

# Technical Take-Home Exercise — AI Solutions Engineer

Timebox: ~4 focused hours

## 1 . Objective

Design and code a **Python ( $\geq 3.8$ )** pipeline that turns a company's public web presence into a **600 – 1000-word Markdown factsheet**.

- Treat this as a mini-solutioning + coding + system-design challenge.
- Assume the factsheet will be read by Sales reps before discovery calls.
- We expect you to decide **which data points belong in the factsheet and why**; justify your choices in a short note.

## 2 . Data You'll Receive

A list of 6 sample companies -- all small- to mid-sized firms.

**You only need to generate one factsheet** to prove end-to-end functionality; the full list is provided so you can test broadly if you wish.

| URL   | Industry                       |
|---|--------------------------------|
| <a href="https://dreeshomes.com/">https://dreeshomes.com/</a>                     | Construction                   |
| <a href="https://www.good2grow.com/">https://www.good2grow.com/</a>               | Retail                         |
| <a href="https://silkroadmed.com/">https://silkroadmed.com/</a>                   | Manufacturing & Production     |
| <a href="https://nationalcareadvisors.com/">https://nationalcareadvisors.com/</a> | Healthcare                     |
| <a href="https://www.drinktractor.com/">https://www.drinktractor.com/</a>         | Manufacturing & Production     |
| <a href="https://www.darkhorse.cpa/">https://www.darkhorse.cpa/</a>               | Financial Services & Insurance |

## 3 . Your Task

1. Accept a single URL (from the CSV).
2. Gather open-web information — scraping pages, using free search APIs, etc.
3. Synthesize the information into a clear, narratively coherent mini-report. There are no fixed structure requirements, you are free to decide that.
4. Output one Markdown file (<company-name>.md, 600 – 1000 words).

## 4 . Requirements & Constraints

| Area             | What We Expect   |
|------------------|--|
| Language         | Python 3.8 + only.   |
| Budget           | You'll receive an OpenAI key (valid 5 days, \$50) that we monitor. Use any model; manage cost yourself.  |
| Libraries & APIs | Free/open-source packages and free-tier APIs only. No paid/proprietary services beyond the supplied key.   |
| README (root)    | <i>Must</i> include: <ul style="list-style-type: none"><li>• Dependency install (pip install ... or requirements.txt)</li><li>• How to set OPENAI_API_KEY</li><li>• Exact command(s) to run your pipeline</li><li>• 2-3 paragraphs on your design choices, success definition, and trade-offs.</li></ul> |
| Anchors          | Assume pages are in English. Each company has a homepage and an "About" page.  |

## 5 . Deliverables (Public Github Repo)

A link to a public GitHub (or any VCS) repo that we can access.

your-solution

|                     |   |
|---------------------|---|
| └─ README.md        | ← instructions & design notes             |
| └─ requirements.txt | ← or pyproject.toml                       |
| └─ src/             | ← your code (any structure)               |
| └─ companies.csv    | ← provided input list                     |
| └─ <company>.md     | ← one sample factsheet (600 – 1000 words) |

## 6 . What We're Looking For

Reviewers will broadly consider:

- Sound reasoning for chosen data points & success criteria.
- Code clarity, project scaffolding, and reproducibility.
- Effective, optimal use of specific LLMs.
- Thoughtful handling of ambiguous or missing data.

## 7 . Time & Resource Expectations

Plan to spend **no more than ~4 hours**. Prioritize a working, extensible prototype over elaborate infrastructure.

You are allowed to use any AI-assisted coding tools to build this. You can use the provided API key for that.

You are also encouraged to find a small, permissively licensed public repo and build atop it. You need to provide attribution so that we can evaluate how your changes and solution design address the problem at hand.

## 8 . Submission

Email the link to your repository holding the solution within the agreed timeline. Include any clarifying assumptions in your README.

Good luck and have fun!