### marketing-campaign-success-prediction

January 11, 2017

### 1 Feature engineering: Feature correlation, normality and MIC

#### 1.1 Use case: Linear models for predicting success in marketing campaigns

Dependencies: -http://minepy.readthedocs.io/en/latest/ minepy - Maximal Information-based Nonparametric Exploration —

```
In [16]: import pandas as pd
         import numpy as np
         import seaborn
         from sklearn import linear_model
         from matplotlib import pyplot as plt
         # huge images can't be displayed on a screen, so directly use Agg
         import matplotlib
         matplotlib.use("Agg")
         from scipy import stats
         from feature_engineering import feature_engineering
         % matplotlib inline
         %load ext autoreload
         %autoreload 2
         f = feature_engineering()
         # Data has blind feature names (unknown), and represents fictional data fi
         train = pd.read_csv('./data/train_data.csv', header= None)
         test = pd.read_csv('./data/test_data.csv', header = None)
         col_names = train.columns.values
         train.rename(columns=lambda x: str(x), inplace=True)
         print col_names
         test.rename(columns=lambda x: str(x), inplace=True)
         train.head(5)
```

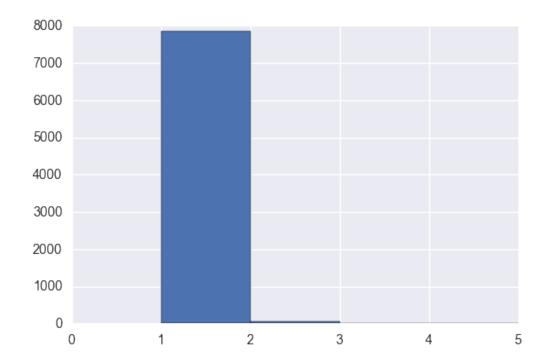
# make the only categorical feature (row '1') consistent in data types (so

```
train['1'] = train['1'].apply(lambda x: str(x))
        # train = train.set_index(['0'])
        # test = test.set_index(['0'])
The autoreload extension is already loaded. To reload it, use:
 %reload_ext autoreload
feature_engineering methods
[ 0 1 2 3 4 5 6 7 8 9 10 11]
                                         4
Out[16]:
           0
                    1
                            2
                                      3
                                                   5
                                                            6
                                                                 7
                                                                            8
        0 0
                AdMob
                        73946
                                5755397
                                         2947
                                               12665
                                                         46196
                                                                 639 10091
        1 1
              Search 1625476 30183332 22443 364010 1287250 4927
                                                                     44035 584
        2 2 YouTube
                                170994
                          796
                                          140
                                                    0
                                                                  41
                                                                       351
        3 3
               AdMob
                       267791
                               7184832
                                         5992 79963
                                                        270375 1334 13363 142
                                           39
                                                  998
                                                          4400
                                                                  7
        4 4
                  GDN
                         1797
                                  98955
                                                                       110
In [17]: test.head(5)
Out[17]:
                   1
                          2
                                   3
                                       4
                                              5
                                                     6
                                                          7
        0 0
             Search
                        199
                             194343
                                     63
                                             0
                                                     0
                                                         40
                                                               256
                                                                    14831
        1 1
               AdMob 86869 3558583 885 47151
                                                147847 740 7493 190470
                                                                           4296
                                            199
                                                    600
                  GDN
                       1794 117852 16
                                                          20
                                                               289
                                                                     6086
                                                                             19
        3 3
              Search
                          0
                              60852
                                       24
                                              0
                                                      0
                                                           8
                                                               101
                                                                     4727
        4 4 YouTube
                       2195
                              536854 13
                                           1797
                                                   8504 101
                                                               947
                                                                     1292
                                                                            179
In [18]: Y_train = train.iloc[:, 3] # equivalent to train[3] # third column
        Y_train.head()
        Y_test = test.iloc[:, 3]
        Y test.head()
        ## Plotting distribution of the Y variable variablity and different value:
        # consider first row as data (not header)
        y_counts = Y_train.value_counts()
        y_counts.hist(bins=[0, 1, 2, 3,4, 5])
        print y_counts.head()
Out[18]: 0
             5755397
        1
             30183332
        2
              170994
              7184832
        3
                98955
        Name: 3, dtype: int64
Out[18]: 0
              194343
             3558583
        1
              117852
        3
              60852
              536854
        Name: 3, dtype: int64
```

```
Out[18]: <matplotlib.axes._subplots.AxesSubplot at 0x117727050>
```

```
83288 2
152772 2
50942 2
51569 2
81140 2
```

Name: 3, dtype: int64

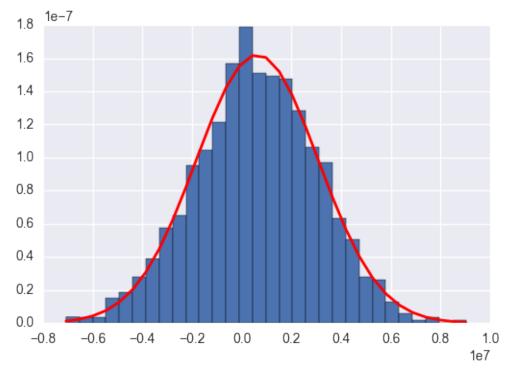


```
In [19]: mean = Y_train.mean()
    std = Y_train.std()
    median = Y_train.median()
    print "Feature mean: ", mean
    print "Feature std dev: ", std
    print "Feature std error of the mean: ", stats.sem(Y_train)
    print "Feature median: ", median
    # if we were to test normality doing a normal probability plot, we also not
    # train['z-value'] = Y_train - mean
    # train['z-value'] = np.divide(train['z-value'], std)

print len(Y_train), " values for Y train -unique: ", len(set(list(Y_train)))
    print len(Y_test), " values for Y test -unique: ", len(set(list(Y_test)))
```

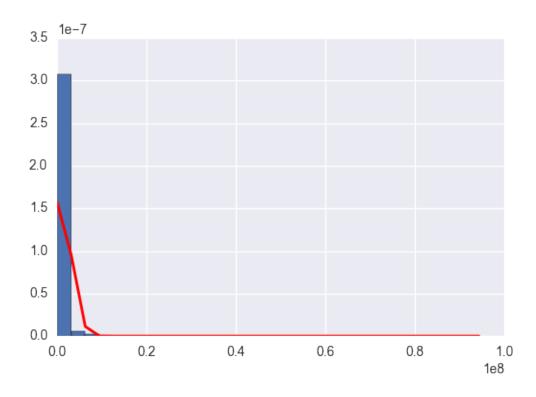
def plot\_histogram(data):

```
plt.hist(data) #bins=[0, 1, 2, 3,4,5]
            plt.title('Feature histogram')
            plt.xlabel('Y train histogram')
            plt.ylabel('Value count')
            plt.show()
         #plot_histogram(Y_train)
Feature mean: 619903.597645
Feature std dev: 2460998.64349
Feature std error of the mean: 27544.0824483
Feature median: 160219.0
7983 values for Y train -unique: 7913
754 values for Y test -unique: 753
In [20]: # testing normality
        def visualize_normality_with_simulated_normal(mu, sigma, Y_train):
             #mu, sigma = 0, 0.1 # mean and standard deviation
             s = np.random.normal(mu, sigma, 1000)
             #Display the histogram of the samples, along with the probability dens
             count, bins, ignored = plt.hist(s, 30, normed=True)
            plt.plot(bins, 1/(sigma * np.sqrt(2 * np.pi)) *
                 np.exp(-(bins - mu)**2 / (2 * sigma**2)),
             linewidth=2, color='r')
             plt.show()
        visualize_normality_with_simulated_normal(mean, std, Y_train)
```



