ASSIGNMENT

MODULE – 4

Q.1 What are the main factors that can affect PPC bidding?

Ans. The main factors that can affect PPC bidding include:

- a) **Keyword Competition:** Higher competition for a keyword increases the cost-per-click (CPC).
- b) **Quality Score:** A higher Quality Score can lower your bid costs while improving ad placement.
- c) Ad Relevance: Relevant ads typically perform better, affecting the bid needed for a higher ranking.
- d) **Budget:** Your overall budget constraints will influence how aggressively you can bid.
- e) **Target Audience:** The demographics, interests, and behaviour of your target audience can affect bid strategy.

Q.2 How does a search engine calculate actual CPC?

Ans. The actual Cost-Per-Click (CPC) in a PPC auction is calculated using a formula based on the Ad Rank of the advertiser directly below users. The higher the Quality Score, the less customer has to pay. This includes factors like relevance, expected click-through rate, and landing page experience. Search engines calculate CPC to ensure that you only pay enough to maintain your position above the next highest bidder.

Q.3 What is a quality score and why it is important for Ads?

Ans. According to **Google**, "quality score is an estimate of the quality of your ads, keywords, and landing pages." It is determined at the keyword level and is represented as a number between 1 and 10. All things equal, the higher your quality score the better your ads will perform. An increase in quality score can lead to better ad rank, higher clickthrough rates, and cheaper clicks.

Importance of Quality Score:

1. Customer Satisfaction

A well-organized, clean, and aesthetically pleasing store creates a positive first impression, making customers feel welcomed and valued. Offering high-quality products ensures that customers are satisfied with their purchases, leading to repeat business and positive word-of-mouth.

2. Brand Reputation

A quality store reflects the brand's commitment to excellence, helping to build trust with customers. In a competitive market, a high-quality store can differentiate a brand from its competitors, establishing it as a leader in the industry.

3. Customer Loyalty

Consistency in the quality of products and services encourages customers to return, fostering loyalty. A quality store often emphasizes personalized customer service, which can enhance the shopping experience and deepen customer relationships.

4. Operational Efficiency

Quality stores often have efficient inventory management, reducing the chances of stockouts or overstocking, which can affect customer satisfaction. A well-maintained store creates a better working environment for employees, boosting their morale and productivity.

5. Financial Performance

Quality stores tend to attract more customers, leading to increased sales and revenue. Maintaining high standards can reduce the need for returns, repairs, or customer complaints, ultimately saving the business money.

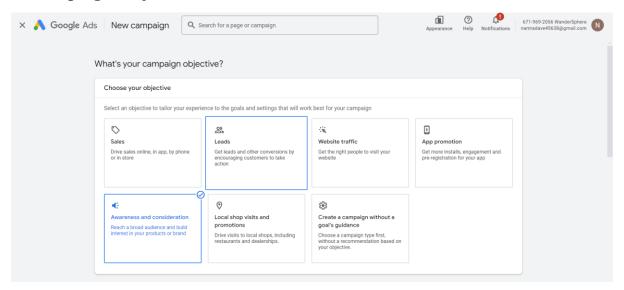
6. Customer Experience

A well-designed store layout ensures that customers can easily find what they need, enhancing their overall shopping experience. Quality stores often engage customers through appealing displays, promotions, and events, making the shopping experience enjoyable and memorable.

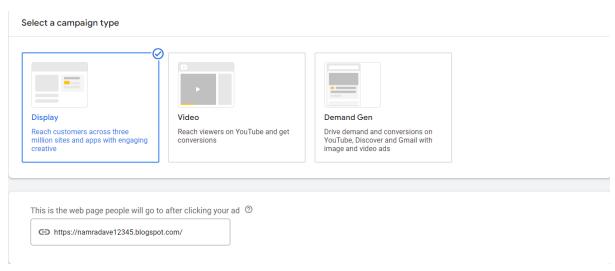
Q.4 Create an ad for your website/ blog in Google Ads that display on the display network with the properly targeted audience.

Ans.

