

# **CAR PRICE PREDICTION**

## **Submitted by:**

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## **ACKNOWLEDGEMENT**

The successful completion of any work would always be incomplete unless we mention the valuable cooperation and assistance of those people who were a source of constant guidance and encouragement. First of all, I would like to thank all my mentors in Data Trained and FlipRobo Technologies for this opportunity. I wish to express our sincere thanks to the above people, without whom I would not have been able to complete this project. I am thankful that I got the chance to do this project because this project has given me a lot many thoughts whether in scrapping or in the preparation of the model, it helped me to regain my knowledge levels and also helped to smoothly handle the projects, finally this project has given a good idea of handling the projects.

## INTRODUCTION

With the covid 19 impact in the market, we have seen a lot of changes in the car market. Now some cars are in demand hence making them costly and some are not in demand hence cheaper. Predicting the price of used cars is both an important and interesting problem. The market value is based on a number of factors, including demand, supply, options, and incentives. The market value of a vehicle usually falls somewhere between the sticker price and the invoice price. Because the market value is an average, some people will pay more than that amount, while others will pay less.

A car's value is determined by many factors: the popularity of the make and model of your car, vehicle specifications, trim levels, physical appearance, mileage, consistent maintenance and working condition. Using this as a base, I have collected the data from "Cars24" website and here I have collected and scrapped the information of the cars with definite and significant features required for predicting the better model.

Once the data is collected, the data will be cleaned and pre-processed with all the necessary tools and the same will be used to build machine learning models in order to predict the price of the same.

## **Analytical Problem Framing:**

Here our dataset has 7039 rows and 16 columns, using this dataset we will be building the model followed by training the data and then finally the model is tested by using 70% of the training data and 30% of the testing data.  $\triangleright$  As we have pre-processed the data by removing the null values there may be chances of getting outliers and certain unknown values.

These columns are named when the data is collected but during the pre-processing there are few newly created columns which are extracted from the existing data and thus the number of columns increases and the columns are renamed.

## Importing libraries:

```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
import warnings
warnings.filterwarnings('ignore')
```

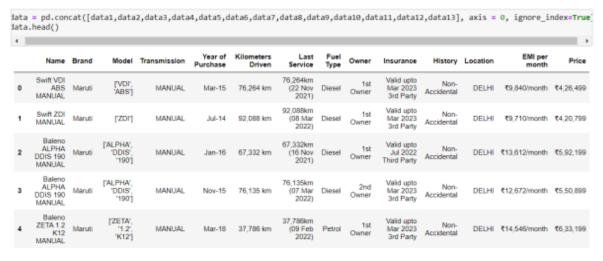
Primarily these are the basic libraries which are imported and further the libraries necessary are imported.

## Collecting the data:

```
data1 = pd.read_csv("cars1.csv")
data2 = pd.read_csv("cars2.csv")
data3 = pd.read_csv("cars3.csv")
data4 = pd.read_csv("cars4.csv")
data5 = pd.read_csv("cars5.csv")
data6 = pd.read_csv("cars6.csv")
data7 = pd.read_csv("cars7.csv")
data8 = pd.read_csv("cars8.csv")
data9 = pd.read_csv("cars9.csv")
data10 = pd.read_csv("cars10.csv")
data11 = pd.read_csv("cars11.csv")
data12 = pd.read_csv("cars12.csv")
data13 = pd.read_csv("cars13.csv")
```

Here we have just collected the scraped data into different dataframes which needs to be concatenated for the complete data frame.

#### Combining the data into a dataframe :



Observation: Here we can see that there is a lot of preprocessing to be done in the data for the better model and accuracy.

#### Information of the data:

Observation: Here we can see that all the columns are with Object datatype and also we can see that the data has null values in few columns which we have fill during the preprocessing of the data.

