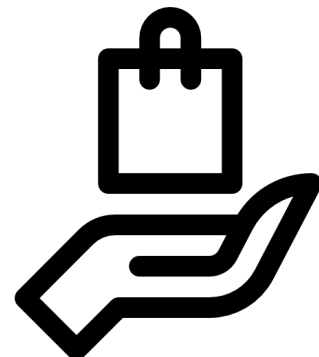


PRODUCT



PURCHASE



ORDERS



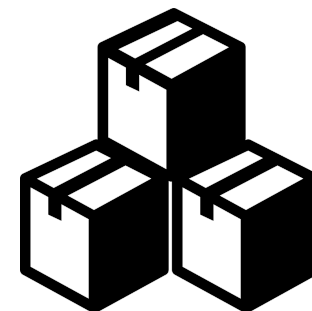
TRANSACTIONS



SALES



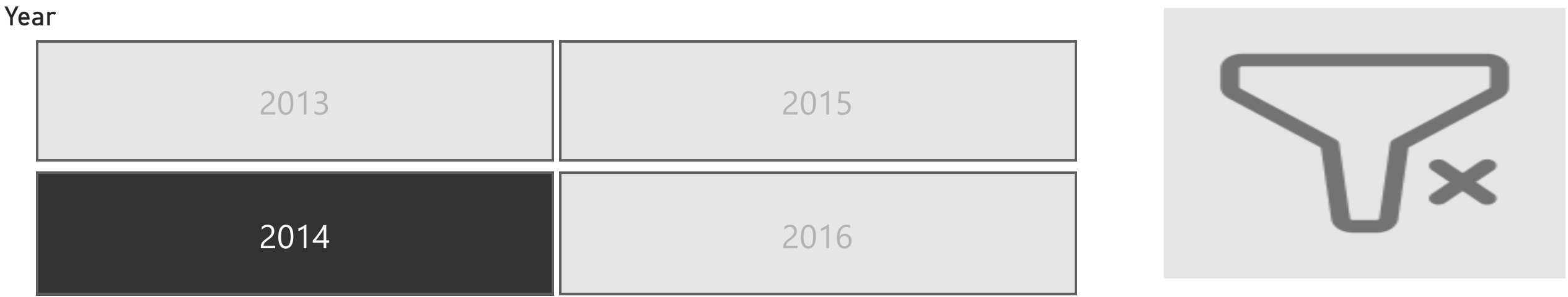
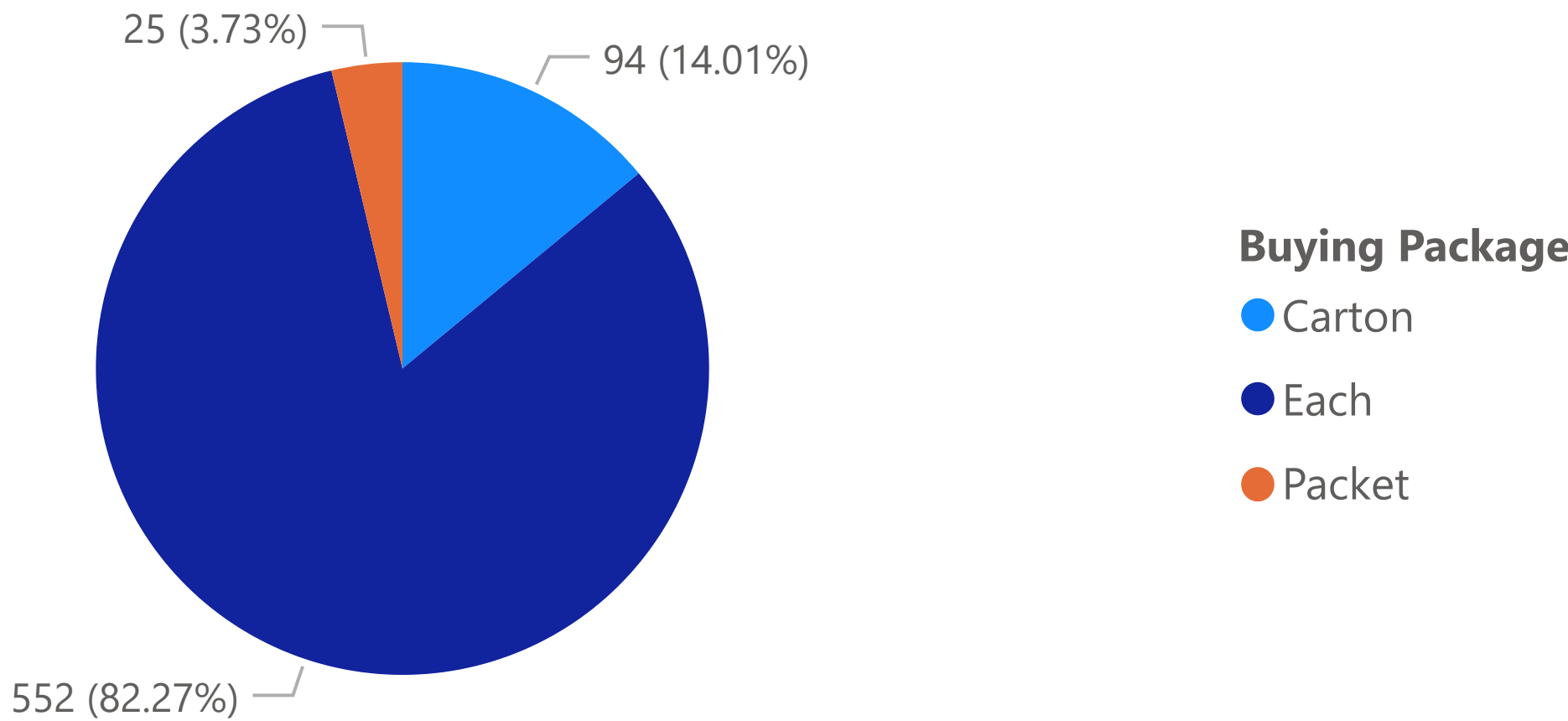
STOCK MOVEMENT



