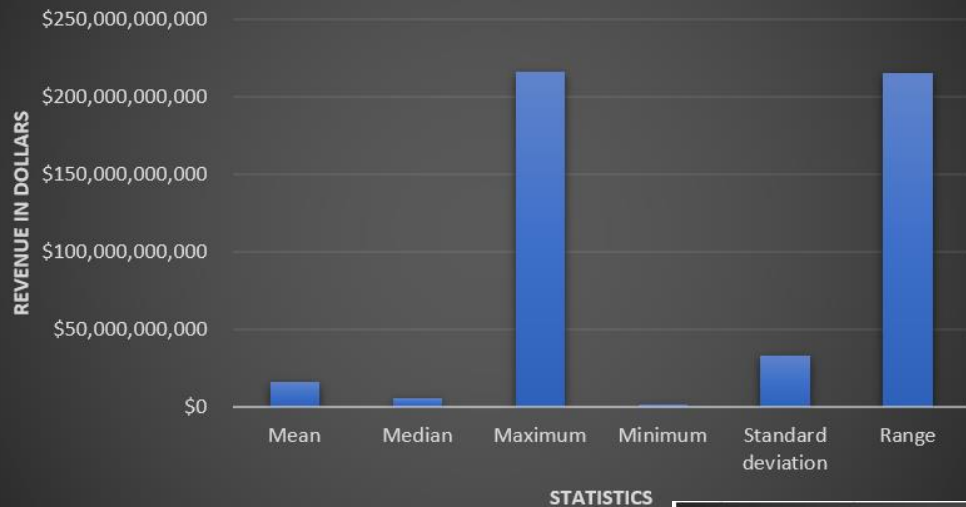


What is the Statistical summary for Information technology and Real Estate in year 4 ?

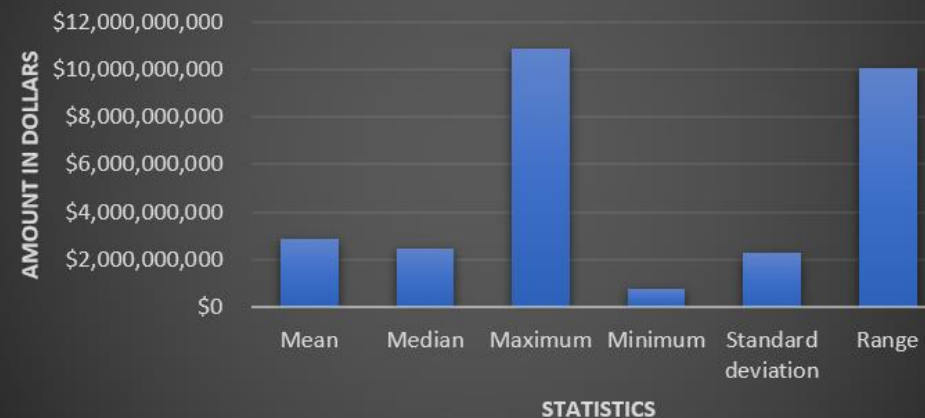
Summary Statistics IT Sector Revenue



So, as we clearly see from the chart, that our statistical summary on total Revenue for IT sector and Real State Sector.

The mean or Average total revenue earn by Real State Sector is about \$2.9 billion and for IT sector it is relatively high that is about \$16 billion dollars. This also shows that if your company is in IT sector it is expected that company should earn total revenue of about \$16 billion and for Real state it is about \$2.9 billion

