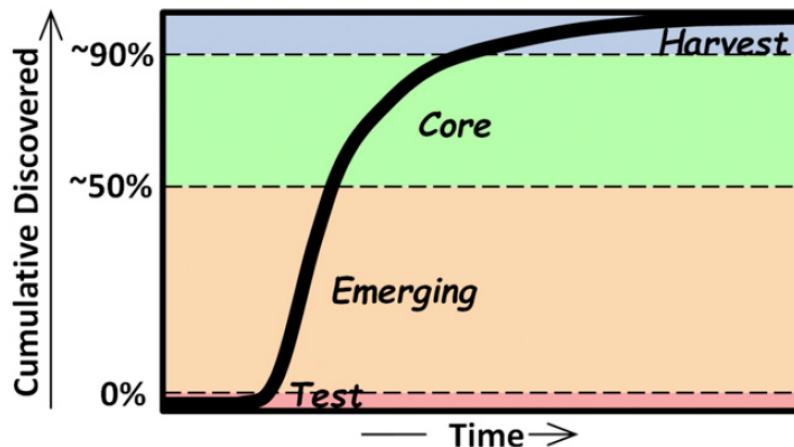
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Simmons (2018) in Haliburton webinar:
<http://www.landmark.solutions/Exploration-The-Ingredients-for-Future-Success>

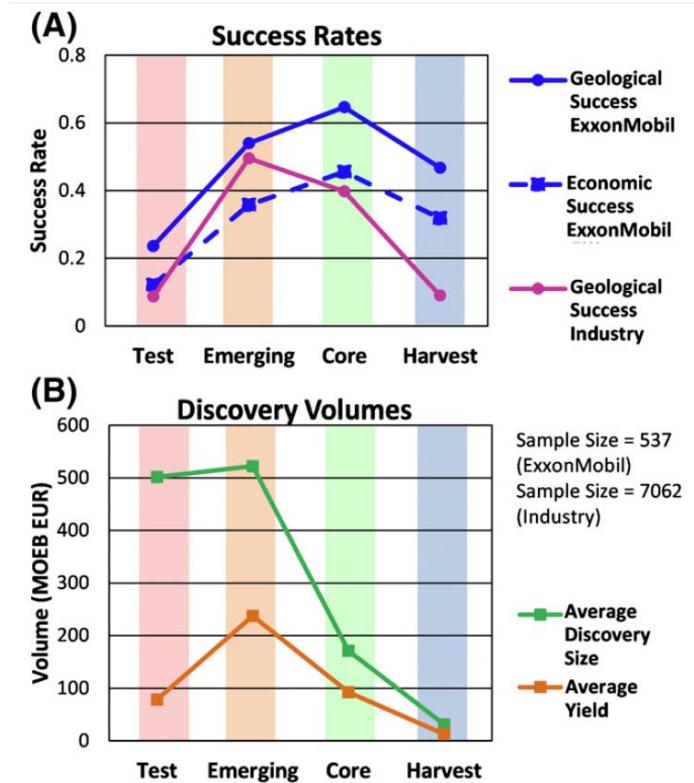
Success rate and size of discoveries change through exploration stages for basins/plays

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Rudolph and Goulding (2017)

- ExxonMobil experience from drilling in 1995-2014:
 - Success rates increase from test to emerging to core, then decline in harvest stage.
 - Average discovery size declines from test through harvest, with yield (average commercial volume per wildcat) reaching a maximum during the emerging stage because of the combination of average field size and success rate.



Largest fields are usually discovered first within the parent population

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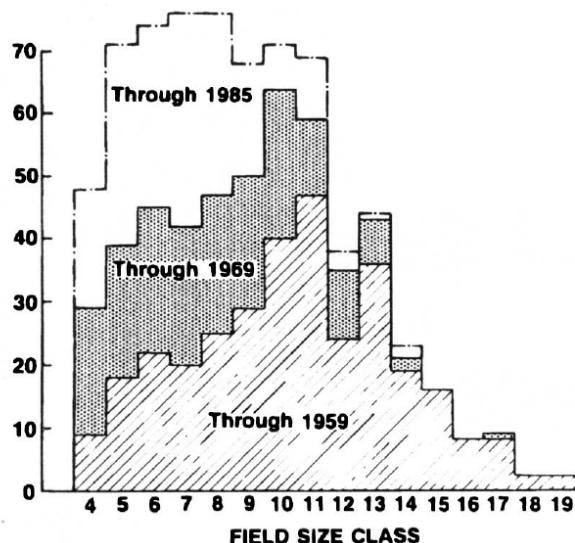


Table 1. Petroleum Field Size Classes^a

Class	Size range
1-5	0-1
6	1-2
7	2-4
8	4-8
9	8-16
10	16-32
11	32-64
12	64-128
13	128-256
14	256-512
15	512-1024
16	1024-2048
17	2048-4096
18	4096-8129
19	8129-16384
20	16384-32768

^a Millions of BOE equivalent.

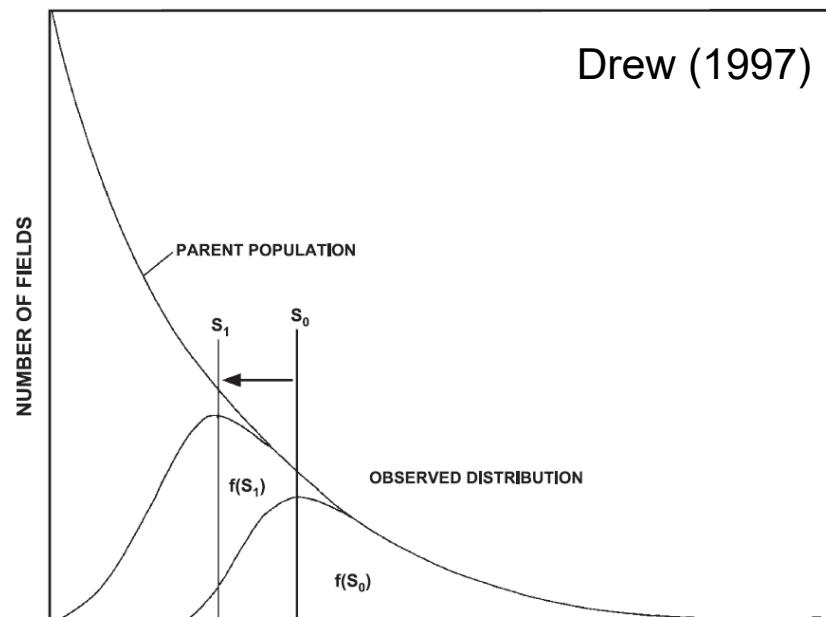
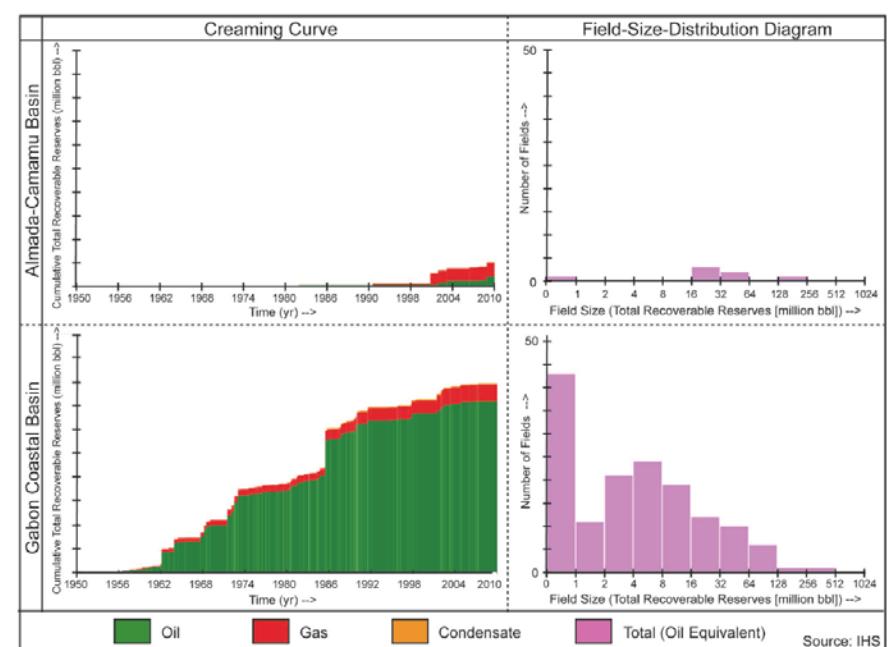
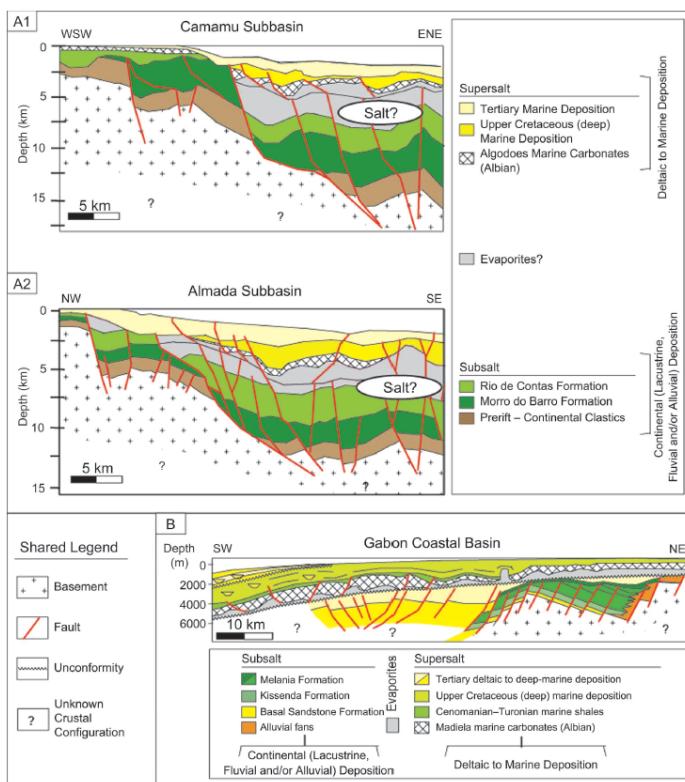


Figure 5. Empirical field size distribution for Frio Strandplain Play. Distribution has three segments that represent cumulative number of fields discovered through specified year. See Table 1 for definition of field size classes.