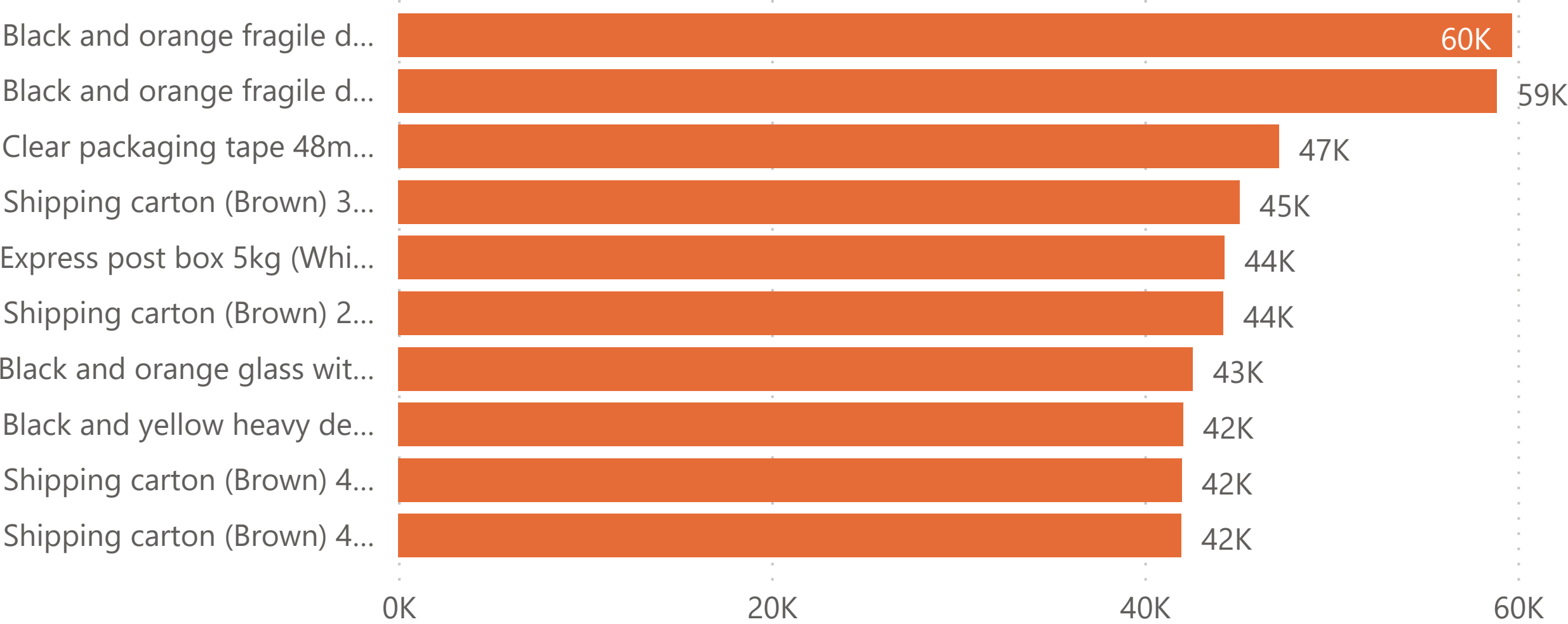


Stock Item	Total Sales	Difference%	Total Sales
White chocolate snow balls 250g		100.00%	
White chocolate moon rocks 250g		100.00%	
Void fill 400 L bag (White) 400L	981,525.00	20.09%	
Void fill 300 L bag (White) 300L	749,943.75	9.09%	
Void fill 200 L bag (White) 200L	462,587.50	17.65%	
Void fill 100 L bag (White) 100L	235,031.25	12.23%	
USB rocket launcher (Gray)	50,370.00	3.31%	
USB missile launcher (Green)	51,117.50	12.94%	
USB food flash drive - sushi roll	62,339.20	10.21%	
USB food flash drive - shrimp cocktail	70,472.00	11.17%	
USB food flash drive - pizza slice	61,492.80	14.36%	
USB food flash drive - hot dog	58,659.20	7.03%	
USB food flash drive - hamburger	53,948.80	-4.71%	
USB food flash drive - fortune cookie	66,424.00	14.40%	
USB food flash drive - donut	60,131.20	9.42%	
USB food flash drive - dim sum 10 drive variety pack	455,676.00	12.17%	
Total	57,418,916.89	8.46%	