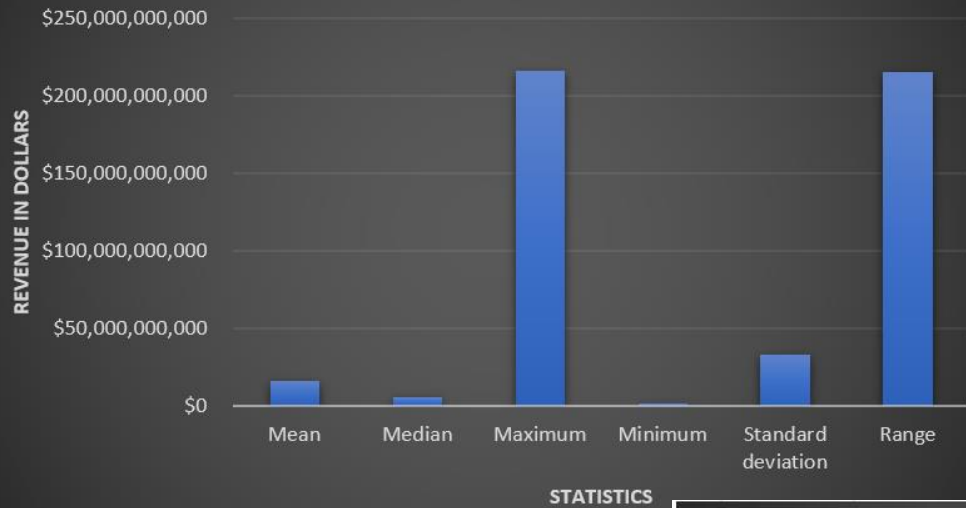
Summary Statistics of Real State Revenue



Median = \$ 5,568,700,000 it state 50% or more than 50% Company in IT Sector earn the revenue of about \$5.5 billion or more than \$5.5 billion. Whereas median of Real State company is about \$2.5 billion dollar that means 50% or more than 50% of Real state company has total revenue more than or equal to \$2.5 billion

Statistical Summary Continued.....

Summary Statistics IT Sector Revenue

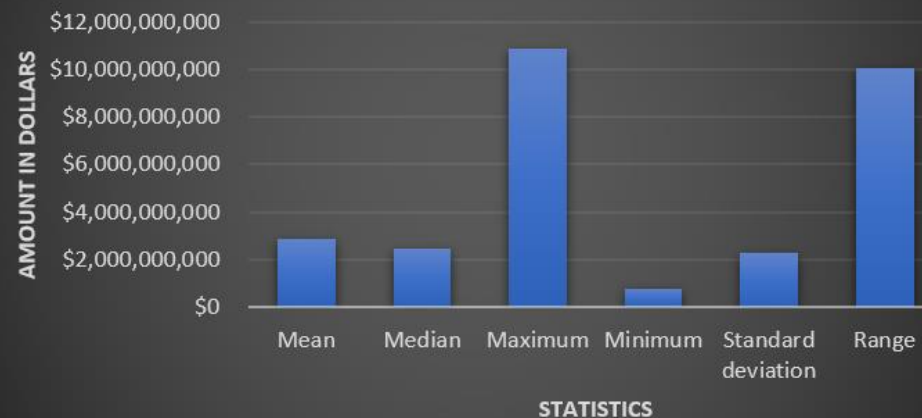


Maximum total revenue of IT sector is about \$215 billion and minimum is about \$1 billion whereas in Real Estate maximum is \$10 billion and minimum is \$782,270,000