Schuenemeyer and Drew (1999)

Creaming curves and FSDs as indicators of exploration potential

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Beglinger et al. (2012)



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Causes of failure of dry holes (conventional targets): XOM experience

31

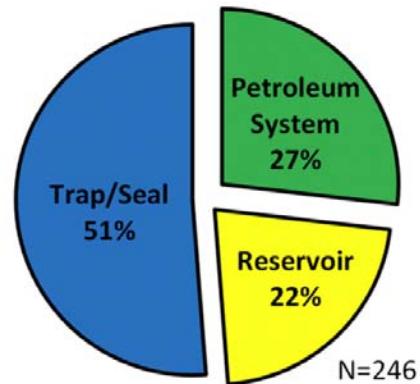
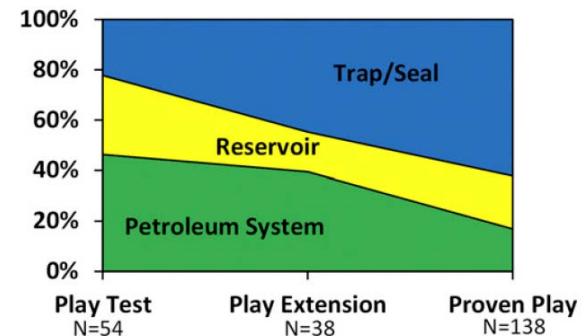


Figure 12. Causes of failure of geologic dry holes. About half of dry holes are caused by trap and seal failure. N = sample size.

ExxonMobil drilling in 1995-2014:

- ❑ Trap/Seal: top, fault and lateral seal (dominated) closure presence.
- ❑ Petroleum system: source presence, source maturity, migration, timing, petroleum preservation and biodegradation.
- ❑ Reservoir: presence (dominated) and quality.



Rudolph and Goulding (2017)

Figure 13. Reasons for wildcat failure by play maturity. Petroleum system is the most important cause of dry holes for conventional play tests and play extensions. For wildcats in proven plays, trap and seal is preeminent. N = sample size.

Definitions of exploration success

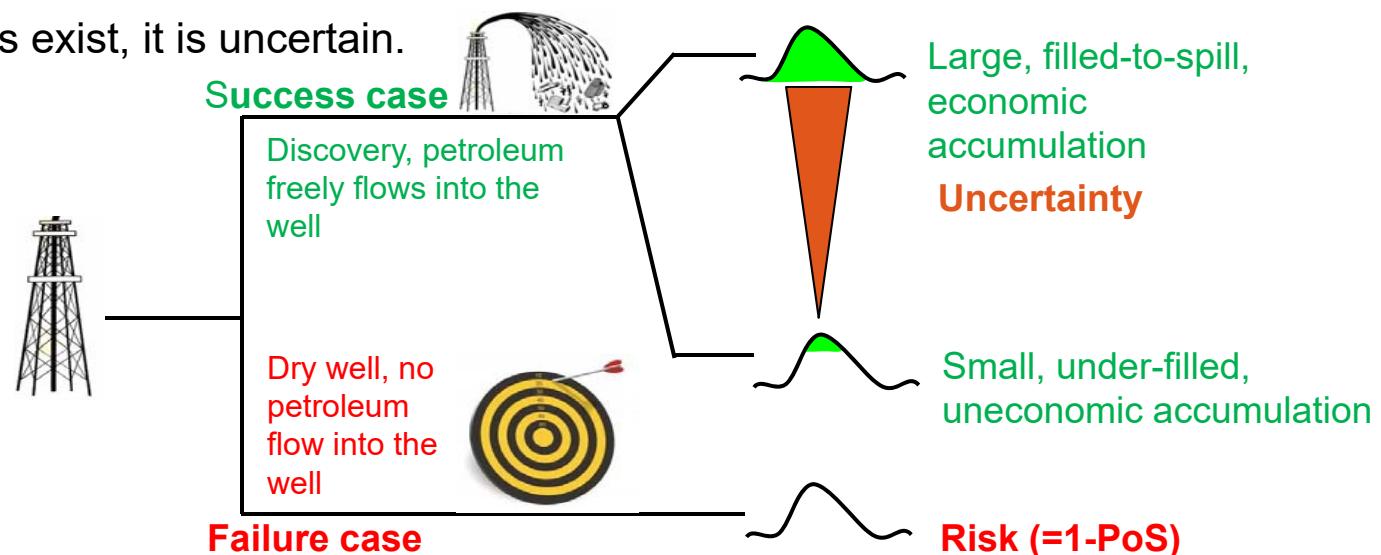
32

- Finding oil&gas accumulations.
 - ▣ Geological / technical success.
- Finding oil&gas accumulations that make money.
 - ▣ Commercial / economic success.
- Finding oil&gas accumulations that make money as predicted (on the portfolio basis).

Risk / PoS and uncertainty for exploration prospects

33

- Explorers evaluate an object – a pool of petroleum – which
 - may not exist at all...
 - if it does exist, it is uncertain.



Adapted from Sykes et al. (2011)

Assessment of success-case volumes in a prospective segment with oil

34

$$\text{Recoverable Oil} = \text{GRV} \times \text{N/G} \times \emptyset \times S_o \times 1/B_o \times RF$$

GRV – Gross Rock Volume (m^3)

N/G – Average Net-to-Gross within the rock volume (fraction or %)

\emptyset – Average porosity (fraction or %)

S_o – Average oil saturation (fraction or %)

B_o – Formation Volume Factor (m^3/m^3 or bbl/stb). Oil shrinkage factor is $1/B_o$.

RF – Recovery factor (fraction or %)

Results are in SI units (m^3) and can be converted to field units (stb, standard tank barrels: $1 m^3 = 6.29$ stb)

Think-Pair-Share: Calculate volume of recoverable oil in segment Z

- Segment Z with prospective oil resources has the following estimated characteristics:
- Calculate the volume of recoverable oil in this segment. Give your answer in m^3 and in stb.
- Discuss your answers with another person.
- Be ready to share with the group.

GRV is $350 \times 10^6 \text{ m}^3$

N/G is 60%

Ø is 17%

S_o is 60%

B_o is 1.2 bbl/stb

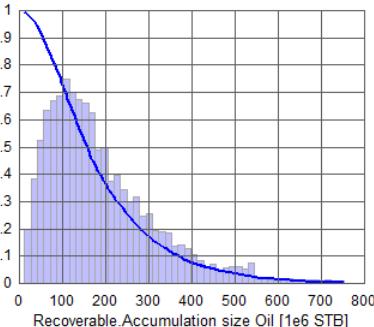
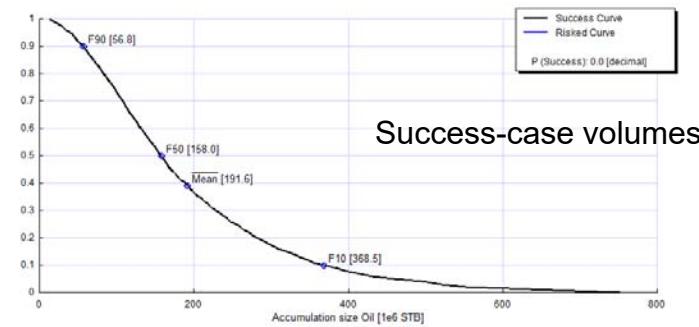
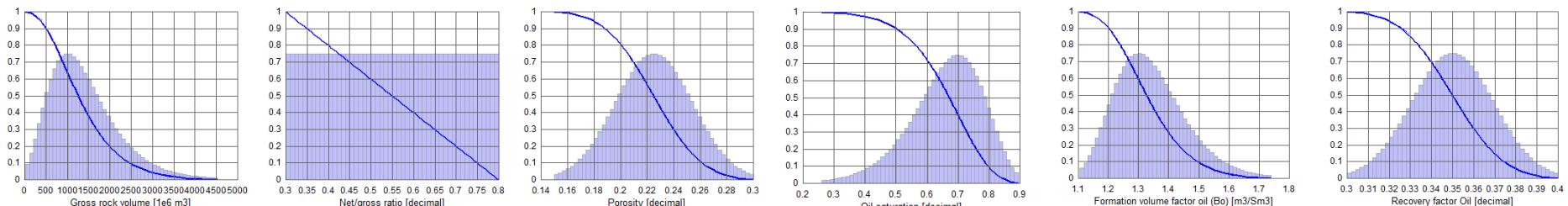
RF is 30%

Assessment of success-case volumes in a prospective segment

36

Deterministic: Recoverable Oil = GRV × N/G × Ø × S_o × 1/FVF × RF

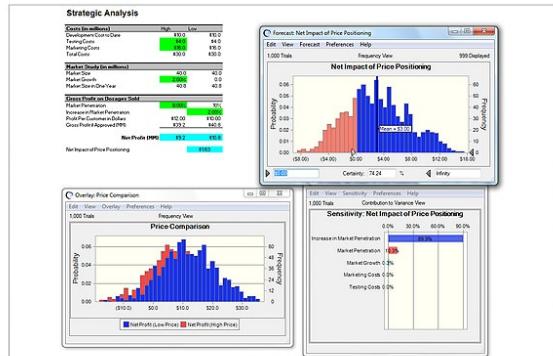
Probabilistic / Stochastic:



- The volumetric equation is simple, but input reservoir and fluid parameters in the success case (discovery) are uncertain. Therefore they are described as probability density (distribution) functions.
- Success case (discovery) probabilistic volumes in the segment are calculated stochastically.