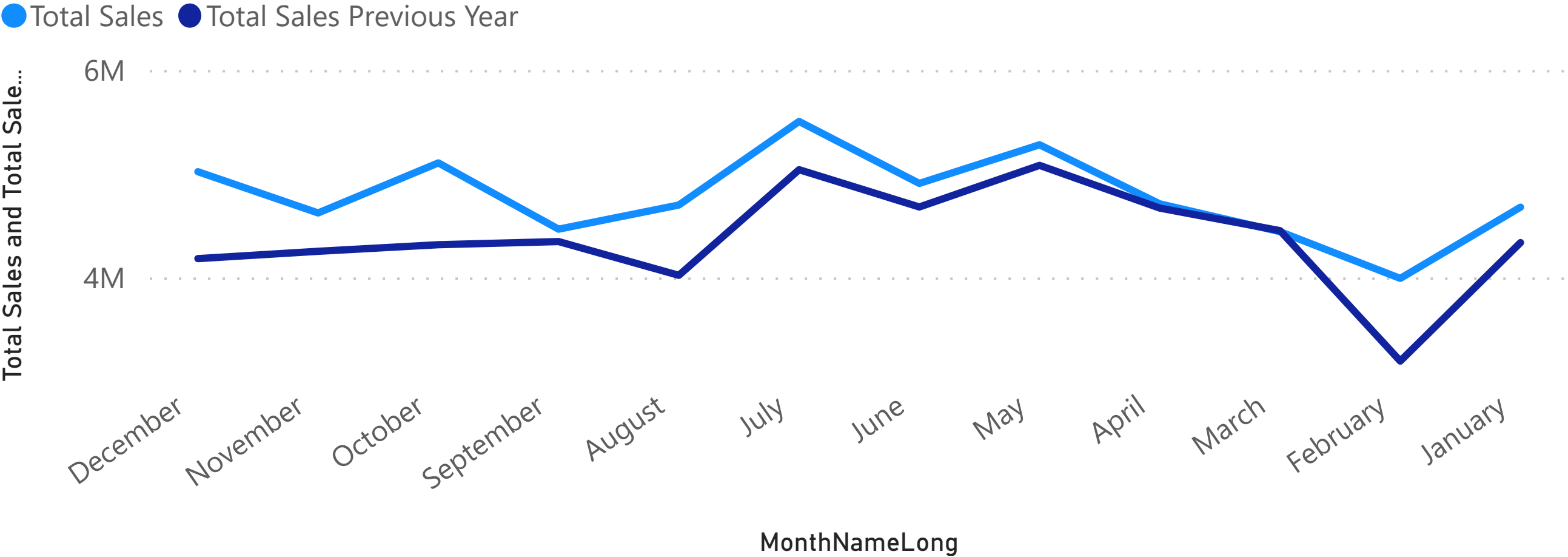
Count of Stock Item by Buying Package



Top 10 BESTSELLER PRODUCTS



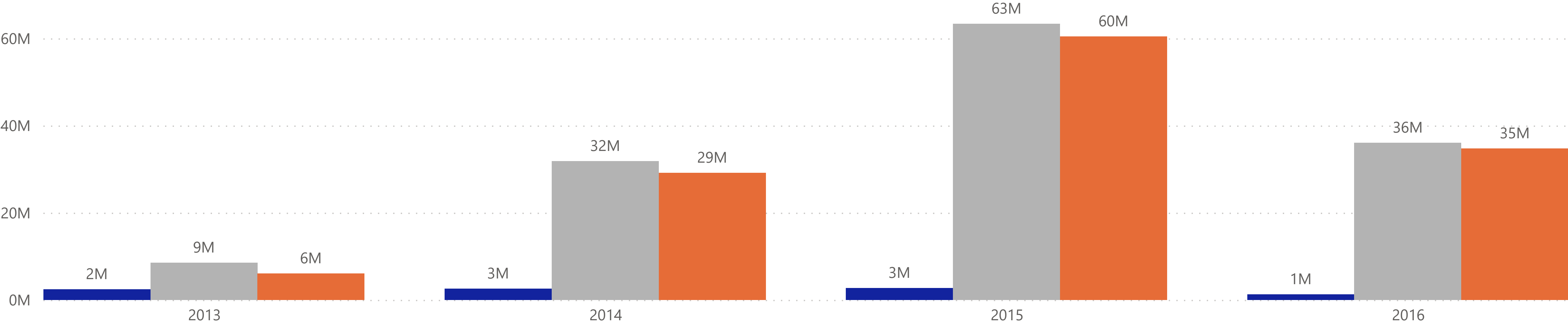
SALES DYNAMICS



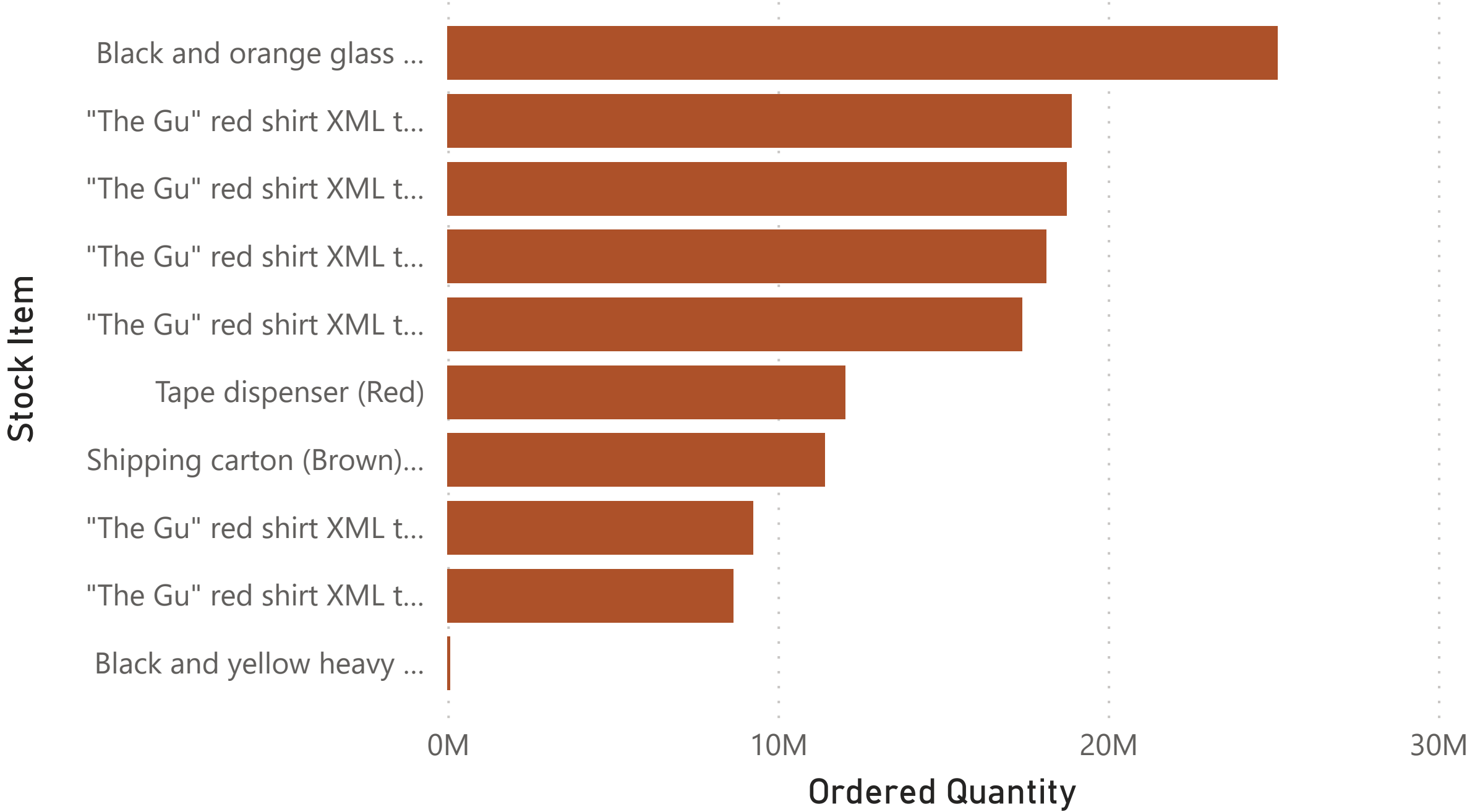
Item	Increase by Puchases	Decrease by Sales	Movement
"The Gu" red shirt XML tag t-shirt (Black) 3XL	288	69252	-68964
"The Gu" red shirt XML tag t-shirt (Black) 3XS	72	67428	-67356
"The Gu" red shirt XML tag t-shirt (Black) 4XL	18905436	23244	18837585
"The Gu" red shirt XML tag t-shirt (Black) 5XL	168	65796	-65628
"The Gu" red shirt XML tag t-shirt (Black) 6XL	168	70080	-69912
"The Gu" red shirt XML tag t-shirt (Black) 7XL	60	72636	-72576
"The Gu" red shirt XML tag t-shirt (Black) L	108	66432	-66324
"The Gu" red shirt XML tag t-shirt (Black) M	168	69192	-69024
"The Gu" red shirt XML tag t-shirt (Black) S	72	66876	-66804
"The Gu" red shirt XML tag t-shirt (Black) XL	9269184	46500	9200760
"The Gu" red shirt XML tag t-shirt (Black) XS	72	72384	-72312
"The Gu" red shirt XML tag t-shirt (Black) XXL	228	68616	-68388
"The Gu" red shirt XML tag t-shirt (Black) XXS	72	73104	-73032
"The Gu" red shirt XML tag t-shirt (White) 3XL	36	69132	-69096
"The Gu" red shirt XML tag t-shirt (White) 3XS	96	68892	-68796
Total	139778604	8950628	130467680

