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Ref: AKTU/UIIC/2022/750   **27 July, 2022**

To,

The Directors/Principals
Colleges affiliated/associated to Dr. APJ Abdul Kalam Technical University
Lucknow, Uttar Pradesh

Subject: **Regarding company "Gainsight Software Pvt. Ltd." hiring opportunity for B.Tech (CSE/IT/ECE) only Female Candidate from 2023 passing out Batch**

Dear Sir/Ma'am,

Please to inform you that as part of hiring process for B.Tech(CSE/ECE) from 2023 passing out batch. Company **"Gainsight Software Pvt. Ltd."** wish to invite the students of AKTU affiliated colleges for this drive. Please find invitation and link for the participation of students as per the details attached herewith in (Annexure- A). You are requested to kindly go through and encourage the students for registration latest by **29 July-2022.**

ERP Link: erp.aktu.ac.in **(mandatory)**

If you have any concern, you are requested to feel free to write at tnp.aktu@aktu.ac.in

Best Wishes,

(Dr. Arunima Verma)
Dean- Training and Placement

Annexure- A

Campus Placements 2022	
Job Notification Form	
COMPANY OVERVIEW	
Name of the Company	Gainsight Software Pvt. Ltd
Website / Other source of Information	https://www.gainsight.com/
Company Type	Software Development
Brief write-up on the Company (50 to 75 words)	Gainsight is the leader in customer success and product experience software. Our Customer Cloud offers everything your business needs to retain customers and drive growth in the age of the customer. As the first cloud of its kind, we bring together the required technologies to deliver a superior post-sale experience, ensuring customers easily adopt products they've purchased and achieve their desired business outcomes in partnership with their vendor. We joined the Vista Equity Partners portfolio in 2020. Leading companies such as LinkedIn, Adobe, Tableau, Splunk, and Box choose Gainsight culminating in our recognition as one of the top 100 private cloud companies in the world by Forbes, one of the fastest-growing private companies in America by Inc. Magazine, and as one of 20 Great Workplaces in Tech by Fortune Magazine. Our CEO, Nick Mehta, has been recognized as one of the Top SaaS CEOs in America and EY's Entrepreneur of The Year. The company has offices in California, Phoenix, St. Louis, London, and India. We are a remote-friendly workplace and have been recognized as one of the Best Work-From-Home companies in 2021. Gainsight India has also been certified as one of the Great Places to Work.***Why You'll Love It Here*** ● ***Our Attitude:*** *We've created a new industry from scratch, and we're on the fast track!* ● ***Our Leadership:*** *We offer the leading tech solution for driving Customer Success.* ● ***Our ROI:*** *Reduce customer churn, increase up-sell, and improve customer satisfaction.* ● ***Our Technology:*** *Deep Salesforce.com hooks, predictive analytics, and a beautiful user interface.* ● ***Our Impact:*** *We help our customers make millions of dollars more per year.* ● ***Our Clients:*** *Big companies like LinkedIn, Adobe, Tableau, Splunk, Box, and Marketo, and many others.* ● ***Our Team:*** *Tech all-stars from Facebook, Box, and others (and top consulting firms like BCG and McKinsey!).* ● ***Our Values:*** *They are unique - Golden Rule, Success for All, Childlike Joy, Shoshin, and Stay Thirsty, My Friends*

| | ● **Our Office:** *If you showed up one day, you might find anything from karaoke performances to mini-golf championships.* |
| | With diversity and inclusion at the forefront of Gainsight's core values, we promote a culture that celebrates diversity and inclusiveness regardless of, but not limited to, race, gender, sexual orientation, family status, religion, ethnicity, national origin, physical disability, veteran status, or age. By joining our team, you'll be playing a significant role in our growth, having an opportunity to put your fingerprints on our next phase of scale and customer impact, allowing you to apply and grow your expertise. |

JOB PROFILE

Job Designation	**Associate Software Engineer**
Job Description	As an Associate Engineer, you will work as part of engineering teams to code and collaborate in building a world-class product. ***Job Title: Associate Software Engineer*** ***What We're Looking For*** *Must-have* Excellent academics preferably with specialization in Computer Science ● Proven knowledge of Data Structures and Algorithms ● Good programming skills ● Exceptional problem-solving and analytical skills ● Must have good written and oral communication skills, be a fast learner, and have the ability to adapt quickly to a fast-paced development environment ***Good to have*** ● Java development with solid knowledge in design patterns, and OOP / OOAD principles ● Experience with Spring/Maven/Jersey and building REST APIs and web applications using JavaScript ● Experience in the design/development of scalable SaaS products is a strong plus ● Experience with integrating multiple applications and/or ETL tools
Place of Posting	*Hyderabad/ Bengaluru*
Key Responsibilities:	*What You'll Do Here* ● Design and code right solutions to aid and maintain the product performance, scalability, and reliability ● Work with product owners, Leads, and Architects to understand objectives and translate these into a system-level design and implementation ● Reviewing current system and presenting ideas for improvement ● Work closely with cross-functional teams in an Agile environment
Type of Placement	Full Time

SALARY DETAILS

Cost to Company (CTC)	14Lpa (10Lpa Fixed + 2Lakh Joining Bonus + 2Lakh Retention Bonus)

Training Period	NA
Salary / stipend paid during training	NA
Bond or Service Contract (If Yes, give details)	No
SELECTION PROCESS	
Shortlist from Resumes	Screening Process - Requirement CSE/IT/ECE graduates
Written Test (Technical / Aptitude)	Shortlisted candidates will take 2 Assessment test (one Aptitude and one code test)
Group Discussion	Candidates who cleared the assessment tests will have technical interviews
Personal Interview	Code test shortlists will have the following process Round 1 - Technical interview Round 2 - Technical interview Round 3 - Hiring Manager Interview
Minimum Number of Offers You intend to make	Multiple
Eligible Department and Program	CSE,ECE graduates(Only Female student)
Specific Eligibility requirement (Please mention)	70% and above can apply
Registration Process	Erp.aktu.ac.in
Date & Time of the Drive	4 August,2022
Venue	In Physical at AKTU Campus, Jaankipuram Extension ,Sector 11, Lucknow
Expected Joining (dd/mm/yyyy)	01-Aug-2023