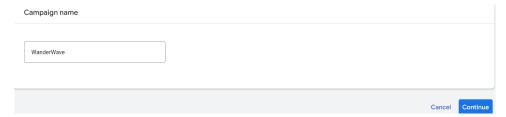
a. Campaign Objective



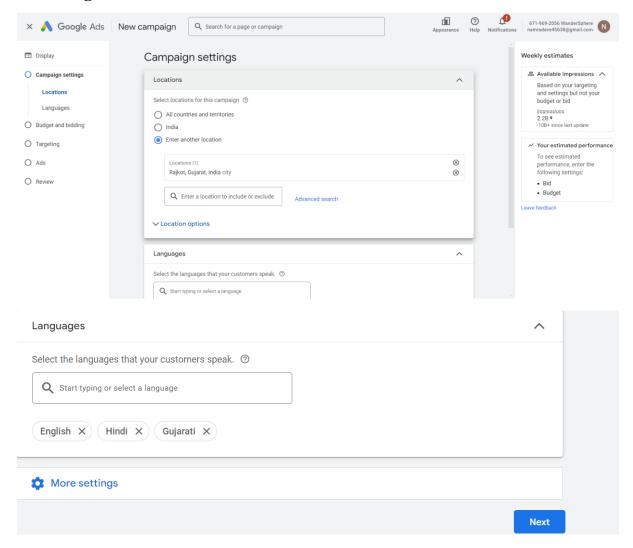
b. Campaign Type



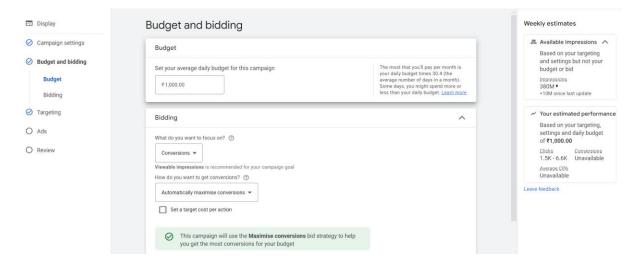
c. Name of Campaign



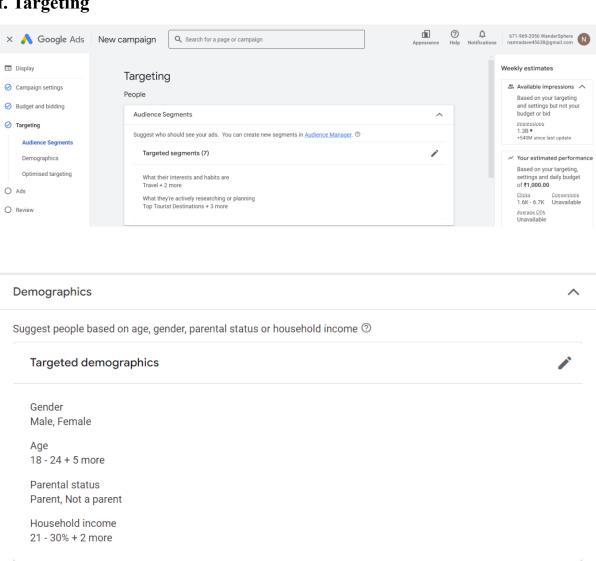
d. Settings

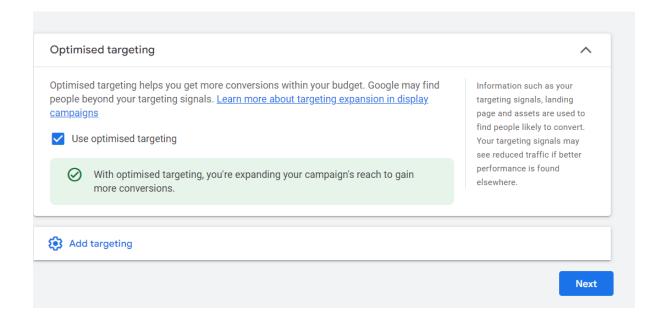


e. Budget and Bidding

