

**Deciding Whether or Not to Implement Data Science Integration in the Financial Services
of a Company: Addressing Potential Conflicts in Applying EBDM**

Saint Louis University

ORLD-5050 Ethical, Evidence-Based Decision-Making

May 07, 2024

Introduction

Implementing data science into business operations is rapidly gaining popularity in the current financial services landscape. According to Processing (2023), the finance industry handles a huge volume of data, and the industry itself is heavily regulated with a frequent threat of fraud occurrences. So, the need for precision, forecasting, and innovative strategies has grown exponentially. This is where data science steps in. It can help companies improve decision-making, reduce risk, and increase efficiency by building data pipelines, implementing machine learning models, and creating visualizations to make valuable insights that organizations can benefit from. Although the huge potential of data science in the finance industry is undeniable, some challenges come along the way in the integration of these processes in the company. Accordingly, this project delves into the challenges and conflicts that may arise in applying ethical, evidence-based decision-making (EEBDM) to this complex decision-making process. Specifically, the reflection will examine the type of decision the adoption of data science represents, the diverse sources of evidence that will guide decision-making, an overview of potential conflicts that may hinder the application of EEBDM principles, and propose methods to mitigate their effects.

Decision & Sources/Types of Evidence

Assessing whether a company should adopt data science into its business operations is a 'whether' decision. By evaluating the benefits and drawbacks of data science integration, the organization determines whether or not to proceed with the decision using a Yes or No decision methodology (Types of Decisions – Wise Decisions, n.d.). In making this key decision, evidence plays a crucial role. The table below outlines the various sources and types of evidence that will be instrumental in guiding this decision-making process.

Source of Evidence	Type of Evidence	Role in the Decision
Experiential	Testimonial	It comes from subject matter experts in data science. These include expert opinions, data science consultants, data scientists, research scientists, customers, and clients with relevant expertise in this area for guidance. Their firsthand experiences and knowledge can help decision-makers understand the practical implications and potential outcomes of adopting data science solutions (Barends et al.,2014).
Scientific	Statistical	This evidence includes research studies, case studies, peer-reviewed journals, industry reports, government publications, etc. These sources provide valid and sound evidence that strongly supports the decision-making process for adopting data science, as it relies on precise scientific methods for complex decisions.
Organizational	Anecdotal, Analogical	Anecdotal evidence, such as employee feedback, is essential for understanding the compatibility of the new system with existing workflows, its usability in daily operations, and the readiness of employees to embrace technological changes. Additionally, discussing analogical evidence,

		including internal reports, case studies, performance metrics, and KPIs, allows internal management to assess the necessity of data science within their organization or to gain insights into similar technological initiatives occurring in other organizations.
Stakeholder	Anecdotal, Analogical	In the stream of financial services, the integration of data science is intricately tied to legal and ethical compliance due to the sensitivity of financial data and the complexity of data science models. So, the stakeholder evidence is crucial for understanding the perspectives, concerns, and expectations of those directly impacted by the adoption of data science. This input enables organizations to make informed decisions that align with regulatory requirements and ethical standards while addressing the needs and expectations of stakeholders.

Decision-Making Conflicts

As organizations consider integrating data science into financial services, they must navigate conflicts that arise from ethical dilemmas, situational constraints, and stakeholder differences. Each presents unique challenges to making informed decisions.

Ethics conflict with evidence-

A significant conflict arises when ethical considerations clash with the available evidence. For instance, while on the one hand, data science may offer promising solutions for enhancing financial operations, ethical concerns regarding data privacy and security may emerge on the other hand. Additionally, there's a risk that machine learning (ML) models could unintentionally propagate discrimination in financial decisions. For instance, in a conversation, a senior executive working at City Bank, a financial services company, once mentioned the need to monitor loan lending models to mitigate biases toward certain races or ethnic groups, stemming from discrepancies in the historical data used in training these models. Furthermore, despite the potential of good prediction abilities, data science models often lack transparency, posing challenges in understanding decision-making processes and raising concerns about the validity and fairness of their conclusions (ICAEW, n.d.).

Conflicts arising from situational constraints-

Organizations often overlook evidence diligently, preferring to operate familiar routines rather than embracing potentially beneficial but unfamiliar paths (Holzwarth, 2022). In a fast-paced environment, especially in financial services, decision-makers often face tight deadlines and conflicting priorities, resulting in situational constraints like time pressure hindering the thorough gathering and analysis of evidence required for informed decision-making. It creates urgency bias, as stated by MacLellan (2022), a common cognitive bias, where the company tends to carry out the usual operations that seem urgent to them disregarding important considerations like data science adoption.

