

## PERSONAL INFORMATION

NATKO PLEVNIK



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## WORK EXPERIENCE

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January 2017 – Present)

### Salesforce Administrator (certified)

EUJB, Brussels

- making configuration changes to respond to evolving business needs, Sales Cloud
- creating and supporting solutions to drive business processes in Salesforce; workflow Rules and Process Builder, Flows, Communities, Assignment & Validation Rules, Triggers, custom fields, page layouts, custom objects, APEX, CRM Analytics/Tableau, User Authentication
- assisting in the creation and management of informative Reports & Dashboards that help drive insights
- key contact in the company for all CRM issues/questions

(July 2014 - February 2016)

### Research Analyst

Geoeconomic Forum (GEOFO), Zagreb / Brussels

- worked on the research "China and the Western Balkans in the BRI environment and changing the world order"
- promoted the creation of South East European - BRI guidance for compliance with EU regulations for infrastructure and energy sector.
- collected data and produced the report on China's investments in South East European Countries (2011-2017)
- researched influence of the economic globalization on the accomplishment of national goals, and economic and social stability of the society

(July 2013 – July 2014)

### Policy Adviser

European Parliament, Brussels

- produced parliamentary questions to the EC, worked on the EP's 2013 Progress Report on Albania, researched and reported on various matters of interest, wrote reports and amendments, followed AFET (Foreign Affairs Committee), organized events and visits
- promoted the work of the MEP, wrote speeches and press releases, attended public and private meetings in behest of the MEP, liaised with high government officials, EU officials, relevant interest groups, non-governmental organisations and media

(April 2010 - January 2011)

#### Trainee

ALDE, European Parliament, Brussels (Belgium)

- followed DEVE (Development) and AFET (Foreign Affairs) Committees, researched and analysed issues concerning the Western Balkans, Turkey, Black Sea and Caucasus region; Armenia and Azerbaijan
- main issues I worked on were linked to conflict resolution, economy, energy and environment

#### EDUCATION AND TRAINING

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(November 2012 – April 2014)

#### MSc in Management

NEOMA Business School ( Financial Times Ranked ), Rouen (France)

Professional Thesis: " Acquisition of Reebok by Adidas: Success or failure?"

#### CERTIFICATES

"Workshop on E.U. Funding -Project Management" -  
from Spanish Chamber of Commerce in Belgium & Luxembourg

"Marketing in a Digital World" - from University of Illinois, US

"Cerified Administrator" – Salesforce

#### PERSONAL SKILLS

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Languages            English (fluent), Croatian (native), French (moderate), German(moderate), Slovenian (moderate)

Computer skills    SQL, SOQL, SOSL,SAQL, Tableau Desktop,HTML,CSS, APEX, Python

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