### 

visualize\_normality\_for\_sample(Y\_train)



```
def test_normality(data):
```

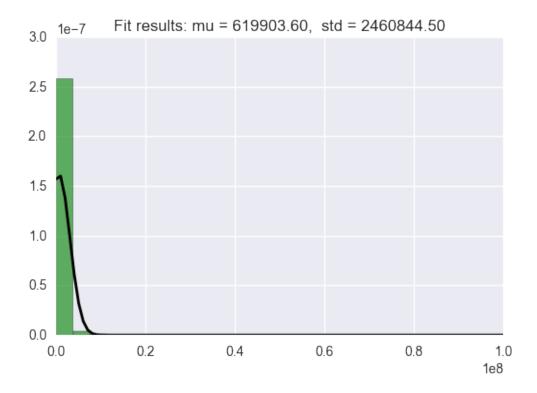
Tests whether a sample differs from a normal distribution. Returns a sample differs from a normal distribution. Returns a sample differs from a normal distribution. Returns a sample differs from a normal hypothesis that x came from If the p-val is very small (alpha level of 0.05 normally), it means in Other possible way: normal probab. plot and https://docs.scipy.org/docs.

```
n n n
             # equivalent: print stats.normaltest(data)
             print "z value and p value: "#, z, pval
             z,pval = mstats.normaltest(data)
             if(pval < 0.05):
                 print "Not normal distribution"
             return z, pval
         mu, sigma = 0, 0.1
         s = np.random.normal(mu, sigma, 10000)
         print " Normal distrib. test: ",test_normality(s) #(1.0491016699730547, 0
         print " Y_train test: ", test_normality(Y_train)
         Y_train.shape
Normal distrib. test: z value and p value:
(1.4176249725444574, 0.4922283784874727)
Y_train test: z value and p value:
Not normal distribution
(16758.153738777055, 0.0)
Out[22]: (7983,)
In [23]: import numpy as np
         from scipy.stats import norm
         import matplotlib.pyplot as plt
         # Generate some data for this demonstration.
         #data = norm.rvs(10.0, 2.5, size=500)
         data = Y_train
         # Fit a normal distribution to the data:
         mu, std = norm.fit(data)
         # Plot the histogram.
         plt.hist(data, bins=25, normed=True, alpha=0.6, color='g')
         # Plot the PDF.
         xmin, xmax = plt.xlim()
         x = np.linspace(xmin, xmax, 100)
         p = norm.pdf(x, mu, std)
         plt.plot(x, p, 'k', linewidth=2)
         title = "Fit results: mu = %.2f, std = %.2f" % (mu, std)
         plt.title(title)
         plt.show()
         #plt.plot(bin_edges, scipy.stats.norm.pdf(bin_edges, loc=Y_train.mean(), s
```

```
Out[23]: (array([ 2.58036245e-07,
                                      4.11689326e-09,
                                                         1.42763234e-09,
                   4.64810529e-10,
                                      1.32803008e-10,
                                                         3.65208273e-10,
                   9.96022563e-11,
                                      9.96022563e-11,
                                                         6.64015042e-11,
                   3.32007521e-11,
                                      3.32007521e-11,
                                                         3.32007521e-11,
                   3.32007521e-11,
                                      0.00000000e+00,
                                                         0.00000000e+00,
                   0.00000000e+00,
                                      3.32007521e-11,
                                                         0.00000000e+00,
                   0.00000000e+00,
                                      3.32007521e-11,
                                                         0.00000000e+00,
                   0.00000000e+00,
                                      0.00000000e+00,
                                                         0.00000000e+00,
                   3.32007521e-11]),
          array([
                   7.15300000e+03,
                                      3.78014556e+06,
                                                         7.55313812e+06,
                   1.13261307e+07,
                                      1.50991232e+07,
                                                         1.88721158e+07,
                   2.26451084e+07,
                                      2.64181009e+07,
                                                         3.01910935e+07,
                   3.39640860e+07,
                                      3.77370786e+07,
                                                         4.15100712e+07,
                   4.52830637e+07,
                                      4.90560563e+07,
                                                         5.28290488e+07,
                   5.66020414e+07,
                                      6.03750340e+07,
                                                         6.41480265e+07,
                   6.79210191e+07,
                                      7.16940116e+07,
                                                         7.54670042e+07,
                   7.92399968e+07,
                                      8.30129893e+07,
                                                         8.67859819e+07,
                   9.05589744e+07,
                                      9.43319670e+07]),
          <a list of 25 Patch objects>)
```

Out[23]: [<matplotlib.lines.Line2D at 0x117554f50>]

Out[23]: <matplotlib.text.Text at 0x11147b710>



```
In [24]: # make the only categorical feature (row 1) consistent in data types (str,
                      train['1'] = train['1'].apply(lambda x: str(x)) #train['1'] = train['1'] + train[
                      print train['1'].dtypes ," and Y type: ", Y_train.dtypes #train['1'] = n
                      categorical features = ['1']
                      train_dum = f.create_dummy_vars_for_categorical_features(train, categorical_features)
                       # dropping non categorical useless features once they have been binarized
                       #train_dum.drop(['0'], axis = 1, inplace = True)
                       #train_dum.drop(['z-value'], axis = 1, inplace = True)
object and Y type: int64
Before dummys:
                                 ['0' '1' '2' '3' '4' '5' '6' '7' '8' '9' '10' '11']
(7983, 12)
        ()
                                                    2
                                                                              3
                                                                                               4
                                                                                                                   5
                                                                                                                                          6
                                                                                                                                                         7
                                                                                                                                                                                                 9
                                                               5755397
       ()
                   AdMob
                                           73946
                                                                                        2947
                                                                                                         12665
                                                                                                                                46196
                                                                                                                                                    639
                                                                                                                                                              10091
                                                                                                                                                                                    854301
1
      1
                 Search 1625476
                                                          30183332
                                                                                     22443 364010
                                                                                                                          1287250
                                                                                                                                                 4927
                                                                                                                                                                44035
                                                                                                                                                                                  5843319
                                                                                                                                                                                                         290
2
      2 YouTube
                                               796
                                                                170994
                                                                                          140
                                                                                                                  0
                                                                                                                                                       41
                                                                                                                                                                      351
                                                                                                                                                                                       23160
3
                                                                                        5992
     3
                   AdMob
                                        267791
                                                               7184832
                                                                                                         79963
                                                                                                                              270375
                                                                                                                                                 1334
                                                                                                                                                                13363
                                                                                                                                                                                  1428950
      4
                         GDN
                                             1797
                                                                    98955
                                                                                             39
                                                                                                               998
                                                                                                                                  4400
                                                                                                                                                         7
                                                                                                                                                                      110
                                                                                                                                                                                          9484
After dummys:
                                   ['0' '1' '2' ..., '1_zmBV' '1_zsC' '1_zxFV']
(7983, 7224)
        1_0 1_00451cfe1dc94904746b5cbda3c4db03 1_0082812513bc90d9b0c1857d125e049d5f56a
0
                                                                                                       0
1
            \Omega
                                                                                                       0
2
            0
                                                                                                       0
3
                                                                                                       0
            0
4
            0
                                                                                                       0
        1_0436cf0f893ca9ecdb2169e00d30736eb79955a4fbf2c9257cc8055e367de23e 1_0455899d92
0
1
                                                                                                                                0
2
                                                                                                                                0
3
                                                                                                                                0
4
        1 0794abdc89843ab90d36b2888dbd704e9812d64f 1 07cd418370b8edf0119698cdb7ba7e1f
0
                                                                                                              0
                                                                                                                                                                                                         0
1
                                                                                                              0
                                                                                                                                                                                                         0
2
                                                                                                              0
                                                                                                                                                                                                         0
3
                                                                                                              0
                                                                                                                                                                                                         0
4
                                                                                                              0
        1 0bae15bf272d2f079698c2fba8eedf74c81b64b6
                                                                                                                     1 0bd6acdc8938e52336c4232ed3dc28db
0
                                                                                                              0
                                                                                                                                                                                                         0
1
                                                                                                              0
                                                                                                                                                                                                         0
2
                                                                                                              0
                                                                                                                                                                                                         0
3
                                                                                                              0
                                                                                                                                                                                                         0
4
                                                                                                              0
                                                                                                                                                                                                         0
```