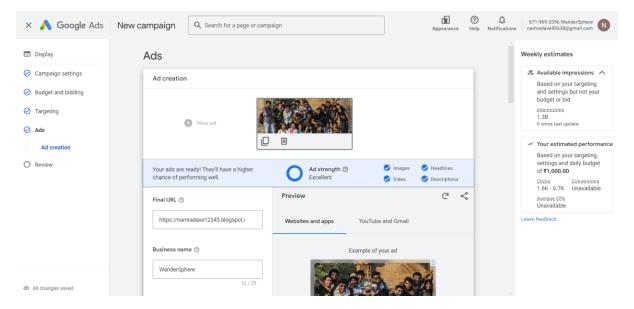


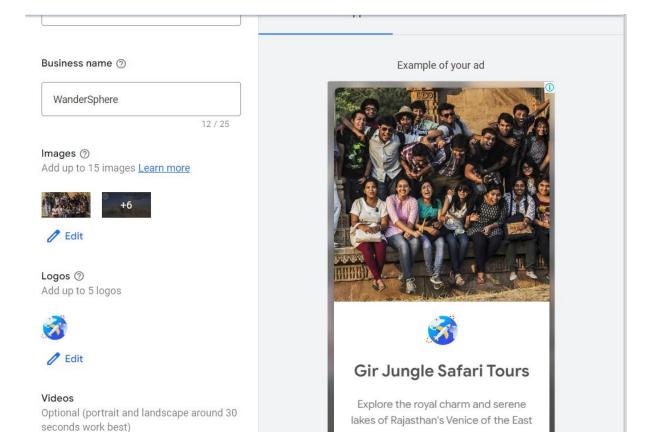
f. Targeting

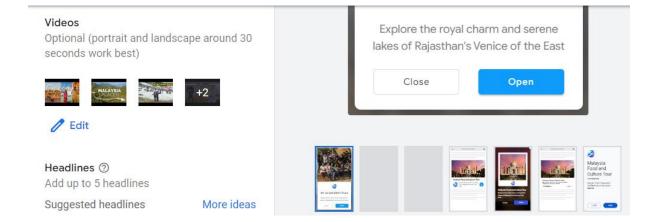


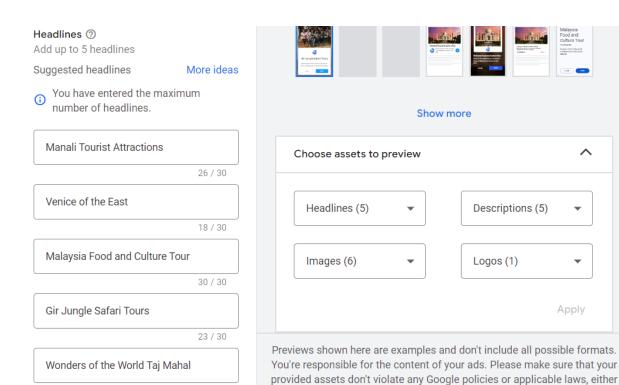


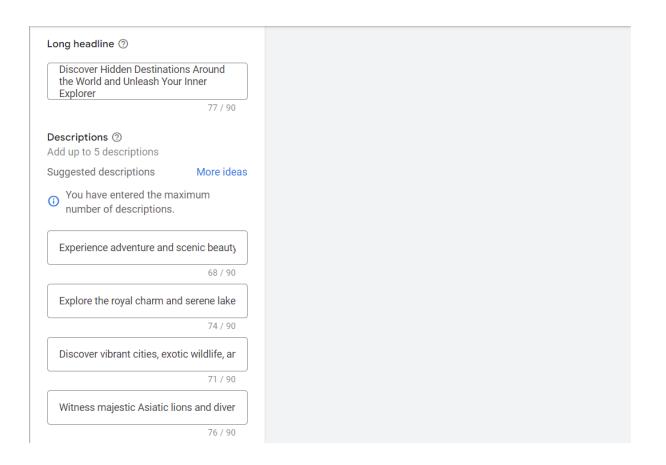
g. Create an Ad





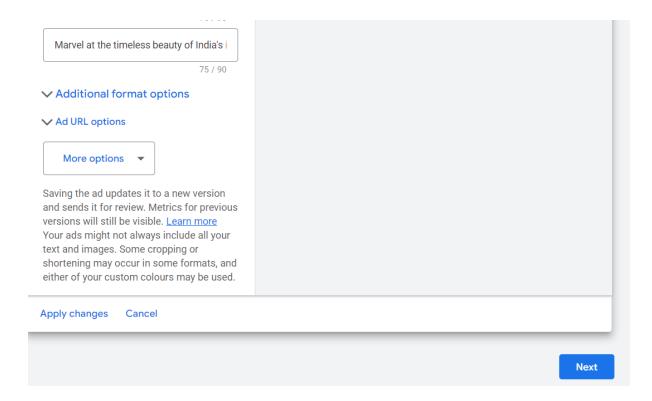




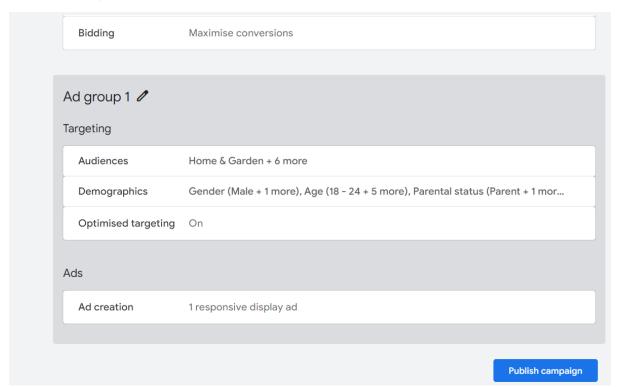


Apply

