# Blinkit Dashboard Presentation

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### **BUSINESS REQUIREMENT**

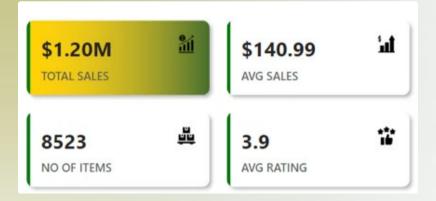
BUSINESS REQUIREMENT To conduct a comprehensive analysis of Blinkit's sales performance, customer satisfaction, and inventory distribution to identify key insights and opportunities for optimization using various KPIs and visualizations in Power BI.



### **KPI's Requirements**

- Total Sales: The overall revenue generated from all items sold
- **2** Average Sales: The average revenue per sale.

- Number of Items: The total count of different items sold.
- Average Rating: The average customer rating for items sold.



### **STEPS IN PROJECT**

- Requirement Gathering/ Business
  Requirements
- Data Walkthrough
- Data Connection
- Data Cleaning / Quality Check
- Data Modeling
- Data Processing

- DAX Calculations
- Dashboard Lay outing
- Charts Development and Formatting
- Dashboard / Report Development
- Insights Generation



### 1. Total Sales by Fat Content:-

Objective: Analyze the impact of fat content on total sales.

Chart Type: Donut Chart

#### 2. Total Sales by Item Type:

Objective: Identify the performance of different item types in terms of total sales.

Chart Type: Bar Chart.



### **3. Fat Content by Outlet for Total Sales:**

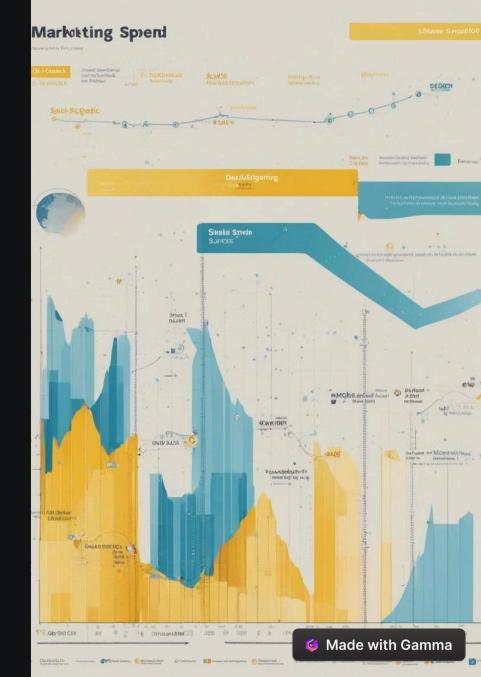
Objective: Compare total sales across different outlets segmented by fat content.

Chart Type: Stacked Column Chart.

### 4. Total Sales by Outlet Establishment

Objective: Evaluate how the age or type of outlet establishment influences total sales.

Chart Type: Line Chart.



### 5. Sales by Outlet Size:

Objective: Analyze the correlation between outlet size and total sales.

Chart Type: Donut/ Pie Chart.

#### 6. Sales by Outlet Location:

Objective: Assess the geographic distribution of sales across different locations.

Chart Type: Funnel Map.

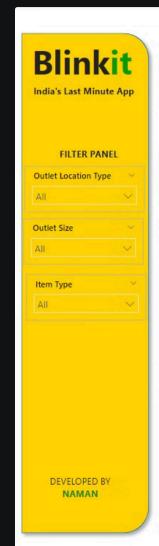


#### 7. All Metrics by Outlet Type:

Objective: Provide a comprehensive view of all key metrics (Total Sales, Average Sales, Number of Items, Average Ratin broken down by different outlet types.

Chart Type: Matrix Card.



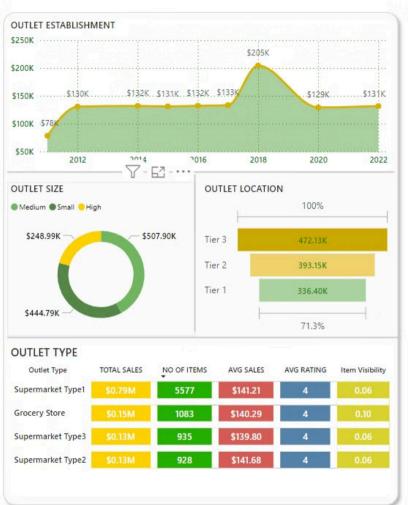




Seafood \$0.01M

\$0.0M

\$0.2M \$0.4M



### CONCLUSION

#### **Data Trends:**

We have identified key trends within our datasets, allowing us to forecast future performance and make proactive decisions.

#### **Informed Strategy Development:**

With actionable insights derived from historical and real-time data, we can develop more informed and strategic business plans that are responsive to market changes

#### **Collaborative Insights:**

Power BI has facilitated greater collaboration among team members, as shared dashboards and reports allow for transparent communication of findings and actionable insights.