	1_1069b78a70a2ca378050e2ebb6a6dc3d8k	pe95394	1_1075939	556	1_1078643602	1_108048
0		0		0	0	
1		0		0	0	
2		0		0	0	
3		0		0	0	
4		0		0	0	
	1_14b6f821805e61cb53854acd34dc8b04	1_15148	1_15234	1_15	81d334719b3ef	8e9540a46
0	0	0	0			
1	0	0	0			
2	0	0	0			
3	0	0	0			
4	0	0	0			
	1_17f852d86d16340bbbafb365a6487335	1_183c71	led82e5cde	01c58	91cf23cf84ba7	ac9bded
0	0					0
1	0					0
2	0					0
3	0					0
4	0					0
	1_1bbd9e4fbfdbddd63eefe32dd679ad001c	ccea105	1 1bc2044	0079a	deb1a71f516c6	fd3c27928
0	<u>-</u>	0	1_1000011	00,50	000107110100	1200027320
1		0				
2		0				
3		0				
4		0				
	1_1f8668d8f2cd9b730a59fbcd32a979da	1 1fa64	7d3e8b577a	a3635	97c2bf839a3ca	ce98e9f
0	0					0
1	0					0
2	0					0
3	0					0
4	0					0
	1_22c7e65eb3b6344eeaf64ea071b3e99d17	76190ce	1_22d8f48	81fbd	1b555787bd39c	e2bbc1612
0		0				
1		0				
2		0				
3		0				
4		0				
	1_e11ae398fc5cca524ffede00cbbe5a3254a92cd3		1_e11f45c	aa7b9	bf1897a983d8e	9df0fb969
0						
1	0					
2		0				
3		0				

4	Ü	
	1_e5165e78b49317d3122b76888344a1604eeaa05e4	0803b1e1b9702699078171c 1_e52919fd32
0		0
1		0
2		0
3		0
4		0
	1_eae91567304bc29e4d41709bb0efc0677395dd8a	1_eafce3db712581af27f7ae8cba25ba30
0	0	0
1	0	0
2	0	0
3	0	0
4	0	0
	1_ee33a78aa59fb2d8fb816dd49bfa19d6efa46226	1_eeb9c2b113755e1d8f7852dd8446c2fc
0	0	0
1	0	0
2	0	0
3	0	0
4	0	0
	1_f3d0216b03a226490f736fc0febea2a845e10a1b7	dec622a09cd2f0e5b551246 1_f40622e609
0		0
1		0
2		0
3		0
4		0
	1_f6db27f26592d97d0d150a88267b58a56aeb6c85	1_f6e05dc5df7aff9f2059c171cb02aab20
0	0	
1	0	
2	0	
3	0	
4	0	
	1_fa855c32c28e3d81f88e1826e3b1d8658afbbf60	1_fa8d47590d046dd311ba6846a2daaad1a6
0	0	
1	0	
2	0	
3	0	
4	0	
	1_fe27b4e8250d0be5b0cb007b0261775a1db3f3f3	1_fe570513a97624bbe908436bb083f1bc43
0	0	
1	0	
2	0	

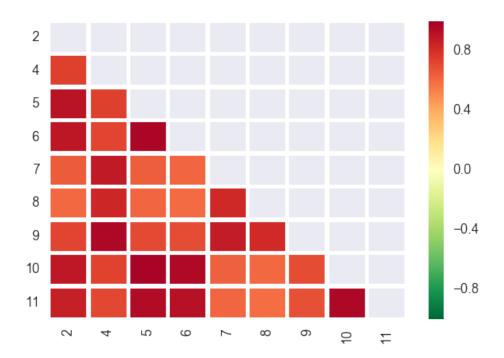
```
3
                                                          0
4
                                                          0
   1_ylBV
              1_zmBV
                         1_zsC
                                  1 zxFV
0
          0
                     0
                              0
                                         0
1
          0
                     0
                              0
                                         0
2
          0
                     0
                              0
                                         0
3
          0
                     0
                              0
                                         0
          0
                     0
                                         0
[5 rows x 7224 columns]
```

#### 1.1.1 FEATURE SELECTION THROUGH FEATURE CORRELATION

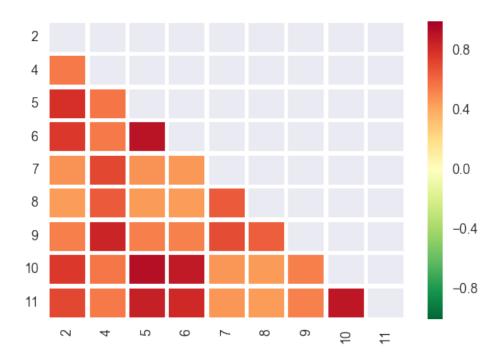
Pearson correlation coefficient  $\rho$  -rho- (if it exists, in [-1,1]) does not assume normality, but is only an exhaustive measure of association if the joint distribution is multivariate normal. Given the failed normality test in our case, another option can be using Spearman's s or Kendall's tau. Spearman's rho can be less reliable and interpretable than Kendall's while Spearman rho is easier to compute).

```
In [25]: #find_correlated_features(train_dum, 'spearman', cols_to_skip=['3', '0'])
         f.visualize_feature_correlations(train_dum, 'spearman', cols_to_skip=['3',
initial columns ['0' '2' '3' '4' '5' '6' '7' '8' '9' '10' '11']
cols_to_consider ['2', '4', '5', '6', '7', '8', '9', '10', '11']
Df to perform correlation analysis:
['2' '4' '5' '6' '7' '8' '9' '10' '11']
                         5
                                   6
                                         7
                                                                  10
                                                                          11
0
     73946
             2947
                              46196
                                                     854301
                                                               8875
                                                                        6680
                     12665
                                       639
                                            10091
1
   1625476
            22443
                    364010
                            1287250
                                      4927
                                            44035
                                                    5843319
                                                             290910
                                                                      197941
2
       796
              140
                         0
                                        41
                                               351
                                                      23160
                                                                  0
                                                                           0
                                      1334
3
    267791
             5992
                     79963
                              270375
                                            13363
                                                    1428950
                                                               62518
                                                                       49256
4
      1797
                39
                       998
                                4400
                                         7
                                              110
                                                       9484
                                                                 998
                                                                         799
          ----- CORRELATIONS -----
           2
                                 5
                                           6
                                                                 8
                                                                           9
                                                                                     10
2
    1.000000
              0.743127
                         0.918763
                                    0.899129
                                              0.649821
                                                         0.613268
                                                                    0.727066
                                                                              0.897125
    0.743127
              1.000000
                         0.746336
                                                                    0.963483
4
                                    0.730530
                                              0.888340
                                                         0.836569
                                                                              0.738350
5
    0.918763
              0.746336
                         1.000000
                                    0.972387
                                               0.641088
                                                         0.617912
                                                                    0.718292
                                                                              0.982197
6
    0.899129
              0.730530
                         0.972387
                                    1.000000
                                              0.623969
                                                         0.601831
                                                                    0.704703
                                                                              0.957726
7
    0.649821
              0.888340
                         0.641088
                                    0.623969
                                              1.000000
                                                         0.834476
                                                                    0.876237
                                                                              0.634067
                                                                              0.611522
8
    0.613268
              0.836569
                         0.617912
                                    0.601831
                                              0.834476
                                                         1.000000
                                                                    0.825776
9
    0.727066
              0.963483
                         0.718292
                                    0.704703
                                              0.876237
                                                         0.825776
                                                                    1.000000
                                                                              0.708868
10
    0.897125
              0.738350
                         0.982197
                                    0.957726
                                              0.634067
                                                         0.611522
                                                                    0.708868
                                                                              1.000000
              0.723718
                                                         0.601312
                                                                    0.694735
                                                                              0.965509
    0.860970
                         0.946167
                                    0.923446
                                              0.621887
```