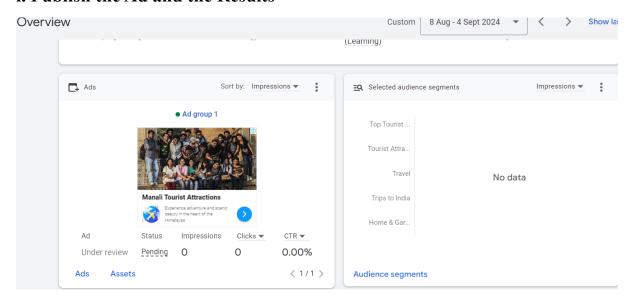
individually, or in combination.

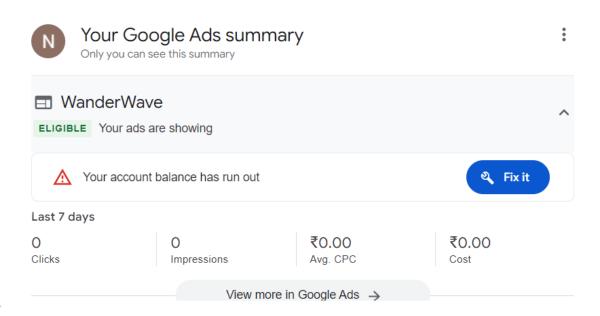


h. Summary



i. Publish the Ad and the Results

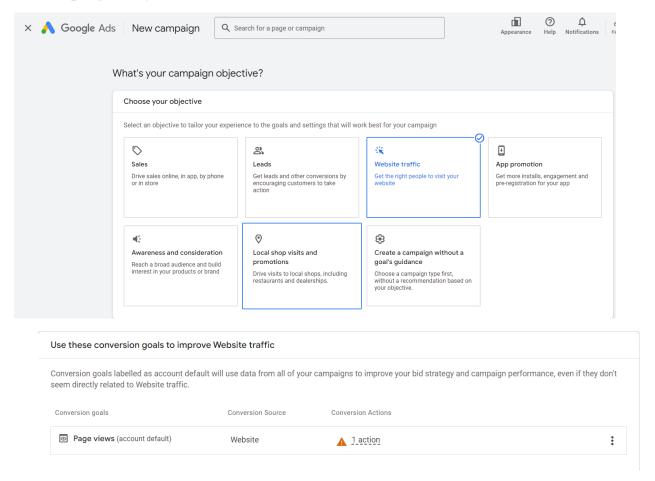




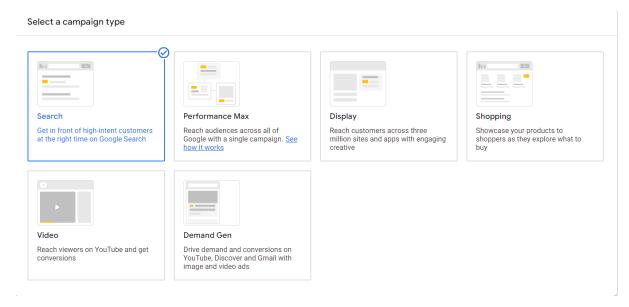
Q.5 Create an ad for http://esellerhub.com/ to get the maximum Clicks.

Ans.

