

NAFTALI KRUMAN

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EDUCATION

Brandeis University (Waltham, MA)

May 2023

Bachelor of Arts in Economics; Minors in Business and Near Eastern Judaic Studies

GPA: 3.71, magna cum laude

Relevant Coursework: Business Fundamentals, Calculus II, Econometrics, Entrepreneurship, Financial Accounting, Financial Economics, Introduction to Python, Microeconomic Theory

Omicron Delta Epsilon, Economics Honor Society

May 2023

Michael Coiner Scholarship, Recipient

2021 - 2023

EXPERIENCE

Sumitomo Mitsui Trust Asset Management Americas (New York, NY)

Sep. 2023 – Present

Relationship Associate

- Developed a comprehensive understanding of the investment management industry by supporting senior management with sales activities, meeting with investment strategists, and utilizing investor databases.
- Authored monthly investment reports detailing the performance of top and bottom contributors by analyzing earnings reports, corporate press releases, and industry trends.
- Delivered insightful weekly reports on Japan, which highlighted market movements, identified key driving factors, evaluated significant economic indicators, and reviewed developments in the financial sector.
- Spearheaded investment operations by implementing new organizational measures, processing expenses, facilitating the annual audit, and coordinating with service providers.

U.S. Securities and Exchange Commission (Boston, MA)

May 2022 – Aug. 2022

Division of Examinations – SEC Scholars Program

- Collaborated with teams of SEC Examiners throughout every stage of the examination process.
- Analyzed Form ADVs and SEC databases to determine the risks and scope of an exam.
- Reviewed firm releases and registrant documents to evaluate any potential deficiencies.
- Created an inventory of Form ADVs submitted from 2015 – 2022 for the Boston office.
- Learned about markets and government regulation from seminars and examinations.

Brandeis Investment Club (Waltham, MA)

Sep. 2021 – May 2023

Consumer Discretionary Goods Analyst

- Conducted market research on industry trends and drivers using IBISWorld.
- Analyzed a firm's financial information and outlook using annual statements and press releases.
- Calculated financial ratios on Excel using FactSet and compared the firm's financial statements to those of competitors to evaluate firms within their industry segment.
- Performed DCF analyses to ascertain a company's future cash flows and the percentage upside of investing.
- Prepared investment summary presentations and pitched stocks to the investment board.

Brandeis Undergraduate Economics Program (Waltham, MA)

Apr. 2021 – May 2023

Undergraduate Departmental Representative

- Provided academic and career guidance to students.
- Organized the location and time of department programs with the university.
- Collaborated with colleagues on an event introducing students to the economics major.
- Planned the discussion topics and moderated a networking panel with alumni.
- Coordinated an internship search workshop with the business department and career center.

SKILLS

Programming: Python, R, HTML, and CSS

Software: Microsoft Excel, Bloomberg Terminal

Languages: Hebrew – Proficient; Spanish – Beginner