---- CREATE A HEATMAP ----



In [26]: f.visualize\_feature\_correlations(train\_dum, 'kendall', cols\_to\_skip=['3', initial columns ['0' '2' '3' '4' '5' '6' '7' '8' '9' '10' '11'] cols\_to\_consider ['2', '4', '5', '6', '7', '8', '9', '10', '11'] Df to perform correlation analysis: ['2' '4' '5' '6' '7' '8' '9' '10' '11'] 2 4 5 6 7 8 9 10 11 73946 2947 12665 46196 639 10091 854301 8875 6680 0 1625476 22443 364010 1287250 4927 44035 5843319 290910 197941 1 2 796 140 0 0 41 351 23160 0 3 267791 5992 79963 270375 1334 13363 1428950 62518 49256 4400 7 110 9484 799 1797 39 998 998 ----- CORRELATIONS -----6 2 7 4 5 8 10 1.000000 0.560801 0.798315 0.772140 0.479241 0.447647 0.5465452 0.769079 4 0.560801 1.000000 0.572503 0.559252 0.725702 0.659961 0.8443750.567374 5 0.798315 0.572503 1.000000 0.921733 0.480173 0.458691 0.5468120.937331 6 0.772140 0.559252 0.921733 1.000000 0.466677 0.446051 0.5357920.889924 7 0.479241 0.725702 0.480173 0.466677 1.000000 0.659356 0.7088990.476352 8 0.447647 0.659961 0.458691 0.446051 0.659356 1.000000 0.6429380.455279 9 0.546545 0.844375 0.546812 0.535792 0.708899 0.642938 1.000000 0.540316  $10 \quad 0.769079 \quad 0.567374 \quad 0.937331 \quad 0.889924 \quad 0.476352 \quad 0.455279 \quad 0.540316$ 1.000000  $11 \quad 0.724697 \quad 0.557845 \quad 0.863085 \quad 0.830434 \quad 0.469605 \quad 0.450712 \quad 0.531369 \quad 0.902083$ ----- CREATE A HEATMAP ------



```
In [27]: from __future__ import division
         import numpy as np
         import matplotlib.pyplot as plt
         from minepy import MINE
         # for computing correlation in between categorical features, use Mutual In
         # package minepy (Maximal Information-based Nonparametric Exploration)
         rs = np.random.RandomState(seed=0)
         def MIC_plot(x, y, numRows, numCols, plotNum,
                      xlim=(-4, 4), ylim=(-4, 4)):
             # build the MIC (Maximal Information-based Nonparametric Exploration)
             # and correlation plot using the covariant matrix using a vectorized
             r = np.around(np.corrcoef(x, y)[0, 1], 1)
             mine = MINE(alpha=0.6, c=15, est="mic_approx")
             mine.compute_score(x, y)
             mic = np.around(mine.mic(), 1)
             ax = plt.subplot(numRows, numCols, plotNum,
                              xlim=xlim, ylim=ylim)
             ax.set_title('Pearson r=%.1f\nMIC=%.1f' % (r, mic), fontsize=12)
             ax.set_frame_on(False)
             ax.axes.get_xaxis().set_visible(False)
             ax.axes.get_yaxis().set_visible(False)
             ax.plot(x, y, ', ')
             ax.set_xticks([])
```

```
ax.set_yticks([])
    return ax
def rotation(xy, t):
    return np.dot(xy, [[np.cos(t), -np.sin(t)], [np.sin(t), np.cos(t)]])
def mvnormal(n=1000):
    cors = [1.0, 0.8, 0.4, 0.0, -0.4, -0.8, -1.0]
    for i, cor in enumerate(cors):
        cov = [[1, cor], [cor, 1]]
        xy = rs.multivariate_normal([0, 0], cov, n)
        MIC_plot(xy[:, 0], xy[:, 1], 3, 7, i+1)
def rotnormal(n=1000):
    ts = [0, np.pi/12, np.pi/6, np.pi/4, np.pi/2-np.pi/6,
          np.pi/2-np.pi/12, np.pi/2]
    cov = [[1, 1], [1, 1]]
    xy = rs.multivariate_normal([0, 0], cov, n)
    for i, t in enumerate(ts):
        xy r = rotation(xy, t)
        MIC_plot(xy_r[:, 0], xy_r[:, 1], 3, 7, i+8)
def others (n=1000):
    x = rs.uniform(-1, 1, n)
    y = 4*(x**2-0.5)**2 + rs.uniform(-1, 1, n)/3
    MIC_plot(x, y, 3, 7, 15, (-1, 1), (-1/3, 1+1/3))
    y = rs.uniform(-1, 1, n)
    xy = np.concatenate((x.reshape(-1, 1), y.reshape(-1, 1)), axis=1)
    xy = rotation(xy, -np.pi/8)
    \lim = \text{np.sqrt}(2+\text{np.sqrt}(2)) / \text{np.sqrt}(2)
    MIC_plot(xy[:, 0], xy[:, 1], 3, 7, 16, (-lim, lim), (-lim, lim))
    xy = rotation(xy, -np.pi/8)
    lim = np.sqrt(2)
    MIC_plot(xy[:, 0], xy[:, 1], 3, 7, 17, (-lim, lim), (-lim, lim))
    y = 2*x**2 + rs.uniform(-1, 1, n)
    MIC_plot(x, y, 3, 7, 18, (-1, 1), (-1, 3))
    y = (x**2 + rs.uniform(0, 0.5, n)) * 
        np.array([-1, 1])[rs.random_integers(0, 1, size=n)]
    MIC_plot(x, y, 3, 7, 19, (-1.5, 1.5), (-1.5, 1.5))
    y = np.cos(x * np.pi) + rs.uniform(0, 1/8, n)
    x = np.sin(x * np.pi) + rs.uniform(0, 1/8, n)
    MIC_plot(x, y, 3, 7, 20, (-1.5, 1.5), (-1.5, 1.5))
```

```
xy3 = np.random.multivariate_normal([-3, -3], [[1, 0], [0, 1]], int(n)
              xy4 = np.random.multivariate_normal([3, -3], [[1, 0], [0, 1]], int(n/4)
              xy = np.concatenate((xy1, xy2, xy3, xy4), axis=0)
             MIC_plot(xy[:, 0], xy[:, 1], 3, 7, 21, (-7, 7), (-7, 7))
         plt.figure(facecolor='white', figsize=(33,5))
         mvnormal(n=800)
         rotnormal(n=200)
         others (n=800)
         plt.tight_layout()
         plt.show()
Out [27]: <matplotlib.figure.Figure at 0x111e978d0>
/Users/natalia/.virtualenvs/keras/lib/python2.7/site-packages/ipykernel/__main__.py
/Users/natalia/.virtualenvs/keras/lib/python2.7/site-packages/ipykernel/__main__.py
/Users/natalia/.virtualenvs/keras/lib/python2.7/site-packages/ipykernel/__main__.py
                                               Pearson r=-0.5
MC=0.2
                 Pearson r=1.0
                                               Pearson r=-1.0
MC=1.0
In [28]: train_dum.head()
         def plot_covariance_based_mutual_info_for_categorical_correlations(df, cat
              11 11 11
              Computes covariance matrix using a vectorized implementation to be use
              coefficient
              m m m
             cols = []
             plot_id = 1
              for c in df.columns:
                  if not c.startswith('1_') and c !='0':
                      cols.append(c)
             plot_grid_wide = len(cols) #/2
             plot_grid_length = len(cols)#/plot_grid_wide
             print "Computing covariance matrix and MIC for features: ",cols
              for i in range(len(cols)):
                  for j in range(len(cols)):
                      if j > i and not (cols[i].startswith('1_') and cols[j].startsw
                           \#cov_matrix = np.cov([df[cols[i]], df[cols[j]]], ddof= 0)
```