STOCK MOVEMENT BY YEAR

● Quantity Out ● Quantity In ● Total Movement



TOP 10 RRODUCT INCLUDING



1.33

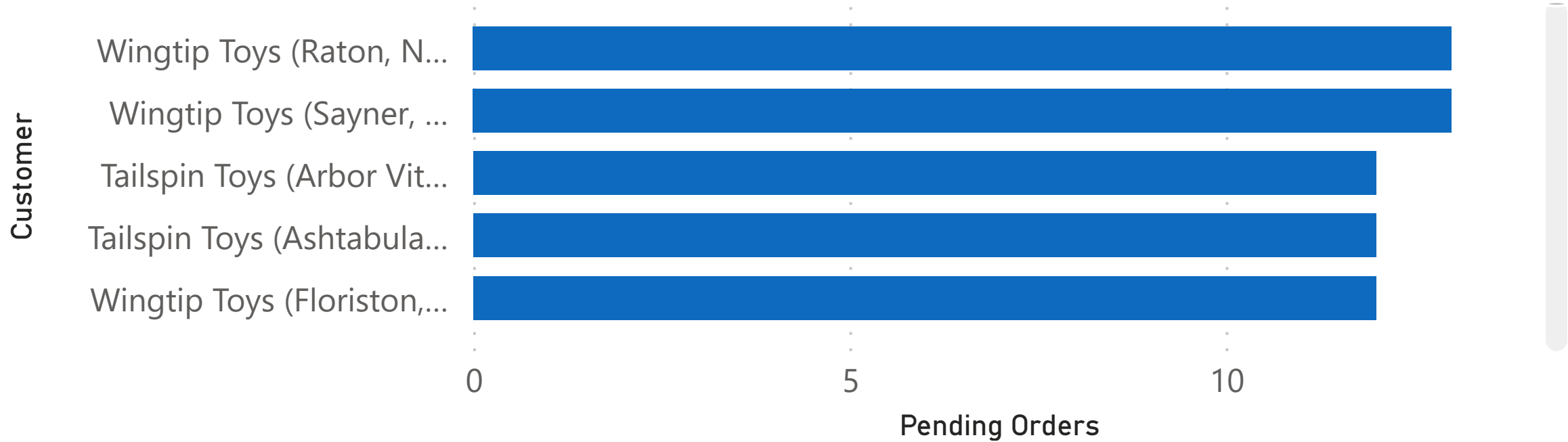
Average Order Delivery Time

3147

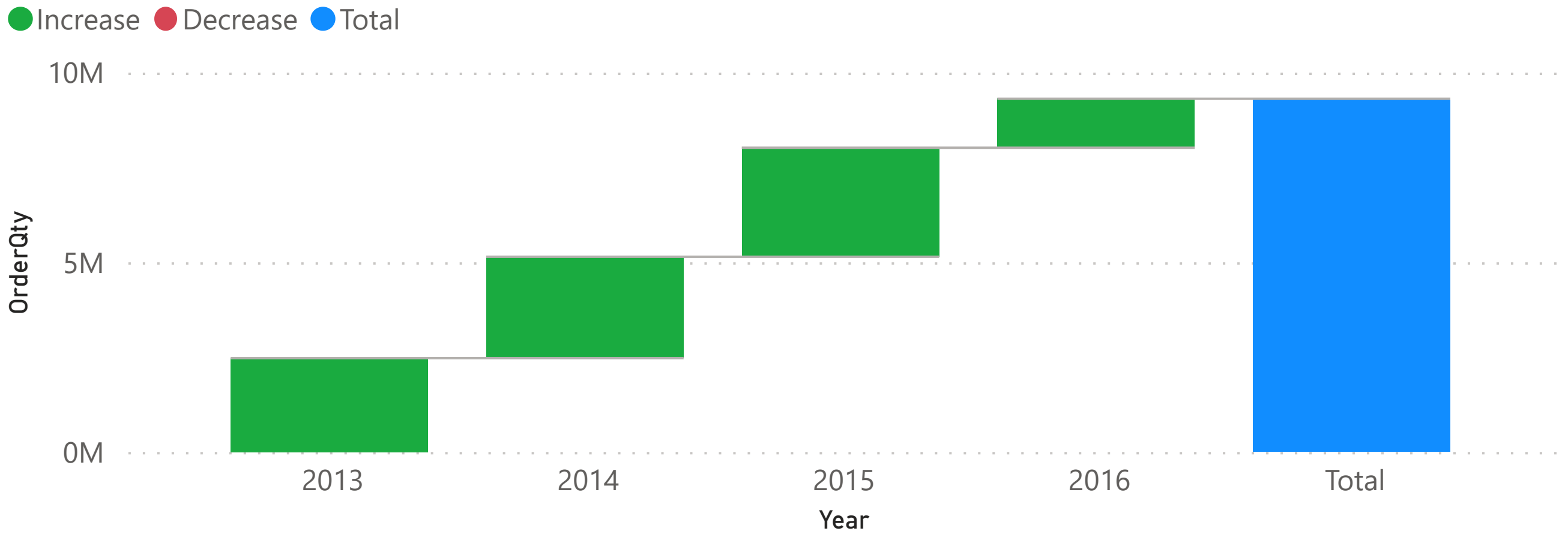
Pending Orders

Customer	Order Quantity	Order Date	Pending Orders
Tailspin Toys (Upper Preston, WA)	424	18/12/2015	3
Tailspin Toys (Bowlus, MN)	403	27/06/2014	2
Tailspin Toys (Caselton, NV)	335	25/07/2015	2
Tailspin Toys (Dundarrach, NC)	322	20/05/2015	2
Tailspin Toys (East Portal, CO)	308	04/06/2014	2
Tailspin Toys (Fairfield Glade, TN)	223	07/03/2016	2
Tailspin Toys (Heilwood, PA)	348	29/01/2016	2
Tailspin Toys (Koontzville, WA)	437	11/11/2015	2
Tailspin Toys (Lake Stevens, WA)	297	24/07/2015	2
Tailspin Toys (Marcell, MN)	538	13/05/2016	2
Tailspin Toys (Rockwall, TX)	374	04/10/2014	2
Tailspin Toys (Roe Park, NY)	348	12/09/2014	2
Tailspin Toys (Sinclair, WY)	382	04/01/2016	2
Tailspin Toys (Topstone, CT)	201	13/12/2014	2
Tailspin Toys (Upper Preston, WA)	471	19/11/2015	2
Total	5895724		1975

