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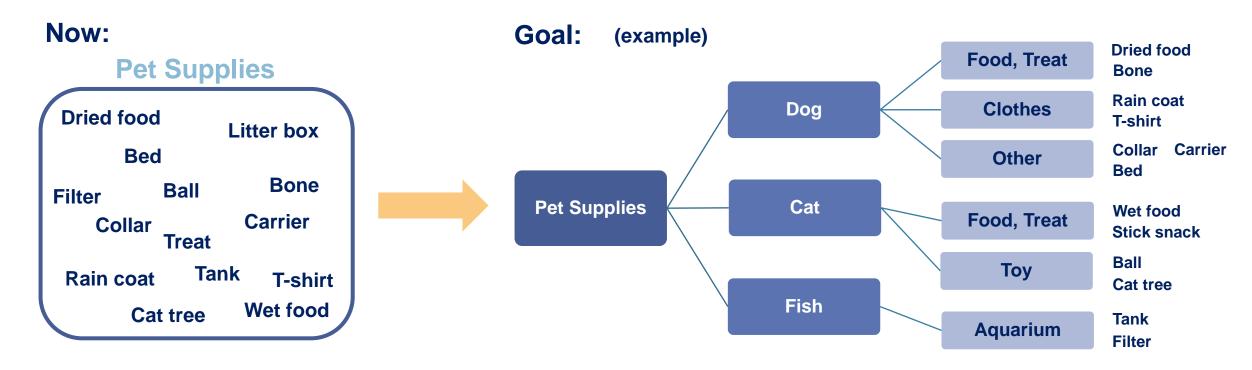


1. Problem Statement 1.1. Problem

E-commerce companies set up categories for their products

(e.g. Clothing, Beauty, Books, Pet Supplies, etc.)

More and more products in a category → subcategorize them



Goal: Subcategorize products by reviews

1.2. Client

1. E-commerce companies

- Improve analysis of trends and customer needs to a specific field
- Increase customer satisfaction by easy access to products

2. Manufacturer

Extract a specific kind of products to analyze their competitions

2. Data Preprocessing2.1. Data source

From **AWS**

Amazon Pet Supplies reviews (gz file)

https://s3.amazonaws.com/amazon-reviews-pds/tsv/amazon reviews us Pet Products v1 00.tsv.gz

- From 1995 to 2015
- In the U.S.
- 1,705,229 reviews with product ID and title
- 128,995 kinds of pet products

	marketplace	product_id	product_title	product_category	review_body	review_date
0	US	510387886	(8-Pack) EZwhelp Belly Band/Wrap	Pet Products	Best belly bands on the market! These are a g	2015-08-31
1	US	912374672	Warren Eckstein's Hugs & Kisses Vitamin Minera	Pet Products	My dogs love Hugs and Kisses. However, the la	2015-08-31
2	US	902215727	Tyson's True Chews Premium Jerky - 12 ounce Ch	Pet Products	I have been purchasing these for a long time	2015-08-31

2.2. Data Wrangling 1

Extract necessary rows and columns:

- 1. Extract necessary columns
- 2. Extract data collected in 2014 or 2015
- 3. Drop missing values and duplicate data

Collect suitable reviews:

- 4. Remove short and long reviews
- 5. Extract 10 reviews per product

•	204	,030	reviews
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• **20,403** products

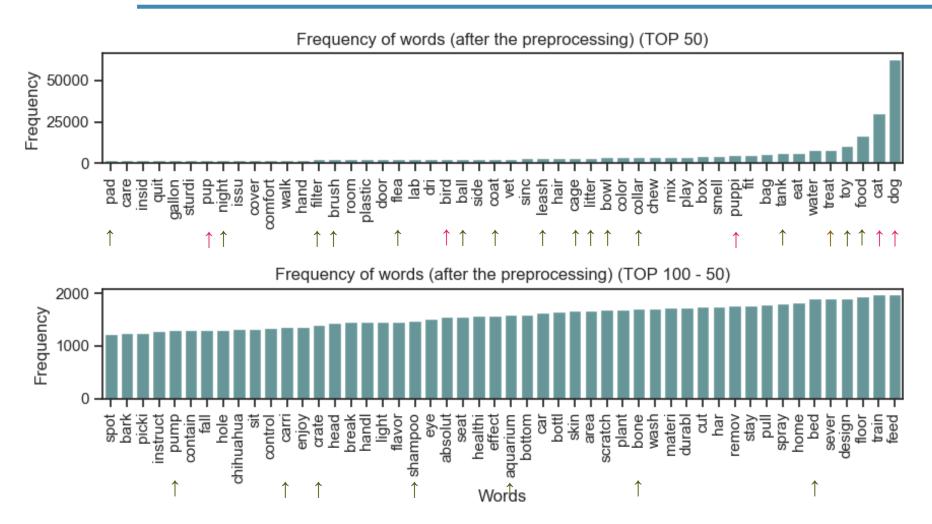
	product_id	product_title	review_body
0	510387886	(8-Pack) EZwhelp Belly Band/Wrap	Best belly bands on the market! These are a g
1	912374672	Warren Eckstein's Hugs & Kisses Vitamin Minera	My dogs love Hugs and Kisses. However, the la
2	902215727	Tyson's True Chews Premium Jerky - 12 ounce Ch	I have been purchasing these for a long time. \dots
3	568880110	Soft Side Pet Crate, Navy/Tan	It is extremely well constructed, it is easy t
4	692846826	EliteField 3-Door Folding Soft Dog Crate, Indo	Worked really well. Very pleased with my purc

2.2. Data Wrangling 2

Clean the tokens:

- 6. Tokenization
- 7. Remove
 - Non-alphabet words
 - Stop words
- 8. Stemming and lemmatization
- 9. Remove
 - Non-noun words
 - Words appearing 5 times or less
 - Uninformative Words in the top 200 frequent words