Tools for assessment: not specialized for resource evaluations

37



<http://www.oracle.com/us/products/applications/crystalball/overview/index.html>



<http://www.palisade.com/risk/>

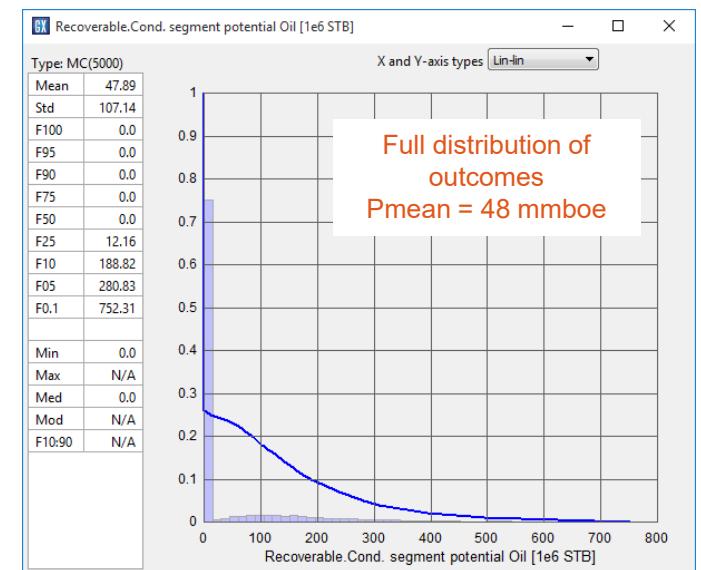
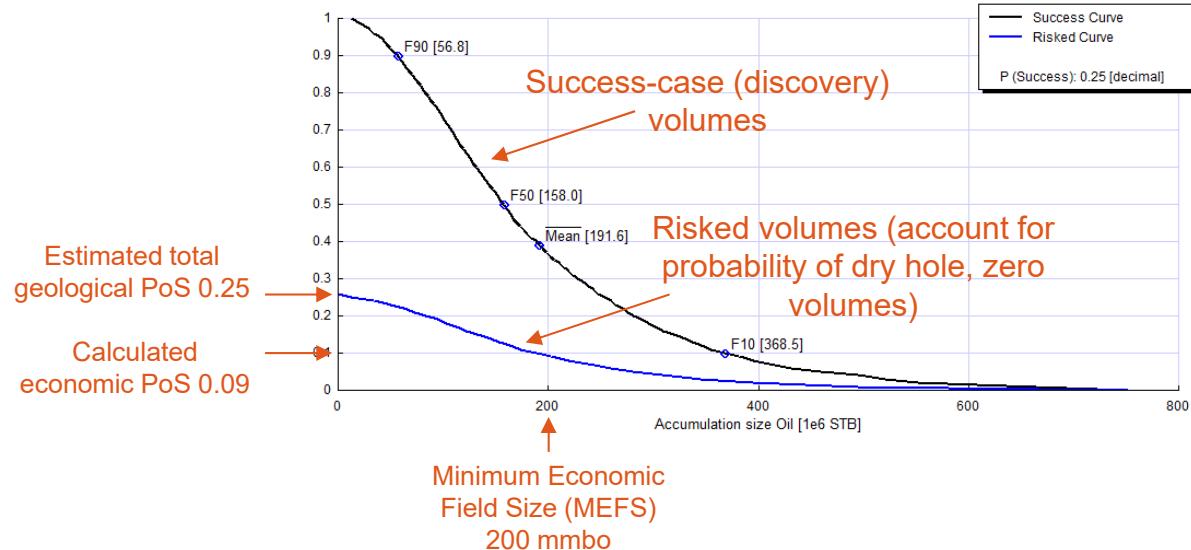


<https://www.vosesoftware.com/products/modelrisk/>

- Spreadsheet-based tools, add-ons to Excel, Monte Carlo simulations:
 - Oracle Crystal Ball
 - Palisade @Risk
 - Vose ModelRisk (free)
- Relatively cheap.
- Have to built segment and prospect analyses yourself, no relevant templates.
- Used by consultants and small companies.

Assessment of risked volumes

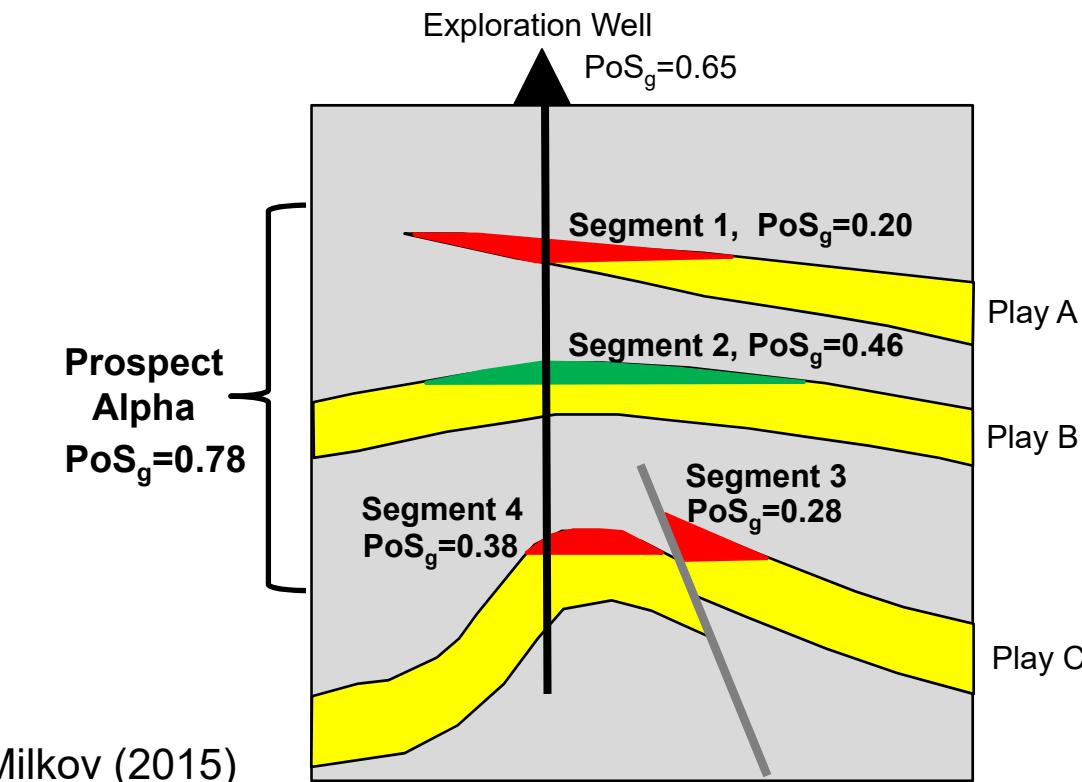
38



- The total geological PoS for the segment is estimated by the explorers.
- The economic PoS is then calculated based on the risked volumes curve and the estimated minimum economic field size (MEFS).
- Risked volumes for the segment is meaningless on its own, but needed for aggregations into prospects and portfolios.

There are many geological PoSes...

39



- PoS=1-Risk
- Segment is the smallest assessment unit for which explorers estimate volumes and risk/PoS.
- Volumes and PoS for the prospect, well, license etc. are not estimated directly, but are stochastically aggregated using inputs from the segments.

Estimation of geological PoS for segments

40

- Multiplying the probabilities of each independent risk factor (reservoir, seal etc.) which could cause the segment to fail.
- Different companies use from 4 to 19 independent risk factors – there is no consistency in the industry.

$$\text{PoS} = \text{STR} \times \text{RP} \times \text{RD} \times \text{S} \times \text{MS} \times \text{M}$$

- STR – probability of the mapped structure being present.
- RP – probability of the reservoir facies being present.
- RD – probability of sustainable free flow of specified hydrocarbons (oil, gas, oil + gas cap) from the reservoir.
- S – probability of the seal being present and holding a column of specified hydrocarbons.
- MS – probability of source rock(s) of required quality and maturity for specified hydrocarbons being present in the fetch area of the mapped structure.
- M – probability of effective migration of petroleum from source rock(s) to the mapped structure in the amount sufficient for the geological (technical) success.

Industry ways to estimate the geological risk factors

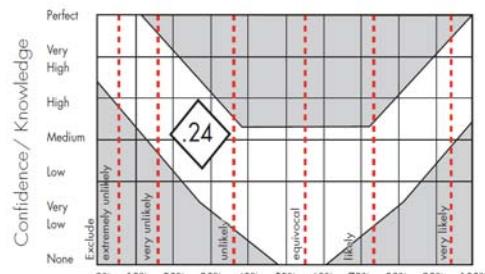
41

Prospect Code:	Contract Area:				
HC Type:	Bidding Date:				
Risk Assessment Computation					
Probability of HC Discovery	Probability of HC Source	Probability of Reservoir Quality	Probability of Trap Integrity	Probability of Timing & Migration	
=	x	x	x	x	
Geologic Risk Factor = 1 / Probability of HC Discovery = *					
Probability Factors					
A. Source Evaluation: Unfavorable Qualifiable Neutral Encouraging Favorable					
1. Capacity for HC Charge 2. Rock Maturity 3. Others					
B. Reservoir Quality: Unfavorable Qualifiable Neutral Encouraging Favorable					
1. Presence 2. Quality for std. flow 3. Others					
C. Trap Integrity: Unfavorable Qualifiable Neutral Encouraging Favorable					
1. Trap Position 2. Trap Characteristics 3. Vertical & Lateral 4. Others					
D. Timing/Migration: Unfavorable Qualifiable Neutral Encouraging Favorable					
1. Timing 2. Migration Pathways 3. Preservation 4. Others					
For any Risk Factor, the "weakest" element determines the Risk					
< 0.30 Risk Factor contains unfavorable elements)					
0.30 - 0.50 One or more elements questionable					
0.50 - 0.70 All elements at least encouraging to neutral					
> 0.70 All elements well documented and encouraging to favorable					
Unfavorable	Qualifiable	Neutral	Encouraging	Favorable	
0.1	0.2	0.3	0.4	0.5	0.6
Model requires increasing * - Model found					
Model fully documented by data from prospect area					

Otis and Schneidermann (1997)

LEVEL OF GEOLOGIC UNDERSTANDING	Chance of Adequacy →			EXAMPLE:
	← RISK SEVERITY	BAD NEWS	NEUTRAL	
HIGH	0-2	X	.8-1	GOOD QUALITY, DEFINITIVE DATASETS
MEDIUM	.2-.4	.4-.6	.6-.8	
LOW	.4-.5	.5	.5-.6	POOR QUALITY, NON-DEFINITIVE DATASETS
EXAMPLE:	NEGATIVE INDICATIONS PREDOMINATE		POSITIVE INDICATIONS PREDOMINATE	

Sykes et al. (2011) ExxonMobil



Shell 2004 template (IBA PBA Guide)

Structure (closure, geometry, container)		Data (existence and reliability)			
		3D seismic	2D seismic		
		Number of lines per structure (with obligatory availability of in-line and cross lines)			
	High-relief structure (>3 km depth OR low seismic accuracy) AND low structural complexity (4-way)	Easy to interpret, reliable correlation based on nearby (<5 km) wells	Dense (7 lines and more)	Sparsely (2 lines)	Very sparse (1 line) (Lead)
	Medium-relief structure (1-3 km depth OR seismic accuracy OR high-relief structure with high structural complexity (3-way, stratigraphic))	Uncertain correlation (horizons are interpreted laterally) or based on remote (> 50 km) wells	0.95	0.85	0.75
	Low-relief structure (lower than seismic accuracy) OR high uncertainty of depth conversion (inflow, below lava flows) OR areas with rapidly changing lateral velocities in the overburden	Difficult to interpret, unreliable correlation (horizons are interpreted by thrust faults, dips, etc.) or model developed using analogues without wells in the basin	0.85	0.75	0.70
	Seismic mapping and correlation	Easy to interpret, reliable correlation based on nearby (<5 km) wells	1.00	0.90	0.80
		Uncertain correlation (horizons are interpreted laterally) or based on remote (> 50 km) wells	0.75	0.65	0.55
		Difficult to interpret, unreliable correlation (horizons are interpreted by thrust faults, dips, etc.) or model developed using analogues without wells in the basin	0.70	0.55	0.45
		Easy to interpret, reliable correlation based on nearby (<5 km) wells	0.60	0.50	0.35
		Uncertain correlation (horizons are interpreted laterally) or based on remote (> 50 km) wells	0.55	0.45	0.35
		Difficult to interpret, unreliable correlation (horizons are interpreted by thrust faults, dips, etc.) or model developed using analogues without wells in the basin	0.50	0.40	0.25
		Easy to interpret, reliable correlation based on nearby (<5 km) wells	0.40	0.30	0.20
		Uncertain correlation (horizons are interpreted laterally) or based on remote (> 50 km) wells	0.35	0.25	0.05