Conflicts between stakeholder groups-

When considering the integration of data science in financial services, involving all stakeholders' viewpoints and influence in decision-making greatly improves the likelihood of making informed choices that align with organizational objectives (Simon, n.d.). However, conflicting perspectives among stakeholder groups can arise during this process. While some advocate for data science adoption to enhance decision-making via data analysis, others may raise concerns about data security. Additionally, some stakeholders may emphasize the potential of data science to reduce operational risk and improve efficiency, while others prioritize minimizing risks and overestimating potential issues, as noted by Grawitch (2020). Furthermore, certain stakeholders may support data science integration to gain a competitive advantage, however, others may weigh regulatory scrutiny and legal concerns more heavily, overlooking long-term benefits—a phenomenon known as loss aversion, as discussed by Harley (2024). In summary, addressing conflicts between stakeholder groups is essential for achieving a balanced and well-informed decision-making process regarding integrating data science in financial services.

Reducing the Adverse Effect of Conflicts

Navigating conflicts in decision-making is crucial to ensure that choices are well-informed and align with organizational objectives.

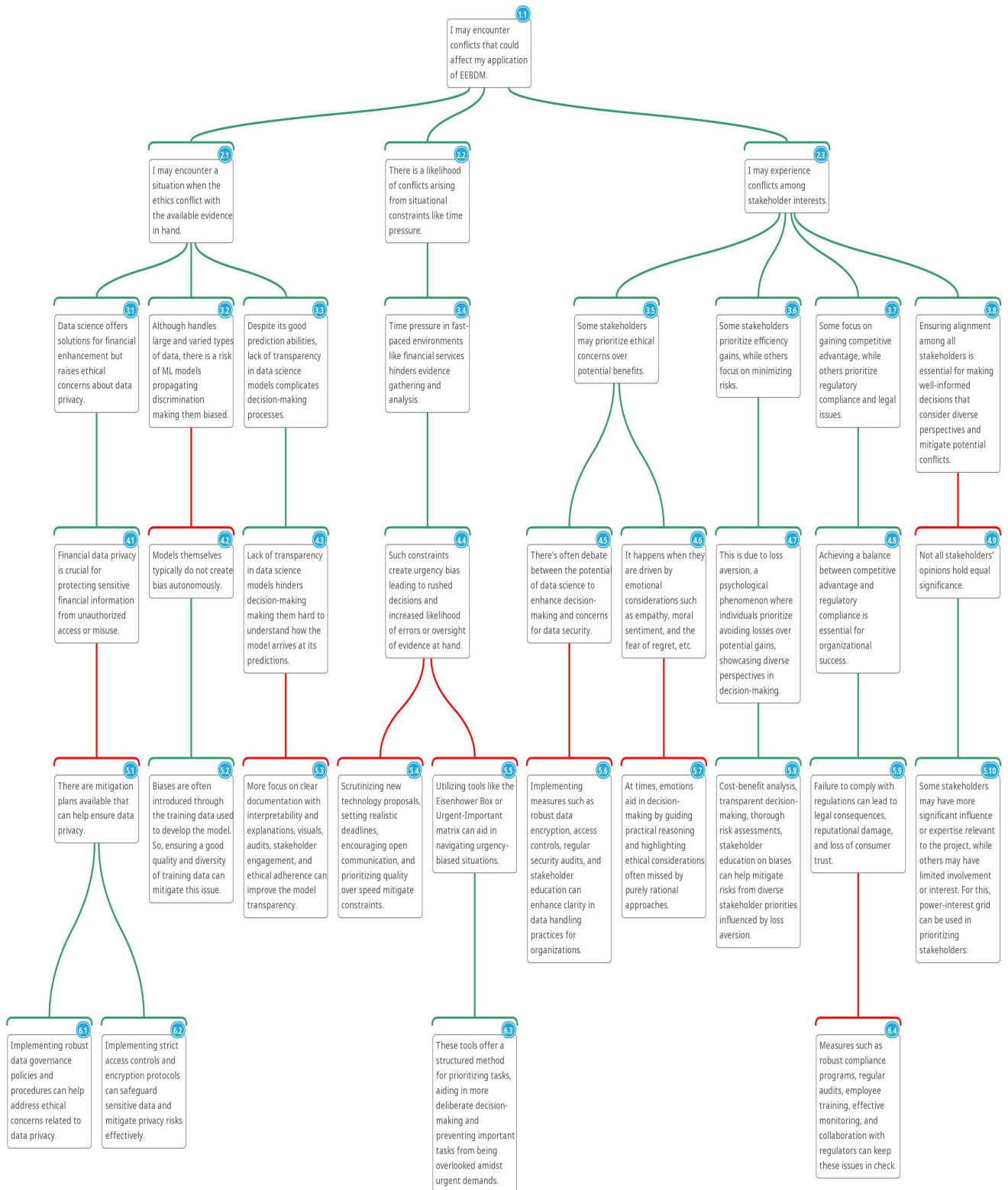
Firstly, strategies are in place to navigate the conflict between ethics and evidence. For example, financial institutions may argue that using extensive customer data for analytics improves risk assessment and fraud detection, benefiting the economy, however, this may compromise individual's privacy rights and raise concerns about unauthorized data use or breaches. Therefore, balancing the greater good and human dignity is essential for ensuring the ethical integrity of such