#### Null values of the data:

data.isnull().sum(	)
Name	0
Brand	0
Model	0
Transmission	83
Year of Purchase	0
Kilometers Driven	0
Last Service	0
Fuel Type	0
Owner	0
Insurance	0
History	0
Location	541
EMI per month	0
Price	0
dtype: int64	

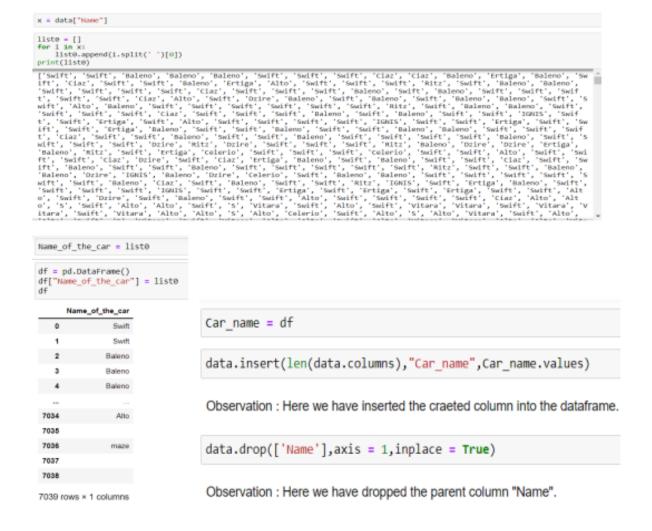
Observation: Here we can see that the columns "Transmission" and "Location" have null values in them.

#### Description of the data:

	option("d: cribe()	splay.	max_co	lumns",None)										
	Name	Brand	Model	Transmission	Year of Purchase	Kilometers Driven	Last Service	Fuel Type	Owner	Insurance	History	Location	Eliti per month	Price
count	7039	7039	7039	6956	7039	7039	7039	7039	7039	7039	7039	6498	7039	7038
unique	781	24	669	2	256	4371	4473	4	4	96	1	54	2906	3170
top	Baleno DELTA 1.2 K12 MANUAL	Manuti	[vxv]	MANUAL.	Jan-14	35,695 km	1,12,006km (03 Jan 2022)	Petrol	1st Owner	Valid upto Mar 2023 3rd Party	Non- Accidental	DELHI	₹0/month	₹3,44,990
freq	241	3636	819	6024	197	7	7	4501	5610	5092	7039	1853	541	14

Observation: Here we can see the unique values,frequently repeated values of the columns and also we can observe that the statistical information of the data is not presented as all the columns are with object type of the data.

The dataset has only object datatype and so statistical description is not done over here. Here the pre-processing of the data starts: Here I have used splitting concept for the extraction of the required data from the extracted data and thus created new columns.



Here the preprocessing the column "name" is done and the new column got created.

#### Year of Purchase:

```
yea = data["Year of Purchase"]
list1 = []
for j in yea:
    list1.append(j.strip(' ')[0:3])
'Apr', 'Jan',
'Mar', 'Oct'
'Sep', 'Mar'
'Jun', 'Feb'
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'Feb', 'Apr',
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```
Purchase_month = list1

df1 = pd.DataFrame()
df1["Purchase_month"] = list1
df1
```

#### Purchase\_month Mar 1 Jul 2 Jan 3 Nov 4 Mar 7034 Feb 7035 Jan 7036 Sep 7037 Aug Feb 7038

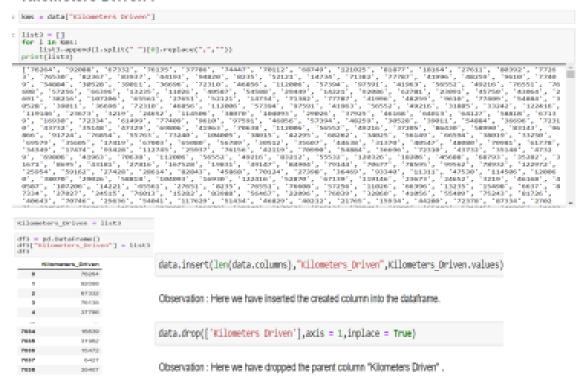
```
list2 = []
for k in yea:
    list2.append(k.strip('')[-2:])
print(list2)
print(list2)

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```

