



# Digital Signage Pilot Program Recommendations

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#### Scope

- Clients:
  - Outfront Media, MTA Construction & Development (C&D)
- Key Deliverables:
  - Analysis of subway turnstile data from 2021 highlighting system-wide patterns, changes over time, and top stations by borough.
  - Interactive map with detailed 2020 NTA Census Data and Traffic by Subway Station

#### Rationale

- Leverage insights to inform rollout for digital signage pilot program.
- Price ad space based on insights gained from combination of traffic & demographic data.

#### Methodology and Tools

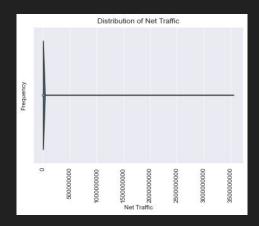
- Ingestion:
  - SQLite + SQLAlchemy
- Data Storage & Manipulation:
  - Pandas + Geopandas
  - Fuzzywuzzy
  - Numpy
- Visualization
  - Matplotlib
  - Seaborn
  - Leafmap
  - Geopandas

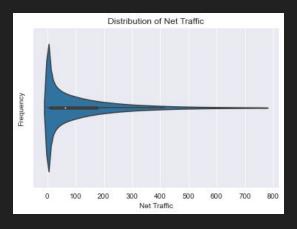
#### **Data Sources**

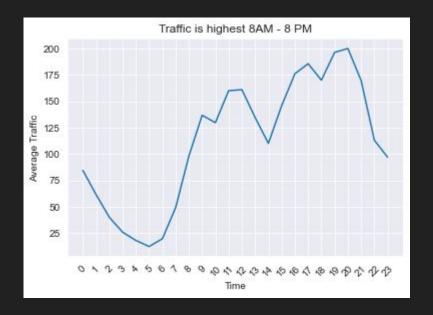
- MTA Turnstile Data
- Station Geographic Information
- 2020 NYC NTA Shapefiles
- NYC Demographic Information by NTA 2019

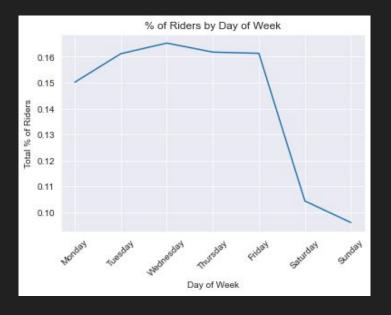
#### Understanding the Data

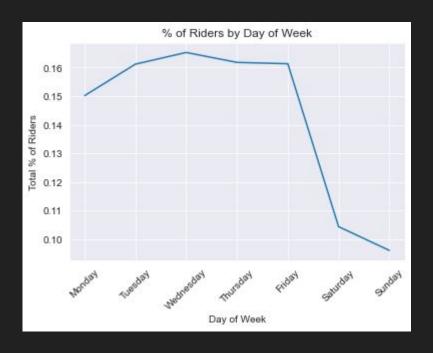
- Majority of observations below 100, with some (obviously erroneous)
   observations into the billions
- Reducing data to the 99th percentile eliminated the most egregious outliers.

