

NITIN

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PROFESSIONAL SUMMARY

Highly analytical Product Manager with 1 year 5 months of direct product management experience, complemented by extensive technical analysis and development expertise. Proven ability to drive end-to-end (0 to 1) product development, including the successful launch of network orchestration tools, leveraging **Python** for backend services and **SQL** for data management. Adept at translating complex user needs and business objectives into actionable product requirements, defining product strategy and **multi-year roadmaps**, and fostering **cross-functional collaboration**. Proficient in using **SQL**, Tableau, and Google Analytics for data-driven insights, with a strong foundation in **Python** for scripting and analysis. Demonstrated involvement in **system design and trade-off conversations** with engineering teams. Seeking to contribute to Google's mission by championing user needs and driving innovation in a dynamic product environment.

CORE COMPETENCIES

- Product Lifecycle Management
 - Product Strategy & **Multi-Year Road Mapping**
 - Stakeholder Management
 - User-Centered Design
 - Requirements Gathering
 - PRD Documentation
 - Agile SDLC & Scrum Execution
 - KPI Tracking & A/B Testing
 - Market Research & Competitive Analysis
 - User Research & Customer Journey Mapping
 - Data Analysis & Insights
 - Wireframing & Prototyping
 - Go-to-Market (GTM) Planning
 - **Python**
 - **SQL**
 - 0-1 Product Development
 - **Cross-Functional Leadership**
 - **OKRs (Objectives and Key Results)**
 - **System Design & Trade-off Conversations**
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TECHNICAL SKILLS

- **Product Management:** Product Development, Product Strategy, **Multi-Year Roadmap Planning**, Stakeholder Management, Requirements Gathering, UI/UX, PRD Documentation, Agile SDLC, KPI tracking, A/B Testing, Wireframing, User Stories, Acceptance Criteria, Product Vision, 0-1 Development.

- **Analytics & BI Tools:** SQL, Tableau, Power BI, Mixpanel, Google Analytics.
 - **Programming & Databases:** Java, C#, Python, Statistics, Data Modelling.
 - **Product Research:** Market Research, Competitive Analysis, Customer Journey Mapping, User Research, Funnel Analysis.
 - **Project Management:** ADO, Scrum, JIRA, Sprint Planning, MS Office Suite, Notion, Whimsical, Figma.
 - **Networking:** SDN, SDWAN, Network Monitoring, Network Orchestration.
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EXPERIENCE

Associate Product Manager

May 2023 – Oct 2024 | Gurgaon

- Engineered the end-to-end development of a Network Orchestration and Monitoring tool (SD-WAN/SDN) using **Python** for backend services and **SQL** for data management, reducing network downtime by 15% and improving operational efficiency by 20% for enterprise clients.
- Managed comprehensive product lifecycle phases including requirements gathering, user story definition, design, and overall testing, ensuring alignment with business objectives and acting as the primary **voice of the user**.
- Contributed to the development of a Process Orchestrator tool, defining requirements for Conductor Workflow, Form Builder, Integration, and Scheduler functionalities to manage OSS and BSS suites.
- Integrated Access Control List (ACL) and Copilot functionalities, boosting system security by 25% and automating 30+ critical security tasks, saving 100+ hours monthly.
- Analyzed requirements from 5+ cross-functional stakeholders, influencing product priorities and securing buy-in to design and implement optimal solutions, resulting in a 10% increase in feature adoption and contributing to a 5% revenue growth.
- Collaborated with engineering leadership on **system architecture decisions and technical trade-offs** for [product X] to ensure scalability and performance.
- Defined and tracked **OKRs (Objectives and Key Results)** for product initiatives, ensuring strategic alignment and measurable progress towards business goals.
- Managed defect tracking, facilitated User Acceptance Testing (UAT), and coordinated smooth product rollouts, achieving 95% on-time feature delivery.
- Acted as the primary liaison between Engineering, UX/UI, and Sales teams, facilitating seamless communication and ensuring alignment on product goals and delivery timelines.
- Utilized **SQL**, **Python** scripting, and Google Analytics to analyze user behavior and product performance data, identifying key pain points and informing 3 major product iterations that improved user engagement by 18%.
- Contributed to the definition of a **long-term vision and multi-year roadmaps** for the Network Orchestration platform, aligning technical feasibility with strategic market opportunities.

Freelancing / RPA Developer / Business Analyst

June 2021 – Dec 2022

- Transformed client business objectives into detailed user stories and acceptance criteria

for complex RPA projects, directly influencing product scope and ensuring alignment with critical user needs.

- Analyzed intricate client requirements, translated them into detailed functional specifications, and collaborated closely with development teams to ensure successful implementation of automated solutions, driving tangible business outcomes for clients.
- Managed stakeholder expectations and provided clear, actionable progress updates through regular, structured review meetings.
- Designed, executed, and meticulously documented comprehensive test cases, identifying and escalating critical defects to ensure high product quality and client satisfaction.
- Managed defect tracking throughout the entire development lifecycle, ensuring timely resolution and efficient re-testing, thereby improving overall solution stability.
- Facilitated User Acceptance Testing (UAT) sessions, gathering essential client feedback and ensuring successful product sign-off with a focus on delivering user value.
- Identified opportunities for automation that resulted in an estimated **20% reduction in manual processing time** for key client workflows.

Analyst

Feb 2020 – June 2021 | Gurgaon

- Analyzed complex system workflows to design and implement automated solutions using UiPath, resulting in an **estimated 25% improvement in operational efficiency** and enhancing user experience for key business processes.
- Developed and rigorously tested automated programs based on detailed solution plans, ensuring high reliability and cost-effectiveness, directly impacting project ROI.
- Performed thorough testing of automated solutions within client environments prior to production deployment, ensuring seamless integration and user adoption.
- Supported senior colleagues by proactively identifying bugs and suggesting actionable improvements for RPA workflows, enhancing overall solution stability and performance.
- Executed detailed manual testing across 4 distinct applications, ensuring strict adherence to quality standards and functional requirements, contributing to a **98% success rate** in meeting defined specifications.

EDUCATION

- **B. Tech. (Computer Science & Engineering)** | S.H.U.A.T.S., Prayagraj | 2015 - 2019