Project Report Template

1 INTRODUCTION

1.1 Overview

A visa slot management project is a system that is used to track and manage the availability of visa slots, which are appointments that are required for certain visa applications. It might be used by a government agency or a visa processing center to schedule and manage appointments with applicants.

1.2 Purpose

CRM software can provide a wealth of benefits for your small business, from customer retention to increased productivity. CRM software s used to gather customer interaction in one central place to improve customer experience and satisfaction. Benefits of CRM include better customer retention, increased sales and detailed analytics. This article is for small business owners and marketers who want to learn about the benefits of CRM software for small businesses.

2 Problem Definition & Design Thinking

2.1 Empathy Map

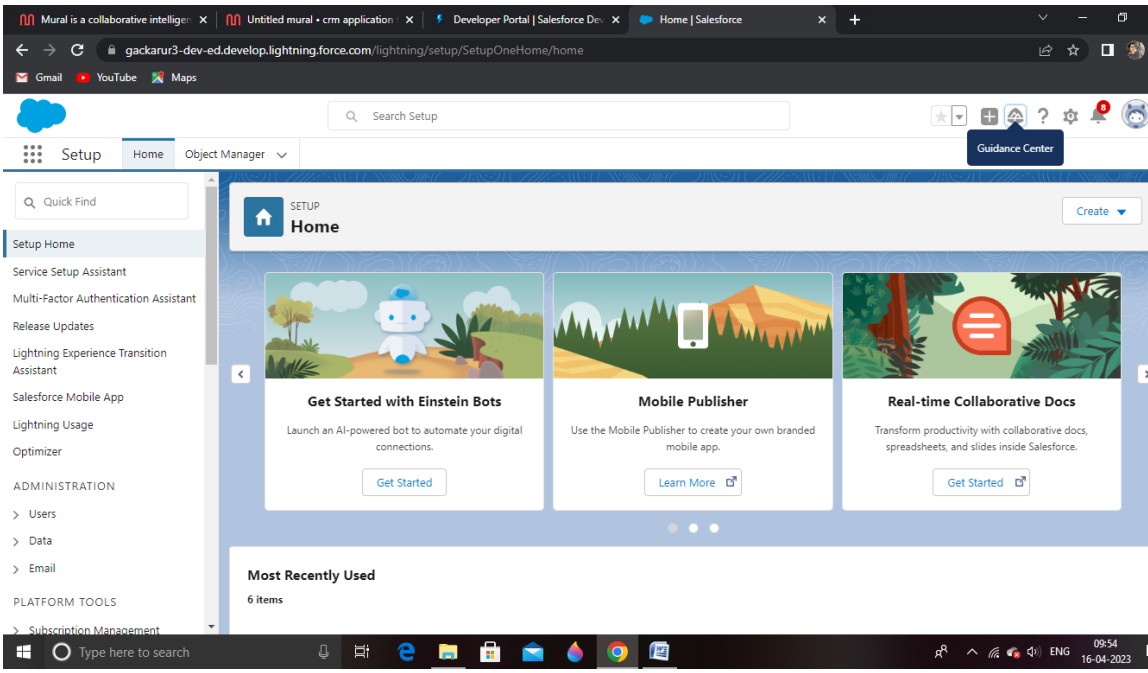
2.2 Ideation & Brainstorming Map

3 RESULT

3.1 Data Model:

<table>
<tr><th>Object name</th><th>Fields in the Object</th></tr>
<tr><td>Passport</td><td>
<table>
<tr><th>Field label</th><th>Data type</th></tr>
<tr><td>Contact Number</td><td>Number</td></tr>
<tr><td>Full Number</td><td>Text</td></tr>
<tr><td>Passport Number</td><td>Text</td></tr>
<tr><td>Permanent</td><td>Text</td></tr>
</table>
</td></tr>
<tr><td>Visa slot</td><td>
<table>
<tr><th>Field label</th><th>Data type</th></tr>
<tr><td>pen</td><td>Master detail relationship</td></tr>
</table>
</td></tr>
</table>