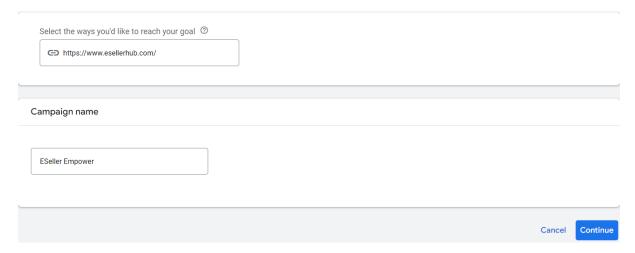
a. Campaign Objective



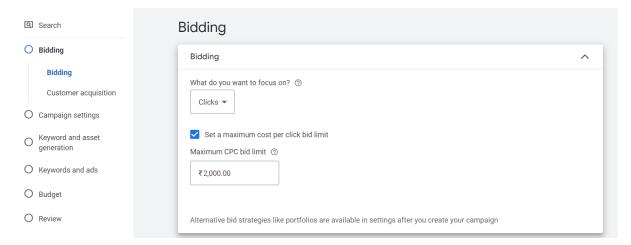
b. Campaign Type



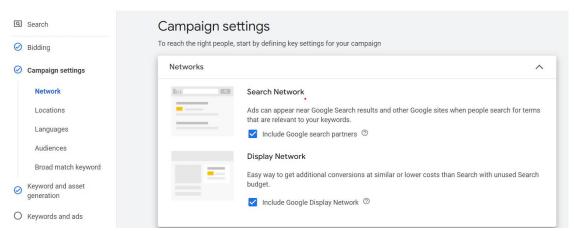
c. Name of Campaign

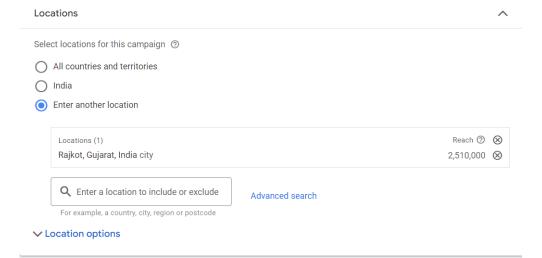


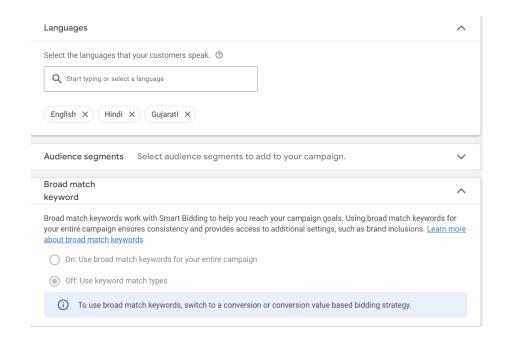
d. Bidding



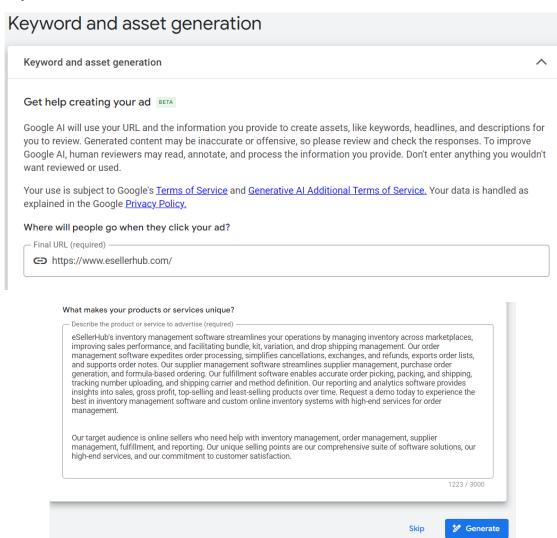
e. Campaign Settings



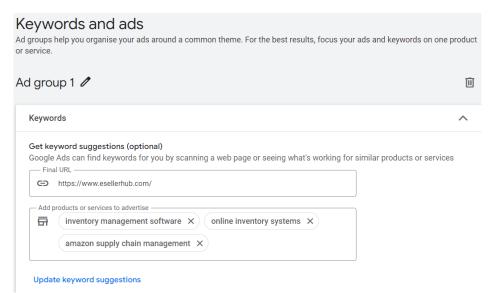




f. Keyword and Asset Generation



g. Keywords and Ads

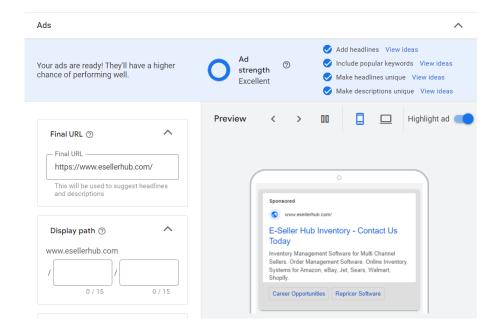


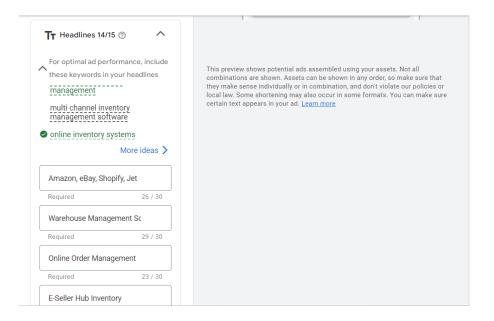
Enter keywords

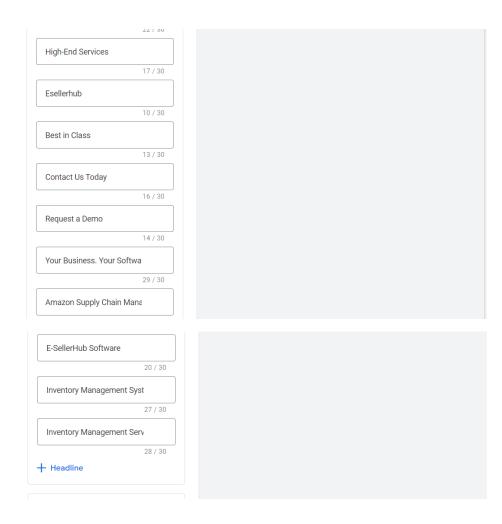