3. Exploratory Data Analysis 3.1. Tokens



- ↑ Animal kinds
- ↑ Application types

Most of frequent words were informative

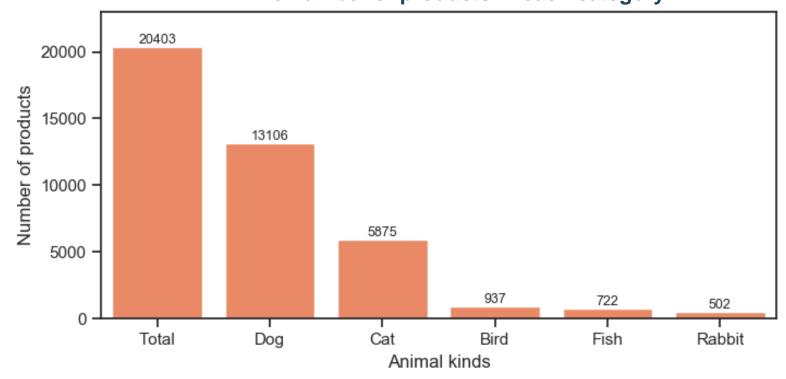
3.2. Animal Kind vs. Product Number

(e.g. Product having 'dog' as a token → Dog category)

The keywords for each category

Categories	Keywords	
Dog	dog, puppi, doggi, pup	
Cat	cat, kitti, kitt, kitten	
Bird	bird, chick	
Fish	fish	
Rabbit	rabbit, bunni	

The number of products in each category



Top 2: Dog, Cat

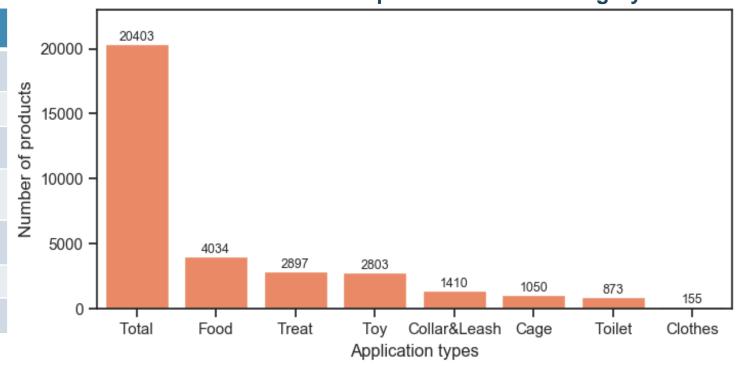
3.3. Application Type vs. Product Number

(e.g. Product having 'toy' as a token \rightarrow Toy category)

The keywords for each category

Categories	Keywords
Toy	toy, tunnel, ball, rope
Food	food, dri, wet
Treat	treat, snack, cooki
Collar & Leash	collar, leash
Clothes	shirt, coat, sweater, costum
Cage	cage, crate, carrier, kennel
Toilet	litter, pad

The number of products in each category



Top 3: Food, Treat, Toy, but relatively spread

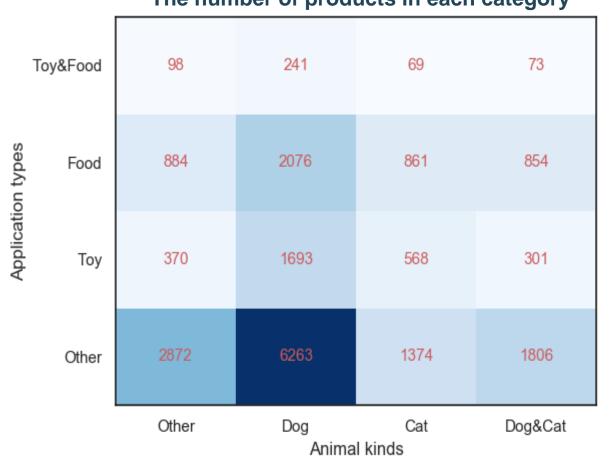
3.4. Animal Kind & Application Type

- 5000

2000 -

- 1000





Top 2: Food and Toy for dogs

Many products were in

- Other for dogs
- Other for the other animals

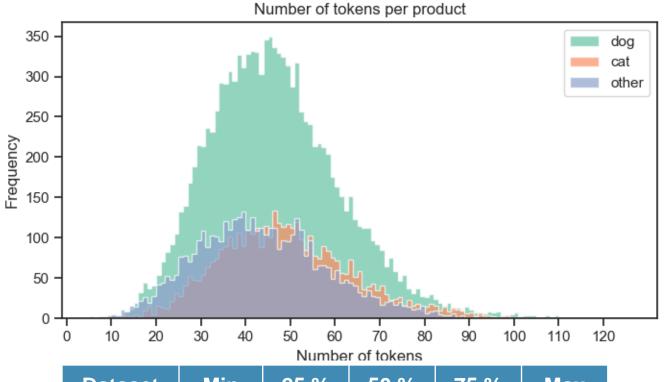
Multi-features products (Toy & Food, Dog & Cat)

3.5. Dog, Cat, Other datasets

Divided into 3 datasets: Dog, Cat, Other

(e.g. Product having 'dog' as a token \rightarrow Dog category)

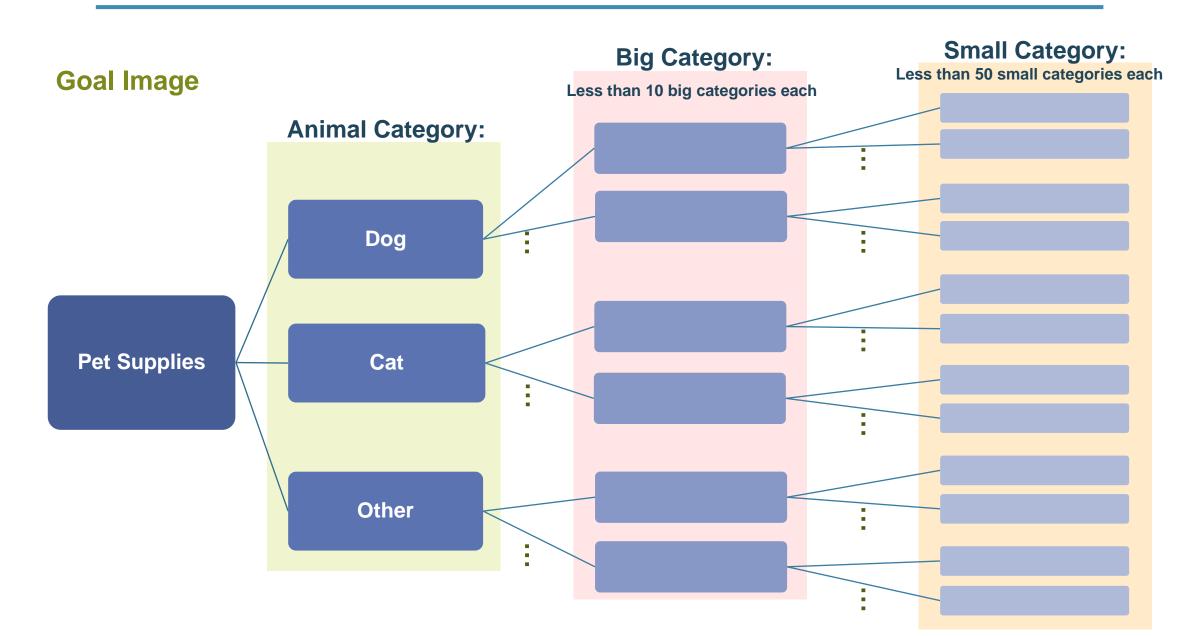
Dataset	Total products	Total tokens (unique)
Dog	11,916	6,682
Cat	4,099	6,001
Other	4,388	5,914



