

## AI Assistant — Company Knowledge Base

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Lisbon, Portugal · Founded 2021

All information verified from official sources

# 1. Company Overview

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## What is TechRivo?

TechRivo is a specialized software consulting and technology services firm headquartered in Lisbon, Portugal. The company focuses on delivering tailored technology strategies and development services across Europe. With a hands-on, outcome-oriented approach, TechRivo supports clients through in-depth technical assessments, due diligence, and the design of strategic initiatives — including development roadmaps, team restructuring, outsourcing, and insourcing.

## Key Facts

**Founded:** 2021 (some sources note late 2020 as initial formation)

**Headquarters:** Avenida Duque de Loulé 12, 1050-090, Lisbon, Portugal

**Registered Address:** Rua Hermano Neves 18, Piso 3, E 7, Lumiar, 1600-477, Lisbon

**Team Size:** Approximately 13–35 people (distributed, remote-first)

**Email:** [info@techrivo.com](mailto:info@techrivo.com)

**Phone:** +351 933 160 020 / +351 (21) 592 3957

**Website:** [techrivo.com](https://techrivo.com)

**Status:** Public, Bootstrapped

**Revenue:** ~€1M (per Outsource Accelerator)

**Community:** Member of The Fintech House, Lisbon

## 2. Founders & Leadership

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TechRivo was co-founded in 2021 by three entrepreneurs — two Portuguese and one Polish. Each founder and shareholder holds direct responsibility for every project and customer, ensuring personalized attention and accountability.

### **António Gualdino (also referred to as António Jesus) — CEO & Co-Founder**

A seasoned entrepreneur with deep expertise in software development and business strategy. He also co-founded TwoAeon. António actively drives innovation and growth, connecting technical knowledge with strategic thinking.

### **Rúben Rodrigues — Co-Founder**

Rúben focuses on enabling digital transformation through modern Product Development Methodologies. He is accountable for managing multiple projects, marketing, and business development. An AI enthusiast, Rúben has experience in banking (AML/KYC), data science in healthcare, fintech and retail. His motto: 'The tide doesn't wait.'

### **Patryk Majchrzycki — CTO & Co-Founder (Technology Manager)**

Patryk leads the technical side of TechRivo. He led an immersive Spring AI workshop with the i-Hub development team, showcasing deep expertise in Java, AI frameworks, and cutting-edge technology integration.

## 3. Services

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TechRivo offers a comprehensive suite of services designed to drive efficiency and success. The company is deliberately selective — working with a limited number of clients to ensure deep engagement and high-impact results.

### Core Services

**Software Development** — Custom software solutions built to client specifications (Web Apps, Mobile Apps, MVP, Bespoke Software).

**Software / IT Consulting** — Strategic technology consulting tailored to each client's needs.

**Technical Outsourcing** — Leasing of multidisciplinary engineering teams (e.g. Technical Project Manager + Developer + QA Engineer).

**Technical Due Diligence** — Assessing technical capabilities, identifying gaps, producing a detailed report for stakeholders.

**Team Optimization & Restructuring** — Restructuring and optimizing engineering teams for better performance.

**Strategic Consulting** — Shaping development roadmaps, launching new tech initiatives.

**Legacy System Modernization** — Upgrading outdated systems to modern, scalable architectures.

**Integration Services** — Connecting systems and APIs for seamless operations.

**IT Infrastructure Management (DevOps)** — Managing and optimizing IT infrastructure, CI/CD.

**Information Security** — Protecting client systems and data.

**Mobile App Development** — Native and cross-platform apps for iOS and Android.

**Blockchain Development** — DeFi and blockchain-based solutions.

**Product Management** — End-to-end product lifecycle support.

### Software Products TechRivo Delivers

Proof of Concept

Prototype

MVP (Minimum Viable Product)

Full Product

Remarkable Product

## 4. Industry Specializations

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TechRivo specializes in tailored technology consulting for the financial services sector, with a specific emphasis on fintech. The team comes mainly from banking, financial services, and healthcare — and also has experience in automotive, travel, and leisure.

### FinTech

Core domain. Empowering financial institutions with technical support, AML, KYC, compliance systems, and regulatory technology. Early projects in the Luxembourgish banking jurisdiction paved the way for growth.

### HealthTech

Delivering solutions in healthcare, including predictive analytics and data-driven decision tools.

### PharmaTech

Built a predictive platform to forecast drug consumption across several locations using ML and API integrations (Horizon 2020 Grant project).

### Automotive

Developed a CRM platform with sector-specific automations; provided architecture guidance via tech calls.

### ESG / Sustainability

Actively exploring how large language models and generative APIs can revolutionize ESG compliance and sustainability reporting.

### Real Estate

Built custom software that collects real estate data and provides investment insights.