```
purchase year = list2
df2 = pd.DataFrame()
df2["purchase_year"] = list2
                                            data.insert(len(data.columns), "Purchase_month", Purchase_month.values)
        purchase_year
                                            data.insert(len(data.columns), "Purchase_year", Purchase_year.values)
                                            Observation: Here we can see that we are inserting the created columns into the dataframe.
                                            data.shape
                                            (7839, 16)
 7035
                                            data.drop(['Year of Purchase'],axis = 1,inplace = True)
 7036
                      20
 7037
                                            Observation: Here we can see that we have dropped the parent column "Year of Purchase".
 7038
                      18
```

Here the new columns like "Purchase month" and "purchase year" are created and after creating these new columns the parent columns are dropped.

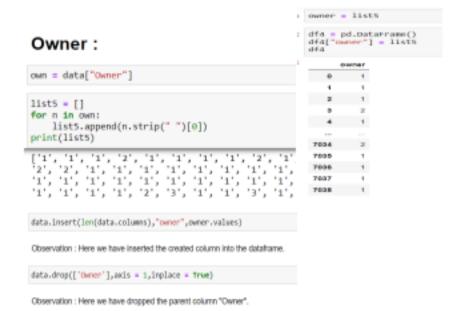
#### Kilometers Driven:



Here the column "Kilometres Driven" is deleted and the column with the same name but different extracted data is created.



Observation: Here we can see that we can see that we have dropped the parent column "Last Service".



Here we have created the new column named "owner" and the parent column is deleted.

#### Insurance:

```
Det = data["linorience"]

Dist5 = [] sw incurance poor

for p in [not |

Dist6, appendig. split(" ")[2:4][1]]

print(list8)

print(list8)
```

1, Tanger, Tan

```
Year_of_insurance = list5
```

```
df5 = pd.DataFrame()
df5["rear_of_insurance"] = list5
df5
```

1	fear_of_insurance
0	2023
1	2023
2	2022
3	2023
4	2023
-	-
7034	2023
7035	2023
7036	2023
7037	2023
7038	2022

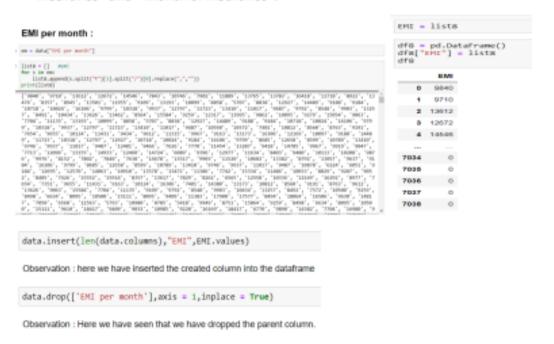
data.insert(len(data.columns), "Year\_of\_insurance", Year\_of\_insurance.values)

```
lists = []
for q im ima:
    lists_append(q.split(" ")[zs4][q])
print(lists)

['Her', 'Her', 'Jul', 'Her', 'H
```



Here we have dropped the parent column after creating the new columns "Year of insurance" and "Month of insurance".



Here we have added the column into the dataframe and deleted the parent column.



Here I have dropped the parent column and in place the extracted new column is replaced.

Now here we drop the unnecessary column "History" in which we have the same data in all the records and is not useful for our prediction and so we delete the column.

```
data["History"].unique()
array(['Won-Accidental"], dtype=object)

data.drop(['Wistory'],axis = 1,inplace = True)

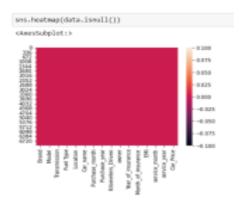
Observation: Here we have seen that the column "History" is with single value "Non-Accidental" and is also of no effect in the model and so we can drop this column.

