

Charles Clay - Nathan Nicodin

age: 42

residence: Columbia, SC

education: University of South Carolina

occupation: English Professor

marital status: Married | 3 kids



"Why is there always traffic when school gets out."

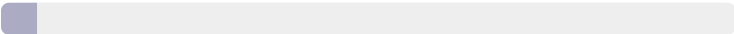
Charles spends his time grading papers, watching TV, and playing with the dog.

Comfort With Technology

INTERNET



SOFTWARE



MOBILE APPS



SOCIAL NETWORK



Needs

- Commas
- Get the kids to school on time
- A nice home-cooked meal

Values

- Time
- Quick Parking
- Family time

Criteria For Success:

To be successful, Charles needs his students to turn in work on time and spend time with his wife and kids.

Wants

- Wants are something that is not required but delights
- This might be the holy grail feature
- It delights him or her with its simplicity or completeness

Fears

- Being late to drop the kids off at school
- Stuck in traffic
- Slow walkers
- A student using incorrect grammar