Keywords are words or phrases that are used to match your ads with the terms people are searching for

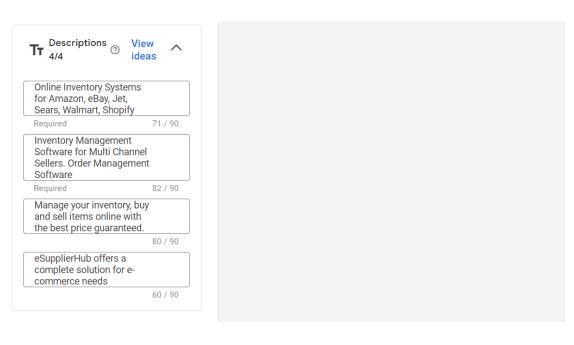
online inventory systems
amazon supply chain management
inventory management software
inventory systems
inventory systems
inventory management
order management software
warehouse inventory management software
multi channel inventory management software
warehouse management software

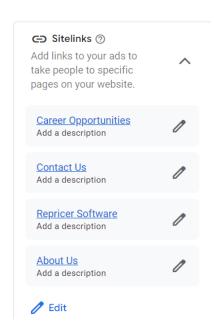
Match types help control which searches can trigger your ads keyword = Broad match "keyword" = Phrase match [keyword] = Exact match Learn more



