



Ajay

DOB: 10 Dec 1996

CONTACT

Nationality: Indian

Gender: Male



Kanakkada parambil (H),
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(+91) 9744636100

DIGITAL SKILLS

- Microsoft Excel
- Microsoft Power point
- Social Media

ORGANISATIONAL SKILLS

- Leadership
- Should able to introduce innovative ideas
- Punctuality
- Adaptability

WORK EXPERIENCE

November 2021–Current– Cochin, India

Sales Executive and Delivery Coordinator

OLA ELECTRIC PVT LTD

- Met schedule using excellent planning and coordination skills.
- Grew customer base by acquiring new customers and identifying needs to deliver relevant products
- Cold-called prospective customers to build relationships
- Generated sales by prospecting leads, cold calling and closing deals. Collaborated with team members to achieve target results
- Coordinated with other Team members from different districts for the fulfillments of process.
- Managing and monitoring the Team and solving the problems faced by them during process

APRIL 2019-AUG 2020

Hotel manager

OYO HOMES & HOTELS PVT LTD

- Performing self room inspections and accepting feedback from room quality inspections performed by inn management and trained team members
- Cross train in laundry, maintenance, and/or front desk job functions, if possible
- Other duties as assigned

5 JUL 2017 – APRIL 2019 – Malapuram, India

Senior guest service associate

HOTEL JASS CONTINENTAL

- Maintain positive guest interactions and provide special services for guests upon request
- Communicate with front desk staff daily room information, maintenance cards, lost and found items and any discrepancies between stayovers and checkouts
- Inspect room fixtures and accessories for proper location, operation and function; reporting to maintenance and front desk any concerns

10 JUN 2015 – 10 NOV 2015 - kottayam, India

Industrial exposure training

The Zuri Kumarakom resort & spa

EDUCATION AND TRAINING

2014 – 2017 - lakkidi, kerala, wayanad, India

B.sc. Hospitality & Hotel Administration

Oriental school of hotel management

Higher Secondary School Examination

A.C.S.E.M.H.S.School

Board of higher secondary examinations government of kerala. I got 70% on that examination

2012 - kaloor, Ernakulam , India

S S L C

A.C.S.E.M.H.S.School

Board of public examinations government of kerala. I got 74% on that examination