Dataset Min 25 % 50 % **75 %** Max 36 45 55 126 Dog Cat 9 38 47 58 120 32 42 **52** Other 5 98

Used them for clustering separately

4. Clustering



4.1. Vectorization

Conditions:

Count vectorizer

Category	N grams	Min_df	Max_features	Feature number
Dog	1, 2	-	5,000	5,000
Cat	1, 2	6	-	4,665
Other	1, 2	6	-	5,156

e.g. Dried food, litter box To control the number of tokens

Normalized

To standardize the difference of the number of tokens among products

4.2. Hierarchical Clustering

Hierarchical Agglomerative Clustering:

- Unsupervised Learning
- Segment data into some groups
- Without any pre-labels
- Nested clusters (dendrogram)
- Time complexity

Category	Total products
Dog	11,916
Cat	4,099
Other	4,388

Acceptable!

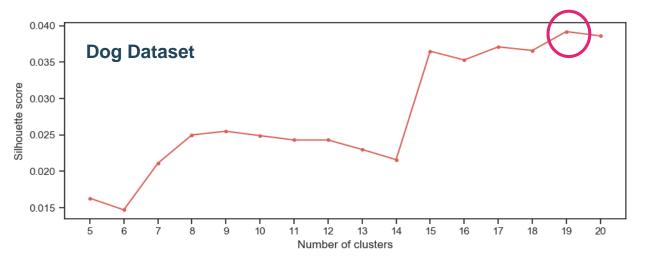
Conditions:

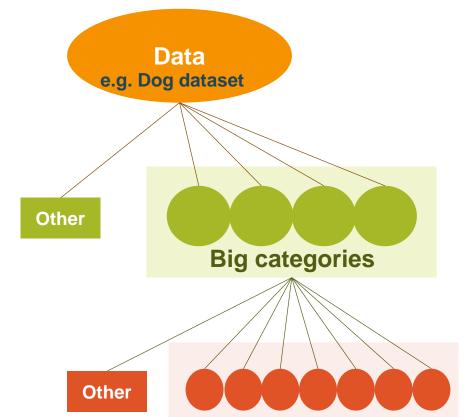
- Texts → Cosine similarity (affinity)
- Different size clusters → Average linkage (linkage)

4.3. Clustering steps

Steps:

1. Calculate Silhouette scores from k = 5 to 20





Small categories

- 2. Clustering with the max. k
- 3. Decide big categories and category labels from:
 - Silhouette plot

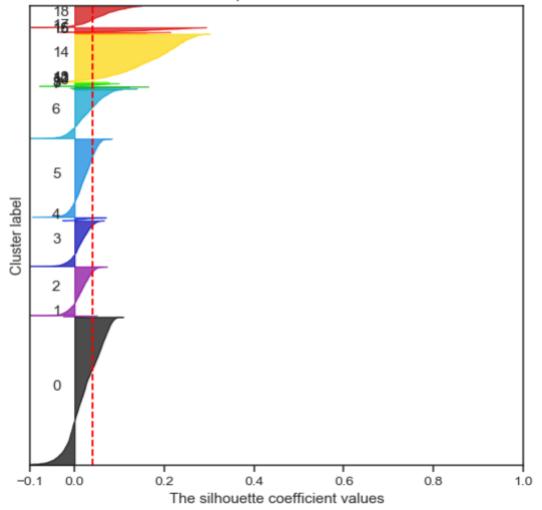
- Frequent words
- T-SNE with labels
- **Browsing product titles**
- 4. Repeat 1 to 3 to the big clusters to get small categories (k = 15 to 50)

