

### 1. Is it possible to write a validation rule which will fire only on insert of record not on update of record ?

Use `isnew()` function which checks if the formula is running during the creation of a new record and returns TRUE if it is. If an existing record is being updated, this function returns FALSE.

### 2. Is it possible to schedule a dynamic dashboard in Salesforce?

No, it is not possible to schedule a dynamic dashboard in Salesforce.

### 3. Is it possible to write a validation rule on record delete?

No, only in *insert and update* events you can write validation rule.

### 4. Difference between formula field and rollup summary in Salesforce ?

- **Rollup Summary** field is used to **calculate the sum of a fields in the child object record**.
- It is compulsory to be in a Master-Detail relationship to use the rollup summary.
- A rollup summary field is always created on Master record. (Parent to Child). **For example**. You have an Account and multiple Contacts under that Account. Each of the Contact have a number field on it say Contacted People. Now on the Account you can create a Rollup summary to check the Number of Contacted People via all your contacts.
- Where else a **formula field** is mostly used for **calculations within a certain object**. And it is child to Parent.

### 5. Is there any standard object which is also act as junction object ?

Yes, there are some standard objects which acts as a junction object.

**For Example**, Standard object **OpportunityContactRole** is acts as junction object between Opportunity and Contact objects.

### 6. What is the default DateTime format of Salesforce ?

**DateTime:**

- Salesforce stores all DateTimes in *Coordinated Universal Time (UTC)* format.
- Remember that dateTime field values are stored as Coordinated Universal Time (UTC).
- When one of these values is returned in the Salesforce application, it is automatically adjusted for the timezone specified in your organization preferences.
- Your application may need to handle this conversion.

## Date:

- Date fields contain no time information and completely ignore timezones.
- Whatever date you specify when you set it will be the date every user sees, with any time and zone information being ignored.

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## 7. How to insert null values into Dataloader ?

Go to data loader -> setting -> check **Is null values** checkbox.