# **Nathaniel Stokes**

# Data Science Aspirant | Python | Machine Learning | EDA

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#### **Summary**

Data science enthusiast with hands-on experience in Python, machine learning, and EDA. Scholastic experience of building predictive models, segmenting customers, and presenting insights to drive decisions. Known as a dependable tech troubleshooter with a passion for systems thinking and resolutions.

#### **Skills**

Languages: Python, SQL, HTML/CSS, JavaScript, Java, C#, Visual Basic

Libraries/Tools: pandas, NumPy, scikit-learn, XGBoost, Matplotlib, Seaborn, SHAP

Other: Excel VBA, Git, Jupyter, Microsoft Office, Tech Support

# **Projects**

### **Churn Prediction (XGBoost)**

GitHub | 88% Accuracy | 0.90 ROC-AUC

- Engineered features and used SHAP to explain model predictions for ISP churn.
- Identified strategies to retain high-risk customers.

# **Insurance Customer Segmentation (KNN)**

#### GitHub

- Scaled and segmented claim data to predict benefit likelihood.
- Enabled targeted outreach and reduced underwriting risk.

### **Global Game Sales Trend Analysis**

#### GitHub

- Visualized trends across regions; advised on genre prioritization.
- Used Jupyter widgets for interactive data storytelling.

#### **Experience**

Insurance Producer, State Farm – Pineville, MO

Jun 2021 - Jan 2024

Delivered consultative sales and aligned solutions to client goals.

Shop Technician, LS Grips - Neosho, MO

Mar 2019 - Jun 2021

Handled shifting customer builds with efficient scheduling.

# Wireless & Photo Associate, Walmart – MO

Apr 2016 - Jun 2019

• Resolved tech issues, activated devices, and managed high demand.

# **Education**

# **B.S. Software & Web Development** (In Progress)

Brigham Young University-Idaho | GPA: 4.0 | Jul 2024 - Present

Data Science Bootcamp (Completed May 2025)

TripleTen | Focus: ML, EDA, model evaluation