Ds\_to\_dc

WITH dc AS (select \* FROM (select lead\_id, lead\_sf\_id, prospect\_stage, created\_on + INTERVAL '330 minute' as created\_on, mx\_country\_2letter, mx\_trial\_session\_scheduled\_date\_and\_time +INTERVAL '330 minutes' as dc\_date, RANK() OVER (PARTITION BY lead\_id,mx\_trial\_session\_scheduled\_date\_and\_time +INTERVAL '330 minutes' ORDER BY created\_on DESC) AS dc\_rank from bhanzu\_analytics.leadsquared\_incremental\_data where mx\_country\_2letter in ('IN') AND (prospect\_stage = 'Demo Completed' OR grouped\_prospect\_stage IN ('Nurturing (till payment)')) AND mx\_trial\_session\_scheduled\_date\_and\_time IS NOT NULL) a WHERE a.dc\_rank = 1 ), calls\_data AS (SELECT "WhoId",called\_date, COUNT("task\_id") AS MOFU\_CALLS, COUNT(connected\_calls) as MOFU\_CONNECTED\_CALLS, COUNT(distinct "WhoId") as MOFU\_UNIQUE\_CALLS, COUNT(distinct connected\_calls) as MOFU\_UNIQUE\_CONNECTED\_CALLS FROM (select t."WhoId", t."Id" AS task\_id, CASE WHEN t."Statuses\_\_c" IS NULL THEN t."Status\_\_c" ELSE t."Statuses\_\_c" END AS call\_status, t."CreatedDate" +INTERVAL '330 minutes' AS called\_date, CASE WHEN (t."Status\_\_c" = 'Answered') or (t."Call\_Status\_\_c" NOT IN ('DNP','CNC','Not Answering','Call Failed') )THEN t."WhoId" ELSE null end as connected\_calls, t."Call\_form\_filled\_\_c", t."Status", t."Current\_Sub\_Status\_\_c", s."BDA\_Name", s."TL", s."TEAM", s."RM", t."Subject", t."Call\_Status\_\_c" AS Prospect\_status FROM bhanzu\_analytics."Task" t LEFT JOIN bhanzu\_analytics."User" u ON u."Id" = t."OwnerId" LEFT JOIN (SELECT \* FROM bhanzu\_analytics."sm\_list\_main\_mapping") s ON s."expinfi\_email" = u."Email" LEFT JOIN dc on dc.lead\_sf\_id = t."WhoId" WHERE "TEAM" ILIKE 'MOFU%' AND t."CreatedDate" + INTERVAL '330 minutes' BETWEEN dc.dc\_date AND (dc.dc\_date + INTERVAL '120 minute') AND ("CallType" = 'Outbound' OR ("Subject" ilike '%Log a Call%' OR "Subject" ilike '%Outgoing%')) AND "Subject" != 'Call through Maqsam - OUTBOUND' ) a group by 1,2) select distinct \* FROM (SELECT l.lead\_id,l.lead\_created\_on + INTERVAL '330 minute' as lead\_created\_on, l.mx\_country\_2letter, l.vc\_pitched\_for\_the\_delay\_today, DATE(l.vc\_scheduled\_date\_time + INTERVAL '330 minute') as vc\_scheduled\_date, DATE(l.vc\_conducted\_date\_time + INTERVAL '330 minute') as vc\_conducted\_date, case when l.vc\_status\_bofu = 'VC Done' then (COALESCE(l.vc\_conducted\_date\_time, l.vc\_scheduled\_date\_time)) +INTERVAL '330 minutes' else NULL end as VC\_done\_time, l.who\_attended\_vc, l.vc\_status\_bofu, l.vc\_missed\_reason, l.vc\_invite\_link, l.lead\_sf\_id,l.prospect\_stage,l.grouped\_prospect\_stage, l.created\_on + INTERVAL '330 minute' as created\_on, l.mx\_trial\_session\_scheduled\_date\_and\_time +INTERVAL '330 minutes' DS\_date, rank() over (PARTITION by l.lead\_id,l.mx\_trial\_session\_scheduled\_date\_and\_time +INTERVAL '330 minutes' order by l.created\_on DESC ) ds\_rank, dc.dc\_date, c.called\_date, c.MOFU\_CALLS, c.MOFU\_CONNECTED\_CALLS, c.MOFU\_UNIQUE\_CALLS, c.MOFU\_UNIQUE\_CONNECTED\_CALLS, sl."Total\_Amount\_Received\_DP\_Other\_Payment\_\_c",sl."Sales\_Date\_\_c" FROM bhanzu\_analytics.leadsquared\_incremental\_data l LEFT JOIN dc on l.lead\_id=dc.lead\_id LEFT JOIN calls\_data c on l.lead\_sf\_id=c."WhoId" LEFT JOIN bhanzu\_analytics."SaleActivity" sl on sl."WhoId" = l.lead\_sf\_id WHERE l.mx\_country\_2letter in ('IN') AND l.mx\_trial\_session\_scheduled\_date\_and\_time IS NOT NULL AND lead\_status = 'active') a WHERE a.ds\_rank=1