decisions (Grawitch, 2024). To address this, proactive measures such as robust data governance policies, strict access controls, and encryption protocols can safeguard sensitive data and mitigate privacy risks effectively. Additionally, addressing machine learning model bias requires ensuring the quality and diversity of training data, while transparency issues can be tackled through clear documentation, interpretability, stakeholder engagement, and audits. These strategies mitigate conflicts, uphold ethical integrity, and enhance decision-making processes.

Secondly, to mitigate conflicts arising from situational constraints such as time pressure, organizations should take the new technology proposals as a special case and scrutinize the decision by encouraging open communication, setting realistic deadlines, and prioritizing quality over speed. Because, at times, time pressure can create urgency bias leading to rushed decisions and increased likelihood of errors or oversight of evidence at hand. In that case, utilizing tools like the Eisenhower Box or Urgent-Important matrix can aid in navigating such urgency-biased situations (MacLellan, 2022) by streamlining the decision-making process and ensuring the important ones are not neglected amidst urgent matters.

Lastly, ensuring alignment among stakeholders is crucial for informed decision-making, yet not all opinions carry equal weight (ProjectManagement.com, 2023). Prioritizing stakeholders using tools like the Power-Interest grid can aid in this process. To address ethical and legal conflicts, implementing robust data encryption, access controls, and regular security audits enhances data handling clarity in the organization. Additionally, it is essential to have compliance programs, audits, and effective monitoring for addressing legal and regulatory concerns. Mitigating loss aversion behavior involves conducting cost-benefit analyses, thorough risk assessments, and educating stakeholders on biases.

Argument Map



References

Barends, E., Rousseau, E., & Briner, R. B. (2014). *Evidence-Based Management: The Basic Principles*. Amsterdam: Center for Evidence-Based Management.

Ethical use of big data in financial services. (n.d.). ICAEW.

<https://www.icaew.com/technical/financial-services/inspiring-confidence-in-financial-services/ethical-use-of-big-data-in-financial-services/principles-for-firms>

Grawitch, M. (2020, December 11). *Risky Gamble or Uncertain Future?* Psychology Today.

<https://www.psychologytoday.com/us/blog/hovercraft-full-eels/202012/risky-gamble-or-uncertain-future>

Grawitch, M. (2024). *Week 4.1 Ethics & Argument [Slides]*. Saint Louis University.

Harley, A. (2024, February 2). *Prospect Theory and Loss Aversion: How Users Make Decisions*.

Nielsen Norman Group. <https://www.nngroup.com/articles/prospect-theory/>

Holzwarth, A. (2022, February 17). *The Three Laws of Human Behavior*.

BehavioralEconomics.com | the BE Hub. <https://www.behavioraleconomics.com/the-three-laws-of-human-behavior/>

MacLellan, L. (2022, July 20). *“Urgency bias” is killing your productivity*. Quartz.

<https://qz.com/work/1331152/how-to-manage-your-time-better-by-fighting-urgency-bias>

Processing, F. (2023, August 30). *Data Science for Finance: Benefits, Challenges and Examples* | *Start Nearshoring*. When IT Challenges Overwhelm Your Company I Start Nearshoring.

<https://startnearshoring.com/knowledge/data-science-for-finance-benefits-challenges-examples/>

ProjectManagement.com. (2023, April 14). *Stakeholder analysis: Using the power/interest grid*.

Retrieved May 7, 2024, from https://www.projectmanagement.com/wikis/368897/stakeholder-analysis--using-the-power-interest-grid#_=_

Simon, B. (n.d.). *What Is Stakeholder Theory and How Does It Impact an Organization?*

Smartsheet. <https://www.smartsheet.com/what-stakeholder-theory-and-how-does-it-impact-organization>

Types of Decisions – Wise Decisions. (n.d.). <https://wisedecisions.com/about-decision-making-why-it-is-so-hard/types-of-decisions/>