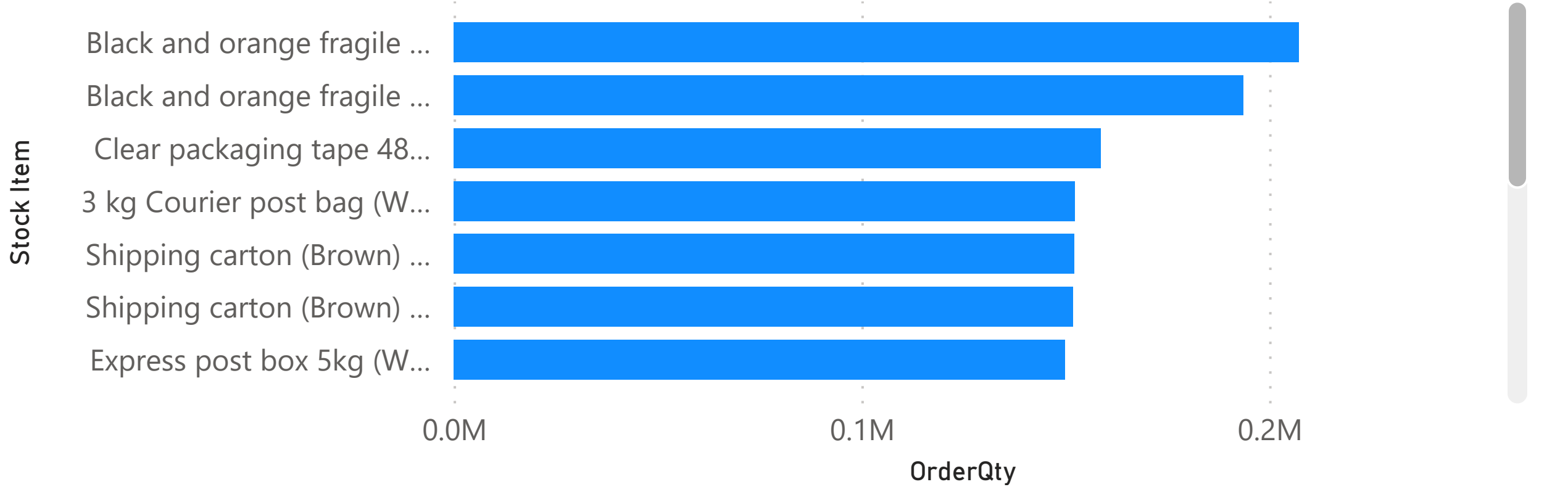
Pending Orders by Customer



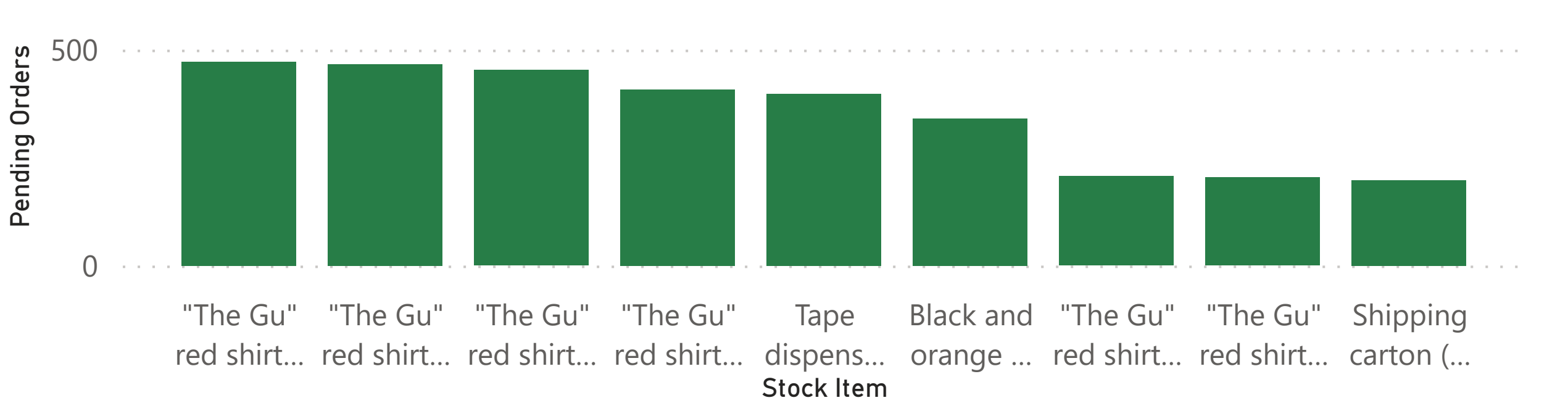
Order Quantity by Year



Order Quantity by Stock Item

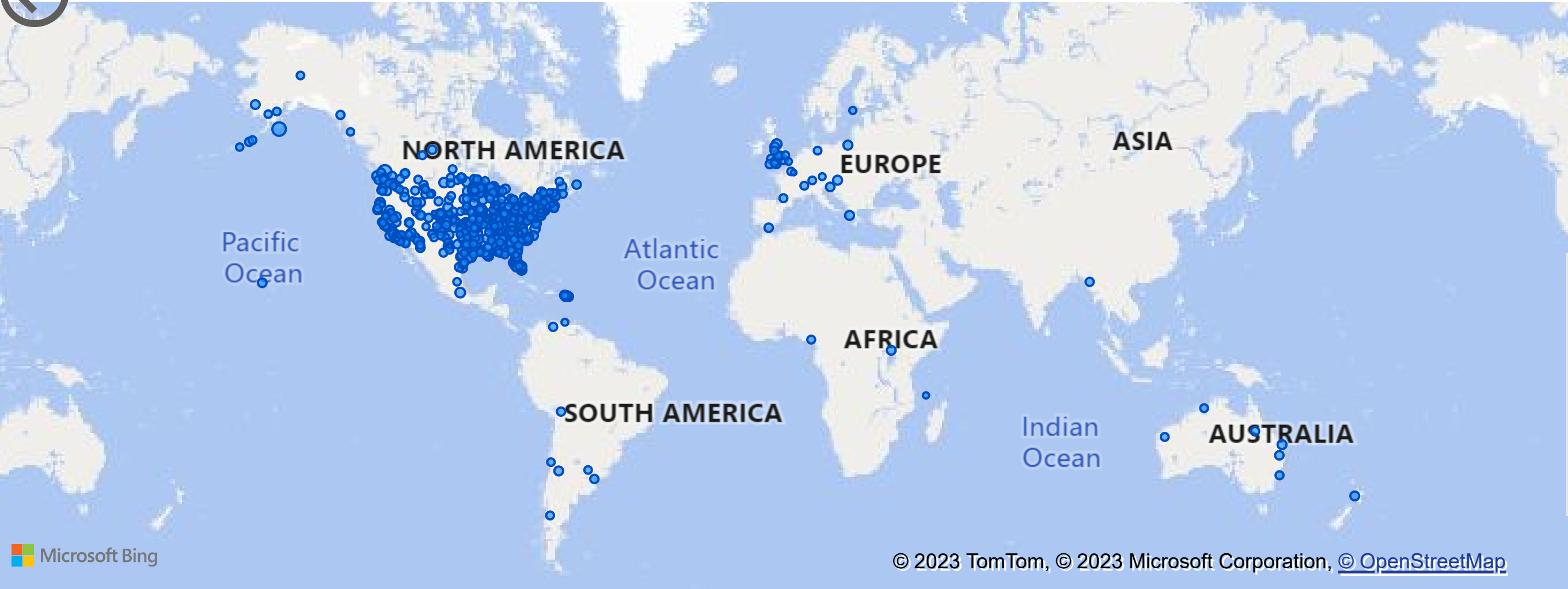


Pending Orders by Stock Item





Sales by City



Year

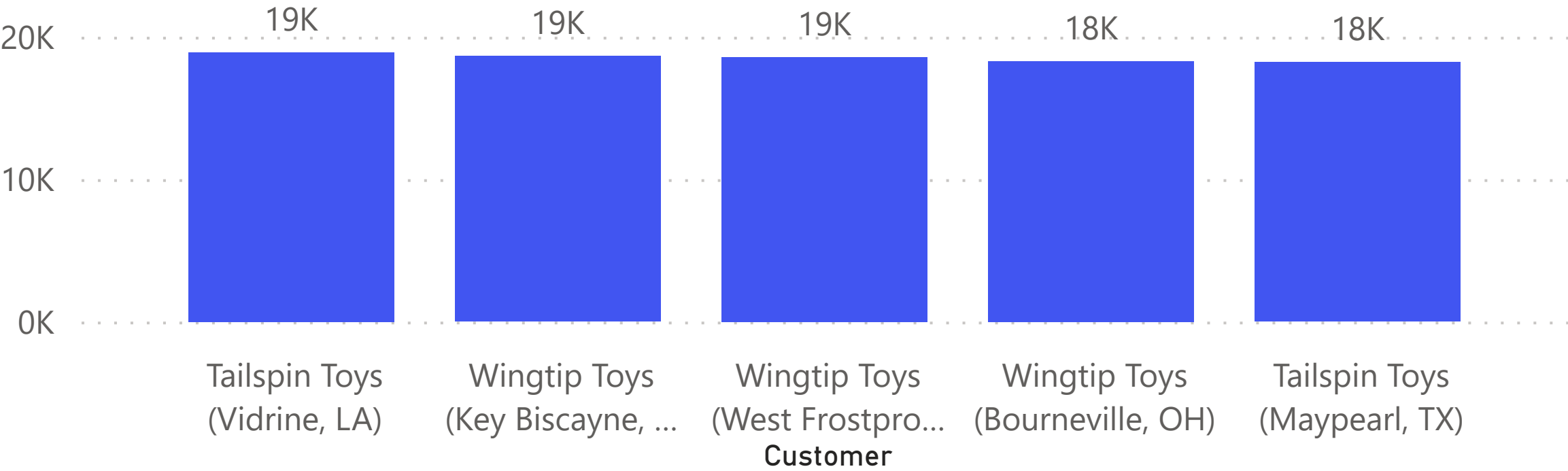
2013

2016

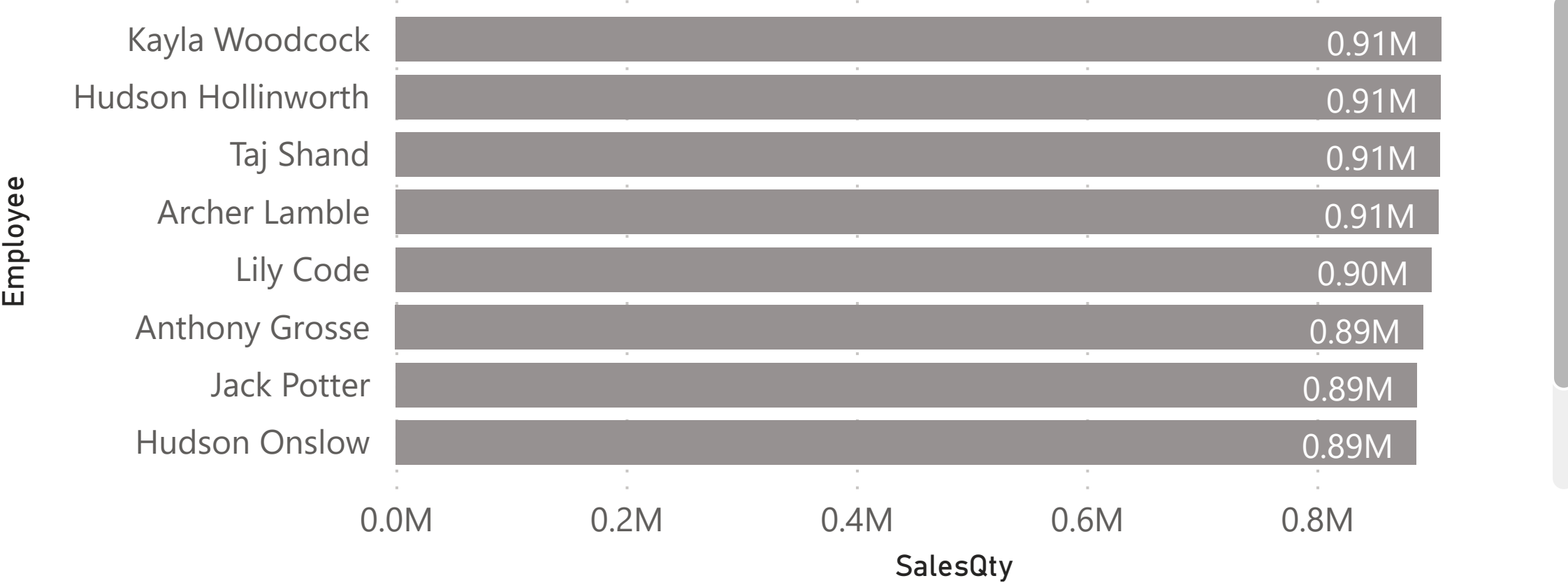


<b>867.60</b> Average Sales	<b>1.00</b> Avg Sales Deliv...	<b>85,729,180...</b> Net Profit	<b>98,569,103.58</b> ProfitBeforeTax
<b>43.29%</b> ProfitMargin			