 $xy1 = np.random.multivariate_normal([3, 3], [[1, 0], [0, 1]], int(n/4), xy2 = np.random.multivariate_normal([-3, 3], [[1, 0], [0, 1]], int(n/4), xy3 = np.random.multivariate_normal([-3, 3], [[1, 0], [0, 1]], int(n/4), xy4 = np.random.multivariate_normal([-3, 3], [[1, 0], [0, 1]]), int(n/4), xy4 = np.random.multivariate_normal([-3, 3], [[1, 0], [0, 1]]), int(n/4), xy4 = np.random.multivariate_normal([-3, 3], [[1, 0], [0, 1]]), int(n/4), xy4 = np.random.multivariate_normal([-3, 3], [[1, 0], [0, 1]]), int(n/4), xy4 = np.random.multivariate_normal([-3, 3], [[1, 0], [0, 1]]), int(n/4), xy4 = np.random.multivariate_normal([-3, 3], [[1, 0], [0, 1]]), int(n/4), xy4 = np.random.multivariate_normal([-3, 3], [[1, 0], [0, 1]]), int(n/4), xy4 = np.random.multivariate_normal([-3, 3], [[1, 0], [0, 1]]), int(n/4), xy4 = np.random.multivariate_normal([-3, 3], [[1, 0], [0, 1]]), int(n/4), xy4 = np.random.multivariate_normal([-3, 3], [[1, 0], [0, 1]]), int(n/4), xy4 = np.random.multivariate_normal([-3, 3], [[1, 0], [0, 1]]), int(n/4), xy4 = np.random.multivariate_normal([-3, 3], [[-3, 3], [[-3, 3], [-3]]), int(n/4), xy4 = np.random.multivariate_normal([-3, 3], [-3], [-3]), int(n/4), xy4 = np.random.multivariate_normal([-3, 3], [-3], [-3], [-3]), int(n/4), xy4 = np.random.multivariate_normal([-3, 3], [-3], [-3], [-3]), int(n/4), xy4 = np.random.multivariate_normal([-3, 3], [-3]$ 

```
plt.figure(facecolor='white')
             #plt.tight_layout()
             plt.show()
         def MIC_plot(x, y, numRows, numCols, plotNum, x_name, y_name, xlim=(-4, 4)
             # build the MIC and correlation plot using the covariant matrix using
             # categorical features are part of the model (otherwise, Pearson, Kend
             print "Pearson product-moment correlation coefficients np.corrcoef(x='
             r = np.around(np.corrcoef(x, y)[0, 1], 1) # Pearson product-moment co
             # TODO: compute cov matrix for each one-hot encoding variable of the
             # MINE's Mutual Information coefficient
             fig = plt.figure(figsize=(33,5), frameon=False)
             mine = MINE(alpha=0.6, c=15, est="mic_approx")
             mine.compute_score(x, y)
             mic = np.around(mine.mic(), 1)
             ax = plt.subplot(numRows, numCols, plotNum) #, xlim=xlim, ylim=ylim)
             ax.set_title('Pearson r=%.1f\nMIC=%.1f Features %s and %s' % (r, mic,
             ax.set frame on(False)
             ax.axes.get_xaxis().set_visible(False)
             ax.axes.get_yaxis().set_visible(False)
             ax.plot(x, y, ', ')
             ax.set_xticks([])
             ax.set_yticks([])
             return ax
         plot_covariance_based_mutual_info_for_categorical_correlations(train_dum)
Out [28]:
            0
                     2
                                              5
                                                            7
                                                                    8
                                                                             9
         0
           0
                                   2947
                                          12665
                 73946
                         5755397
                                                   46196
                                                           639
                                                                10091
                                                                        854301
           1
              1625476
                       30183332
                                  22443
                                        364010
                                                 1287250
                                                          4927
                                                                44035
                                                                       5843319
                                                                                290
                                                                         23160
                   796
                          170994
                                    140
                                              0
                                                       0
                                                            41
                                                                  351
         3
           3
                267791
                         7184832
                                   5992
                                          79963
                                                  270375
                                                          1334
                                                                13363
                                                                       1428950
                                                                                 62
                  1797
                           98955
                                     39
                                            998
                                                    4400
                                                             7
                                                                  110
                                                                          9484
Computing covariance matrix and MIC for features: ['2', '3', '4', '5', '6', '7',
Pearson product-moment correlation coefficients np.corrcoef(x=2, y=3): [[ 1.
 [ 0.79392723 1.
                         ]]
Pearson product-moment correlation coefficients np.corrcoef(x=2, y=4): [[ 1.
 [ 0.76982974 1.
                         11
Pearson product-moment correlation coefficients np.corrcoef(x = 2, y = 5):
                                                                            [[1.
 [ 0.97473137 1.
                         11
Pearson product-moment correlation coefficients np.corrcoef(x=2, y=6):
                                                                            [[ 1.
 [ 0.97594607 1.
                         11
                                                                            [[1.
Pearson product-moment correlation coefficients np.corrcoef(x=2, y=7):
```

plot\_id +=1

MIC\_plot(df[cols[i]], df[cols[j]], plot\_grid\_wide, plot\_grid\_w

```
[ 0.74375329 1.
                        ]]
Pearson product-moment correlation coefficients np.corrcoef(x=2, y=8): [[ 1.
 [ 0.74101961 1.
                        ]]
Pearson product-moment correlation coefficients np.corrcoef(x=2, y=9):
                                                                          [[ 1.
 [ 0.80379601 1.
                        11
Pearson product-moment correlation coefficients np.corrcoef(x=2, y=10):
                                                                           [[ 1.
 [ 0.97007857 1.
                         11
Pearson product-moment correlation coefficients np.corrcoef(x= 2 , y= 11 ):
                                                                            [[ 1.
 [ 0.9614406 1.
                      11
Pearson product-moment correlation coefficients np.corrcoef(x=3, y=4):
                                                                            [[1.
 [ 0.95512053 1.
Pearson product-moment correlation coefficients np.corrcoef(x=3, y=5):
 [ 0.8298201 1.
                      ]]
Pearson product-moment correlation coefficients np.corrcoef(x=3, y=6):
                                                                            [[ 1.
 [ 0.82045368 1.
                        ]]
Pearson product-moment correlation coefficients np.corrcoef(x=3, y=7):
                                                                            [[ 1.
 [ 0.96481518 1.
                        ]]
Pearson product-moment correlation coefficients np.corrcoef(x=3, y=8):
                                                                            [[ 1.
 [ 0.98410937 1.
                        11
Pearson product-moment correlation coefficients np.corrcoef(x=3, y=9):
 [ 0.96943653 1.
                        11
Pearson product-moment correlation coefficients np.corrcoef(x= 3 , y= 10 ):
 [ 0.83013546 1.
                        11
Pearson product-moment correlation coefficients np.corrcoef(x= 3 , y= 11 ):
                                                                            [[ 1.
 [ 0.83024132 1.
                         11
Pearson product-moment correlation coefficients np.corrcoef(x = 4, y = 5):
                                                                            [[ 1.
 [ 0.84009476 1.
                        ]]
Pearson product-moment correlation coefficients np.corrcoef(x = 4, y = 6):
 [ 0.82801532 1.
                        ]]
Pearson product-moment correlation coefficients np.corrcoef(x = 4, y = 7):
                                                                            [[1.
 [ 0.98224552 1.
                        11
Pearson product-moment correlation coefficients np.corrcoef(x = 4, y = 8):
                                                                            [[ 1.
 [ 0.94163681 1.
                        ]]
Pearson product-moment correlation coefficients np.corrcoef(x = 4, y = 9):
                                                                            [[ 1.
 [ 0.98377684 1.
Pearson product-moment correlation coefficients np.corrcoef(x= 4 , y= 10 ):
 [ 0.84307499 1.
                        11
Pearson product-moment correlation coefficients np.corrcoef(x= 4 , y= 11 ):
                                                                            [[ 1.
 [ 0.84894869 1.
                         11
Pearson product-moment correlation coefficients np.corrcoef(x = 5, y = 6):
                                                                            [[1.
 [ 0.99425826 1.
                        ]]
Pearson product-moment correlation coefficients np.corrcoef(x = 5, y = 7):
                                                                            [[ 1.
 [ 0.80799348 1.
                         ]]
Pearson product-moment correlation coefficients np.corrcoef(x = 5, y = 8):
                                                                            [[ 1.
 [ 0.78816171 1.
                        ]]
Pearson product-moment correlation coefficients np.corrcoef(x = 5, y = 9):
                                                                            [[ 1.
 [ 0.85921513 1.
                        ]]
Pearson product-moment correlation coefficients np.corrcoef(x = 5, y = 10): [[ 1.
```

```
[ 0.99880516 1.
                        ]]
Pearson product-moment correlation coefficients np.corrcoef(x = 5, y = 11): [[ 1.
 [ 0.99541269 1.
                        ]]
Pearson product-moment correlation coefficients np.corrcoef(x = 6, y = 7): [[ 1.
 [ 0.79327667 1.
                        11
Pearson product-moment correlation coefficients np.corrcoef(x = 6, y = 8):
 [ 0.7747764 1.
                      11
Pearson product-moment correlation coefficients np.corrcoef(x = 6, y = 9):
                                                                          [[ 1.
 [ 0.84968197 1.
                        11
Pearson product-moment correlation coefficients np.corrcoef(x = 6, y = 10): [[ 1.
 [ 0.99273582 1.
Pearson product-moment correlation coefficients np.corrcoef(x = 6, y = 11):
 [ 0.98873514 1.
                        ]]
Pearson product-moment correlation coefficients np.corrcoef(x=7, y=8):
                                                                          [[ 1.
 [ 0.95831715 1.
                        ]]
Pearson product-moment correlation coefficients np.corrcoef(x=7, y=9): [[ 1.
 [ 0.97351327 1.
                        ]]
Pearson product-moment correlation coefficients np.corrcoef(x = 7, y = 10): [[ 1.
 [ 0.81152667 1.
                        11
Pearson product-moment correlation coefficients np.corrcoef(x = 7, y = 11): [[ 1.
 [ 0.81709429 1.
                        11
Pearson product-moment correlation coefficients np.corrcoef(x= 8 , y= 9 ): [[ 1.
 [ 0.94680423 1.
                        11
Pearson product-moment correlation coefficients np.corrcoef(x=8, y=10):
                                                                           [[ 1.
 [ 0.7898437 1.
                      ]]
Pearson product-moment correlation coefficients np.corrcoef(x= 8 , y= 11 ):
                                                                            [[1.
 [ 0.79207057 1.
                        ]]
Pearson product-moment correlation coefficients np.corrcoef(x= 9 , y= 10 ):
                                                                            [[ 1.
 [ 0.86143793 1.
                        ]]
Pearson product-moment correlation coefficients np.corrcoef(x = 9, y = 11): [[ 1.
 [ 0.86547285 1.
                        11
Pearson product-moment correlation coefficients np.corrcoef(x = 10, y = 11): [[ 1
 [ 0.99726583 1.
                        ]]
```

