

How Sourcing affects the Company

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What do they sell? - Microsoft IT (Software Company) is taking outsourcing services from Tata Consultancy Services and Infosys

Who is leading the company? - Bill Gates

Where are they located? - USA

When did they start? 2019

How are they doing (financially)? - Financially Profitable

All the deal clauses are not available in public documents or Domain. But, the type of Business relationship between them is stated clearly

<https://www.infoworld.com/article/2626913/who-s-buying-microsoft-s-outsourcing-excuses-.html>

<http://infosys.com/newsroom/press-releases/2019/smart-space-digital-infrastructure.html>

From what you can tell from your research, what is the contribution of purchasing/procurement/supply management/strategic sourcing? Be as specific as possible.

The \$100 million deal with Microsoft will help Infosys land even more outsourcing jobs at the expense of U.S. workers. Infosys made what one Indian publication called "a thumping statement on business recovery by forecasting a 16-18% growth for this financial year, awarded wage hikes of 14% and revealed plans to recruit 30,000 employees.

Infosys says it will provide Microsoft with IT help desk, desk-side services, and infrastructure and application support from multiple global centres.

Can you find anything about the suppliers they consider strategic? Specifically, what initiatives did they announce with their strategic suppliers?

There is a mentionable strategy for strategic suppliers.

Supplier Security and Privacy Assurance (SSPA) - SSPA drives compliance with these requirements through an annual compliance cycle; for new suppliers, work cannot start until this is complete. If a supplier is processing Personal Data and/or Microsoft Confidential Data, they will partner with their business sponsor to enrol in the SSPA program

Microsoft Supplier Data Protection Requirements (DPR) - Suppliers may also be selected to provide independent assurance by completing an assessment against the DPR.