4.4. Dog Dataset (Big Category 1)

k = 19

Silhouette plot

The silhouette plot for the various clusters



Frequent words

frequent words number of products

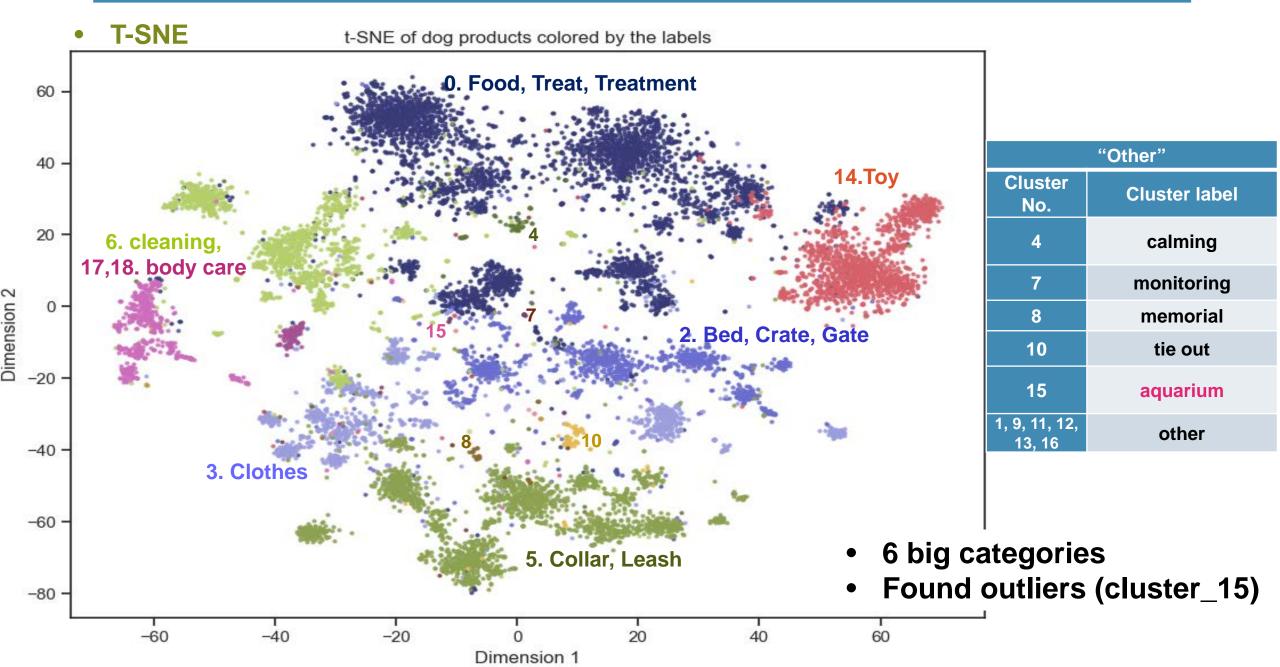
nber		
0	(food, treat, eat, bag, mix, chew, vet, sinc, lab, pup)	3896
1	(area, air, devic, track, home, cat, tagg, call, batteri, let)	22
2	(bed, pad, fit, crate, wash, cat, door, cover, room, comfort)	1285
3	(fit, mix, materi, strap, car, comfort, seat, stay, chihuahua, ador)	1200
4 (s	storm, mix, thunder, calm, firework, anxieti, effect, vet, thunderstorm, rescu)	76
5	(collar, leash, walk, fit, train, color, pull, comfort, har, neck)	2065
6	(smell, coat, skin, bath, shampoo, hair, dri, flea, vet, spray)	1293
7	(camera, video, gift, watch, app, monitor, night, fun, view, connect)	10
8	(beauti, pass, gift, photo, belov, person, urn, collar, metal, display)	27
9	(kit, powder, aid, bleed, emerg, hand, home, satisfi, prepar, vet)	6
10	(cabl, ground, stake, tie, hook, rust, line, pull, mix, camp)	70
11	(daughter, gift, rock, instruct, name, person, fit, lab, grandson, miniatur)	6
12	(boston, terrier, run, bulldog, hang, sturdi, owner, tree, mom, color)	9
13	(pup, eat, sinc, compar, someth, seller, slip, odor, avail, hound)	9
14	(toy, play, chew, squeaker, durabl, chewer, ball, lab, mix, fun)	1242
15	(tank, beard, gallon, suppos, dragon, lamp, light, veil, heat, bulb)	7
16	(water, pool, hole, drain, plastic, wast, summer, empti, step, sturdi)	18
17	(eye, stain, face, tear, remov, vet, angel, head, poodl, fit)	116
18	(hair, brush, groom, cut, cat, coat, clipper, tool, comb, fur)	559

Browsing the titles

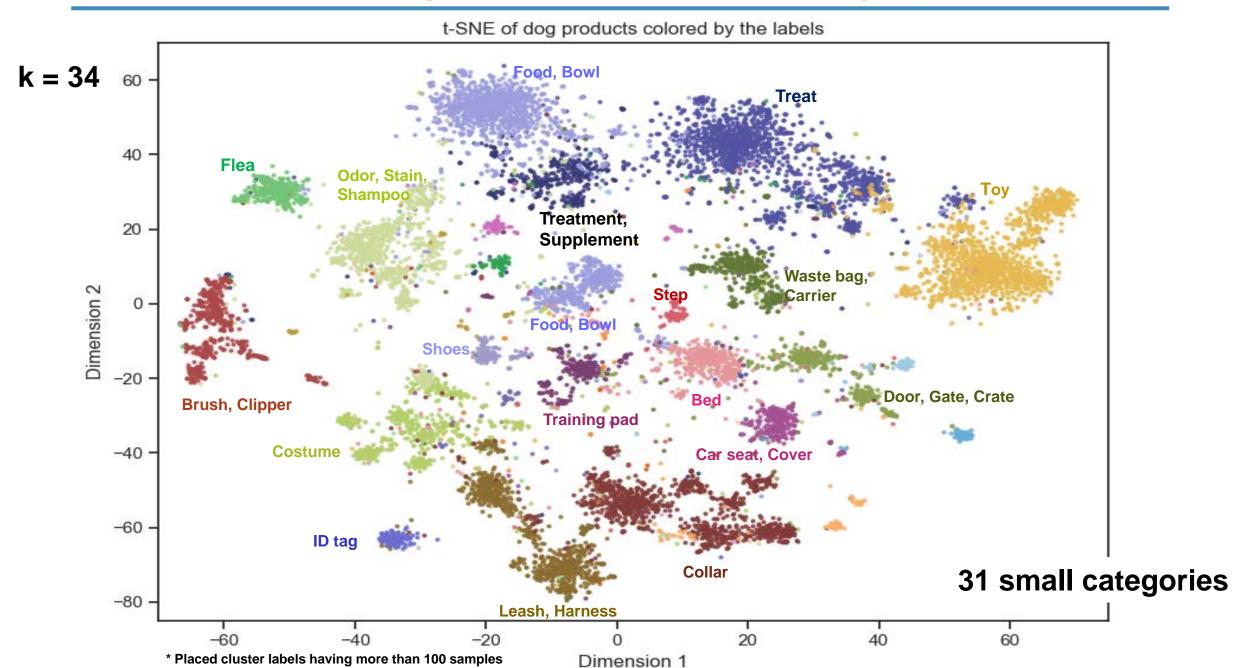
	product_id	(example) product_title	label_19
5309	442792109	Oster Narrow Blade For Finisher Trimmer (Model 59) CL-76913566Oster Narrow Blade For Finisher Tr	18
7310	615356020	Safari Shed Magic De-Shedding ToolSafari Shed Magic De-Shedding ToolSafari Shed Magic De-Sheddin	18
11373	955301771	Dematting Tool for Dogs - The Best Dog Grooming Comb for Undercoat Removal – Professional	18
1032	82031098	FURemover Mitt and Brush Set, 2-sided Rubber-like Lint Brush for Couch and Clothes, Cat and Dog	18
2281	185416403	Millers Forge Pet Hair Cutting Scissors, 7-1/2-Inch, StraightMillers Forge Pet Hair Cutting Scis	18

