



Sales Representative Agreement

Non - Exclusive

Sales Representative Agreement (SaaS)

between
FOTOPIA TECHNOLOGIES FZE &
Reseller Company Name

This SALES REPRESENTATIVE AGREEMENT (this “**Agreement**”) is entered into as of [Date] (the “**Effective Date**”) by Fotopia Technologies – FZE, a Free Zone Company with a headquarter office at DSO-THUB-G-D-FLEX-G149E, Dubai Silicon Oasis, Dubai, UAE and [Reseller Full Company Name], a [Nature of Company] incorporation with offices at [Full Address of Reseller] (“**Reseller**”) and describes the terms and conditions pursuant to which Fotopia Technologies will make the Software (as defined below) available for re-sale by Reseller.

Sales Representative agrees to:

1. Represent and sell the Fotopia Technologies FZE’s products/services in the geographic area of [Redacted].
2. Represent Fotopia’s products to leads and potential customers.
3. Regularly communicate with Fotopia Technologies FZE for any product related requirements or orders.
4. Inform Fotopia Technologies FZE of all problems concerning company customers within the sales territory.
5. Work closely with Fotopia Technologies FZE to discuss marketing and sales activity within the territory.
6. Provide Fotopia Technologies FZE 30-days' notice should the Representative intend to terminate this agreement.

Fotopia Technologies FZE Agrees to:

1. Pay the following commissions to the Sales Representative:
 - (a) [Redacted] percent of all prepaid sales, unless stated otherwise in the order form.
 - (b) [Redacted] percent of all credit sales, unless stated otherwise in the order form.
2. To negotiate in advance of sale the commissions percentage to be paid on all orders that the Company allows a quantity discount or other trade concession.
3. Commissions on refunds to customers in which a commission has already been paid to the Representative shall be deducted from future commissions to be paid to the Representative by the Company.
4. To provide the Sales Representative with reasonable quantities of marketing materials (Digital or Hardcopy) to support the company’s sales team.
5. To provide pre-sales activities and technical support whenever needed.
7. To grant Representative 30-days' notice should the Company wish to terminate this agreement.
8. This constitutes the entire agreement.
9. This agreement shall be binding upon the parties and their successors and assigns.

IN WITNESS WHEREOF, the authorized representatives of the parties hereby bind the parties by signing below:

Acknowledged and agreed to:

Sales Representative : 	FOTOPIA TECHNOLOGIES FZE
Signature	Signature
Name	Name
Title	Title
Date	Date