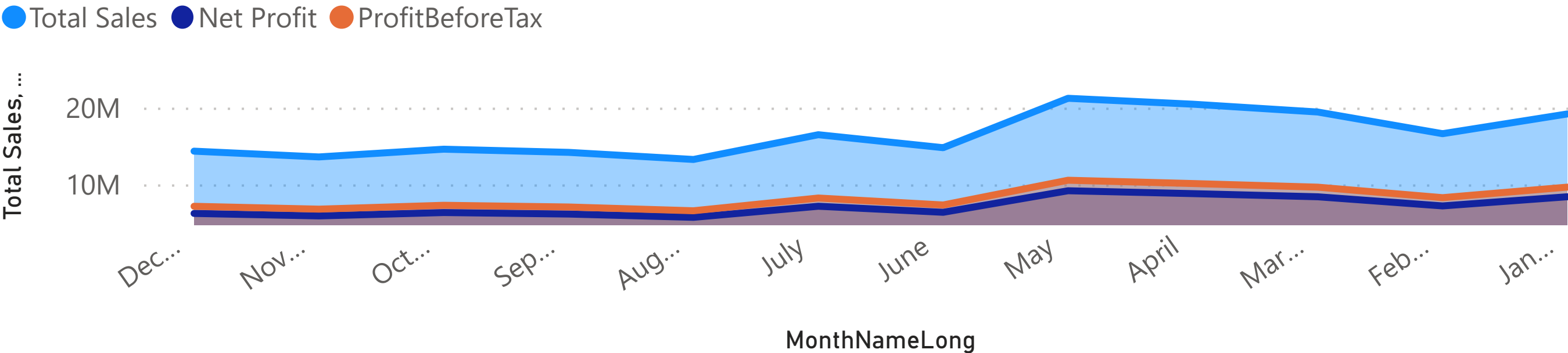
TOP 5 CUSTOMER by Sales Quantity



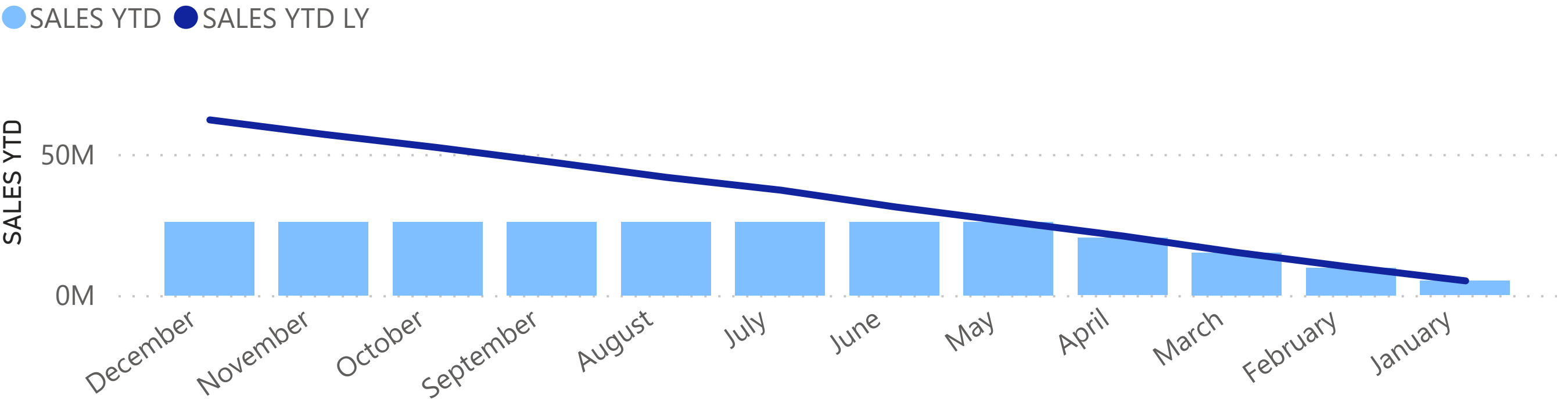
TOP 10 EMPLOYEE by Sales Quantity



Total Profit and Total Sales by Month



SALES YTD





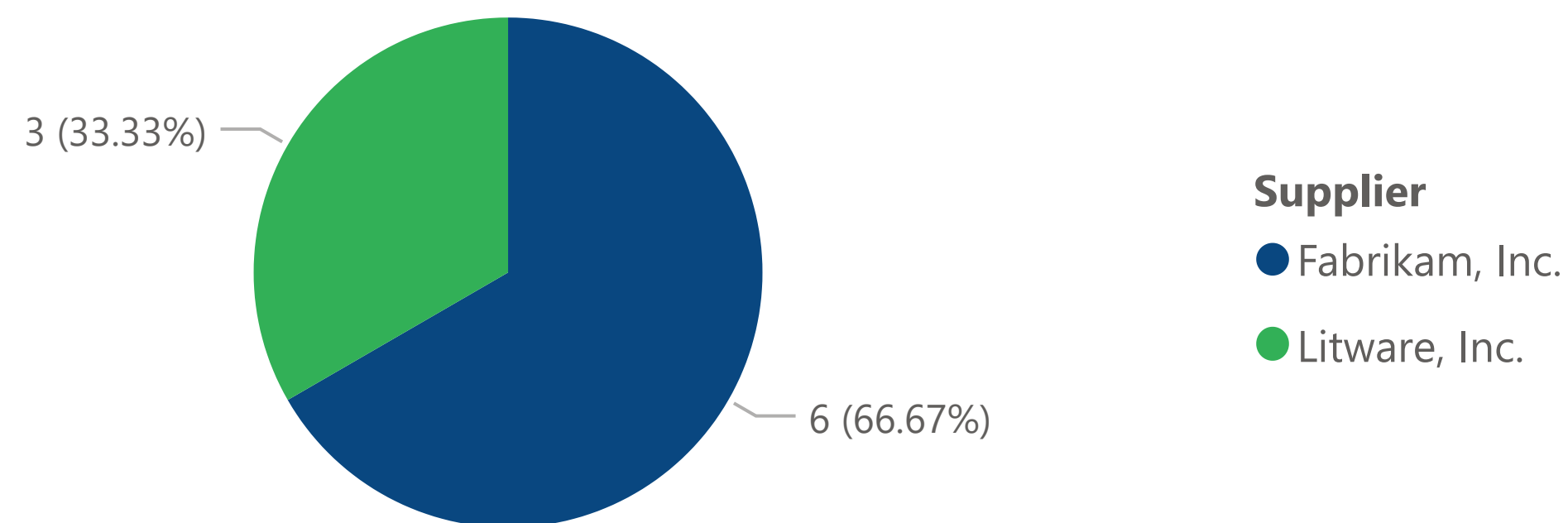
9

Pending Purchase Orders

0

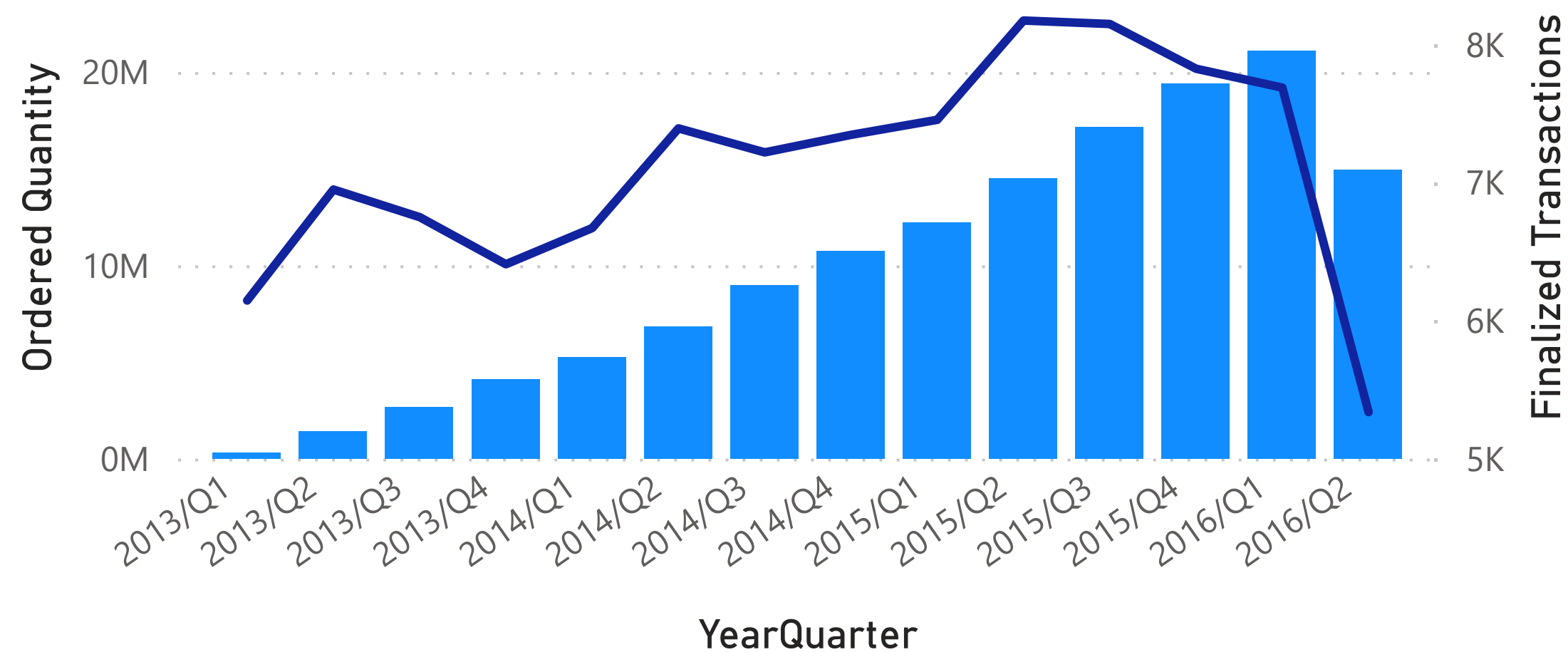
Pending and Paid Orders

## Pending Purchase Orders by Supplier



## Ordered Quantity and Finalized Transactions by Year Quarter

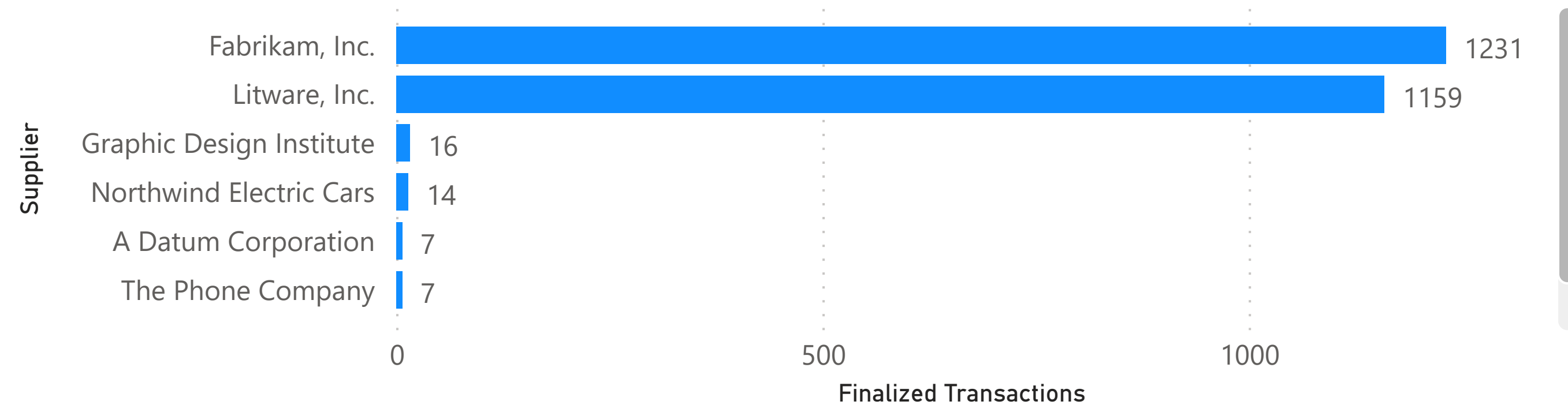
Ordered Quantity Finalized Transactions