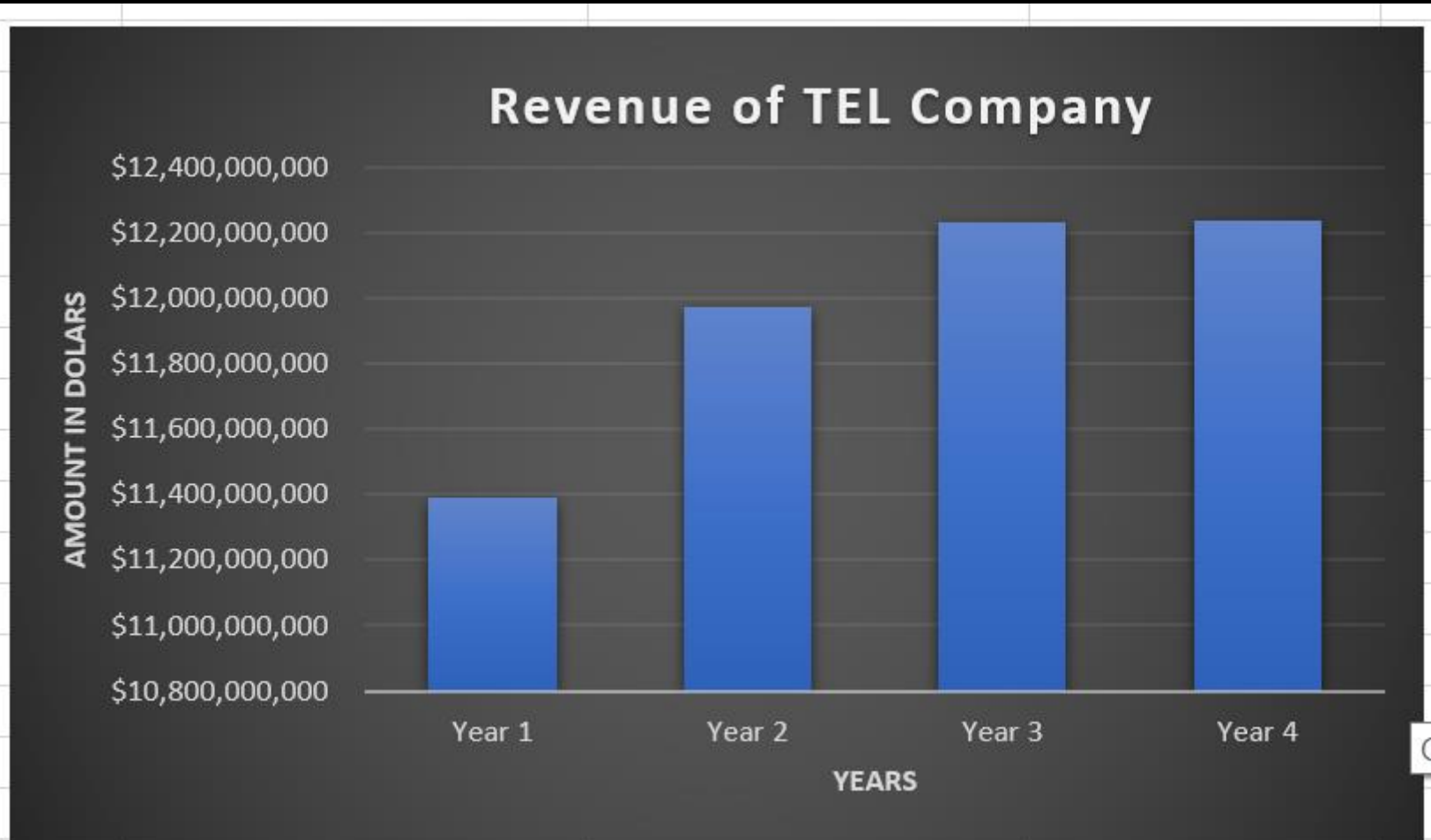
Std. Deviation of IT sector is 32915809921 and for Real Estate 2314899557 it state that The value of Standard deviation is large for IT sector it means that IT sector is spreaded sector. And it earns More revenue than Real Estate , because it spreadness is high in comparison to real State.

Range for IT sector \$214 billion and Range for real Estate is about \$10billion. So the Range of IT sector is also High.