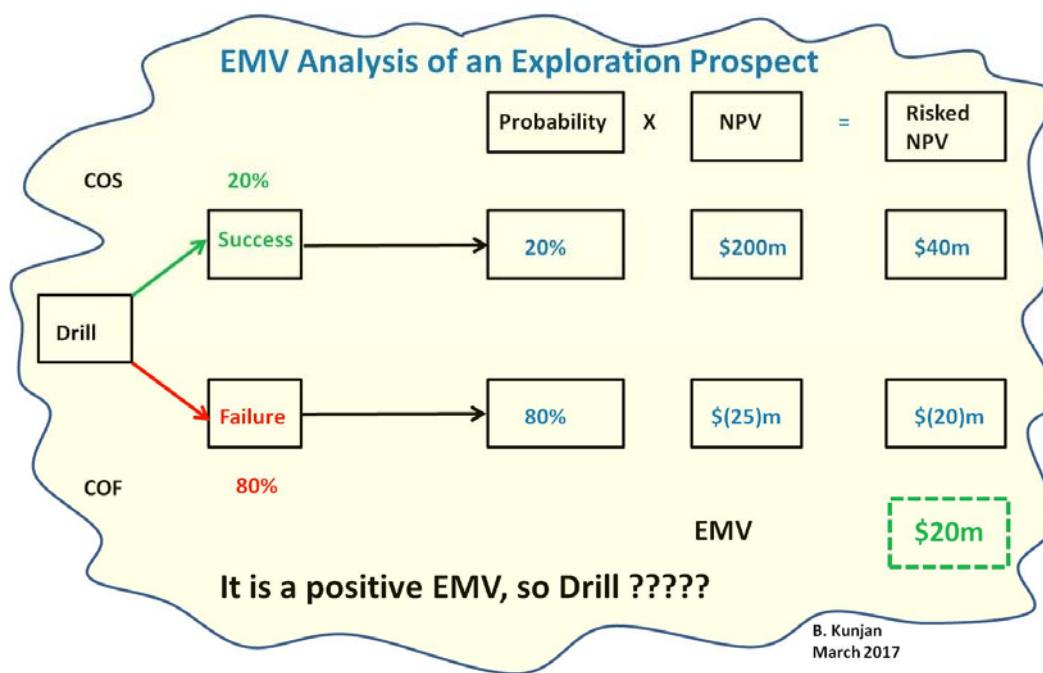
Milkov (2015)

- Subjective expert judgement:
 - Individual geoscientists.
 - Modified during team discussions.
 - Modified by the assurance team and management.
- Tools to assist in the assessment, but very little specific guidelines.
- Lookup tables:
 - Evidence-based.
 - Reduce biases, improve consistency.

Expected Monetary Value (EMV) calculations

42

$$\text{EMV} = \text{NPV} \times \text{PoS} - (\text{Exploration Costs}) \times (1-\text{PoS}) = 200m \times 0.2 - 25m \times 0.8 = 40m - 20m = 20m$$



- Net present value (NPV) is determined by calculating the costs (negative cash flows) and benefits (positive cash flows) for each period of an investment.
- The cashflow is normally discounted (e.g., at 10% discount rate).

$$\text{NPV} = \sum_{t=1}^T \frac{C_t}{(1+r)^t}$$

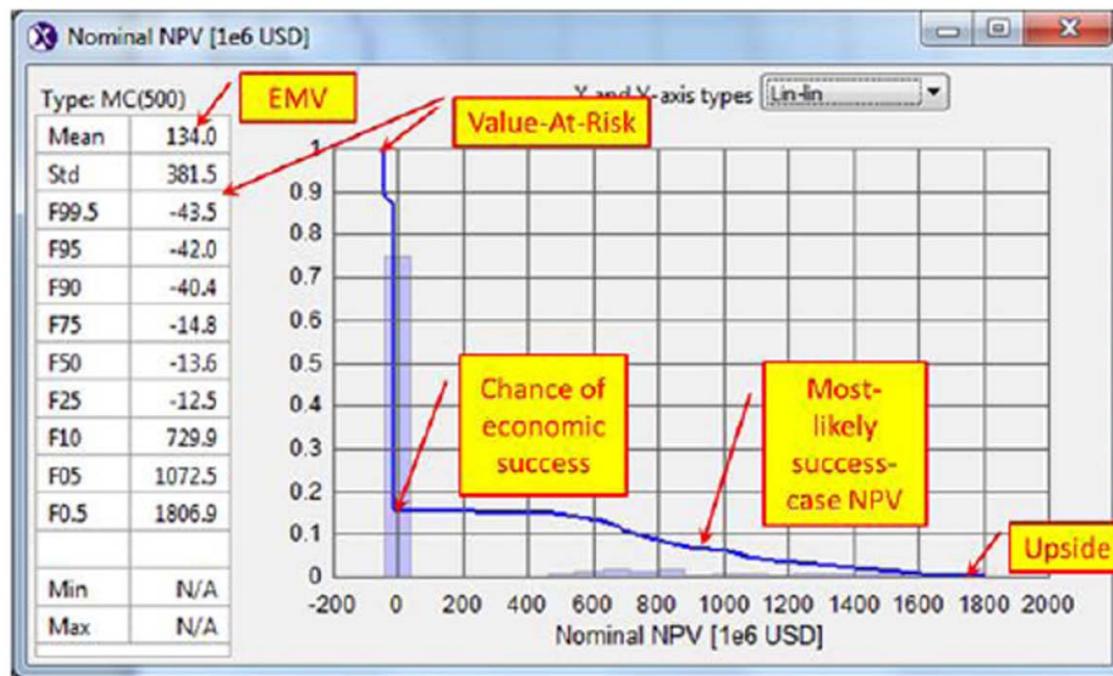
net cash inflow during the period t

number of time periods

discount rate

Probabilistic NPV distribution chart

43



Surovtsev et al. (2016)

Why we do geology in E&P companies??



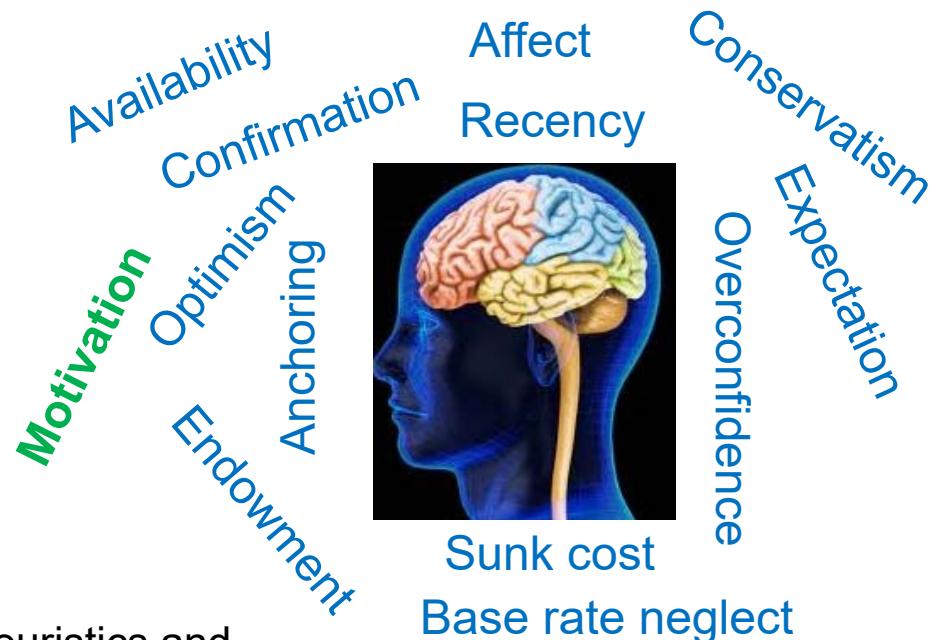
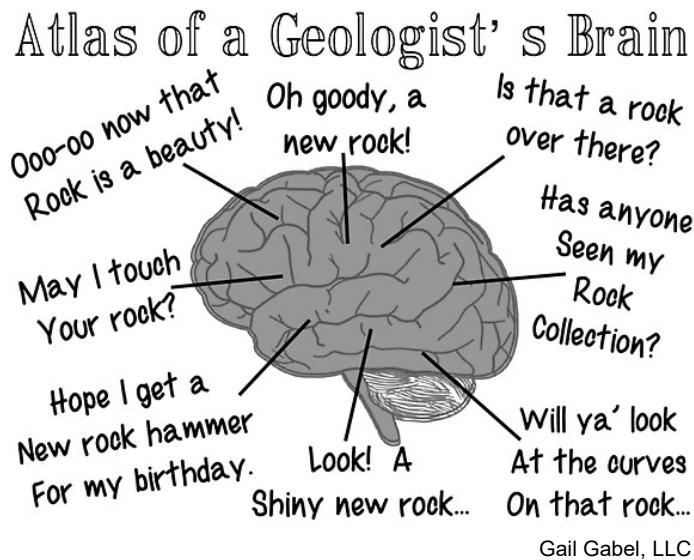
"My job is to make decisions. Your job
is to make them good decisions."

Why humans make bad decisions?

- Three reasons why [smart] humans are not good at decision making:
 - ▣ lack of information or bad quality of information/data,
 - ▣ cognitive biases,
 - ▣ greed/corruption.

Individual biases and fallacies in petroleum exploration

46



- Individual subconscious judgement fallacies, heuristics and biases.
- Conscious motivational bias.

Class activity: Let's vote on words with letter K

- In 10 seconds, count how many English words you can think of that start with the letter K.
- In 10 seconds, count how many English words you can think of where K is the third letter.
- If a random word is taken from an English text, is it more likely that the word starts with a K, or that K is the third letter?

