

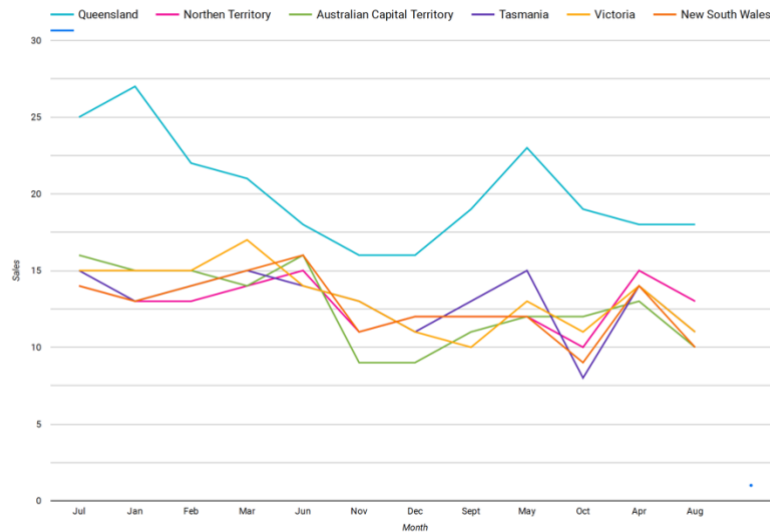
### Pie Chart (Product and Transaction List by Region)

This pie chart provides a breakdown of transactions based on different regions in Australia. Queensland represents the highest portion at 18.5%, closely followed by the Northern Territory at 17.5%. The Australian Capital Territory, Tasmania, and Victoria have percentages ranging from 15.1% to 16.9%.

### Bar Chart (Quarterly Transactions for Selected Regions)

The bar chart displays quarterly transactions for three regions: Queensland, Northern Territory, and Australian Capital Territory. In Q1, Queensland has the highest transactions at 46, while the other two regions range from 26 to 33. For Q2, Q3, and Q4, all three regions have transactions ranging from 22 to 36, with the Northern Territory showing a slight increase in Q4.

Both graphs indicate the distribution of transactions across different regions and quarters, which can help in understanding market trends and regional preferences.



### Line Graph (Monthly Sales for Multiple Regions)

This line graph represents monthly sales data for several regions: Queensland, Northern Territory, Australian Capital Territory, Tasmania, Victoria, and New South Wales.

#### Queensland (Cyan Line):

- Queensland saw a peak in sales around January, with over 25 units sold. After this peak, sales decreased and remained relatively flat throughout the year, hovering around the 15-unit mark.

#### Northern Territory (Purple Line):

- The Northern Territory maintained consistent sales numbers between 10 and 15 units for most months, with slight fluctuations.

#### Australian Capital Territory (Orange Line):

- This region experienced some variability in sales, with numbers initially rising to about 20 units in March and then decreasing to around 10 units by June. A secondary peak is observed in September.

#### Tasmania (Green Line):

- Tasmania's sales followed a similar trend to the Australian Capital Territory, peaking around March and September but with lower overall numbers.

#### Victoria (Brown Line):

- Victoria's sales trajectory was relatively stable from February to June, after which a decline is seen, followed by a slight recovery in September and October.

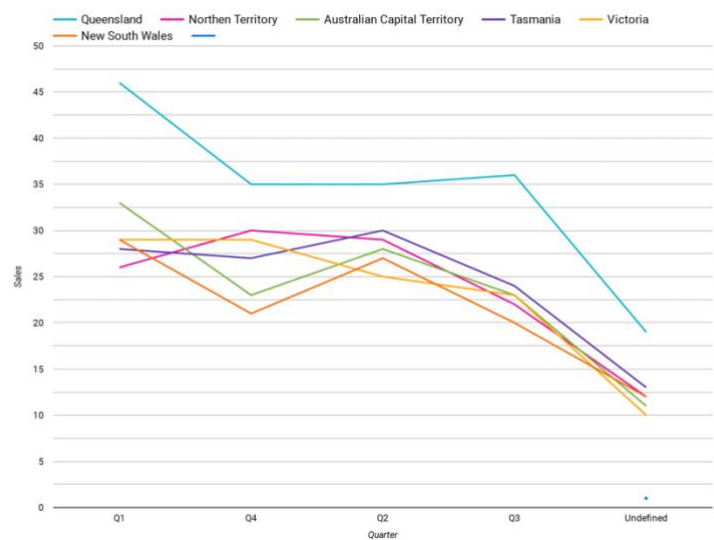
#### New South Wales (Dark Blue Line):

- New South Wales had a significant peak in sales around January, with over 25 units sold. This was followed by a decline and a plateau around the 15-unit mark from March to August. A secondary smaller peak is noticed in September.