Filling the null-values:

data['Location'] = data['Location'].fillna(data['Location'].mode()[0])

data['Transmission'] = data['Transmission'].fillna(data['Transmission'].mode()[0])
```

Here we have filled all the null values.



Here we can see that there are no null values in our dataset now and thus we can continue for model building.

Here we know that all our features are of the same object data type even after extracting the required data from the parent columns and so here we are going to change the datatype of the columns where it is necessary

#### Changing the datatypes:

```
data['Purchase_year'] = data['Purchase_year'].astype('int')
: data['Purchase_year'].dtype
: dtype('int32')
  Observation: Here we have converted the created column "Purchase_year" into "int" datatype.
data['Kilometers_Driven'] = data['Kilometers_Driven'].astype('int')
: data['Kilometers_Driven'].dtype
: dtype('int33')
  Observation: Here we have converted the created column "Riometers_Driven" into "int" datatype.
data['owner'] = data['owner'].astype('int')
data['owner'].dtype
: dtype('int32')
  Observation: Here we have converted the created column "owner" into "int" datatype.
 data['Year_of_insurance'] = data['Year_of_insurance'].astype('int')
 data['Year_of_insurance'].dtype
 dtype("int32")
 Observation: Here we have converted the created column "Year_of_insurance" into "int" datatype.
data['EMI'] - data['EMI'].astype('int')
 data['EMI'].dtype
 dtype("intsz")
 Observation: Here we have converted the created column "EMI" into "int" datatype.
data['service_year'] = data['service_year'].astype('int')
 data['service_year'].dtype
 dtype("int32")
 Observation: Here we have converted the created column "service_year" into "int" datatype.
 data['Car_Price'] = data['Car_Price'].astype('int')
 data["Car_Price"].dtype
 dtype('int32')
```

Observation: Here we have converted the created column "Car\_Price" into "Int" datatype

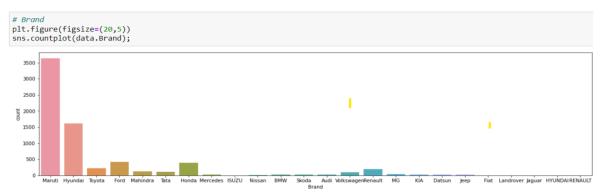
### Checking the datatypes of the columns again:

data.dtypes	
Brand	object
Model	object
Transmission	object
Fuel Type	object
Location	object
Car_name	object
Purchase_month	object
Purchase_year	int32
Kilometers_Driven	int32
owner	int32
Year_of_insurance	int32
Month_of_insurance	object
EMI	int32
service_month	object
service_year	int32
Car_Price	int32
dtype: object	

Observation: Here we can see that the columnn have changed their datatypes.

Now here we will move to the visualization part where we will be going to visualize the features of our dataset and analyze them.

#### Brand:



Observation: Here we have seen that the column has the highest count for the attribute "Maruti" followed by "Hyundai" and the least count is for "Nissan".

### **Transmission:**

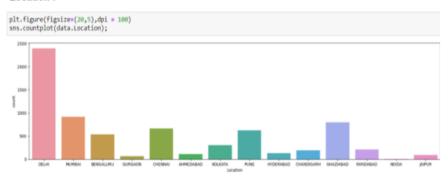
```
# Transmission
plt.figure(figsize=(10,5))
sns.countplot(data.Transmission);