## Pending Purchase Orders by Stock Item

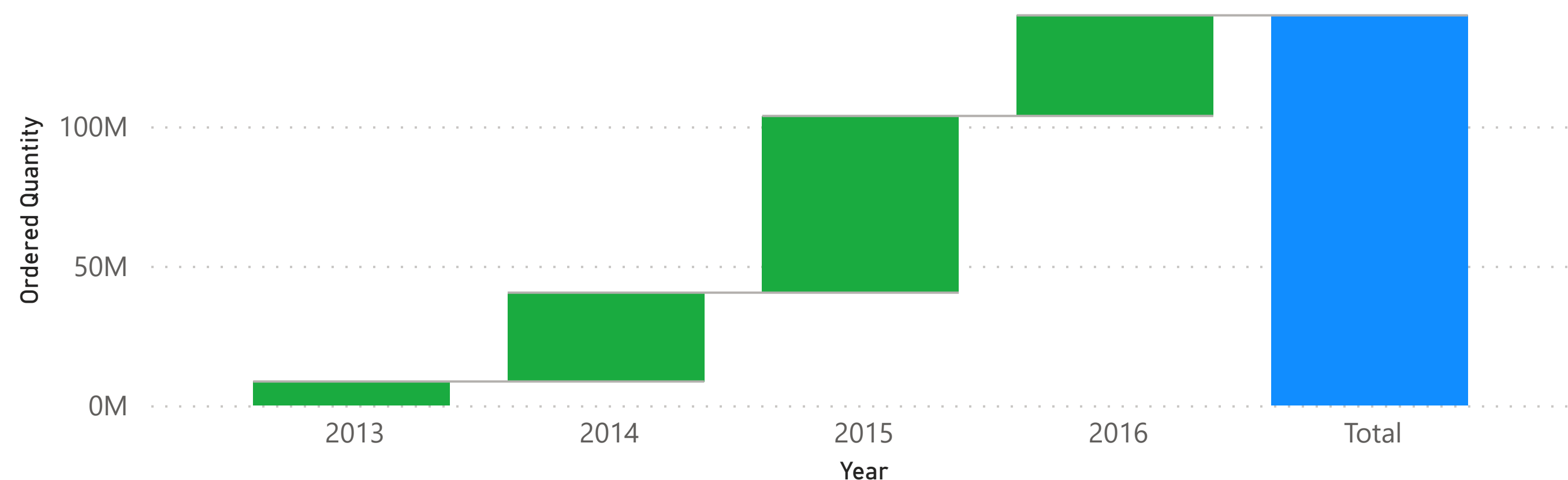


## Finalized Transactions by Supplier



## Purchase Quantity by Year

Increase Decrease Total





99K

Finalized Transactions

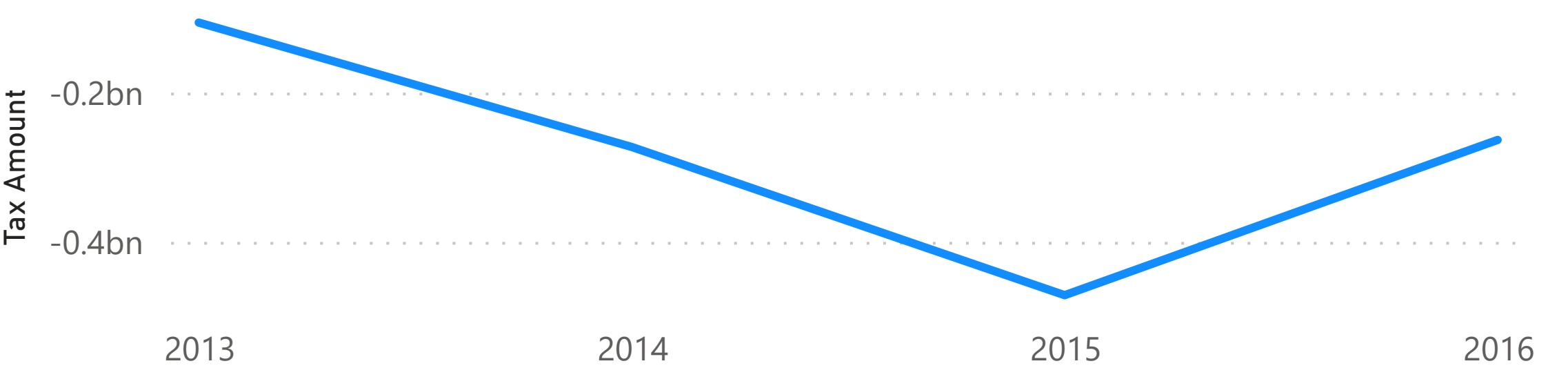
86

Unfinalized Transactions

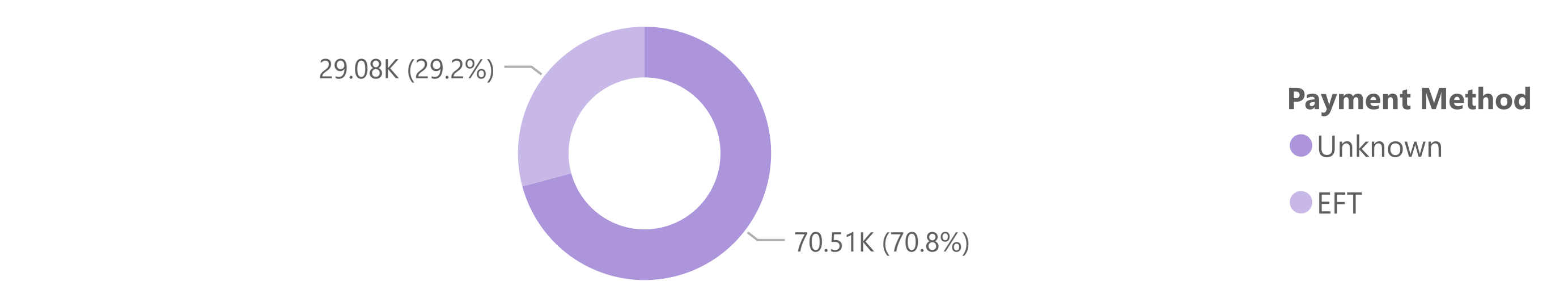
Unfinalized Transactions by Supplier



Average Tax Amount by Year

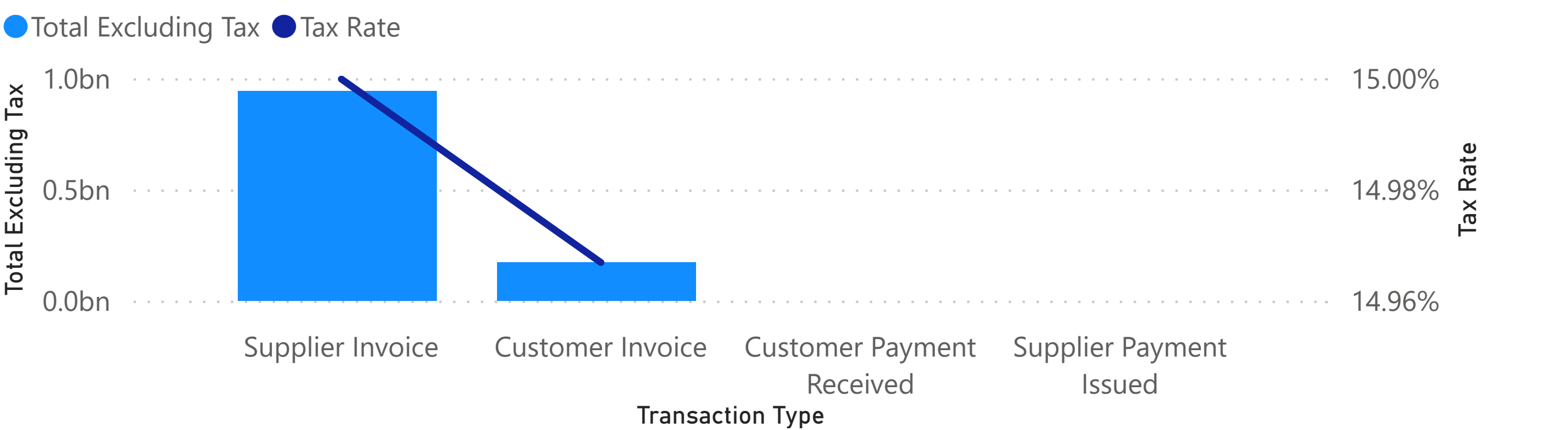


Count of Transactions by Payment Method



Transaction Type	Supplier	Customer	Tax Rate
Customer Invoice	Unknown	Wingtip Toys (Yaak, MT)	14.95%
Customer Invoice	Unknown	Wingtip Toys (Willow Valley, AZ)	14.96%
Customer Invoice	Unknown	Wingtip Toys (White Church, MO)	14.96%
Customer Invoice	Unknown	Wingtip Toys (West Hempstead, NY)	14.96%
Customer Invoice	Unknown	Wingtip Toys (West Frostproof, FL)	14.99%
Customer Invoice	Unknown	Wingtip Toys (Weld, ME)	14.95%
Customer Invoice	Unknown	Wingtip Toys (Waycross, GA)	14.98%
Customer Invoice	Unknown	Wingtip Toys (Ware Shoals, SC)	14.92%
Total			-99.73%

Total Excluding Tax and Tax Rate by Transaction Type



Unfinalized Transactions and Finalized Transactions by Year