3.2 Activity & Screenshot



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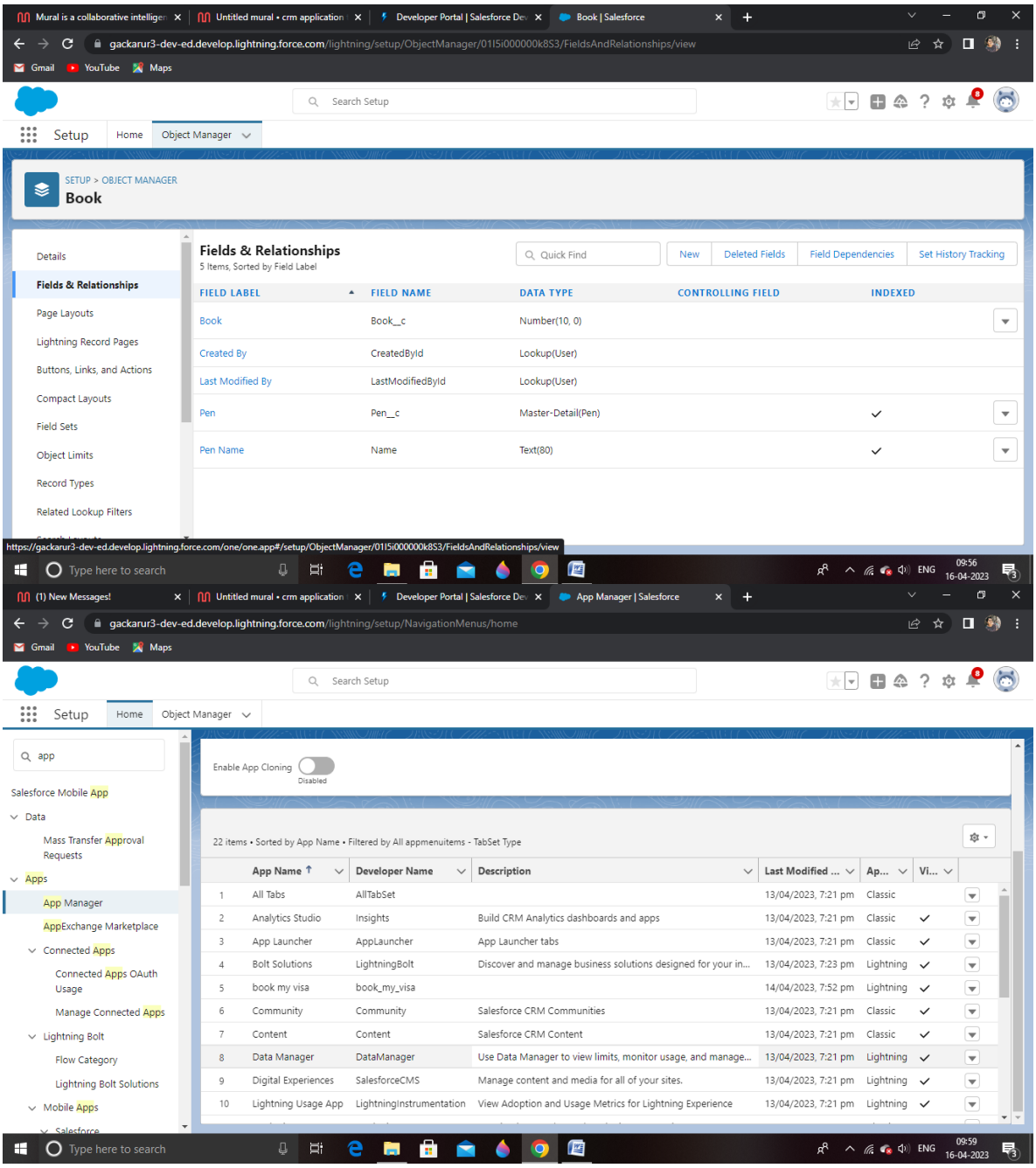