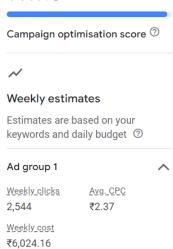




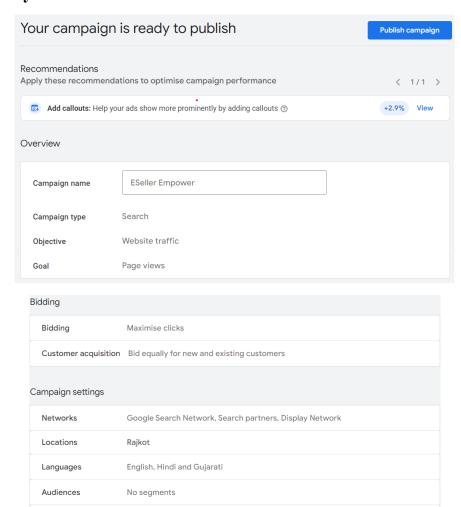


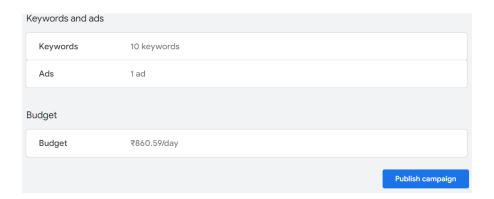






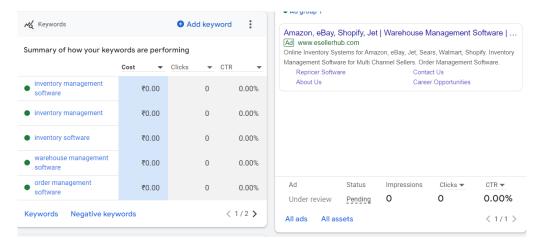
h. Summary





Broad match keyword Off: Use keyword match types

i. Publish the Campaign and Results

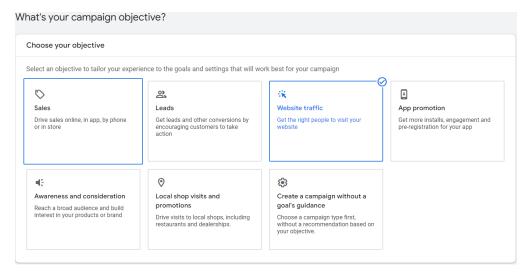


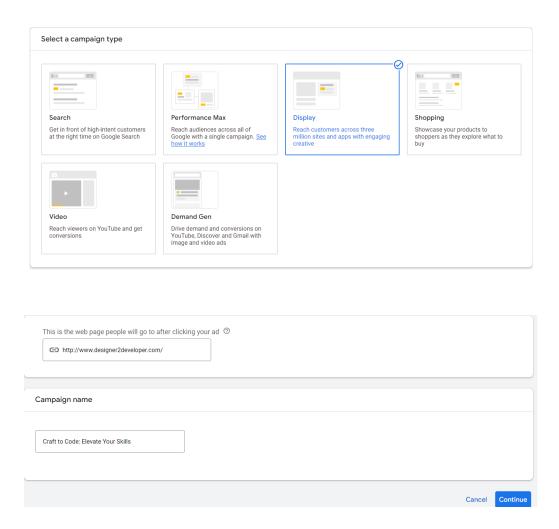
Q.6 Create an ad for http://www.designer2developer.com

- Create an ad for the display network.
- Choose a proper Target audience.
- Expected conversion: need maximum user engagement within the budget.
- Budget: 5000.

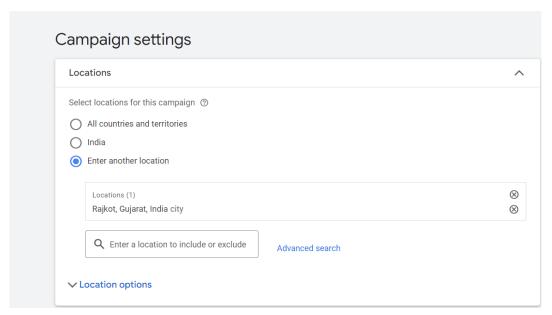
Ans.

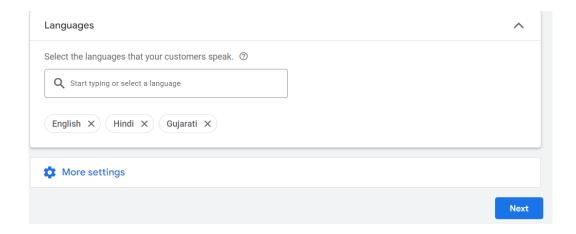
a. Select Your Campaign Objective and Type



