

NAUNIDH SINGH

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in [Naunidh Singh](#)

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Portfolio Website: [My Portfolio](#)

SKILLS

Programming Languages:	Python, C, Racket, JavaScript, HTML, CSS, Flask
Financial Data Analytics:	Python (pandas, NumPy, matplotlib), SQL (SQLite/MySQL)
Data Analytics and Reporting Tools:	Excel, VBA
Technologies & Tools:	Linux, Git, Github
Database Systems:	MongoDB, SQL

EDUCATION

University of Waterloo – Bachelor of Computer Science (BCS)	Double Degree
Wilfrid Laurier University – Bachelor of Business Administration (BBA)	

WORK EXPERIENCE

Vice President of Operations, Him Electronics Traders	June 2022 – August 2023
<ul style="list-style-type: none">Managed sales operations and inventory using MS Excel to monitor stock levels and forecast demand, ensuring accurate and efficient business operations.Led negotiations with key sales managers and the country head at Sony, developing and designing incentives that increased engagement among retailers and improved sales growth.Expanded sales in new regions through targeted outreach and cold calling, leading a team of 10 sales representatives, resulting in a 15% increase in regional market share.Demonstrated strong analytical skills in sales forecasting and inventory management and applied critical thinking to optimize operational workflows.	

VOLUNTEER EXPERIENCE

Director of Technology, Vrlaurier	August 2023 - December 2023
August 2024 – December 2024	
<ul style="list-style-type: none">Led the design and development of the club's website, ensuring a high attention to detail in website functionality and design aesthetics to expand and reach new targeted audience.Coordinated a team of developers, organizing sessions that helped students explore the tech industry and critical problem solving through VR solutions.Managed event planning and speaker engagements, showcasing leadership and analytical skills in navigating tech related event execution.	

AWARDS

Laurier Entrance Scholarship – Awarded for achieving 93% in Grade 12.	June 2022
BDO Future Leaders SemiFinalist – Selected among 44 out of 219 teams.	February 2024

PROJECTS

FinTrack Dashboard	Under Development
Overview: Designed and developed a financial data analytics dashboard to aggregate and analyze historical stock data, generate financial reports, and visualize key financial metrics.	
Technologies Used: Python (pandas, numpy, matplotlib), SQL, Excel, Flask	
Portfolio Website	August 2023
Overview: Designed and developed a personal portfolio website to showcase various projects.	
Technologies Used: HTML, CSS.	