Summary Statistics of Real State Revenue



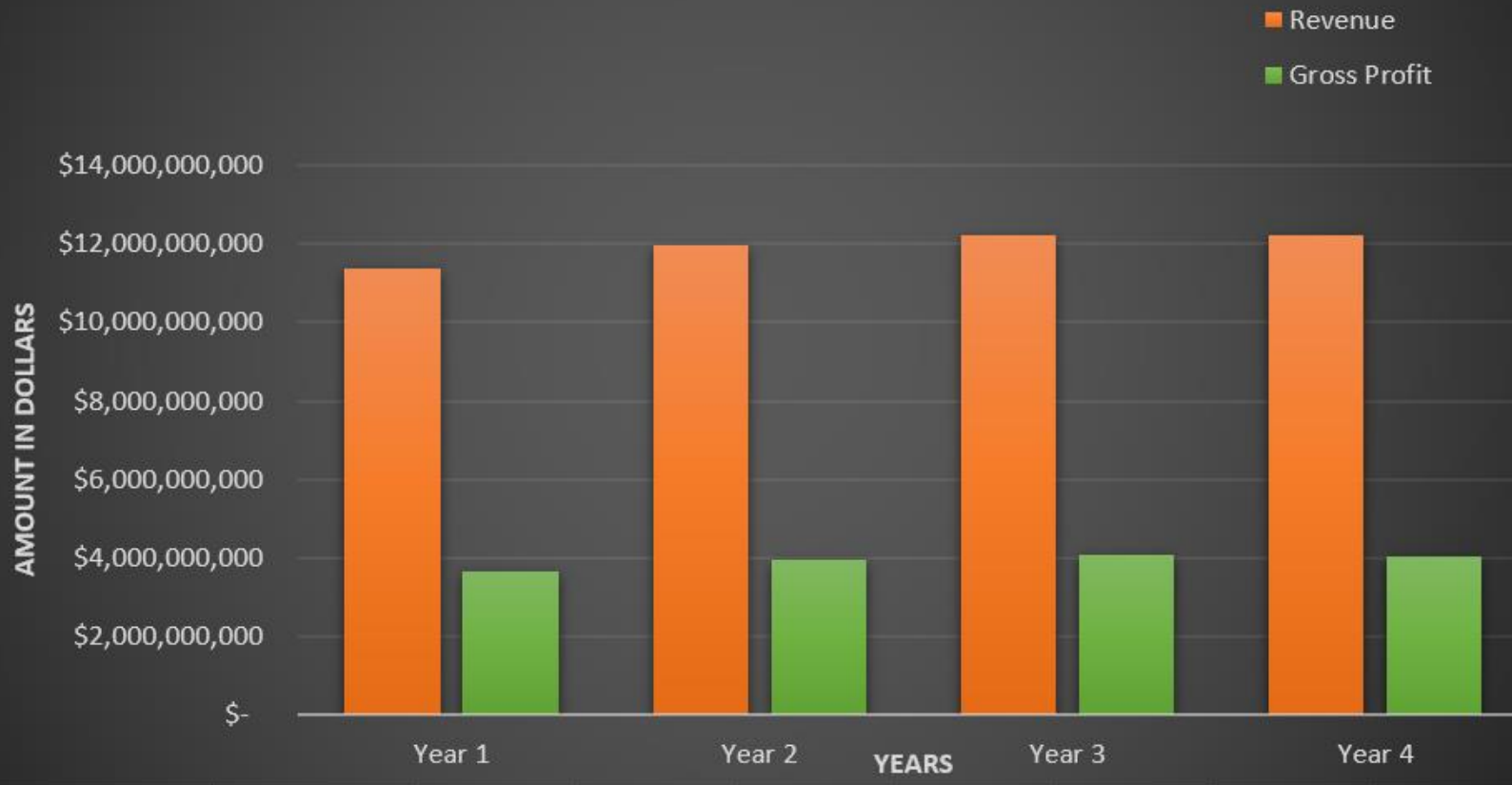
Revenue of selected Company ?



As I selected ticker Symbol TEL and it's GICS sector is Information Technology So this is the revenue of Four year of company.
Revenue of 1st year is:
\$11,390,000,000
Revenue of 2nd Year is:
\$11,973,000,000
Revenue of 3rd Year is
\$12,233,000,000
Revenue of 4th Year is
\$12,238,000,000