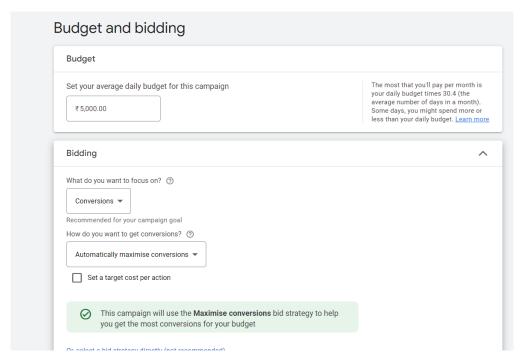


b. Campaign Settings

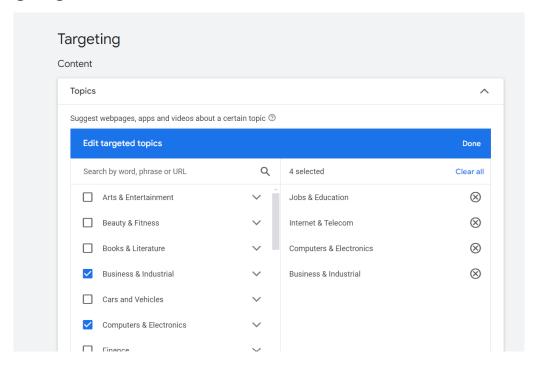




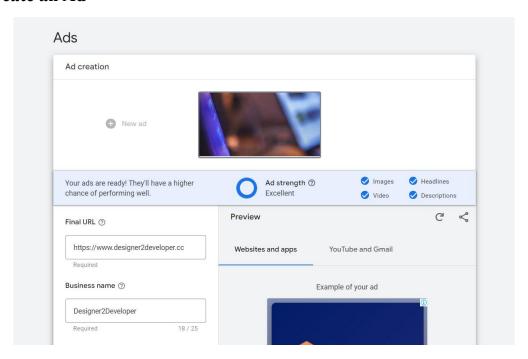
c. Budget and Bidding

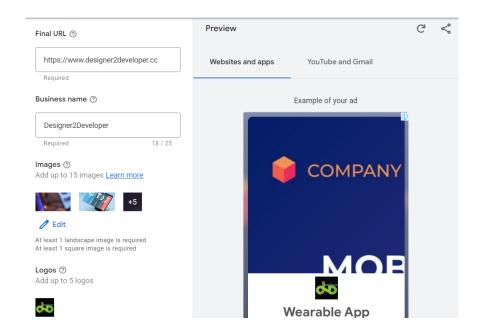


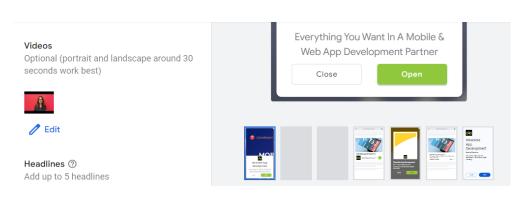
d. Targeting

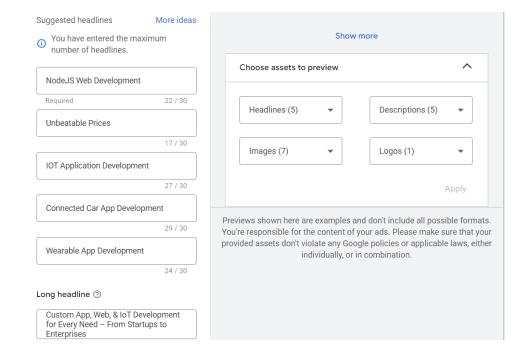


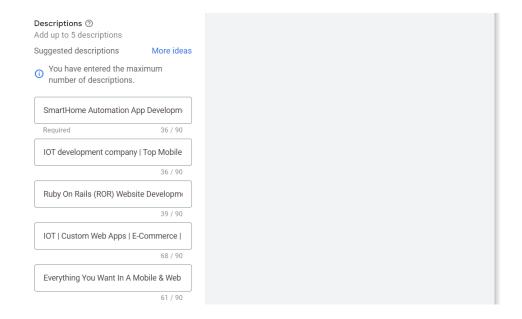
e. Create an Ad



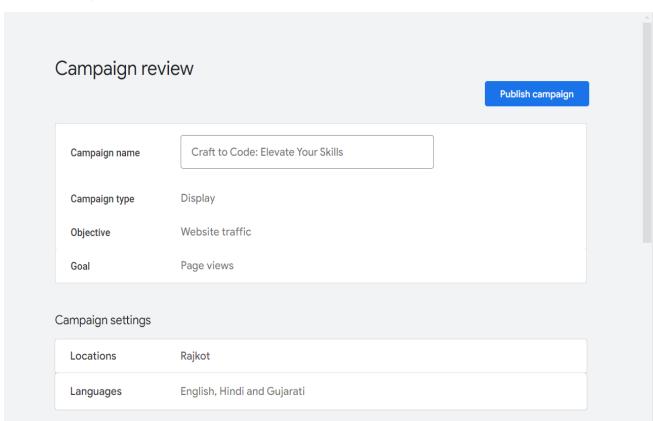


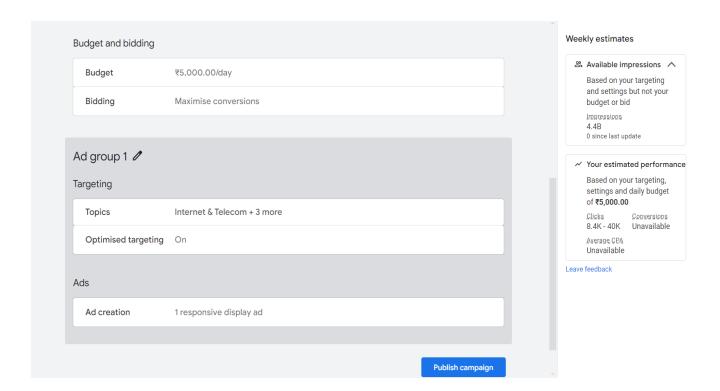






f. Summary





g. Results