Pearson r=0.8 MIC=0.4 Features 2 and 3

A Company of the Comp

Pearson r=0.8 MIC=0.4 Features 2 and 4

Market Carlot Carlot Carlot Carlot

#### Pearson r=1.0 MIC=0.7 Features 2 and 5

The second of th

Pearson r=1.0 MIC=0.7 Features 2 and 6

The second secon

Pearson r=0.7 MIC=0.3 Features 2 and 7

ALCOHOL DE LA CONTRACTION DEL CONTRACTION DE LA CONTRACTION DE LA

Pearson r=0.7 MIC=0.3 Features 2 and 8

All the state of t

Pearson r=0.8 MIC=0.4 Features 2 and 9

Marine Carlotte Control of the Control

Pearson r=1.0 MIC=0.7 Features 2 and 10

and the second s

#### Pearson r=1.0 MIC=0.6 Features 2 and 11

The second secon

Pearson r=1.0 MIC=0.7 Features 3 and 4

\_\_\_\_\_

A Comment

Land Control

Pearson r=0.8 MIC=0.4 Features 3 and 5

Pearson r=0.8 MIC=0.4 Features 3 and 6

Pearson r=1.0 MIC=0.7 Features 3 and 7

A Marie Carlo

Section 1997

Pearson r=1.0 MIC=0.7 Features 3 and 8

#### Pearson r=1.0 MIC=0.7 Features 3 and 9

والمنافق والمنافق والمنافق والمنتسب

All Control

And the second

The Party Brown

Pearson r=0.8 MIC=0.4 Features 3 and 10

Pearson r=0.8 MIC=0.3 Features 3 and 11

Pearson r=0.8 MIC=0.4 Features 4 and 5

Pearson r=0.8 MIC=0.4 Features 4 and 6

Pearson r=1.0 MIC=0.6 Features 4 and 7

#### Pearson r=0.9 MIC=0.6 Features 4 and 8

Jack Sand St. Co.

The second second second

A Commence

The second secon

Pearson r=1.0 MIC=0.8 Features 4 and 9

Pearson r=0.8 MIC=0.4 Features 4 and 10

Pearson r=0.8 MIC=0.4 Features 4 and 11

Pearson r=1.0 MIC=0.9 Features 5 and 6

Pearson r=0.8 MIC=0.3 Features 5 and 7

Mark Miller Land

#### Pearson r=0.8 MIC=0.3 Features 5 and 8

28. St. V. C. V. C.

Pearson r=0.9 MIC=0.4 Features 5 and 9

A Company of the Control of the Cont

Pearson r=1.0 MIC=0.9 Features 5 and 10

and the second second

Pearson r=1.0 MIC=0.8 Features 5 and 11

Pearson r=0.8 MIC=0.3 Features 6 and 7

And Mark States of the States

Pearson r=0.8 MIC=0.3 Features 6 and 8

A Park Town of the Control

#### Pearson r=0.8 MIC=0.4 Features 6 and 9

All Control of the Co

Pearson r=1.0 MIC=0.8 Features 6 and 10

Pearson r=1.0 MIC=0.7 Features 6 and 11

The second section is a second second

والمتالية والمتالية والمتالية

The state of the s

Alexander of the

Pearson r=1.0 MIC=0.6 Features 7 and 8

Pearson r=1.0 MIC=0.6 Features 7 and 9

Pearson r=0.8 MIC=0.3 Features 7 and 10

#### Pearson r=0.8 MIC=0.3 Features 7 and 11

Address of the second

Pearson r=0.9 MIC=0.6 Features 8 and 9

Marie Carlo

Pearson r=0.8 MIC=0.3 Features 8 and 10

A Control of

Pearson r=0.8 MIC=0.3 Features 8 and 11

A STATE OF THE STA

Pearson r=0.9 MIC=0.4 Features 9 and 10

A Commence of the Commence of

Pearson r=0.9 MIC=0.4 Features 9 and 11

A Republication of the

#### Pearson r=1.0 MIC=0.8 Features 10 and 11

<matplotlib.figure.Figure at 0x111f50250>

# 2 Learning Journal: Linear models for predicting success in marketing campaigns

2.1 1. Describing the dependent variable (column 3) in terms of the count, standard deviation, mean and median values, describing the general shape and whether it can be considered a normal distribution.

Feature mean: 619260.213355 Feature std dev: 2460481.30781

Feature std error of the mean: 27540.0172749

Feature median: 160190.0

7982 values for Y train -unique: 7912

An idea for finding if data can be considered a normal distribution is doing a 2 hypothesis t-test to compare means. However, an issue that affects a 2 Hypothesis test is whether the data are censored, ie. values from the sample are somehow restricted. Censoring occurs if the range of potential values are limited such that values from one or both tails of the distribution are unavailable (e.g., right and/or left censoring where high and/or low values are missing [3]). This could be an issue to be aware here, since we may cut a campaign from running if it is underperforming for max X days, since we do not want to waste marketing campaign costs so we do not allow it running live more than X days).