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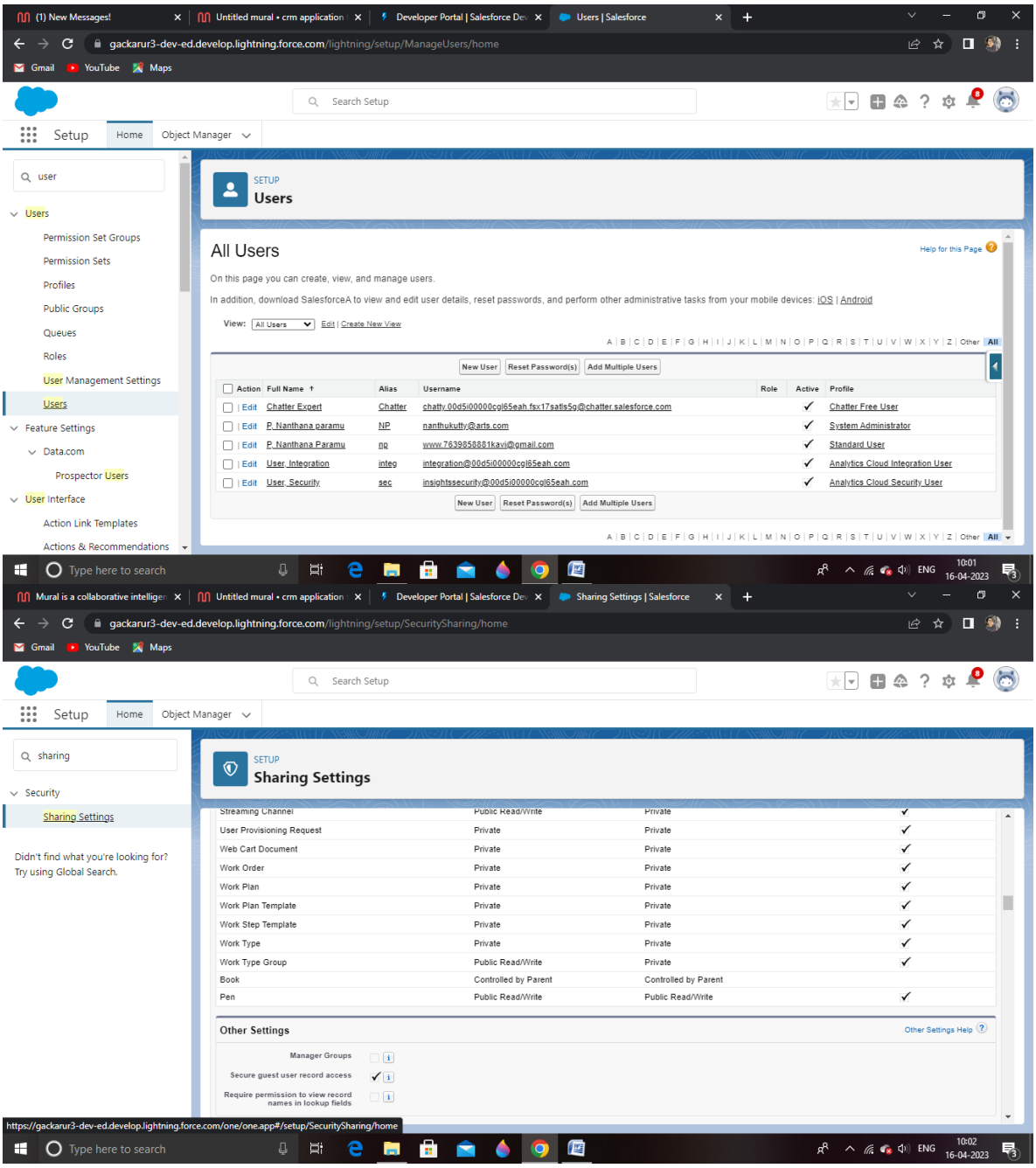