6000
4000
2000
1000
MANUAL
Fransmission

AutoMATIC
```

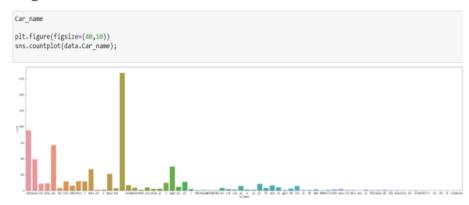
Observation: here we can see that the column has the highest count for the attribute "Manual" and the least count is for "Automatic".

#### Location:



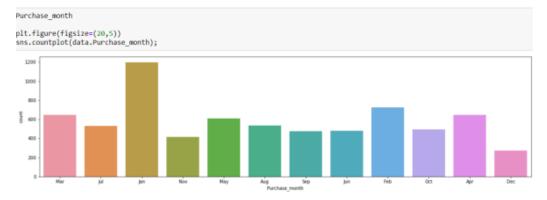
Observation: here we can see that the highest count is for the attribute "Delhi" followed by "Ghaziabad" and the least count is for the category "Noida".

#### Car\_name:



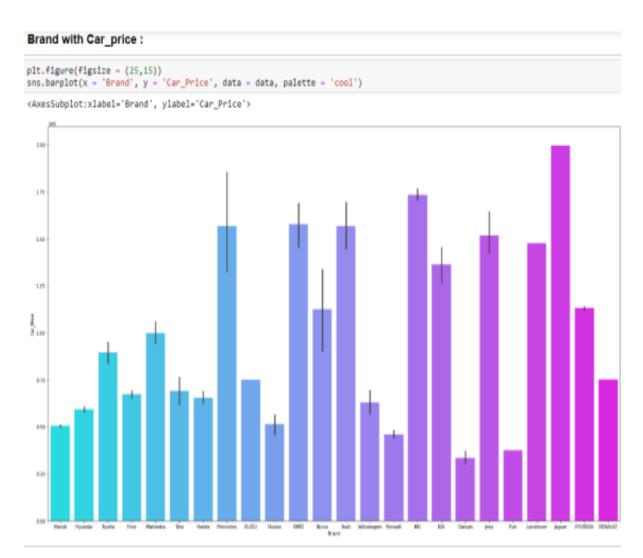
Observation: here we can see that the highest count is for the attribute "Innova" followed by "Swift" and the least count is for thye attribute "Aris".

#### Purchase\_month:



Observation: here we can see that the attribute with the highest count in the column is "Jan" followed by "Feb" and the least count is for the attribute "Dec".

These are a few features for which we have done Univariate analysis, now let's move to Bivariate analysis of the features of the data.



Observation: here we can see that the brand with highest price is "Jaguar" and the least price is "Datsun".

#### Fuel Type with car\_price :

```
#Fuel Type
plt.figure(figsize = (12,8))
sns.lineplot(x = 'Fuel Type', y = 'Car_Price', data = data, palette = 'Blues')

<a href="mailto:kalabel='Fuel Type'">kalabel='Fuel Type'</a>, ylabel='Car_Price'>

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```

Observation: here we can see that the highest price is for the category "Diesel" and the least price is for the category "Petrol + LPG"

Petrol + CNG

#### Location with car\_price :

Observation : here we can see that all the locations the car\_price is almost similar

#### Car\_name with car\_price :

```
# Car_name
plt.figure(figsize = (42,28),dpi = 500)
nn.lineplot(x = "Car_name", y = "Car_Price", data = data, palette = "Blues")

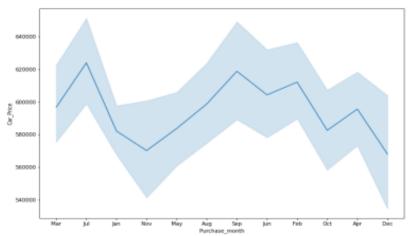
CAMMESSUBplot:xlabel='Car_name", ylabel='Car_Price'>
```

Observation: Here we can see that the highest car\_price is for the category XF.Cardeavour and most of them have similar price ranges.

#### Purchase\_month with car\_price :

```
# Purchase_month
plt.figure(figsize = (12,8))
sns.lineplot(x = 'Purchase_month', y = 'Car_Price', data = data, palette = 'Blues')
```

<AxesSubplot:xlabel='Purchase\_month', ylabel='Car\_Price'>

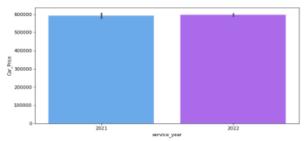


Observation: here we can see that the column has the highest price for the category "jul" with 620000 and the least is for the category "Dec".

#### service\_year with Car\_Price :



<AxesSubplot:xlabel='service\_year', ylabel='Car\_Price'>

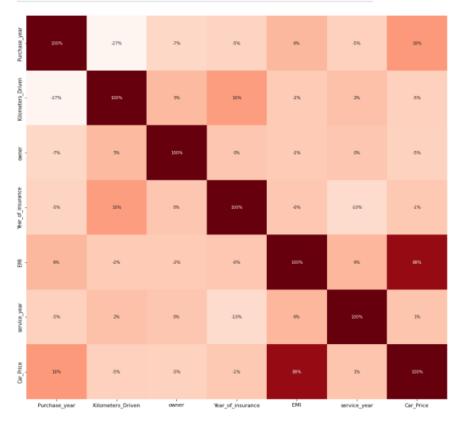


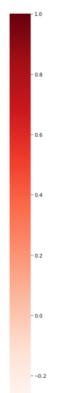
Observation : Here we can see that the categories present in the column are almost at the same price range almost at 600000

