

To whom I may concern,

Consulting LinkedIn, I've noticed that you are offering a Credit Capital Analyst position and, since I believe I could be a valid candidate, I decide to apply for this position.

I am Nagib Stefano Souki and I am an student of Financial Risk and Data Analysis, master organized in English at the Sapienza University of Rome. I will graduate in January 2023. Thanks to this degree I was able to upgrade my English level to a professional and technical level, also gave me the opportunity to spend 6 months at the University of Bucharest, in Romania, while my Erasmus experience where I meet people from all Europe and locals and learn about their culture. This course also gave me the possibility to go deeper in statistical software's already used in the Bachelor's as Stata and R studio doing different projects on Econometrics, Forecasting, Time Series Analysis, Asset allocation Analysis and International Banking and Capital Markets.

I achieved a Bachelors' degree at the University of Rome "La Sapienza" in Business Management with focus on Banking, Insurance and Capital Markets companies, during this degree I learned how to use Microsoft Excel at a professional level and statistical software's above mentioned.

During my time at the University, I started to develop an analytical thinking and teamwork during the different projects that me and my colleagues had to realize in different courses.

I did a period of internship with a Junior Enterprise of my University called JESAP, I was working in the area of Internal Audit, as an Audit Trainee, evaluating the efficiency of the resources. During this period, I learned what means to work with people that I have never meet in the past and how to explain my ideas, working together as a team and putting all the ideas together to achieve a good performance.

I'm currently doing an internship at Royal Bank of Canada, on the Investor Services and Treasury department, during my Internship I have been able to know how to use different tools as Excel VBA, Excel Perspectives, SAP HANA and IBM. Besides the technical knowledge, I have been able to develop my teamwork's experience, have a good relationship with my colleagues, learn how to deal with deadlines and stress, also to find a balance between collaboration and independence at the moment of do my tasks. I feel that this experience has been significant to my personal and professional growth, allowing me to have a first contact with a large financial corporation.

I define myself as a determinate, ambitious, quick learner, and team player. I lived already in five different countries before, and I developed an intercultural mindset.

I believe that working for Morgan Stanley is an excellent development opportunity which will allow me to grow inside its challenging environment while bringing value to the organization.

Reaffirming the enthusiasm to contribute to Morgan Stanley, I appreciate you considering my application and I am looking forward to hearing from you. For other information or requests, **I attach my CV.**

