**Incremental Delivery Benefits:**

1. **Multiple chances to deliver value to customers.**Customers prefer needs met today rather than month from now. This nicely aligns with your business desire to make revenue now too.
2. **Adapt through Learning.** Each time software is delivered to customers is another change to validate assumptions and find better opportunities than previously known.
3. **Prioritize Scope Better.**Feedback from actual users rather than theoretical future users helps build a better product with more focused investment.
4. **Less Delay Risk.** If you slip 10% on a 12 month project it has a much bigger delay impact than 10% on a 3 month project.
5. **Less Waste.** After each release you can stop. The max amount of waste is all the work done up until a release. A 12 month development cycle has 12 months of potential waste built-up until value is realized.
6. **Business Agility.** Not only can you limit waste but you can focus resources where the new business reality dictates.