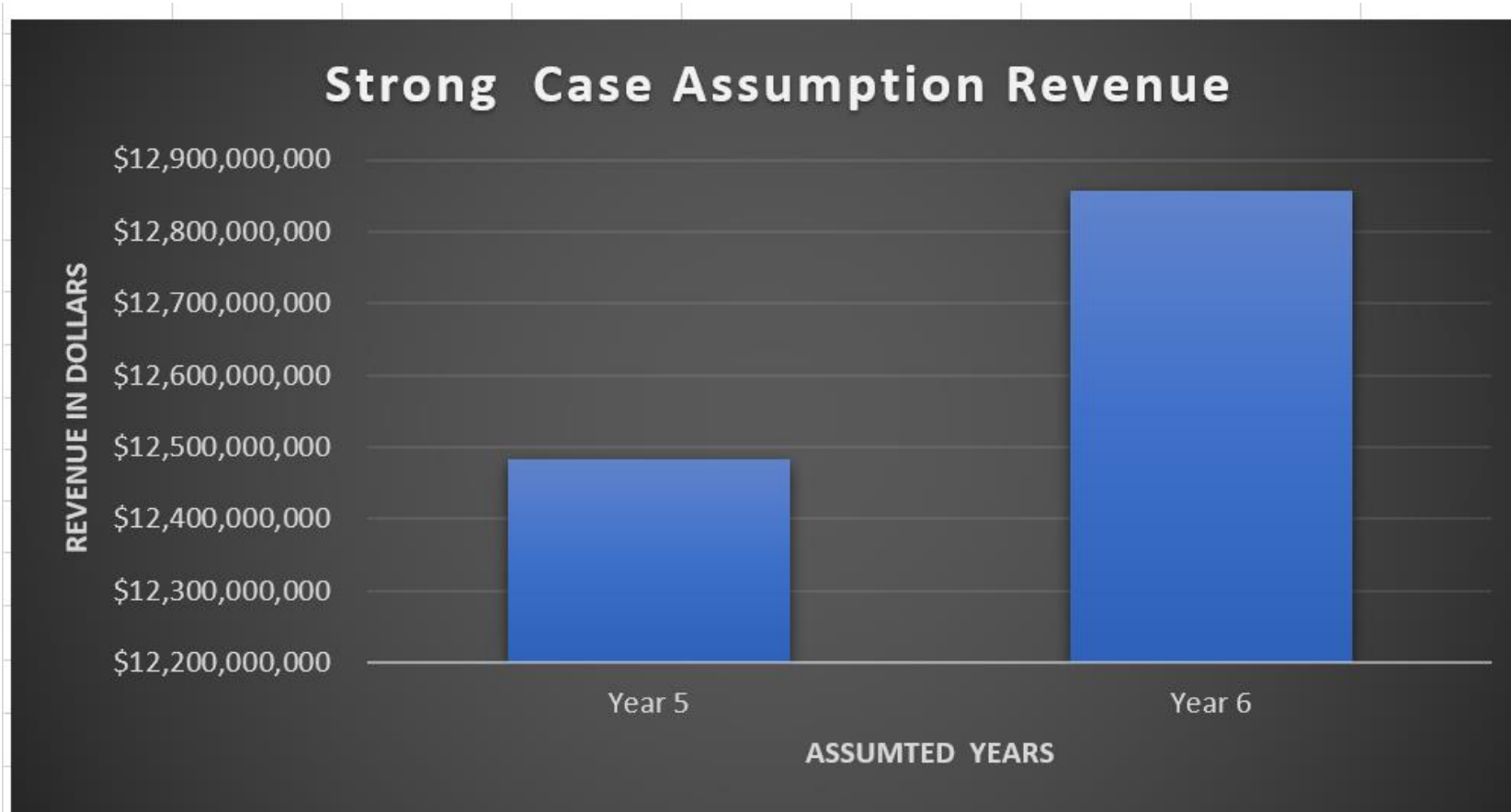
Revenue and Gross profit earn by the company ?

Revenue vs Gross Profit



So, as we clearly see from the chart, As revenue increases our gross profit is also increases. Keeping the cost of goods constant.

Financial model for TEL company ?(Strong Case)