#### Correlation:

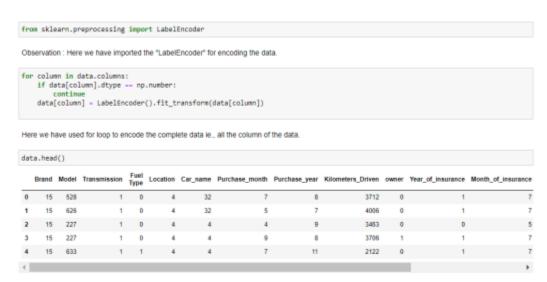
```
corr = data.corr()

: plt.figure(figsize = (20,15))
sns.heatmap(corr,annot = True,fmt = ".e%",cbar = True,square = True,annot_kws = {'size':8}, cmap = 'Reds')
plt.show()
```





### **Encoding the data through Label Encoder:**



Observation: Here we can see that we have encoded all the columns of the data

### Now we will Check the outliers present in the data:



Observation: Here we can see that there are few columns which have outliers which are to be treated further for better model accuracy.

## Regression Algorithms:

```
from sklearn.ensemble import RandomForestRegressor
from sklearn.tree import DecisionTreeRegressor
from sklearn.neighbors import KNeighborsRegressor as KNN
from sklearn.svm import SVR
from sklearn.model_selection import cross_val_score
from sklearn import metrics
```

Observation: Here we can see that we have imported the necessary libraries to train and test the model.

### Linear Regression:

```
# Checking r2score for Linear Regression
LR = LinearRegression()
LR.fit(x_train,y_train)
# prediction
predLR-LR.predict(x_test)
print('R2_score:',metrics.r2_score(y_test,predLR))
R2_score: 0.8569831256498824
# Mean Absolute Error (MAE)
print(metrics.mean absolute error(y test, predLR))
# Mean Squared Error (MSE)
print(metrics.mean_squared_error(y_test, predLR))
# Root Mean Squared Error (RMSE)
print(np.sqrt(metrics.mean_squared_error(y_test, predLR)))
188.33710470714834
106638.76215756004
326.5559096962724
```

Observation: Here we can see that we have achieved 85.6% accuracy with Linear regression model

#### Random Forest Regressor:

```
#Checking R2 score for Random Forest Regressor:
RFR=RandomForestRegressor()
RFR.fit(x_train,y_train)
# prediction
predRFR=RFR.predict(x_test)
print('R2_Score:',metrics.r2_score(y_test,predRFR))
R2_Score: 0.984098786719313
# Mean Absolute Error (MAE)
print(metrics.mean_absolute_error(y_test, predRFR))
# Mean Squared Error (MSE)
print(metrics.mean_squared_error(y_test, predRFR))
# Root Mean Squared Error (RMSE)
print(np.sqrt(metrics.mean_squared_error(y_test, predRFR)))
19.886629213483147
11856.542864338055
108.88775350946521
Observation: Here we can see that we have achieved 98.4% for Random Forest Regressor model
```

### **Decision Tree Regressor:**

```
# Checking R2 score for Decision Tree Regressor
DTR=DecisionTreeRegressor()
DTR.fit(x_train,y_train)
# prediction
predDTR=DTR.predict(x_test)
print('R2_Score:',metrics.r2_score(y_test,predDTR))
R2 Score: 0.9739385316014878
# Mean Absolute Error (MAE)
print(metrics.mean_absolute_error(y_test, predDTR))
# Mean Squared Error (MSE)
print(metrics.mean_squared_error(y_test, predDTR))
# Root Mean Squared Error (RMSE)
print(np.sqrt(metrics.mean_squared_error(y_test, predDTR)))
24.37420615534929
19432.411333659013
139.400184123476
```

Observation; Here we have seen that we have achieved 97.3% accuracy with Decision Tree Regressor model.