Based on Tversky and Kahneman (1973)



Availability bias / heuristic

48

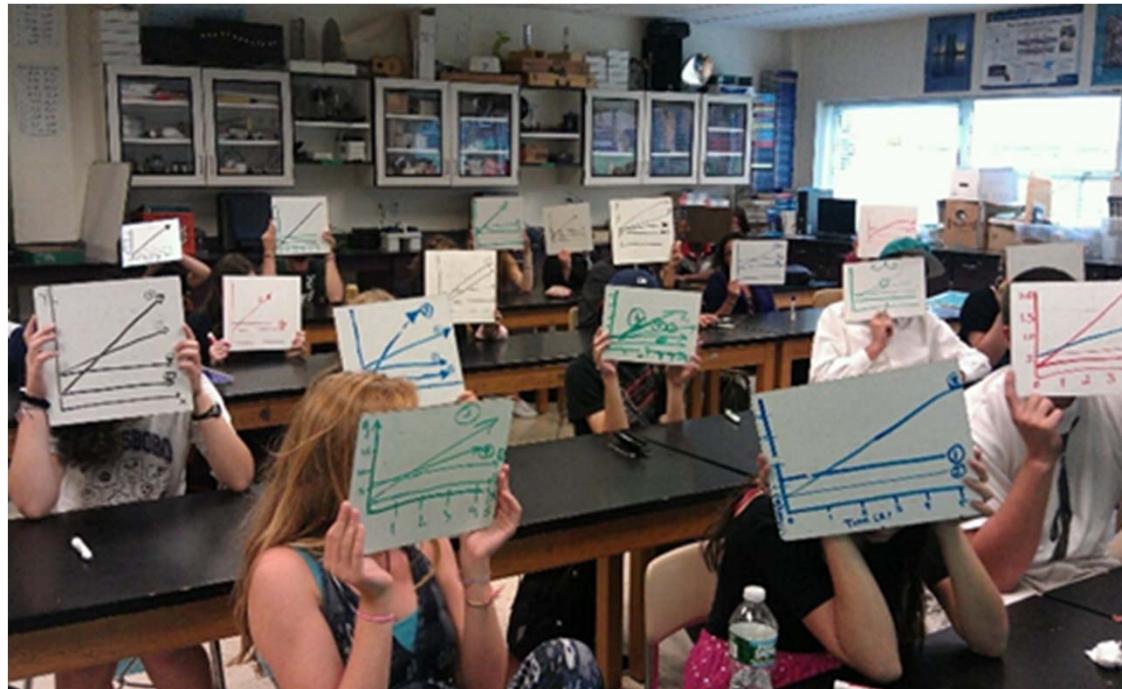
- Availability bias describes the tendency to overestimate the probability of the events with greater “availability” in memory, which can be influenced by the events that charged our emotions the most (salient or unusual events).
- Your judgements are influenced by what springs most easily to mind. Personal education, training, knowledge, specialization, previous experiences, preconceptions and preconceived notions dictate how easily (if at all) information comes to your mind.
- Exploration example:
 - ▣ Explorer is a seismic interpreter by background, so he spends more time thinking about the probability of structure (closure, geometry) to be present and to polarize risk for this factor (i.e., chose extreme probability values closer to 1.0 or 0.0). He thinks less about the risk of source rock presence and maturity because assigns “toss-up” probability (close to 0.5) to that risk factor even if the data required to polarize the probability does exist.



<https://imgur.com/gallery/AaX1b>

Class activity: Africa

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Anchoring bias

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- Remember Africa?
- Anchoring bias is the tendency of people to base estimates on any value they have at hand.
- Human minds are associative in nature, so the order in which we receive information helps determine the course of our judgements and perceptions.
- Exploration example:
 - Most explorers are aware that the current industry-average geological success rate of exploration drilling in the world is around 35%. Therefore, many of them think that the average prospect should have a total PoS of around 0.35 and push their estimation towards that value.

Fast and slow thinking

51

Fast (Type 1) thinking
Unconscious reasoning
Automatic
Instantaneous
Intuitive, Reflexive
Influenced by experiences, emotions and memories
Prominent in animals and humans



Illustration by David Plunkert, via The New York Times

Slow (Type 2) thinking
Conscious reasoning
Needs mental effort
Focused deliberation
Reflective
Influenced by facts, logic and evidence
Prominent in humans

Class activity: Length of rivers

52



- Is the length of the Nile River greater or less than 2000 km (~1250 miles)?
- What is your estimate of the length of the Nile River (in km?)
- Is the length of the Amazon River greater or less than 8000 km (~4970 miles)?
- What is your estimate of the length of the Amazon River (in km?)

1 km = 0.62 mile

Why petroleum explorers should care?

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- Biases, logical fallacies and wrong heuristics lead to poor decisions, including those in petroleum exploration:
 - ▣ Prospect interpretations and models,
 - ▣ Assessment of risks (probability of success),
 - ▣ Assessment of success-case volumes,
 - ▣ Selection of prospects to be drilled.

Estimation of the PoS for the same segment by several exploration teams

Team	P of Reservoir	P of Seal	P of Charge	Total PoS
1	0.68	0.78	0.85	0.45
2	0.70	0.80	0.55	0.30
3	0.50	0.90	0.90	0.41
4	0.70	0.80	0.95	0.53
5	0.60	0.85	0.80	0.41
6	0.70	0.55	0.85	0.33
7	0.70	0.50	0.85	0.30

Milkov (2015)

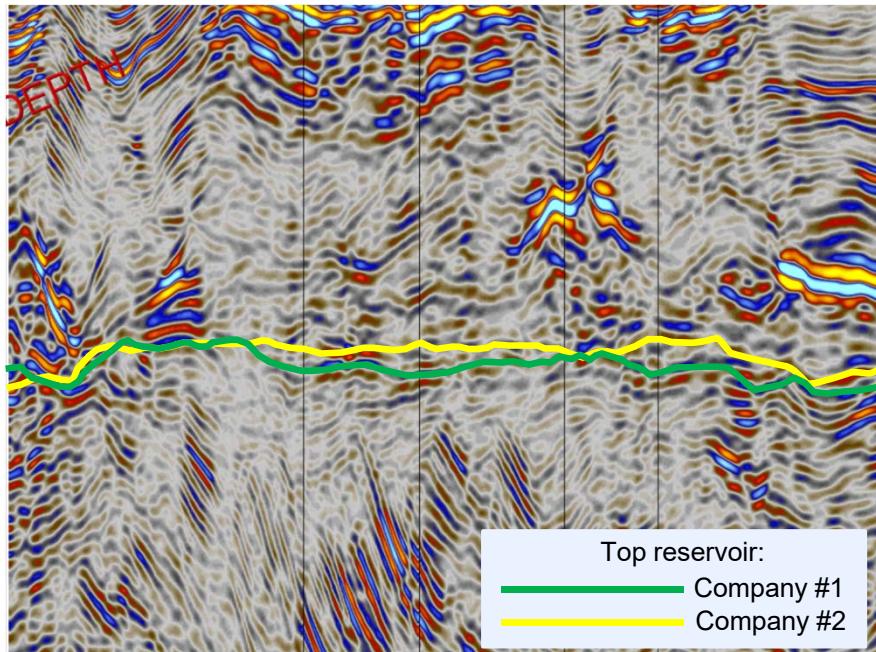
Inconsistent PoS assessments lead to biased exploration portfolio and poor long-term exploration performance

- Significant variations in probability of individual risk factors.
- The critical risk is the same only for 4 teams.
- Range of total PoS from 0.30 to 0.53.
- This inconsistency in geological PoS assessment is a well-known problem in industry (White, 1993 (Exxon), Watson, 1998 (BHP)).

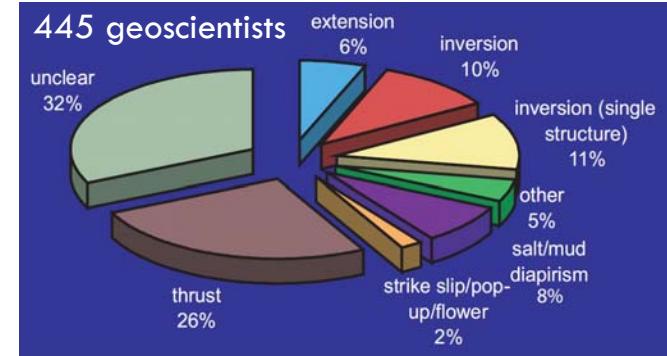
Why PoS values are so different?

- Geoscience is the science of subjectivity (Curtis, 2012).

Interpretational uncertainty

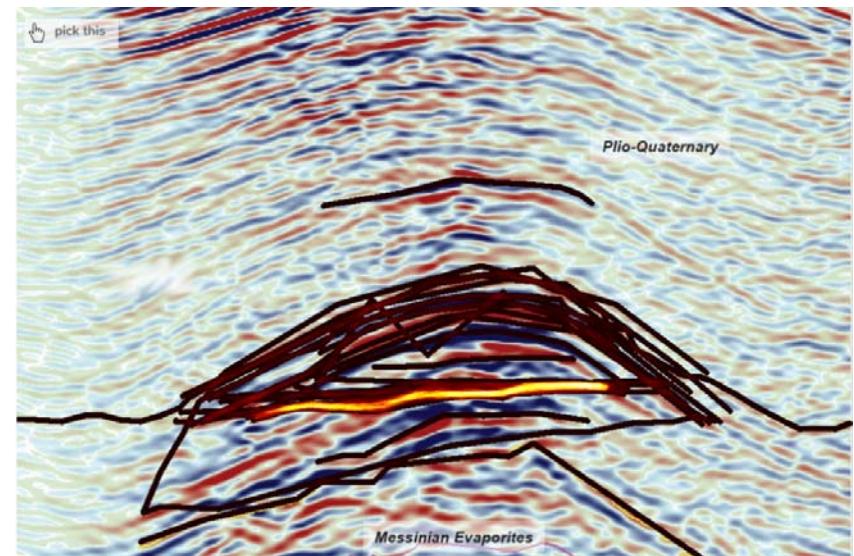
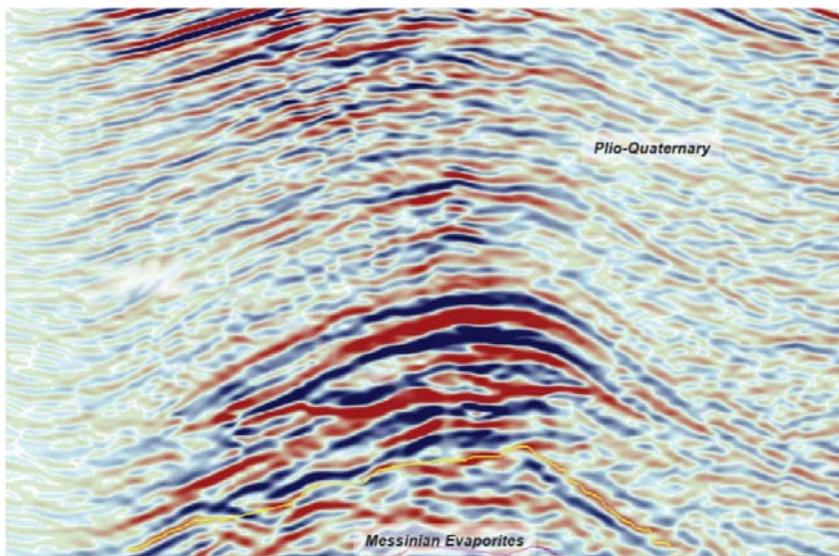


Conceptual uncertainty



Interpretation uncertainty: can you pick hydrocarbon indications?