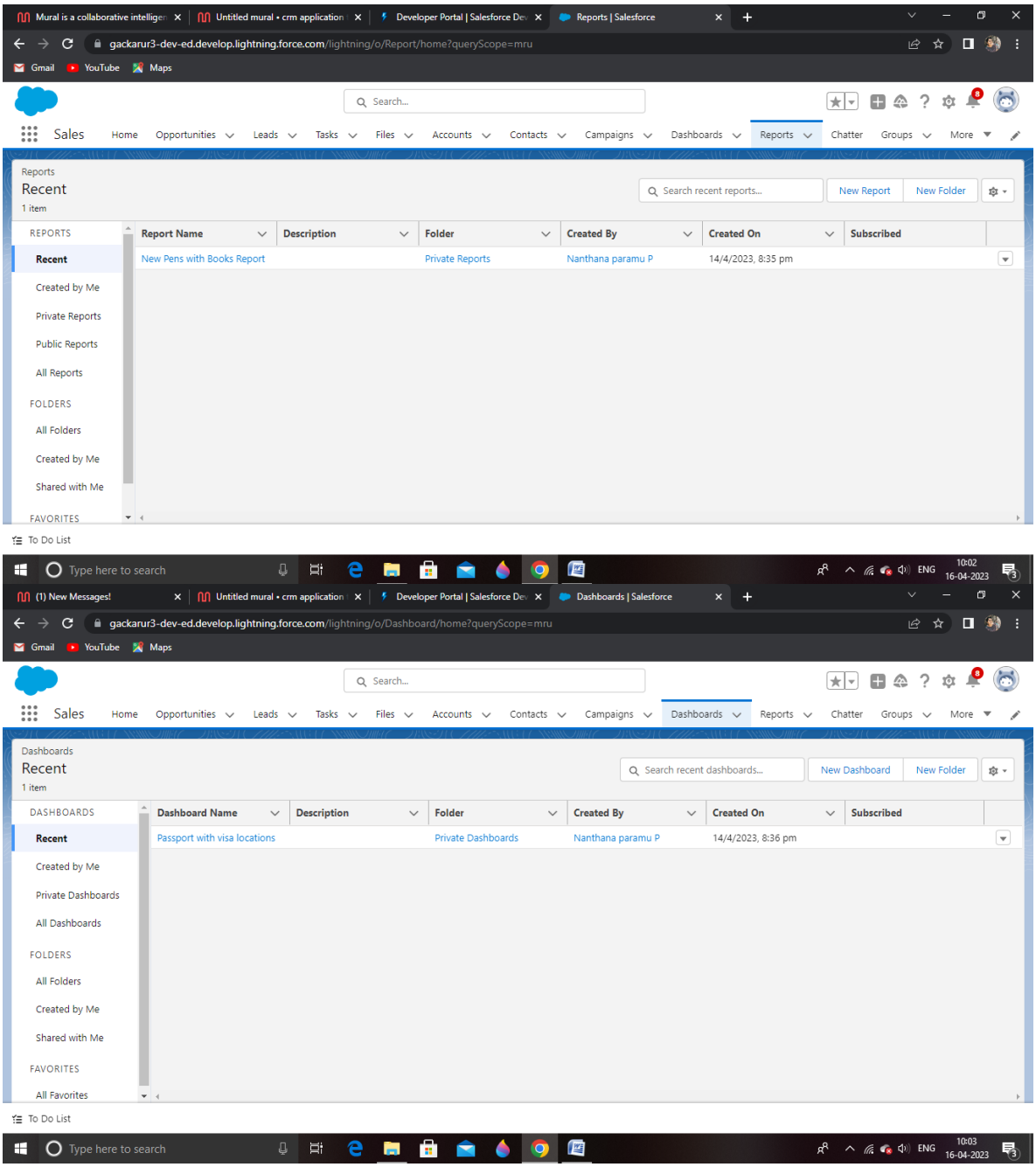

4 Trailhead Profile Public URL

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4 ADVANTAGES & DISADVANTAGE

Advantages:

- Increased customer satisfaction.
- Dashboards that visually showcase data.
- Customization.
- Proactive service.
- Increased sale revenue and reduced cost of sales.
- Simplified collaboration.

Disadvantage

- Limited access to data.
- Lesser means to assess and improve customer satisfaction.
- CRM is costs.
- Require to management support.

5 APPLICATIONS

- Increase in sales
- Retain more customer

6 CONCLUSION

CRM automation can help simplify and streamline the immigration process, making it more efficient for individuals and maximize profit s from repeat purchase.

7 Future Scope

A **government agency or a visa processing center to schedule and manage appointments with applicants.**