Normality tests [5]:

- 1) Plotting the histogram for feature in column 3 could give a good picture of normality if we had more data, but a better visual test is the normal probability plot. If the plot is linear, it is consistent with being sampled from a normal distribution (this test help the human eye at detecting linearity versus detecting bell curve)[1].
- 2) Using both visualisation and scipy.stats.normaltest(data) in method test\_normality, we can see that Y\_train cannot be considered a normal distribution (confirmed by a p-value of 0.0 given that H0 = "Both distributions are drawn from a normal distribution". This means that there is statistical significance between the normal distribution and our sample distribution). This method in scipy is based on D'Agostino and Pearson's test that combines skew and kurtosis to produce an omnibus test of normality. p-value returned is a 2-sided chi squared probability for the hypothesis test.

3) We may conduct a formal test, the Shapiro-Wilk test, to see whether the data come from a normal distribution.

H0: The data are sampled from a normal distribution

H1: The data are not sampled from a normal distribution.

A small significant p-value (< 0.05), as shown below, means that we reject the null hypothesis (and conclude that the data is probably not normally distributed).

```
> shapiro.test(rm)
W = 0.9609, p-value = 2.412e-10
```

We see that we reject the null hypothesis that the rm variable was sampled from a normal distribution (W = 0.9609, p-value = 2.412e-10).

#### 2.2 What do we do if the normality assumption fails?

Here is where the non-parametric test comes in. The Wilcoxon Signed rank test can compare the median to a hypothesized median value. For example, in our case,

```
wilcox.test(dis, mu=3.5) or with with continuity correction:
wilcox.test(dis, mu = 3.5, alternative="less")
wilcox.test(dis, mu=3.5, alternative= "greater")
```

[1] Just because a population has a normal distribution doesn't mean that a random sample drawn from the population will "look" (in a histogram) normal. Of course for large samples the representativeness is more accurate. If the sample is not large enough, examining the histogram may not give the whole picture or allow full detection of "bell-shaped" curve. The normal probability plot tackles this issue.

# 2.3 Are columns correlated to each other? To Y? Which ones and how to determine the correlation?

Depending on outliers, unequal variances, normality and linearity of features, there are different tests to compute correlation [12]. Pearson correlation coefficient R is a common one used for finding correlation among features and consequently, eliminate redundant features. We could set a rule to use only in our model those features that have absolute value of Pearson correlation coefficient r > 0.1 (both among original features and a linear combination of features). The sign (close to -1 or close to 1) will indicate the positive or negative correlation on the dependent variable Y.

After normalising categorical feature in column 1, we have 7224 columns. Out of those, 38 have a correlation coefficient of Pearson P larger than abs(0.05) with the dependent variable Y (all of these are the categorical feature). However, Pearson correlation test is only applicable when each dataset is normally distributed, which is not the case for our Y variable [9]. However, Spearman correlation coefficient, on the contrary, is non parametric (its exact sampling distribution can be obtained without requiring knowledge about the parameters of the joint probability distribution of X and Y). Spearman is applicable when X and Y are related by any monotonic function (in contrast to the Pearson correlation, which only is precise when X and Y are related by a linear function)[10]. Spearman's Rho is considered as the regular Pearson's correlation coefficient in

terms of the proportion of variability accounted for, whereas Kendall's Tau represents a probability, i.e., the difference between the probability that the observed data are in the same order versus the probability that the observed data are not in the same order [12]. Therefore I provide a grid plot on both Kendall and Spearman correlation coefficients.

For the categorical features, correlation per se is not adequate, and we compute for each pair of features, its covariance matrix using a vectorized implementation that allows to compute instead the mutual information coefficient (MIC). This method MIC\_plot shows features with high correlation for those values of MIC closer to 1.

Once detected highly correlated features, one can do: PCA (using grid search on hyper parameters of the model selection like the # of components in PCA) and they will be naturally gone, or Choose the conjugates coordinates, meaning if x and y are highly correlated choose r = (x+y)/2 and s = (x-y)/2 then r is effectively representing one of them while s is representing the deviation of one from the other. Otherwise, the main feature to attend is how removing or adding these redundant features affects the CV score.

# 2.4 2. Looking at Y (Column 3 in the test data), what regression models should one first and what are the pros and cons of each?

In terms of regression algorithms, options are, as a summary of the most popular regression algorithms:

Ordinary Least Squares Regression (OLSR)

Linear Regression

Logistic Regression

Stepwise Regression

Multivariate Adaptive Regression Splines (MARS)

Locally Estimated Scatterplot Smoothing (LOESS)

Polynomial Regression

Ridge Regression

Lasso Regression

**ElasticNet Regression** 

- 1) Linear regression: alone suffers from multicollinearity and is sensitive to outliers. Solved with ordinary least squares.
- 2) Mixed model regression with condition as a fixed effect on different features and maybe date as a random effect (to estimate and remove variability due to events going on outside of our control, like school holidays or weekends, etc. to improve the chance of observing a difference and to better estimate the predictor Y).
- 3) Polynomial regression: makes a linear estimation by fitting a nonlinear model to the data (when linear relations among variables may not hold and we will have a more complex model with a second term for x such as  $y = a0 + bx + cx^2$ ). Non-linear least squares can be used.
- 4) Maximum likelihood estimation (MLE), a special case of Maximum a posteriori (MAP, which ignores the priors and therefore is unregularized). It is a parametric method requiring mean and variance of an assumed normally distributed variable.
- 5) Gradient descent and stochastic gradient descent (including random samples out of all the set). In order to model a set of points using a line defined by two parameters, gradient

descent attempts to find the best values for the line's slope m, and y-intercept b parameters, subject to an error function.

6) Other types of regression: Bayesian (using conditional distribution and errors that have a normal distribution, assumes a prior distribution to obtain a posterior probability distribution), Ecological and Robust regression (designed to be not overly affected by violations of assumptions by the underlying data-generating process of other methods). Bayesian regression uses the conditional probabilities and ordinary least squares to estimate the coefficient vector using the Moore-Penrose pseudoinverse.

I would try linear regression models first of all. In order to prevent overfitting, I would apply three different kinds of regularization techniques:

- a) Lasso or L1 regularizer
- b) Ridge regression or L2 regularizer
- c) a weighted balance of L1 and L2 regularizers through Elastic Net regularizer. This method, although takes longer training time and is less maintainable in time, provides the best compromise of both kinds of L1 and L2 regularization techniques.

Ridge regression can't zero out coefficients and thus, you either end up including all the coefficients in the model, or none of them" [4]. However, LASSO does both parameter shrinkage and variable selection automatically. If some of your covariates are highly correlated, Elastic Net may be better instead of the LASSO. Another approach is using the Non-Negative Garotte (NNG) [1] as it's consistent in terms of estimation and variable selection [2]. Unlike LASSO and ridge regression, NNG requires an initial estimate that is then shrunk towards the origin. In the original paper, Breiman recommends the least-squares solution for the initial estimate (you may however want to start the search from a ridge regression solution and use something like GCV to select the penalty parameter) [3]" [4] Ridge regression and Lasso are subset selection methods or shrinkage methods that use least squares to fit a linear model that contains a subset of predictors. Shrinking the coefficient estimates towards zero can significantly reduce the model's variance. Lasso uses an L1 norm penalty of the coefficient vector while Ridge uses an L2 norm. Cross validation for an optimal lambda value election is critical for performance of these models.

Because the standard least squares coefficient estimates are scale equivariant, the ridge regression coefficient estimates can change substantially when multiplying a given predictor by a constant, due to the sum of squared coefficients term in the penalty part of the ridge regression objective function. Therefore, it is best to apply ridge regression after standardizing the predictors [7]. Both methods shrink the coefficient estimates towards zero, however, in Lasso, the L1 penalty forces some coefficient estimates to be zero when the tuning parameter  $\lambda$  is large enough.

