



1. Danone is a leading multi-local food and beverage company in more than 18 countries and territories with about 1LACK+ employees,

i. We able to introduce new features with in existing .

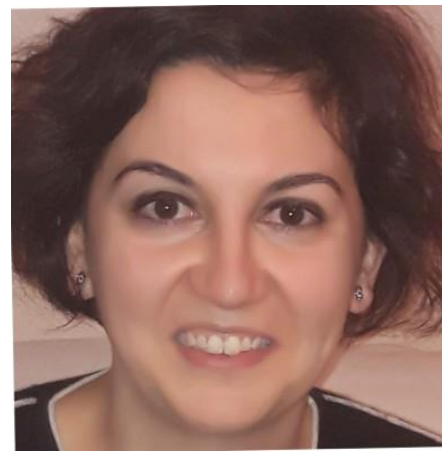
ii. We make good ROI .

2.They want new features and attend a lot of meetings in a day over video conferencing.

i.Increase the brand value

PINAR COSKUN

-GLOBAL PROCUREMENT DIRECTOR AT DANONE



- REASON:

She is a Financial Executive Officer , able to move forward if that service required .

He has more than 13 years experience in this filed with in company and able to influence his CEO/founder

- Contact Map: INFLUENCER
- Miller Heiman Role: FUNCTIONAL INFLUENCER
- Reference: <https://www.linkedin.com/in/pinar-coskun-2ba76715>

SL: YOU WANT MORE FEATURES IN ONLINE MEETING?

HI PINAR COSKUN

Your company looking for best features?

Right, here is the solution for your company.

LOOKUP that offers secured online video conferencing applications along with Document storage in SharePoint.

If you want click the lookup button our sales team will contact to you.



Matias Ledesma Arocena

-CFO AT DANONE



REASON:

He is a Chief Financial Officer , able to take decision for our product if they want or not .

He has more than 20+ years experience in this filed with in company and able to contact his CEO/founder

- Contact Map: POWER PLAYER
- Miller Heiman Role: ECONOMIC BUYER
- Reference: <https://www.linkedin.com/in/matias-ledesma-arocena-996b9a3>

SL: YOU WANT FILE SHARING IN ONLINE MEETING?

Hi Matias Ledesma Arocena

Your company looking for best features?

Right, here is the solution for your company.

LOOKUP that offers secured online video conferencing applications along with file sharing .

If you want click the lookup button our sales team will contact to you.