56



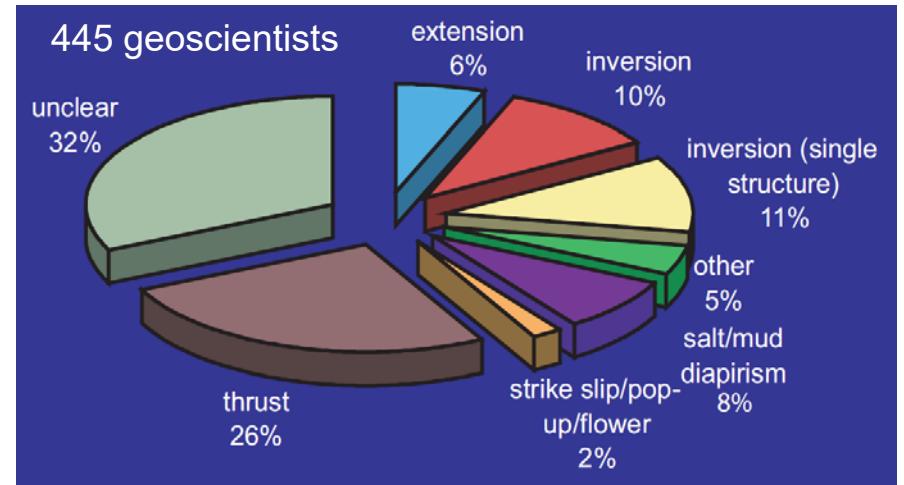
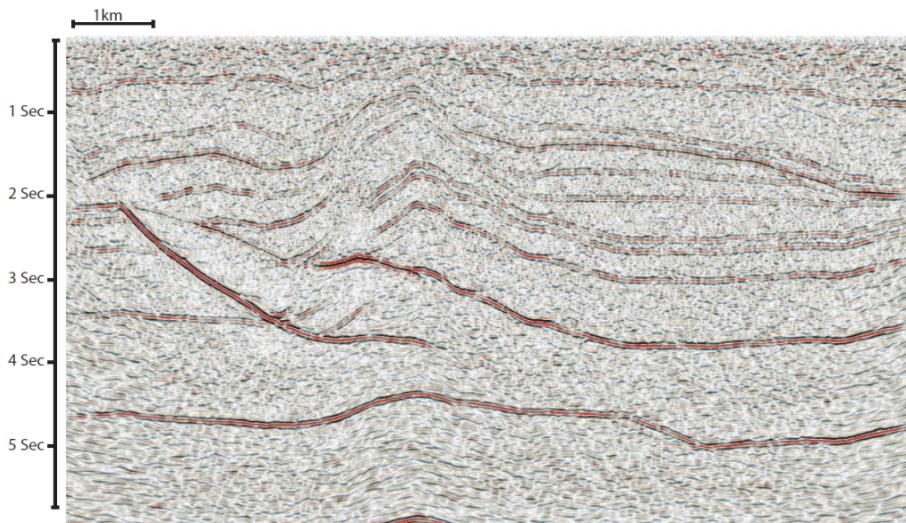
<https://the-geophysicist.com/the-subjective-science-of-seismic-interpretation>

<https://pickthis.io/>
Hall et al., 2015, SEG

- Seismic interpreters looking at the same image will interpret it in different ways. The image shows the interpretation of 39 different interpreters, generated into a heatmap.

Conceptual uncertainty

57



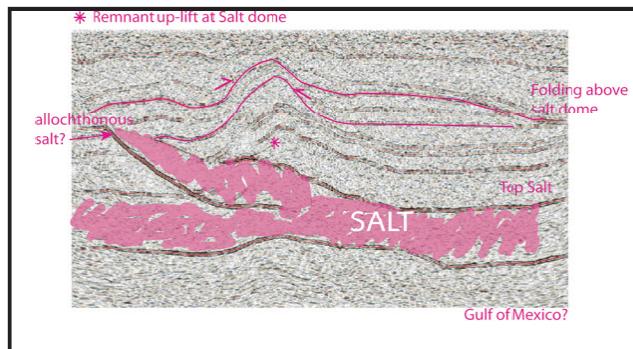
- 445 geoscientists were asked to interpret a seismic line and determine the tectonic setting of the subsurface depicted on the line.
- The seismic line was a synthetic line created from the 2D geological forward model, so the “correct answer” (inversion) was known.
- Only 21% of all geoscientists correctly determined the tectonic setting (concept).

Bond et al., 2007

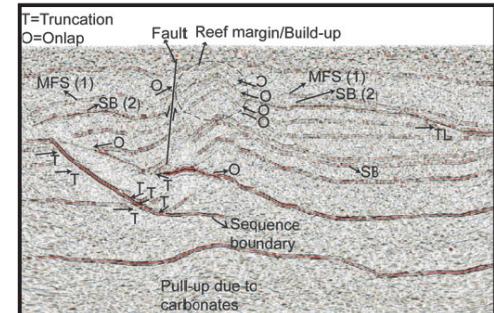
What bias is that?

58

- Examples of interpretation by people with different experience and expertise.



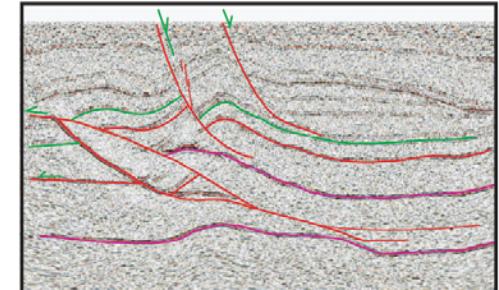
Student - PhD salt tectonics



Student - MSc sequence stratigraphy



+15 yrs - thrust expertise



+15 yrs - extensional expertise

Bond et al., 2007

How to reduce biases?

59

Always

- Be aware of biases in yourself and others. They are natural, normal and persistent.
- Use heuristics with caution.
- Engage in reflective (slow thinking) decision process.

When interpreting, modeling and forecasting

- Do not ignore data that contradict your assumptions. Proactively look for them and use them.
- Justify and document your assumptions.
- Focus on more uncertain elements.
- Consider alternatives.
- Estimate in ranges, not in single numbers.
- Solicit input and views from others. Listen.

After your interpretations, models and forecasts were tested

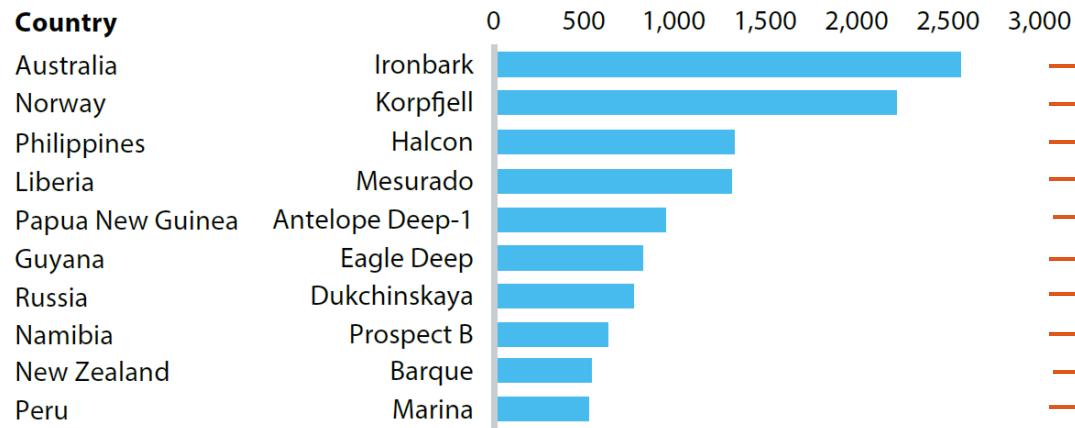
- Do not hide. Compare pre-drill predictions with the outcomes.
- Recognize biases that contributed to wrong interpretations.
- Use performance tracking to calibrate assessments and decisions.

Modified from Rose & Associates

Exploration plans vs reality

60

High-impact wells planned for 2017



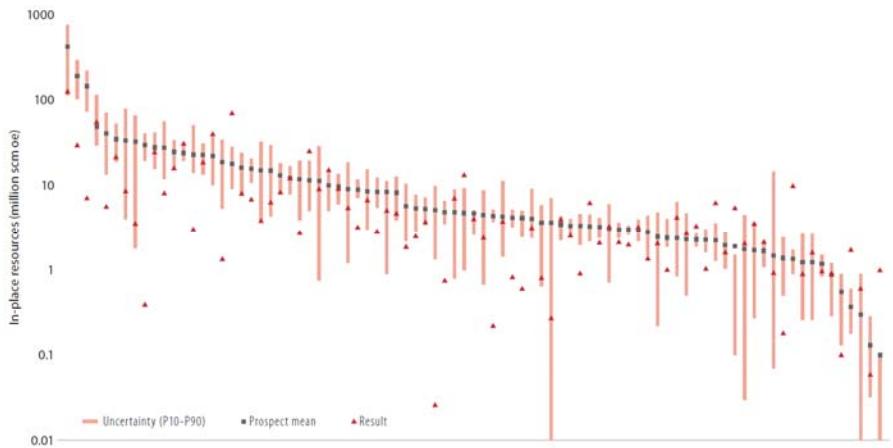
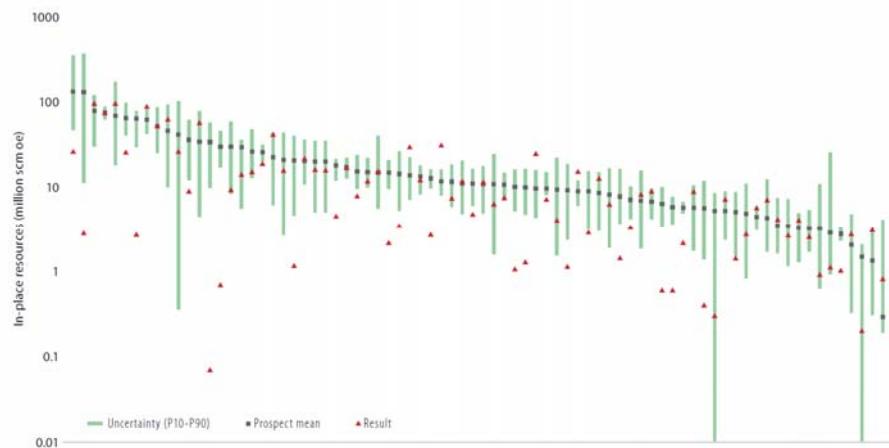
Outcome as of mid-2018

Upcoming high impact exploration wells with predrilled resource estimates, with figures in MMboe based on the latest reporting from operators.