Apart from regular grid-search fine-tuning for optimal configuration of the regularization parameters, I would also run a random forest regressor and use the built-in out-of-bag scoring feature for random forest regressor as a manner of applying bootstrapping to the model [6]

Other models one could try are mixed effect models where there would be some random components to capture external factors that are not possible to observe or quantify, and account for seasonality effects, holiday "playing" times, holiday periods when users are more receptive to play games, outside school time/exams time fluctuations, etc.

#### 2.5 How to measure the accuracy and validate the robustness of a model?

Cross validation is the general assessment model procedure. Depending on the model one or other metric will be looked at.

2.5.1 1. In linear regression models normally one computes the coefficient of determination R<sup>2</sup>, but also the adjusted R<sup>2</sup>, error term, the statistical significance of each feature and Mallow's Cp criterion can be used. The latter compares precision and bias of the full model to models with a subset of predictors. R<sup>2</sup> provides a way to quantitatively measure how well the model explains the data [11]. To compare the ground truth target values with predicted target values by the random forest regressor, scikit-learn doesn't use the MSE but R2 or coefficient of determination #r2\_score() computes the coefficient of determination R2, whose best possible score is 1.0, and lower values are worse.

R-squared is the "percent of variance explained" by the model [8] or fraction by which the variance of the errors is less than the variance of the dependent variable. Therefore, from all models tried with different regularization methods, I would keep the one producing best (closer to 1) coefficient of determination  $R^2$  [4].

Other criteria for measuring the relative quality of statistical models are Akaike Information criterion (AIC) (assessed by likelihood function) and the Bayesian Information Criterion (AIC) or Schwarz criterion (SBIC), which is used for model selection among a set of them (lower BIC is preferred).

- [1] Breiman, L. Better Subset Regression Using the Nonnegative Garrote Technometrics, 1995, 37, 373-384
- [2] Yuan, M. & Lin, Y. On the non-negative garrotte estimator Journal of the Royal Statistical Society (Series B), 2007, 69, 143-161
- [3] Zou, H. & Hastie, T. Regularization and variable selection via the elastic net Journal of the Royal Statistical Society (Series B), 2005, 67, 301-320
  - [4] http://stats.stackexchange.com/questions/866/when-should-i-use-lasso-vs-ridge
- [5] Breiman, Leo. Out-of-bag estimation. Technical report, Statistics Department, University of California Berkeley, 1996b. 33, 34.
  - $[6] OOB\ estimation\ http://scikit-learn.org/stable/auto\_examples/ensemble/plot\_ensemble\_oob.html$
  - [7] https://lagunita.stanford.edu/c4x/HumanitiesScience/StatLearning/asset/model\_selection.pdf
- [8] RandomForestRegressor score() returns the coefficient of determination R $^2$  of the prediction, defined as (1 u/v), where u is the regression sum of squares  $((y_true y_pred) ** 2).sum()$  and v is the residual sum of squares  $((y_true y_true.mean()) ** 2).sum()$ . Best possible score is 1.0 and it can be negative (because the model can be arbitrarily worse). A constant model that always predicts the expected value of y, disregarding the input features, would get a R $^2$  score of 0.0.
  - [9] http://www.statsoft.com/textbook/glosp.html#Pearson%20Correlation
- [10] Pearson's  $\rho$  does not assume normality, but is only an exhaustive measure of association if the joint distribution is multivariate normal. Given the failed normality test in our case, another option can be using Spearman's s or Kendall's tau. Spearman's rho can be less reliable and interpretable than Kendall's while Spearman rho is easier to compute) [Kendall & Gibbons, 1990].
  - [11] R<sup>2</sup> is measurable using scoring function 'r2' as follows:

```
# LINEAR REGRESSION
lr = LinearRegression(fit_intercept=True, normalize=False, copy_X=True, n_jobs=-1)
score_lr = cross_val_score(lr, x, y, cv=5, scoring='r2')
alpha_vals = [0.1, 0.3, 1.0] # lasso, ridge (alpha in [0,1])
```

```
# LINEAR REGRESSION LASSO Regularization
la = Lasso(alpha=a, fit_intercept=True, normalize=False, precompute=False, copy_X=5
score_la = cross_val_score(la, train, y, cv=5, scoring='r2')
# LINEAR REGRESSION RIDGE Regression
ri = Ridge(alpha=a, fit_intercept=True, normalize=False, copy_X=True, max_iter=None
score_ri = cross_val_score(ri, train_all, y, cv=5, scoring='r2')
```

[12] http://www.unesco.org/webworld/idams/advguide/Chapt4\_2.htm

## 2.5.2 2. To measure the accuracy and validate the robustness of the model, some goodness-of-fit tests are:

-Chi-square test for continuous and discrete distributions;

-Kolmogorov-Smirnov test for continuous distributions based on the empirical distribution function (EDF);

-Anderson-Darling test for continuous distributions: http://www.oswego.edu/~srp/stats/npp\_small.htm Specially the latter, is well suited when the sample size is small, and a histogram does not provide very accurate insights regarding normality (see histograms in notebook).

- [1] The Standard Normal curve, shown here, has mean 0 and standard deviation 1. If a dataset follows a normal distribution, then about 68% of the observations will fall within of the mean , which in this case is with the interval (-1,1). About 95% of the observations will fall within 2 standard deviations of the mean, which is the interval (-2,2) for the standard normal, and about 99.7% of the observations will fall within 3 standard deviations of the mean, which corresponds to the interval (-3,3) in this case. Although it may appear as if a normal distribution does not include any values beyond a certain interval, the density is actually positive for all values, . Data from any normal distribution may be transformed into data following the standard normal distribution by subtracting the mean and dividing by the standard deviation. http://www.stat.yale.edu/Courses/1997-98/101/normal.htm
  - [2] https://docs.scipy.org/doc/scipy-0.14.0/reference/generated/scipy.stats.mstats.normaltest.html
  - [3] Goodness-of-fit techniques D'Agostino & Stephens (1986).
- [4] R2 is a statistic that will give some information about the goodness of fit of a model. In regression, the R2 coefficient of determination is a statistical measure of how well the regression line approximates the real data points. An R2 of 1 indicates that the regression line perfectly fits the data. Values of R2 outside the range 0 to 1 can occur where it is used to measure the agreement between observed and modeled values and where the "modeled" values are not obtained by linear regression and depending on which formulation of R2 is used.
- [5] Normality tests: http://sphweb.bumc.bu.edu/otlt/MPH-Modules/BS/R/R4\_One-TwoSampleTests-ANOVA/R4\_One-TwoSampleTests-ANOVA2.html

#### 2.6 Other methods for model accuracy improvement

In order to improve the accuracy of the model, I would use some of the common feature selection strategies below to identify and remove unneeded irrelevant and redundant attributes from data that do not contribute to the accuracy of a predictive model: a) Filter Methods to score-ranking each feature: Chi squared test, information gain and correlation coefficient scores.

b) Wrapper Methods that select a set of features as a search problem, to find the best set of features with e.g. stochastic methods such as random hill-climbing algorithm, for instance, the recursive feature elimination algorithm.

- c) Embedded Methods (into the model), which learn the contribution of each attribute within the model fitting phase, e.g. regularization methods.
- d) Perform feature analysis for feature significance and feature relevance using University of Washington Lime package

More concretely in Python scikit-learn, I would use:

-Recursive Feature Elimination (obtains support and ranking for each feature via rfe.support\_ and rfe.ranking\_ where RFE is a sklearn.features\_selection RFE class and model is a (logistic) regression model)

-Feature importance ranking (model.feature\_importances\_ where model is a ExtraTreesClassifier object rfe = RFE(model,  $n_f$ eatures)).

After applying correlation coefficient score and removing features highly correlated, we can improve the linear regressor by including extra features by multiplying some of the most predictive ones and creating non-linear features in this way that can improve the predictive power of the model. Other strategies to try are removing correlated features among themselves or less predictive, visualising the data to find the right model or apply PCA to remove co-linearity.

In [ ]: