# Yelp - Optimizing Ads for Lunch with Machine Learning

Nahel Rifai 4/10/2017

The data set used had 20,000+ data points. Each data point represents a review of a restaurant done by a user in the Yelp platform. For each row/data point, there is a dimension (column) that indicates if the restaurant they're reviewing is "Good for Lunch" (1 is Good for Lunch, 0 is not). The "Good for Lunch" variable is reported by restaurant owners; the problem is that many restaurants have not reported if they're good for lunch. The task of this project is to use user reviews of restaurants to predict if a restaurant is "Good for Lunch" (for those restaurants that are missing this variable). We'll use text mining and run a logistic regression to predict whether a restaurant is good for lunch based on its user reviews (thus removing the issue of having to have restaurant owners report this variable). Once Yelp is able to accurately identify which restaurants are Good For Lunch, they'll be able to optimize the advertisement of these restaurants on their platform around lunch time.

Setting up the libraries and the working directory

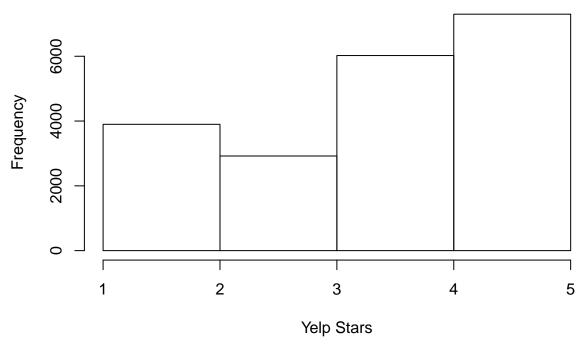
```
setwd("~/Desktop/Prasanna/Yelp")
library(dplyr)
##
## Attaching package: 'dplyr'
  The following objects are masked from 'package:stats':
##
##
       filter, lag
## The following objects are masked from 'package:base':
##
##
       intersect, setdiff, setequal, union
library(tm)
## Loading required package: NLP
library(wordcloud)
## Loading required package: RColorBrewer
Loading up the yelp csv file
yelp_data = NULL
yelp_data = read.csv("YelpReviews_20k.csv", header = TRUE)
```

1. Summary Statistics

```
hist(yelp_data$stars, breaks = 5, main = "Restaurant Ratings Distribution", xlab = "Yelp Stars")
```

<sup>&</sup>quot;Generate a histogram of all restaurant ratings (i.e. "stars") given by users in the dataset. You can use hist or geom\_hist if you prefer to experiment with ggplot"

## **Restaurant Ratings Distribution**



"How many reviews has the average restaurant in this sample received?"

```
reviews_per_restaurant = yelp_data %>% group_by(business_id) %>% tally()
mean(reviews_per_restaurant$n)
```

### ## [1] 2.438968

"How many reviews has the average user in this sample contributed?"

```
reviews_per_user = yelp_data %>% group_by(user_id) %>% tally()
mean(reviews_per_user$n)
```

### ## [1] 1.1614

"On average, do restaurants that have been marked as "GoodforLunch" receive a greater number of reviews?"

```
good_for_lunch = NULL
good_for_lunch = yelp_data[!(yelp_data$GoodforLunch== "False"), ]
reviews_per_good_lunch_rest = good_for_lunch %>% group_by(business_id) %>% tally()
mean(reviews_per_good_lunch_rest$n)
```

### ## [1] 2.206227

"Do they receive a higher number of stars?"

```
mean(good_for_lunch$stars)
```

### ## [1] 3.721129

```
mean(yelp_data$stars)
```

### ## [1] 3.733429

2. Exploratory Text Analysis

<sup>&</sup>quot;Convert the reviews into a text corpus using VCorpus (located in the tm package)."

```
corp.original <- VCorpus(VectorSource(yelp_data$text))</pre>
"Clean the reviews by eliminating "stopwords", removing whitespace, and converting words to lowercase."
corp <- tm_map(corp.original, removePunctuation)</pre>
corp <- tm_map(corp, removeNumbers)</pre>
corp <- tm_map(corp, content_transformer(removeWords), c("TIL") ,lazy=TRUE)</pre>
corp <- tm_map(corp, content_transformer(removeWords), stopwords("SMART") ,lazy=TRUE)</pre>
corp <- tm_map(corp, content_transformer(tolower) ,lazy=TRUE)</pre>
corp <- tm_map(corp, content_transformer(stemDocument) ,lazy=TRUE)</pre>
corp <- tm_map(corp, stripWhitespace)</pre>
"Generate a document-term matrix from the Corpus."
dtm = DocumentTermMatrix(corp)
m = as.matrix(dtm)
"Provide a list of the fifteen most frequently appearing words among all reviews"
word.freq = colSums(m)
word.freq = sort(word.freq, decreasing=T)
top15 = word.freq[1:15]
top15
##
      food
                                                                               tri
               good
                       place
                                order
                                         great
                                                   veri
                                                            time
                                                                  servic
##
     15889
                                                            8547
                                                                              6483
              13998
                       13868
                                10127
                                          9731
                                                   8848
                                                                     8090
##
      back realli restaur friend
                                          love
                                                   onli
                                          5236
##
      5919
               5908
                        5671
                                 5358
                                                   4414
"Generate a word cloud using the document-term matrix, where the word is sized by its frequency in the
review"
wordcloud(names(word.freq), word.freq, scale = c(3.5, .5),
           max.words = 100, colors = brewer.pal(6, "Dark2"), random.order = F)
                    someth
                             special
                              recommend
               <sub>small</sub> enjoy
                                   wasnt
          review
                                   sandwich
                                  sauc steak
    tasti 8
                                  price server
           freshmeat
     give
                 cookbeer
     ₫
       <u></u>89
   staff
         S
  flavor
   night <u>U</u>
   star littl
        drink
   day
         ab
       peopl
          sushi mealmake delici side plate
          rice made hot burgerlunch happi
               worth experi perfect sinc
```

bread

dessert

3. Text analytics and prediction

```
"How many unique terms are in your document-term matrix?"
```

```
dtm
## <<DocumentTermMatrix (documents: 20141, terms: 34255)>>
## Non-/sparse entries: 828056/689101899
## Sparsity
                       : 100%
## Maximal term length: 109
## Weighting
                       : term frequency (tf)
"Remove sparse terms using RemoveSparseTerms"
dtms = removeSparseTerms(dtm, .970)
## <<DocumentTermMatrix (documents: 20141, terms: 280)>>
## Non-/sparse entries: 423850/5215630
## Sparsity
                       : 92%
## Maximal term length: 10
## Weighting
                       : term frequency (tf)
"Calculate the correlation matrix between the words in the document-term matrix and goodforlunch"
dtm_matrix = as.matrix(dtms)
yelp_data$GoodforLunch_logic = yelp_data$GoodforLunch == "True"
corr_posneg = cor(yelp_data$GoodforLunch_logic, dtm_matrix)
corr_posneg[1,1:10] ##A sample of the first 10 words in alphabetical order
##
         absolut
                         actual
                                         alway
                                                         amaz
                                                                        ani
## -0.0118752295 -0.0101189530 0.0191299021 -0.0399779843 0.0043106831
           anoth
                          anyth
                                         appet
                                                         area
## -0.0007456817 -0.0133061629 -0.0456038225 0.0050904600 -0.0305574526
"Keep only the 200 terms with the highest correlation magnitudes (i.e. positive or negative) Create a new
document-term matrix containing only these words."
corr = abs(corr posneg)
top200 = order(corr, decreasing=T)[1:200]
top200words matrix = colnames(corr)[top200]
"Using the top 20 positive and negative words in terms of correlation strength, generate a wordcloud where
```

the size corresponds to the correlation strength, and where positive and negative terms are shown in different colors."

```
top200words = as.data.frame(top200words_matrix) ##we convert new matrix to a df
top200words$ABScorrelation = corr_posneg[1,colnames(corr_posneg)[top200]] ##add corr col
top200words$Sign = corr_posneg[1,colnames(corr_posneg)[top200]] > 0 ##creating color col
colnames(top200words)[3] = "Color" ##renaming color col
top200words$Color[top200words$Color == TRUE] <- "springgreen4" ##color green - words to use
top200words$Color[top200words$Color == FALSE] <- "tomato1" ##color red - words to avoid
top200words$ABScorrelation = abs(top200words$ABScorrelation) ##making correlation ABSOLUTE
wordcloud(top200words$top200words, top200words$ABScorrelation, scale=c(2.5,0.1),
         max.words=20, random.order=FALSE, colors=top200words$Color, ordered.colors=TRUE)
```

# experiatmospher chicken burger steakwine waiter breakfast b cosandwich: sandwich: night lunch dinner

"Partition the matrix into training and test rows so you can use the test data to evaluate your model performance. Set the last 20% of your rows aside for testing, and use the first 80% to build your model as specified below."

```
dtm_matrix_new = dtm_matrix
nrows_dtm = nrow(dtm_matrix_new)
eightypct = round(nrows_dtm * 0.8)
dtm.train = dtm_matrix_new[1:eightypct,] ##upper 80%
dtm.test = dtm_matrix_new[(eightypct+1):nrow(dtm_matrix_new),] ##lower 20%
```

"Fit a logistic regression model to the selected variables in the training data."