GeoExPro (December 2016) based on Rystad Energy ECube

Do we predict volumes well? Data from exploration on the NCS in 2007-2016

61

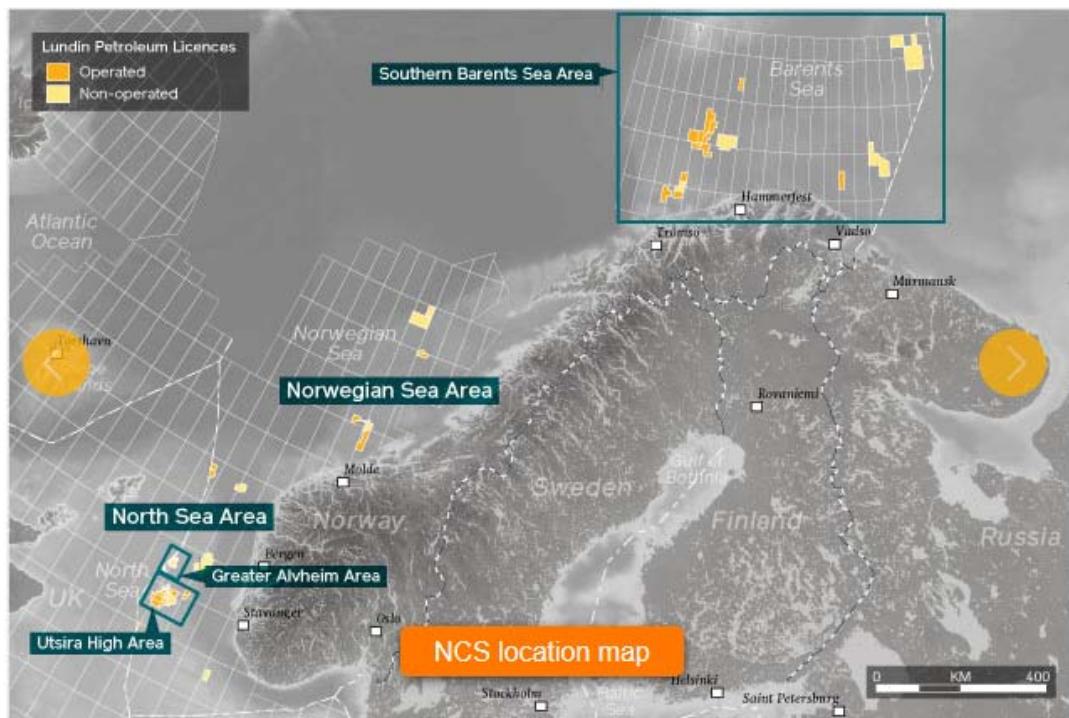


- About 58% of oil discoveries fell within the uncertainty range in the prognosed estimate.
- About 6% were above and 36% below this range.
- The companies overestimated resource expectations by an average factor of 1.4.

- About 47% of gas discoveries were within, 16% above and 37% below the uncertainty range in the prognosed estimate.
- The companies overestimated resource expectations by an average factor of 2.1

Case Study: Lundin on the Norwegian Continental Shelf (NCS) in 2011-2015

62

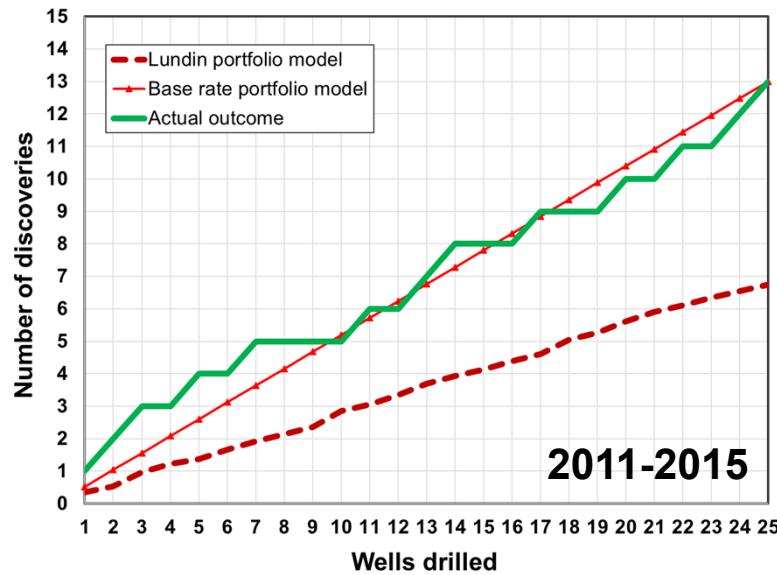


Source: www.lundin-petroleum.com

- Lundin Petroleum has 64 licenses on the NCS.
- Published pre-drill prospect information, including geological PoS and success-case volumes.
- Norwegian Petroleum Directorate (NPD) provides data on exploration wells and discoveries on the NCS.

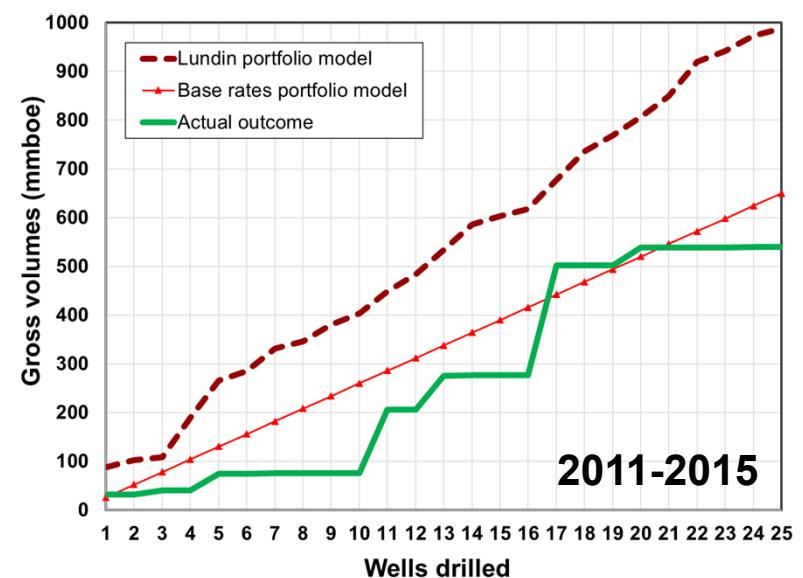
Base rates and base rate neglect fallacy

63



Relevant base rate: 0.52 (5-year average industry success rate on the NCS in 2010).

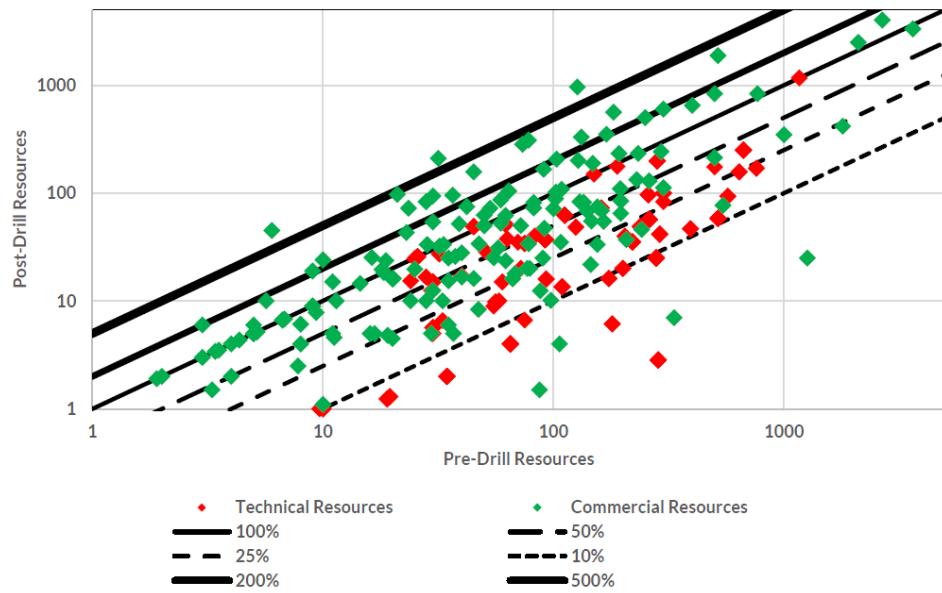
Milkov (2017)



Relevant base rate: 50 mmboe (average field size discovered in 2006-2010 was 54 mmboe. The area is “creamed”).