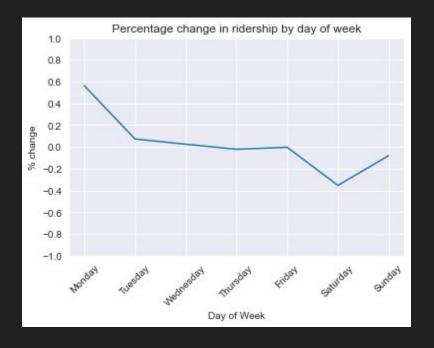


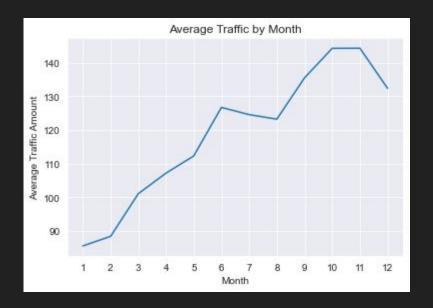




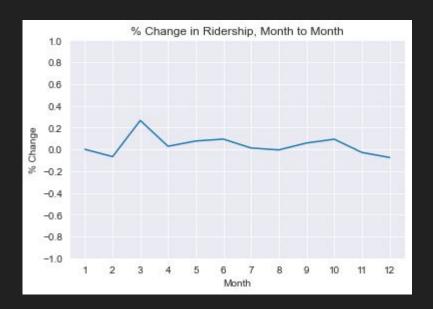


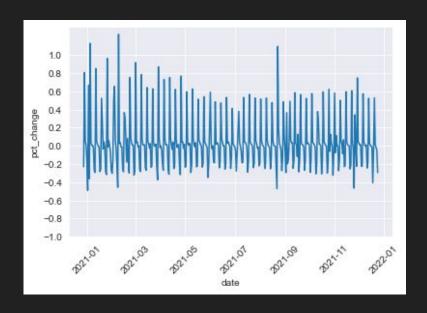


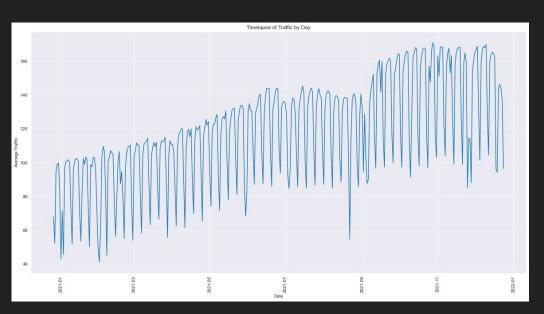


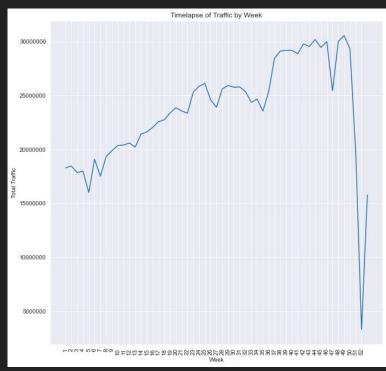






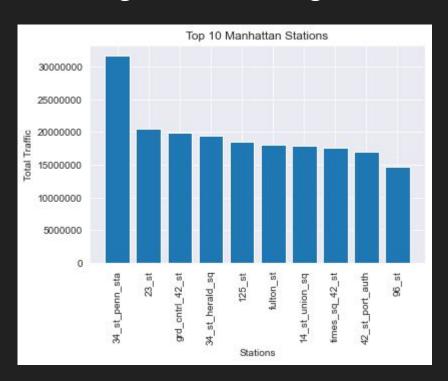






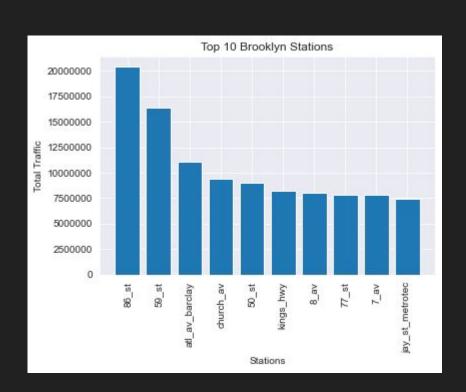


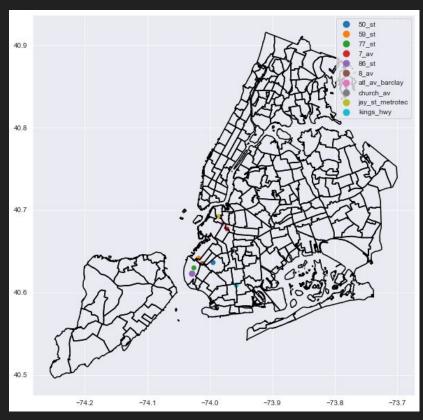
#### Borough-Level Insights - Manhattan



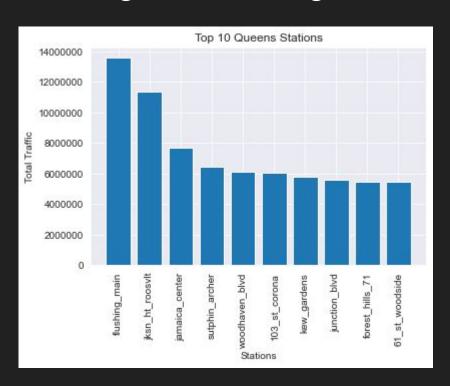


#### Borough-Level Insights - Brooklyn



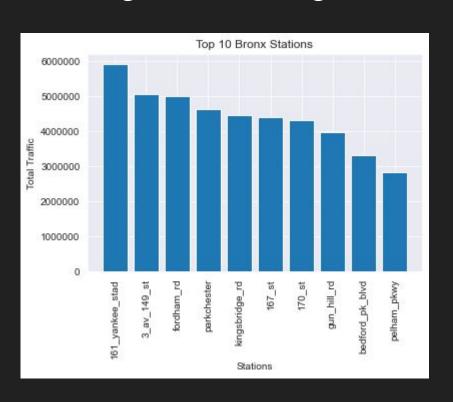


#### Borough-Level Insights - Queens



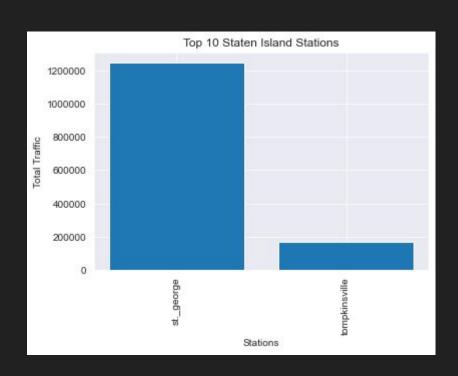


#### Borough-Level Insights - The Bronx



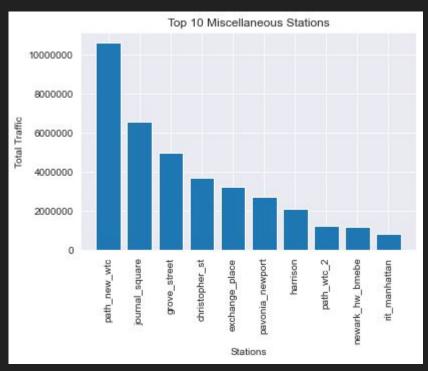


#### Borough-Level Insights - Staten Island





#### Insights - Miscellaneous Stations





#### Interactive Map

LocalHost Link (published with Voila!)

#### Conclusions

- A small number of stations account for a significant amount of system traffic.
- Traffic is highest 8-12, 4-8
- Weekdays account for ~85% of traffic. Weekend traffic always low.
- June November have the highest traffic. August October even moreso.
- Major holidays see major decreases in traffic (Thanksgiving, Christmas, New Year)
- Highest traffic stations are hubs with many lines/transfer points. Connections
  to commuter transportation accounting for a major portion of subway traffic.

#### Further Engagement

- Detailed Station-level analysis
- More granular cleaning of the dataset
- Streamlining Census Data & building out Interactive Map

Thank You!