(example)

4.4. Dog Dataset (Big Category 2)



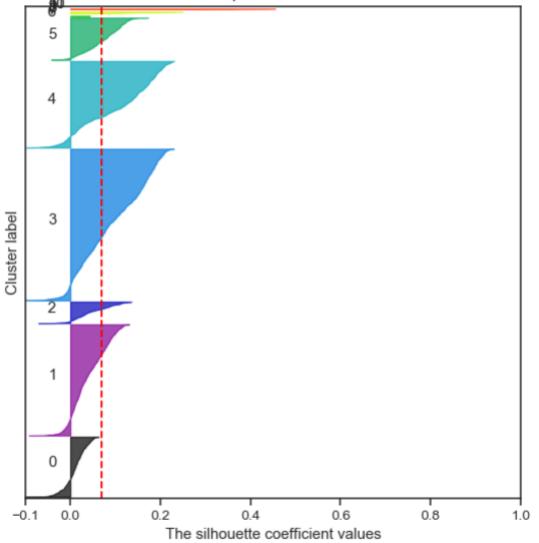
4.4. Dog Dataset (Small Category)



4.5. Cat Dataset (Big Category 1)

k = 12

Silhouette plot



The silhouette plot for the various clusters

Frequent words

frequent words number of products

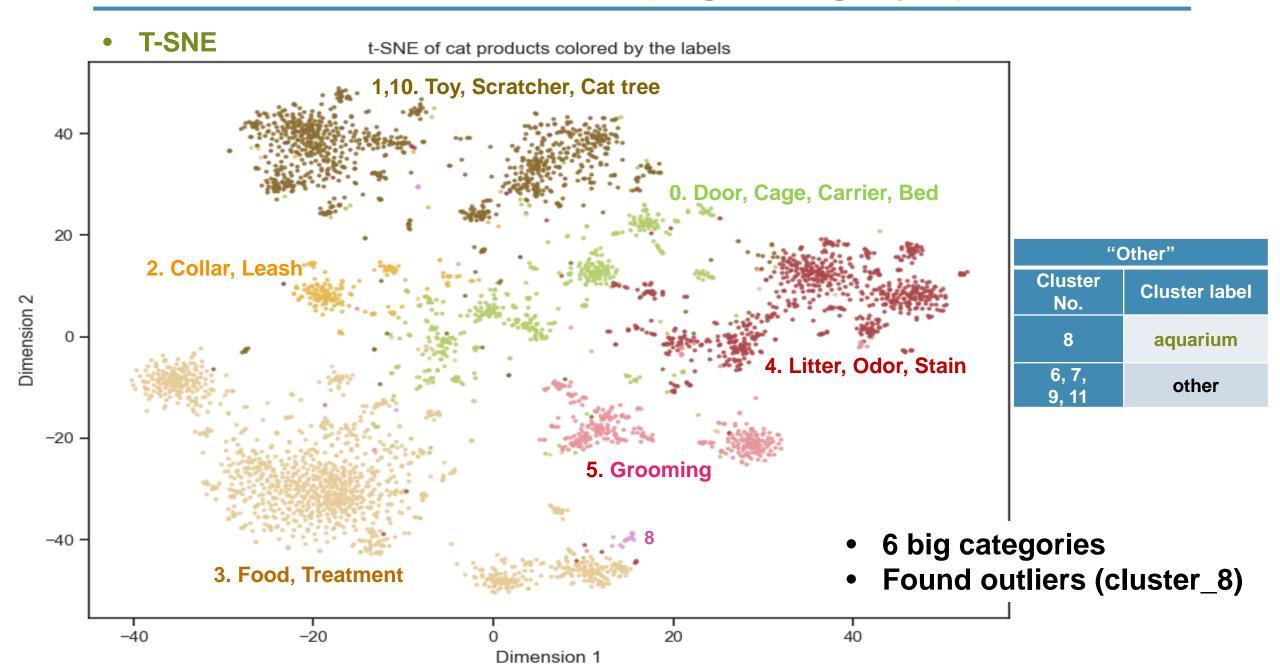
c	usi	ter	num	ber

0	(dog, fit, door, side, room, comfort, insid, bed, carrier, vet)	518
1	(play, toy, scratch, box, sturdi, post, fun, catnip, room, jump)	956
2	(collar, color, fit, bell, neck, dog, design, stay, comfort, tag)	185
3	(food, eat, dri, dog, feed, treat, water, flavor, vet, bowl)	1304
4	(litter, box, smell, odor, scoop, clump, bag, floor, spray, room)	744
5	(dog, hair, flea, brush, fur, groom, remov, comb, effect, coat)	363
6	(chair, dog, tool, train, sound, furnitur, spray, choic, petsmart, custom)	4
7	(import, jus, ask, bring, pleas, letter, manufactur, wife, sell, vitamin)	1
8	(tank, aquarium, gallon, water, color, plant, quit, glass, home, con)	17
9	(turtl, antibiot, beardi, sugar, energi, filler, past, feed, exot, betterthi)	1
10	(bubbl, chase, form, bottl, blow, wait, soap, make, liquid, catnip)	5
11	(paper, book, glad, enjoy, kid, learn, copi, son, color, daughter)	1