This is a global industry-wide problem

64



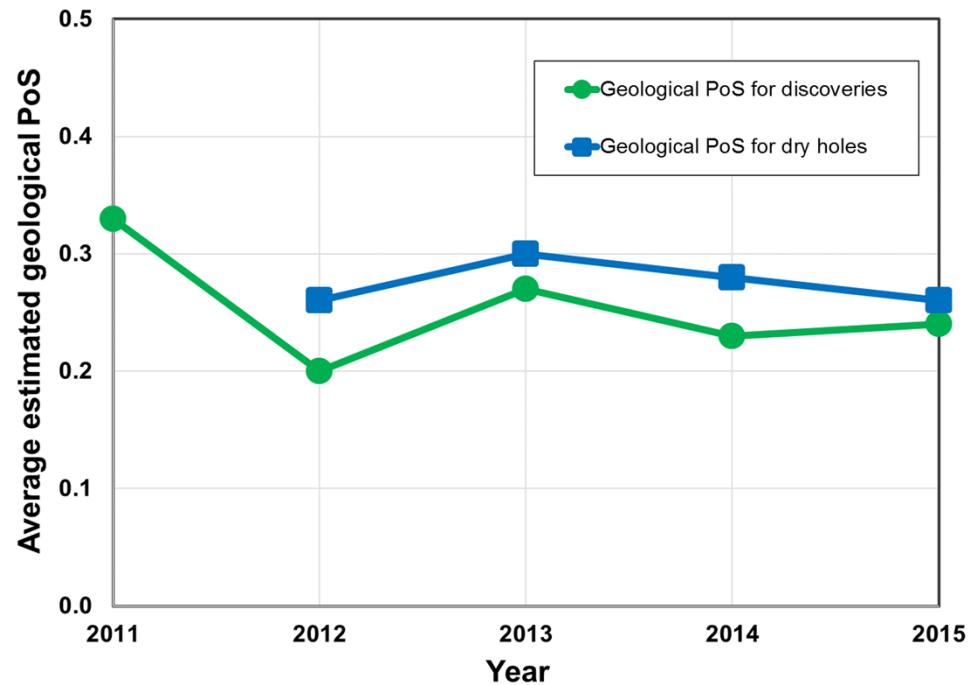
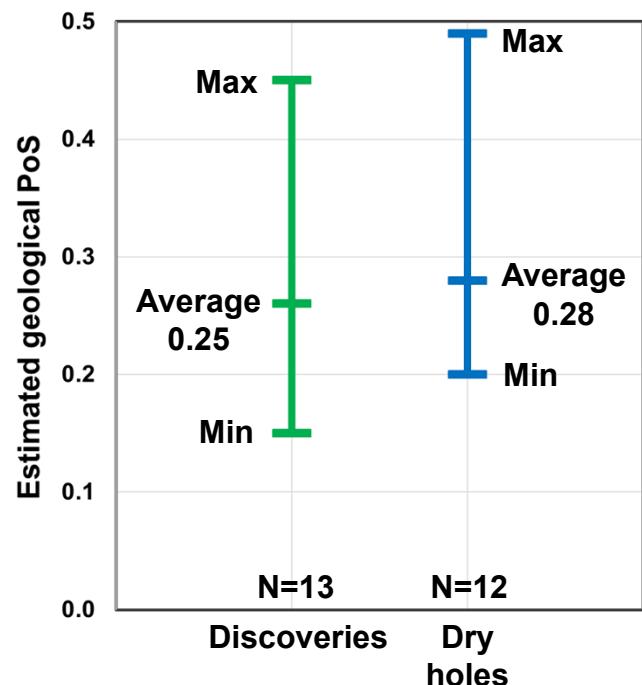
- Westwood's Wildcat database includes 220 technical or commercial discoveries made since 2008 where both pre- and post drill resource estimates are available.
 - ▣ 78% of discoveries have found less than the pre-drill P50 estimate.
 - ▣ 28% have been lower than the pre-drill P90 (assuming that reported pre-drill volumes represent the P50 case).
 - ▣ 45% of frontier discoveries have found less than the pre-drill P90 estimate.

Figure 12: Cross plot of pre-drill expected vs post-drill estimated discovered volumes for discoveries smaller than 5000mmboe (Log-Log Scale)

Bagley and Bond (2018)

Future discoveries and dry holes have similar geological PoS values

65



Milkov (2017)

Source of data: Lundin Petroleum

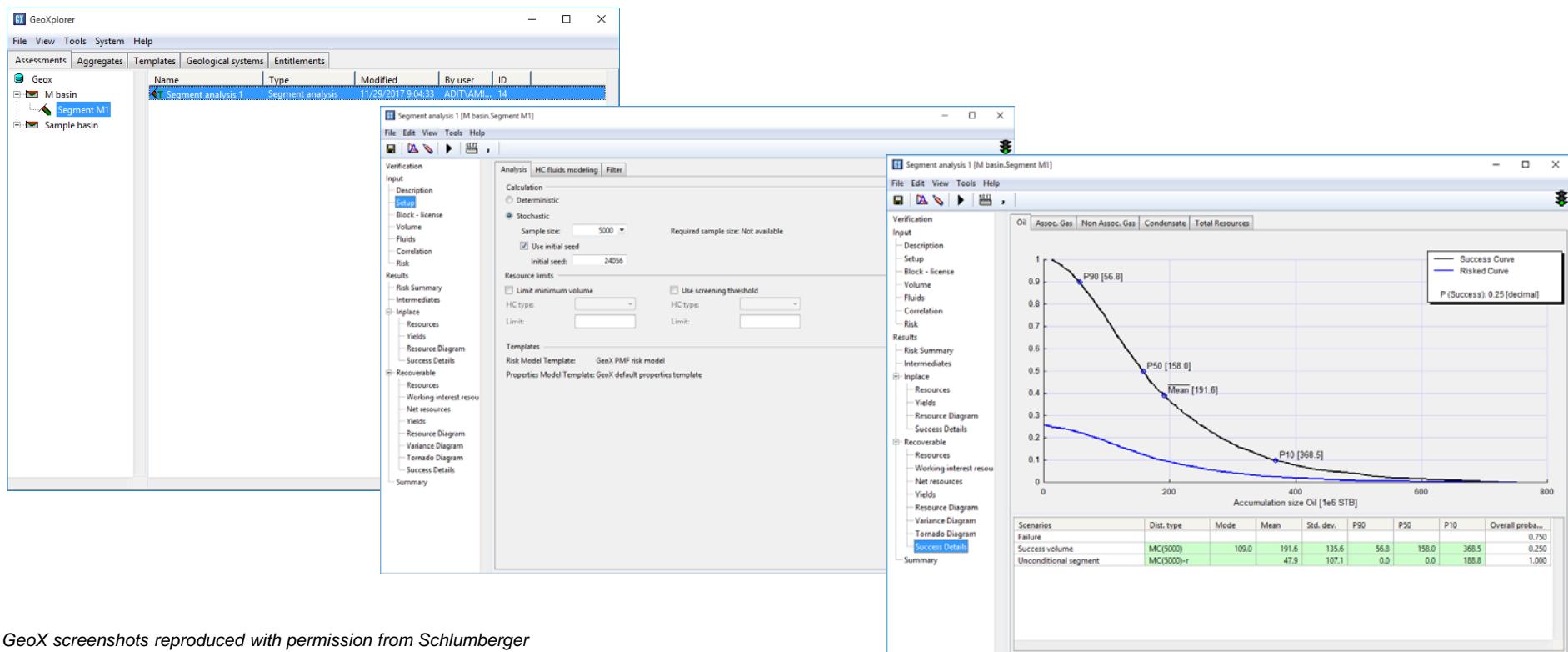
Lookup table for probability of structure (STR)

		Data (existence and reliability)				
		2D seismic				
Models (existence and reliability)	Seismic mapping and correlation	3D seismic	Number of lines per structure (with obligatory availability of in-line and cross lines)			
			Dense (7 lines and more)	Sparse (3-6 lines)	Very sparse (2 lines) (Lead)	
Structure (closure, geometry, container)	High-relief structure (≥ 3 times higher than seismic accuracy) AND low structural complexity (4-way)	Easy to interpret, reliable correlation based on nearby (< 50 km) wells	1.00	0.90	0.80	0.60
		Uncertain correlation (horizons are interrupted laterally) or based on remote (> 50 km) wells	0.95	0.85	0.75	0.55
		Difficult to interpret, unreliable correlation (horizons are interrupted by thrust faults, diapirs, etc.) or model developed using analogues without wells in the basin	0.85	0.75	0.70	0.45
	Medium-relief structure (1-3 times higher than seismic accuracy) OR high-relief structure with high structural complexity (3-way, stratigraphic)	Easy to interpret, reliable correlation based on nearby (< 50 km) wells	0.80	0.70	0.60	0.35
		Uncertain correlation (horizons are interrupted laterally) or based on remote (> 50 km) wells	0.75	0.65	0.50	0.25
		Difficult to interpret, unreliable correlation (horizons are interrupted by thrust faults, diapirs, etc.) or model developed using analogues without wells in the basin	0.70	0.55	0.45	0.20
	Low-relief structure (lower than seismic accuracy) OR high uncertainty of depth conversion (subsalt, below lava flows) OR areas with rapidly changing lateral velocities in the overburden	Easy to interpret, reliable correlation based on nearby (< 50 km) wells	0.55	0.45	0.35	0.15
		Uncertain correlation (horizons are interrupted laterally) or based on remote (> 50 km) wells	0.50	0.40	0.25	0.10
		Difficult to interpret, unreliable correlation (horizons are interrupted by thrust faults, diapirs, etc.) or model developed using analogues without wells in the basin	0.40	0.30	0.20	0.05
	Low-relief structure (lower than seismic accuracy) AND EITHER high uncertainty of depth conversion (subsalt, below lava flows) OR areas with rapidly changing lateral velocities in the overburden		0.35	0.25	0.15	0.05

Milkov (2015)

GeoX demonstration: segment analysis

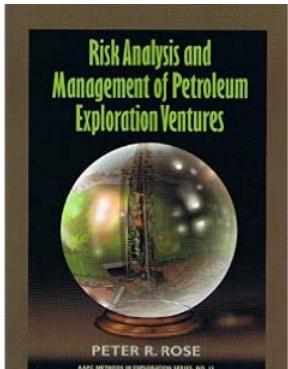
67



GeoX screenshots reproduced with permission from Schlumberger

Highly recommended reading on petroleum exploration and decision-making

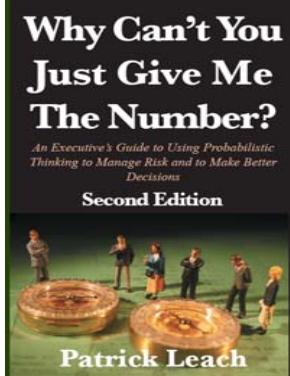
68



Risk Analysis and Management of Petroleum Exploration Ventures (2001)

Peter R. Rose

AAPG Methods in Exploration, No. 12

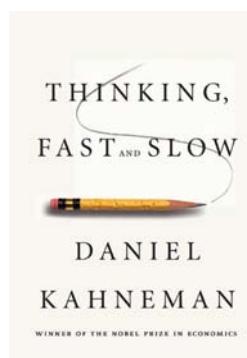


Why Can't You Just Give Me The Number? (2014)

Patrick Leach

240 pages

<http://www.decisions-books.com/Number.html>



Thinking, Fast and Slow (2011)

Daniel Kahneman
512 pages



Making Good Decisions (2010)

Reidar B. Bratvold and Steve Begg
207 pages
Society of Petroleum Engineers

Did we achieve our learning objectives?

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By the end of the lecture you should be able to describe:

- The trends of petroleum exploration since 1900 and its current state.
- Exploration process to find oil and gas.
- How explorers forecast success case volumes and probability of success.