### Key Compliance & Domain Expertise

- AML (Anti-Money Laundering)

- KYC (Know Your Customer)

- HL7 & FHIR

- EHR (Electronic Health Records)

- SNOMED CT

- HIPAA Compliance

- B2MML

- DeFi (Decentralized Finance)

- Clinical Trials

- SDLC Management

# 5. Technology Stack

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## Languages

Java

C#

TypeScript

Python

## Frontend

Angular

React.js

## Backend

Node.js

## Mobile

iOS

Android (native & cross-platform)

## Data & AI

Machine Learning

Predictive Analytics

Spring AI

Data Automation

Generative AI / LLMs

## DevOps & Cloud

CI/CD Pipelines

IT Infrastructure Management

Scaleway (Startup Program member)

## Databases & Tools

MongoDB

Mozenda (data scraping)

Jira (project management)

## 6. Pricing & Engagement Model

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TechRivo approaches pricing with the same customization it brings to its engineering solutions. Pricing is determined by the services required, project scope, and engagement complexity.

**Hourly Rate:** \$50 – \$99 / hour (per GoodFirms)

**Minimum Project Size:** \$5,000 – \$10,000

**Sample Engagement:** Leasing a multidisciplinary team — 7 hrs/week Technical Project Manager + Part-Time Full Stack Developer + 7 hrs/week QA Engineer = €2,000 / week

**Flexibility:** Customized cooperation methods, timings, and technologies to fit each client

**Capacity:** Limited onboarding — ensures deep engagement and high customization per client

**Free Consultation:** Interested clients can schedule a free call with TechRivo specialists

## 7. Client Testimonials & Case Studies

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### Porsche Club Victoria — Andrew Bonwick, Committee Member

*"TechRivo's automation solution allowed us to gather ten times more data, meeting expectations. They were communicative and transparent throughout. Their availability, flexibility, and commitment to our success were impressive."*

### Pharma MVP — Horizon 2020 Grant Project

*"From an idea to an MVP to predict pharma consumption. TechRivo helped put the idea on paper and go from proof of concept to prototype to MVP. The predictions were relevant and precise enough for a business case. We used the functioning MVP in our grant application."*

### V&C; Fundraising — Data Automation

*"TechRivo analysed our processes and identified how automations could save time and effort to scale the business. The relationship led to further partnerships, with TechRivo serving as our technology team across several projects."*

### Automotive CRM Platform

*"We had a CRM with specific automations for the Automotive sector. Tech calls with Ruben and Patryk from TechRivo gave us enough guidance to choose the right path regarding system architecture."*

### Investment Wallet Analysis

*"TechRivo enabled us to save time in analytical tasks and clearly understand our investment wallet's real value. Their team was attentive to detail and treated subjects with kindness and professionalism."*

### Architecture Optimization

*"Thanks to TechRivo's architecture update suggestions, our software became inexpensive, scalable, and flexible. The team streamlined effective workflow and communicated necessary matters only."*

### Peter Oats — Technical Lead, RevoJobs

*"TechRivo's tools and consultants allowed me to compare between the cost of my team and the cost of outsourcing. The values surprised me and helped me make the right decision."*

### Celia Figueira — Manager, Syconium Technologies

*"This kind of support is mandatory for anyone about to start a development project. If you will build software, use TechRivo tools to at least get an idea of how you will guide your project."*

## 8. What Sets TechRivo Apart

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### **Personalized Attention**

Hands-on approach — each founder personally involved in projects. Limited client capacity ensures deep engagement.

### **Broad Technical Expertise**

From machine learning and API integrations to digital marketing and data automation — comprehensive solutions.

### **Strategic Thinking**

Not just building software — guiding clients with architecture suggestions and development roadmaps for scalability.

### **Reliable Delivery**

Consistently delivering high-quality products on time and within budget.

### **Culture of Learning**

Continuous knowledge sharing — e.g. immersive Spring AI workshops with client teams led by Patryk.

### **Boutique Model**

A boutique software agency — extremely flexible with client goals and expectations.

### **Technology as a Vision**

Approaches technology as a shared vision rooted in fairness, purpose, and long-term value — not just a service.

## 9. Contact & Links

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**Website:** <https://techrivo.com>

**Email:** [info@techrivo.com](mailto:info@techrivo.com)

**Phone:** +351 933 160 020

**LinkedIn:** [linkedin.com/company/techrivo](https://linkedin.com/company/techrivo)

**Headquarters:** Avenida Duque de Loulé 12, 1050-090, Lisbon, Portugal

**Registered:** Rua Hermano Neves 18, Piso 3, E 7, Lumiar, 1600-477, Lisbon

**Countries of Fulfillment:** Portugal, Poland, Germany, Netherlands, Spain, United Kingdom

**Community:** The Fintech House (Lisbon), Scaleway Startup Program

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Sources: [techrivo.com](https://techrivo.com) · [LinkedIn](https://linkedin.com/company/techrivo) · [Outsource Accelerator](#) · [The Manifest](#) · [GoodFirms](#) · [TopDevelopers](#) · [Fintech House](#) · [Made of Lisboa](#) · [RocketReach](#) · Temy Interview (Rúben Rodrigues, 2024)