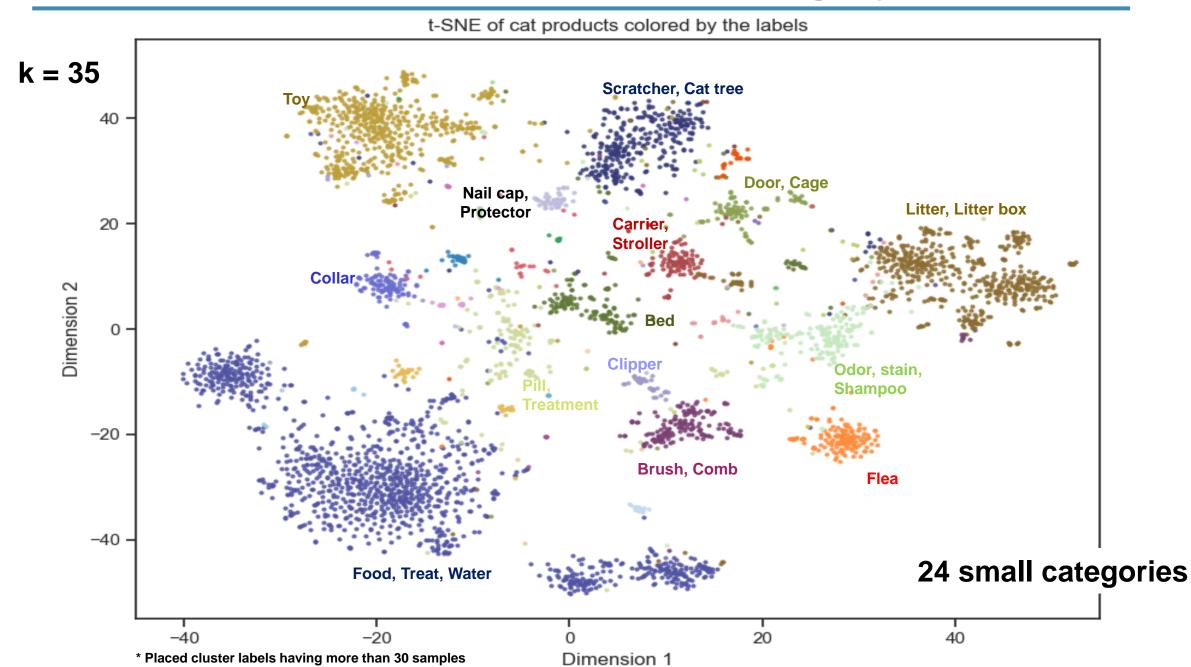
Browsing the titles

	product_id	(example) product_title	label_12
1823	437636310	Kitty Solutions Cardboard Cat Scratcher (2 Pack)Kitty Solutions Cardboard Cat Scratcher (2 Pack)	1
1606	383921799	Two 7 x 4 1/2 inch Cat Scratch Guards with Pins THE ORIGINAL CAT SCRATCH GUARD FURNITURE PR	1
1171	283977862	CLOSE OUT SALE Premium Cat Scratcher Toy with Catnip and Mouse Combo Set - Toy Mouse and Catnip	1
3901	953653364	Go Cat Teaser Cat Catcher Wand Cat ToyGo Cat Teaser Cat Catcher Wand Cat ToyGo Cat Teaser Cat Ca	1
2738	680408952	Whirly Gig Spinning Bat Toss and Fetch Cat Toy by PetstagesWhirly Gig Spinning Bat Toss and Fetc	1
3004	742358789	The Bird Catcher Pro Pets Can Play Interactive Cat Toy Super Wand Fishing Pole Teaser with Two F	1
270	66486636	Electronic Remote Control Mouse Toy for Trick/Playing with Cat GrayElectronic Remote Control Mou	1

4.5. Cat Dataset (Big Category 2)



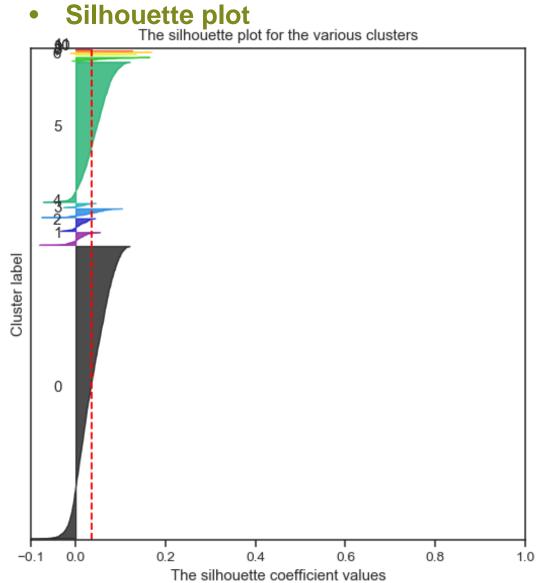
4.5. Cat Dataset (Small Category)