#### KNN regressor:

```
# Checking R2 score for KNN regressor

knn=KNN()
knn.fit(x_train,y_train)

#prediction
predknn=knn.predict(x_test)
print('R2_Score:',metrics.r2_score(y_test,predknn))

R2_Score: 0.781359340265938

# Mean Absolute Error (MAE)
print(metrics.mean_absolute_error(y_test, predknn))

# Mean Squared Error (MSE)
print(metrics.mean_squared_error(y_test, predknn))

# Root Mean Squared Error (RMSE)
print(np.sqrt(metrics.mean_squared_error(y_test, predknn)))

289.6653639472399
163026.70169027845
403.76565194463785
```

Observation: here we can see that we have achieved 78% accuracy with KNN Regressor model

## **Checking the Cross Validation Score:**

```
: from sklearn.model_selection import cross_val_score
: # Checking cv score for Linear Regression
print(cross_val_score(LR,x,y,cv=5).mean())
0.7836850757481711
: # Checking cv score for Random Forest Regression
print(cross_val_score(RFR,x,y,cv=5).mean())
0.9709442195306274
: # Checking cv score for Decision Tree Regression
print(cross_val_score(DTR,x,y,cv=5).mean())
0.9616810327158174
: # Checking cv score for KNN Regression
print(cross_val_score(knn,x,y,cv=5).mean())
```

0.7384108581236906

Observation: Here we can see that among all the models "Random Forest Regressor" has a high CV Score.

```
Hyper parameter Tuning:
: from sklearn.model_selection import GridSearchCV
: #RandomForestRegressor
  parameters = {'criterion':['mse', 'mae'],
               'max_features':['auto', 'sqrt', 'log2'],
               'n_estimators':[0,200],
               'max_depth':[2,4,6]}
: GCV-GridSearchCV(RandomForestRegressor(),parameters,cv-5)
: GCV.fit(x_train,y_train)
: GridSearchCV(cv=5, estimator=RandomForestRegressor(),
               param_grid-{'criterion': ['mse', 'mae'], 'max_depth': [2, 4, 6],
                           'max_features': ['auto', 'sqrt', 'log2'],
                           'n_estimators': [0, 200]})
: GCV.best_params_
: {'criterion': 'mse',
    'max_depth': 6,
   'max_features': 'auto',
   'n estimators': 200}
: Cars_model = RandomForestRegressor(criterion='mse', max_depth=6, max_features='auto', n_estimators=200)
 Cars_model.fit(x_train, y_train)
  pred - Cars_model.predict(x_test)
  print("RMSE value:",np.sqrt(metrics.mean_squared_error(y_test, predRFR)))
 print('R2_Score:',r2_score(y_test,pred)*100)
  RMSE value: 108.88775350946521
  R2_Score: 97.2158311996941
```

Observation: Here we can see that our best model is Random Forest model and the model is with 98.4% accuracy before hyper parameter tuning and got reduced after hyper parameter tuning.

## Saving the model:

```
# Saving the model using .pkl
import pickle
filename='Cars.pkl'
pickle.dump(RFR,open(filename,'wb'))
```

Observation: Here we have saved our model with ".pkl" method

## **CONCLUSION**

We have successfully built a model using multiple models and found that the Random Forest Regressor model is the best model with a good accuracy.

Below are the details of the model's metrics predicting the dataset • R2- score of 0.98 • RMSE of 108.88.

You can view the same from the visualizations on the correlation of independent variable over dependent variable (target) As we can see from the boxplot,

I couldn't remove all the outliers yet since the data is expensive, I have to proceed with the dataset with outliers

Further, I couldn't get skewness under control for a few variables through a couple of transformation techniques, yet I have proceeded with building the model. Looking at the heatmap for correlation, I could see there were few independent variables which were correlated with each other, yet I have not removed any variable based on their correlation because multicollinearity will not affect prediction. Limitations of this work and Scope for Future Work: Due to the presence of a lot of outliers, we are unsure whether the model is going to perform well to a completely new dataset.

During data-collection, there are certain websites that do not provide the necessary information on the used car due to which the data collected was not precise which had to be pre-processed for building a better model.

Thank You....