



ZURICH[®]

Reason:

- 1. Zurich is a leading multi-line insurer that services in more than 210 countries and territories with about 53000+ employees ,**
 - i. in this data we have to decide it is perfect company to introduce online video conference**
 - ii. We make good ROI while we tie-up with this company**
- 2. Their office is situated at different locations and wanted something that could centralize their meeting process.**
 - i. They were impressed with our product as well**



Andreas Henke

- CFO AT ZURICH

- REASON:

He is a Chief Financial Officer , able to take decision for our product if they want or not .

He has more than 6 years experience in this filed with in company and able to contact his CEO/founder

- Contact Map: POWER PLAYER
- Miller Heiman Role: ECONOMIC BUYER
- Reference: <https://ch.linkedin.com/in/andreas-henke-90857555>

SL: ARE YOU LOOKING VIDEO CONFERENCE ?

Hi Andreas Henke

Your company looking for face-to-face communication?

Right, here is the solution for your company.

LOOKUP that offers secured online video conferencing applications that are very useful in work from home situations especially during these pandemic times.

If you want click the lookup button our sales team will contact to you.



Arunava Banerjee

-SENIOR CONSULTANT AT ZURICH



- REASON:

He is a Senior Cyber Risk Consultant , he acts as Coach or Influencer

He has more than 10 years experience in this filed and able to influence his CEO/founder or higher-authorities

- Contact Map: MANAGER
- Miller Heiman Role: FUNCTIONAL BUYER
- Reference: <https://uk.linkedin.com/in/banerjeearunava>

SL: You want secured online video conference?

Hi Arunava Banerjee

Your company looking for unlimited number of meetings?

Right, here is the solution for your company.

LOOKUP that offers secured online video conferencing applications that are very useful in work from home situations especially during these pandemic times.

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