4.6. Other Dataset (Big Category 1)

cluster number





Frequent words

frequent words number of products

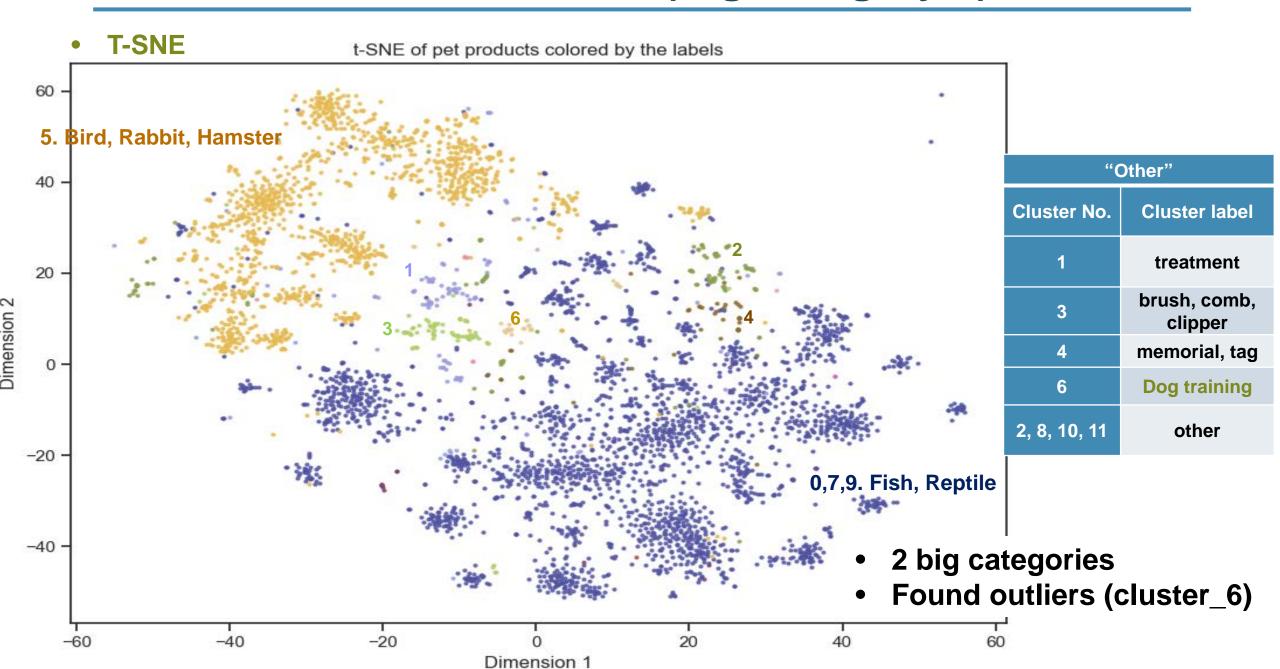
(tank, water, gallon, aquarium, fish, filter, plant, color, food, pump)	2689
(smell, spray, hand, area, effect, bottl, water, result, sinc, vet)	118
(fit, comfort, car, color, side, door, head, strap, materi, clip)	116
(hair, groom, cut, blade, brush, clipper, fit, comb, oster, tool)	81
(beauti, gift, son, chain, hang, seller, tag, make, color, person)	39
(bird, cage, food, eat, parrot, toy, seed, rabbit, treat, guinea)	1289
(batteri, collar, fit, leash, box, shock, charg, train, hand, origin)	33
(bio, colon, alreadi, benefit, meter, provid, biolog, matrix, reus, effect)	1
(goat, milk, right, watch, administ, box, duti, side, dwarf, edg)	6
(pad, plastic, filter, origin, name, pee, absorb, leak, sound, spin)	12
(strip, yorki, check, prompt, vet, impress, glucos, blood, system, conveni)	2
(nice, bedroom, wall, leather, addit, fortun, variat, skimpi, air, craft)	2
	(smell, spray, hand, area, effect, bottl, water, result, sinc, vet) (fit, comfort, car, color, side, door, head, strap, materi, clip) (hair, groom, cut, blade, brush, clipper, fit, comb, oster, tool) (beauti, gift, son, chain, hang, seller, tag, make, color, person) (bird, cage, food, eat, parrot, toy, seed, rabbit, treat, guinea) (batteri, collar, fit, leash, box, shock, charg, train, hand, origin) (bio, colon, alreadi, benefit, meter, provid, biolog, matrix, reus, effect) (goat, milk, right, watch, administ, box, duti, side, dwarf, edg) (pad, plastic, filter, origin, name, pee, absorb, leak, sound, spin) (strip, yorki, check, prompt, vet, impress, glucos, blood, system, conveni)

Browsing the titles

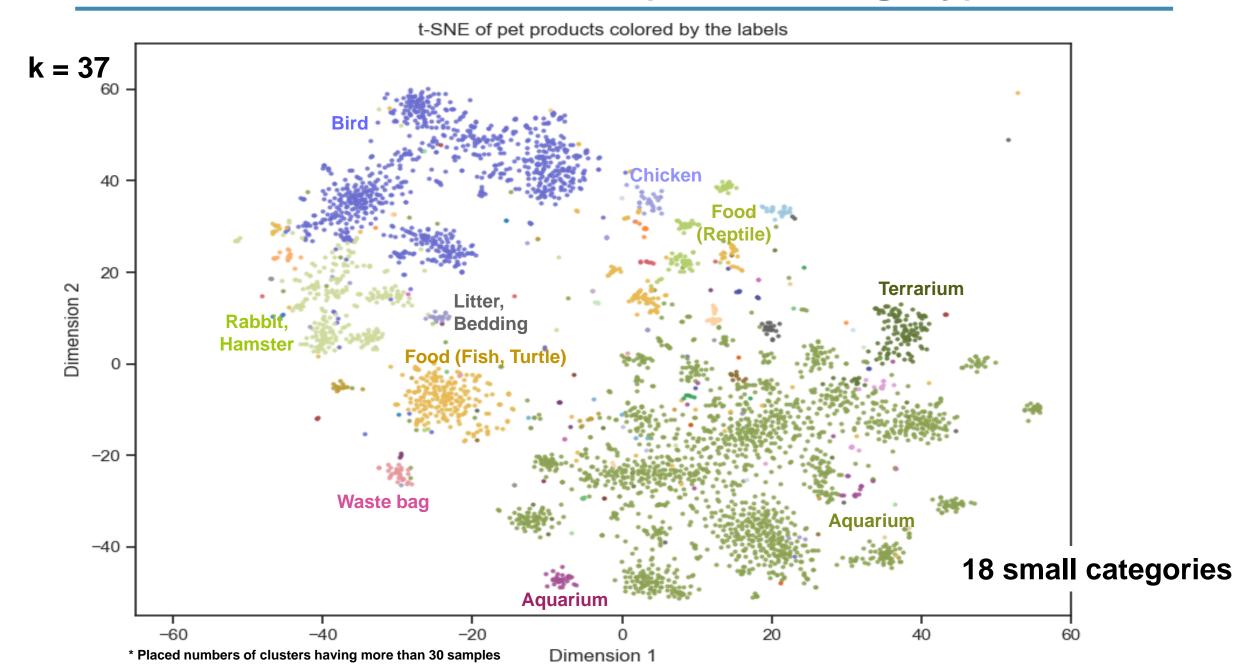
2904 660990044 Hydor 12V Koralia Controllable Circulation PumpHydor 12V Koralia Controllable Circulation PumpHy 0 1389 312588126 S.T. International Aquarium Surface SkimmerS.T. International Aqu		product_id	(example) product_title	label_12
1389 312588126 S.T. International Aquarium Surface SkimmerS.T. International Aquarium Surface SkimmerS.T. Inter 0 622 143449000 Lifegard Aquatics 1/2-Inch Double Threaded BulkheadLifegard Aquatics 1/2-Inch Double Threaded Bu 0 3107 708080244 Aqueon Fern Aquarium PlantAqueon Fern Aquarium PlantAque	4191	954892991	Exo Terra Swamp Glo Basking Spot LampExo Terra Swamp Glo Basking Spot LampExo Terra Swamp Glo Ba	0
622 143449000 Lifegard Aquatics 1/2-Inch Double Threaded BulkheadLifegard Aquatics 1/2-Inch Double Threaded Bu 0 3107 708080244 Aqueon Fern Aquarium PlantAqueon Fern Aquar	2904	660990044	Hydor 12V Koralia Controllable Circulation PumpHydor 12V Koralia Controllable Circulation PumpHy	0
3107 708080244 Aqueon Fern Aquarium PlantAqueon Fern Aquarium PlantAqu	1389	312588126	S.T. International Aquarium Surface SkimmerS.T. International Aquarium Surface SkimmerS.T. Inter	0
	622	143449000	Lifegard Aquatics 1/2-Inch Double Threaded BulkheadLifegard Aquatics 1/2-Inch Double Threaded Bu	0
1732 393482881 Microworms Starter Cluture. Micro Worms Live Fish FoodMicroworms Starter Cluture. Micro Worms Li 0	3107	708080244	Aqueon Fern Aquarium PlantAqueon Fern Aquarium PlantAqueon Fern Aquarium PlantAqueon Fern Aquari	0
	1732	393482881	Microworms Starter Cluture. Micro Worms Live Fish FoodMicroworms Starter Cluture. Micro Worms Li	0
1229 273345241 Lee's Airline Tubing, 25-Foot, StandardLee's Airline Tubing, 25-Foot, StandardLee's Airline Tubi 0	1229	273345241	Lee's Airline Tubing, 25-Foot, StandardLee's Airline Tubing, 25-Foot, StandardLee's Airline Tubi	0