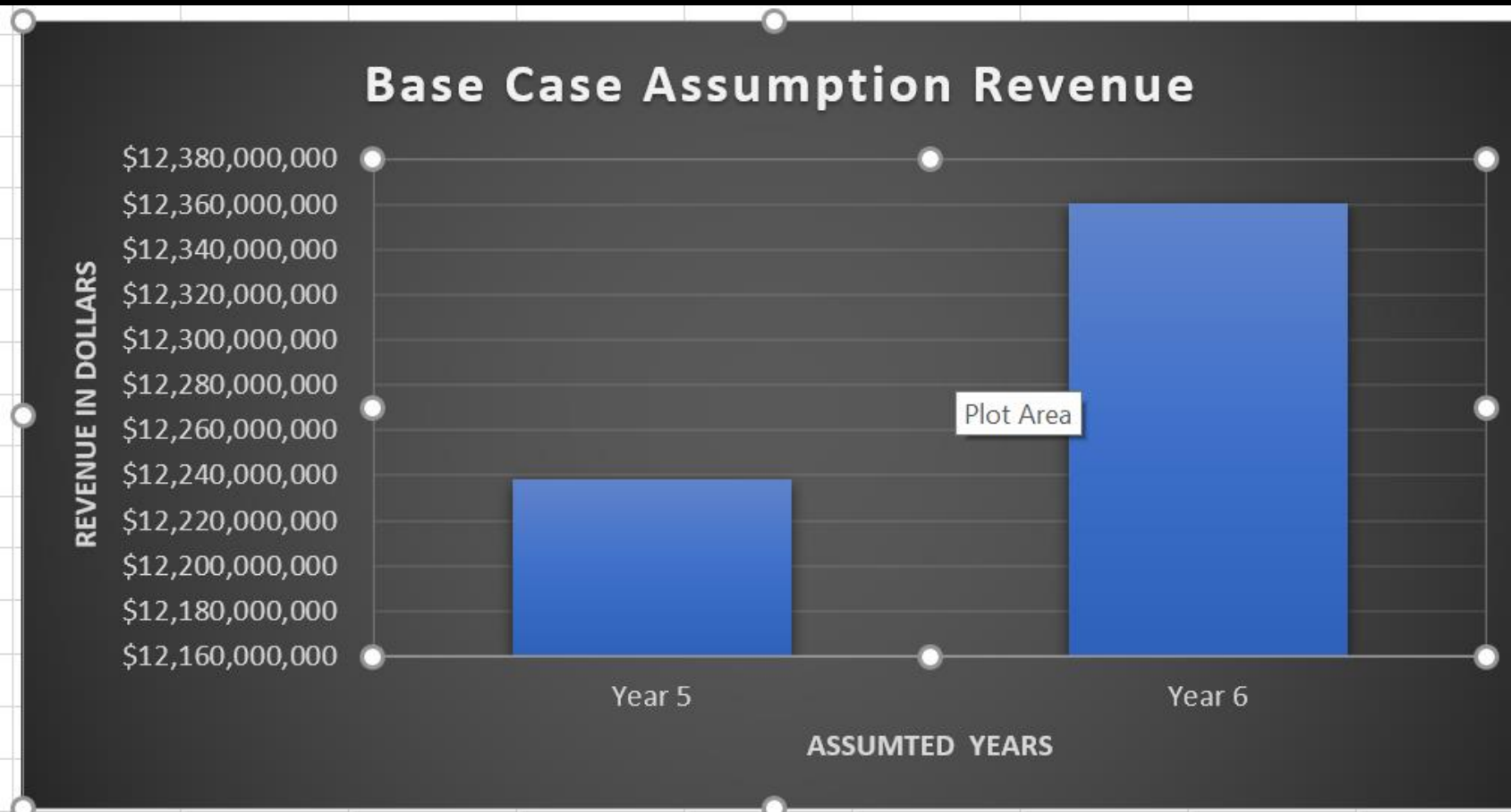


As there is three cases Strong , base , weak case and all three cases has different assumptions. So in **Strong Case** the Assumption in growth of revenue in **Year 5 is 2%** and then our Assumed revenue is **\$12,482,760,000** Assumption in growth of revenue in **Year 6 is 3%** and our Assumed revenue is : **\$12,857,242,800**

Assumption of gross profit in year 5 is :\$ 4,119,310,800

Assumption of gross profit in year 6 is : \$4,371,462,552

Assumption in revenue and gross profit in Base Case ?

