





Disclaimer: Homework is made up for educational purposes.

You will be provided an excel file called Mobile_Data, which contains sales information for a company, operating in Africa, by region, country, city, segment and date.

You will be asked to analyze sales by answering the following questions.

- 1. Specify the year in which sales are highest, indicating the pace of sales by years.
- 2. Show proportion of each segment in total sales.
- 3. Show segments' proportions in total sales for each region.
- 4. Indicate the highest selling segment; Find the top 5 best-selling countries in that segment and rank them according to their sales.
- 5. Use the treemap to see which countries are selling the most and show their shares of sales.
- 6. Show the dynamics of total sales by years for the 5 best-selling countries. Has sales increased for these 5 countries?
- 7. Make a graph showing 10 best-selling cities in 2016 and their sales for the same year. Rank the cities according to their sales.