"Produce a word cloud that separates the top 15 positive words and top 15 negative words. Plot these two groups in different colors."

```
coef = coef(model)[-1]
#Top 15 Positive Terms on a DataFrame
positive.terms = coef[coef>0]
top.positive = sort(positive.terms,decreasing=T)[1:15]
top.positive.df = as.data.frame(top.positive)
top.positive.df$Word = rownames(top.positive.df)
rownames(top.positive.df) = NULL
top.positive.df = top.positive.df[,c(2,1)]
colnames(top.positive.df)[2] = "Correlation"
top.positive.df$Color = "seagreen4"
#Top 15 Negative Terms on a DataFrame
negative.terms = coef[coef<0]</pre>
top.negative = sort(negative.terms,decreasing=F)[1:15]
top.negative.df = as.data.frame(top.negative)
top.negative.df = as.data.frame(top.negative)
top.negative.df$Word = rownames(top.negative.df)
rownames(top.negative.df) = NULL
top.negative.df = top.negative.df[,c(2,1)]
```

potato sandwich operato sandwich operato sandwich operators with sandwich operators of the sandw

"Using the model you have generated, choose a probability threshold to maximize accuracy and classify the restaurants in your training data as 1 or 0 according to whether they are "GoodForLunch". How well does this model perform on the training data in terms of classification accuracy (i.e. the percentage of GoodForLunch values that you get correct)?"

```
##Setting threshold

predict.df = as.data.frame((dtm.train))
prediction_model = predict(model, predict.df)
predict.df = cbind((prediction_model[] > 0),predict.df)
colnames(predict.df)[1] = "Prediction"

##calculating effectiveness of predictor when used on train.data

effectiveness.df =
    cbind(predict.df$Prediction, yelp_data$GoodforLunch_logic[1:nrow(predict.df)])
effectiveness.df = as.data.frame(effectiveness.df)
colnames(effectiveness.df)[1] = "Prediction"
colnames(effectiveness.df)[2] = "Actual"
effectiveness.df$Match = effectiveness.df$Prediction == effectiveness.df$Actual
effectiveness.df$Match = as.integer(as.logical(effectiveness.df$Match))
temp_counter = effectiveness.df %>% group_by(Match) %>% tally()
Rate_of_Effectiveness = (temp_counter[2,2])/(temp_counter[1,2]+temp_counter[2,2])
```

```
Rate_of_Effectiveness[1,]
```

```
## [1] 0.6715695
```

"Predict values for "GoodforLunch" " in your test data. How well does the model perform in terms of classification accuracy (i.e. the percentage of GoodForLunch values that you get correct)?"

```
##Predicting Good for Lunch in Test Data
predict.test.df = as.data.frame((dtm.test))
prediction_model_test = predict(model, predict.test.df)
predict.test.df = cbind((prediction_model_test[] > 0),predict.test.df)
colnames(predict.test.df)[1] = "Prediction"
effectiveness.test.df =
  cbind(predict.test.df$Prediction,
  yelp_data$GoodforLunch_logic[(nrow(dtm.train)+1):nrow(yelp_data)])
effectiveness.test.df = as.data.frame(effectiveness.test.df)
colnames(effectiveness.test.df)[1] = "Prediction"
colnames(effectiveness.test.df)[2] = "Actual"
effectiveness.test.df$Match = effectiveness.test.df$Prediction == effectiveness.test.df$Actual
effectiveness.test.df$Match = as.integer(as.logical(effectiveness.test.df$Match))
temp_counter = effectiveness.test.df %>% group_by(Match) %>% tally()
Rate_of_Effectiveness = (temp_counter[2,2])/(temp_counter[1,2]+temp_counter[2,2])
Rate_of_Effectiveness[1,]
```

## [1] 0.6660874