(example)

4.6. Other Dataset (Big Category 2)



4.6. Other Dataset (Small Category)



4.7. Summary Table

Each row represents one product with:

- product id
- title
- animal category
- big category
- small categories

End objective!

small_category	big_category	animal	product_title	product_id	
door, cage	door, cage, carrier, bed	cat	Perfect Pet Soft Flap Cat Door with Telescoping FramePerfect Pet Soft Flap Cat Door with Telesco	70064	0
treat	food, treat, treatment	dog	ARK Naturals PRODUCTS for PETS 326066 4-Ounce Breath-Less Chewable Brushless Toothpaste, MiniARK	119780	1
food, bowl	food, treat, treatment	dog	Stella & Chewy's Freeze Dried Dog Food for Adult Dogs, Chicken Patties, 15 Ounce Bag - 2 PackSte	202371	2
brush, clipper	body care, cleaning	dog	Premium Deshedding Brush for Dogs and Cats with Medium to Long Hair Veterinary Approved Rugg	291967	3
leash, harness	collar, leash	dog	Remington Coastal Pet R0206 GRN06 Rope Leash, 72-Inch, GreenRemington Coastal Pet R0206 GRN06 Ro	490904	4
food, treat, water	food, treatment	cat	Pet Food Can Covers Lids Set of 3Pet Food Can Covers Lids Set of 3Pet Food Can Covers Lids Set o	593896	5
brush, comb, clipper	other	other	Scotch Pet Hair Roller 839RScotch Pet Hair Roller 839RScotch Pet Hair Roller 839RScotch Pet Hair	674575	6
other	fish, reptile	other	Petco Brooklyn 55 Gallon Metal Tank StandPetco Brooklyn 55 Gallon Metal Tank StandPetco Brooklyn	690871	7
shoes	clothes	dog	Pet Dog Puppy Nonslip Canvas Sport Shoes Sneaker Boots Rubber Sole Size 5 Blue by MallofusaPet D	798322	8
food, bowl	food, treat, treatment	dog	Purina Pro Plan Focus Large Breed Formula Dry Dog FoodPurina Pro Plan Focus Large Breed Formula	800175	9

^{*} The first 10 products. 20,403 rows in the actual table.

5. Conclusion

- Subcategorized 20,403 pet products in total by hierarchical agglomerative clustering
- Three-level nested categories (hierarchy)
- 73 categories in total (see slide 30)

< Further Work >

• Fragment some larger categories:

E.g. Cat food and treat are in the same category now. They should be divided into different categories in some cases because the usage and purpose are different.

Adapt to larger scale:

K-means (roughly divide data) → Hierarchical clustering

Acknowledgment

This project was conducted as a part of Data Science Career Track Course at Springboard.

My deepest appreciation goes to them, especially to my mentor, who gave me constructive comments and warm encouragement.

Thank you

Namiko Nakashima

If you're interested in learning more about me or this project, please reach out!

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GitHub: https://github.com/NamikoNa
Email: namiko.nakash@gmail.com

Appendix

Animal	Big category	Small category	Count
dog	bed, crate, gate	bed	424
		door, gate, crate	475
		other	26
		step	100
		tie out	70
	body care,	brush, clipper	559
	cleaning	dryer, towel	47
		ear cleaner	93
		eye care	116
		flea	275
		odor, stain, shampoo	857
	clothes	costume	672
		other	38
		shoes	133
	collar, leash	ID tag	126
		collar	1039
		leash, harness	803
	food, treat,	food, bowl	1431
	treatment	oral care	78
		other	10
		treat	1494
		treatment, supplement	447
	other	calming	76
		car seat, cover	279
		memorial	27
		monitoring	10
		other	91
		stroller	74
		training	130
		training pad	264
		waste bag, carrier	436
	toy	toy	1242

73 Categories

Animal	Big category	Small category	Count
cat collar, leash		collar	114
		harness, leash	28
	door, cage, carrier,	bed	193
	bed	carrier, stroller	107
		door, cage	101
		other	9
		perch, shelf	26
		step	10
		tent	11
	food, treatment	cat grass	20
		food, treat, water	1220
		pill, treatment	202
		scale	6
	grooming	brush. comb	174
		clipper	37
		flea	155
		nail cap, furniture protector	49
	litter, odor, stain	litter, litter box	534
		odor, stain, shampoo	191
	other	calming	19
		memorial	19
		other	15
	toy, scratcher, cat	scratcher, cat tree	307
	tree	toy	535

Animal	Big category	Small category	Count	
other	bird, rabbit,	bird	882	
	hamster	chicken	73	
		chinchila	18	
		litter, bedding	30	
		other	6	
		rabbit, hamster	283	
	fish, reptile	aquarium	1961	
		crustacean	57	
		food (fish, turtle)	348	
		food (reptile)	89	
			other	16
		terrarium	164	
	other	bowl	29	
		brush, comb, clipper	81	
		memorial, tag	39	
		other	150	
		treatment	118	
		waste bag	35	