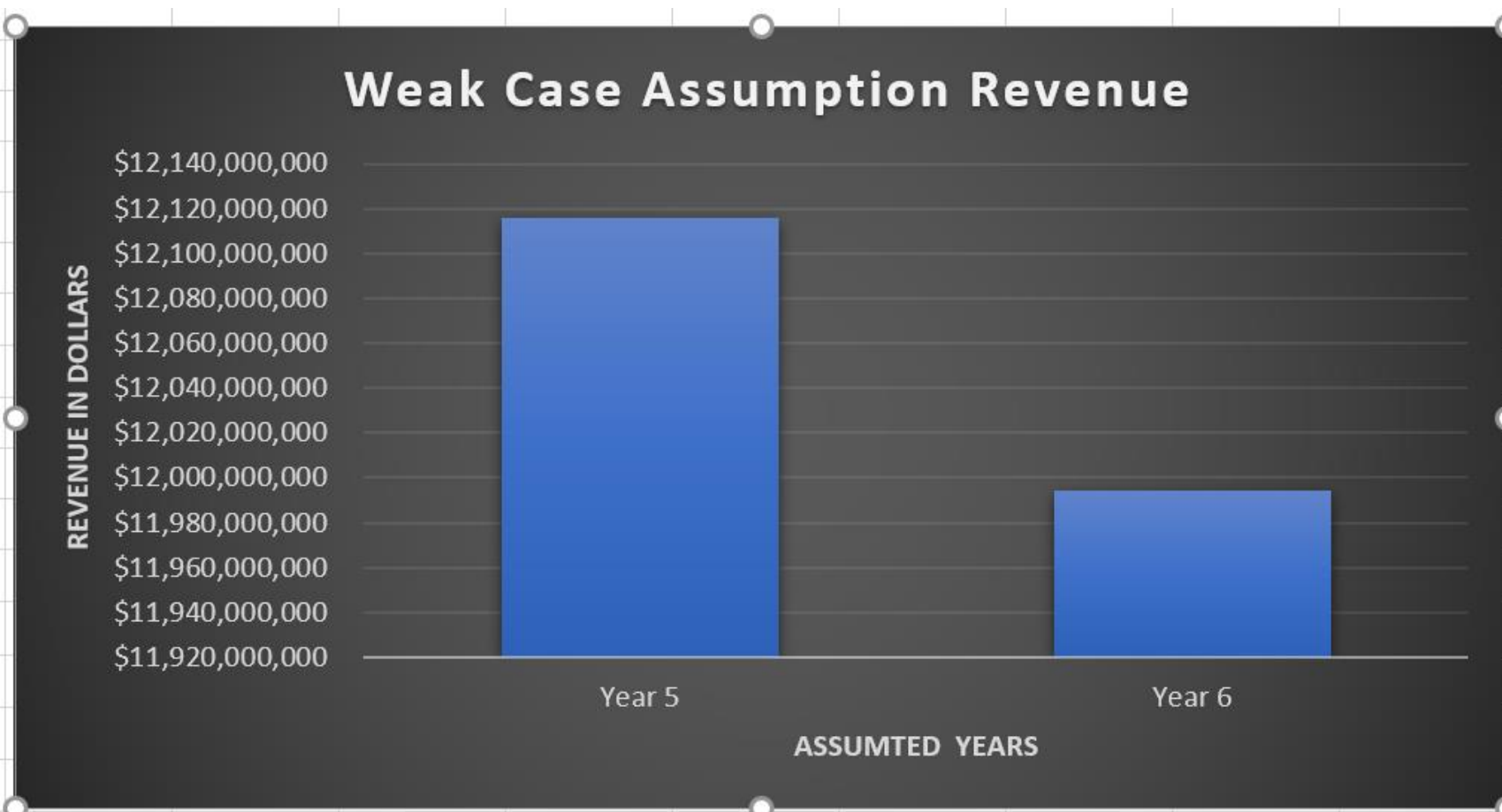


So, now we take the **Base Case**. Assumption in growth of revenue in **Year 5 is 0%** and then our Assumed revenue is **\$12,238,000,000**. Assumption in growth of revenue in **Year 6 is 1%** and our Assumed revenue is : **\$12,360,380,000**

Assumption of gross profit in year 5 is : \$ 3,916,160,000

Assumption of gross profit in year 6 is : \$3,955,321,600

Assumption in revenue and gross profit in Weak Case ?



So, now we take the **Weak Case**. Assumption in growth of revenue in **Year 5 is -1%** and then our Assumed revenue is **\$12,115,620,000**
Assumption in growth of revenue in **Year 6 is -1%** and our Assumed revenue is : **\$11,994,463,800**

Assumption of gross profit in year 5 is :\$ 3,755,842,200

Assumption of gross profit in year 6 is : \$3,718,283,778