General Observations:

- January seems to be a strong month for sales, especially for Queensland and New South Wales.
- March and September also appear to be notable months, with multiple regions experiencing peaks or increased sales.
- Most regions seem to experience some level of sales decline or stagnation between June and August.

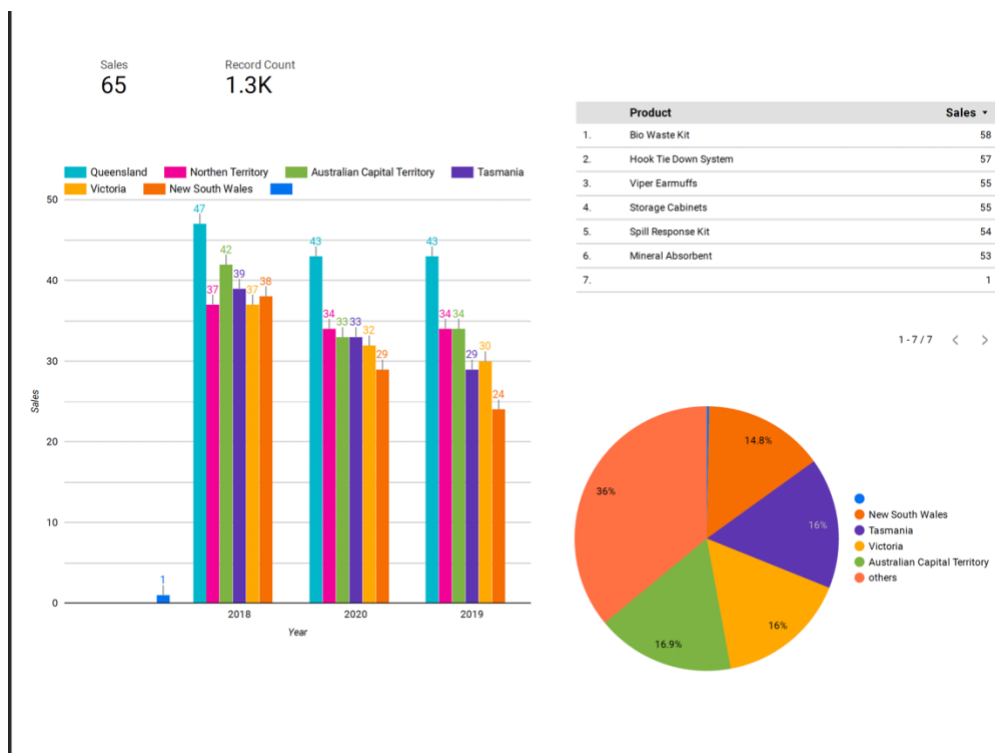
In summary, while certain months like January, March, and September are favourable for sales across multiple regions, there are periods of decline or stagnation that need to be addressed to ensure consistent growth throughout the year.



Line Graph (Quarterly Sales for Multiple Regions)

- This line graph represents the quarterly sales for six regions: Queensland, Northern Territory, Australian Capital Territory, Tasmania, Victoria, and New South Wales.
- Queensland saw a consistent decline from Q1 to Q3.
- Northern Territory had a sharp drop in sales between Q1 and Q2, but somewhat stabilized in Q3.
- New South Wales exhibited the most dramatic decline, plummeting after Q1 and continuing to fall through Q3.
- Australian Capital Territory, Tasmania, and Victoria have very closely aligned sales patterns, with slight fluctuations between quarters. These regions experienced dips in Q2, a rise in Q3, and then another drop. There's an "undefined" label,

In summary, the graph portrays a general downward trend in sales across the regions from Q1 to Q3, with few regions showing a slight uptick in Q3.



## Bar Graph (Yearly Sales for Multiple Regions) and Product Sales Table & Pie Chart

### Bar Graph:

- This bar graph illustrates yearly sales data for five regions: Queensland, Northern Territory, Australian Capital Territory, Tasmania, New South Wales, and Victoria from 2018 to 2022.
- In general, sales have increased over the years, with 2020 and 2021 seeing noticeable growth for most regions.
- Queensland had a consistent lead in sales over the years, followed closely by Northern Territory.
- Sales data for 2022 showcases a varied performance, with regions like the Australian Capital Territory and Tasmania having similar sales numbers.

### Product Sales Table:

- This table lists the sales of different products. The top selling products are:
  1. Bio Waste Kit - 58 units
  2. Hook Tie Down System - 57 units
  3. Viper Earmuffs - 55 units
  4. Storage Cabinets - 55 units
  5. Spill Response Kit - 54 units
  6. Mineral Absorbent - 53 units

### Pie Chart:

- The pie chart depicts the percentage of sales by region.
- Others dominates the sales with 36%, followed by Australian Capital Territory, Tasmania, and Victoria, each holding roughly 16-16.9% of the total sales. The New South Wales contributes approximately 14.8%, and other regions collectively form the remaining portion.