# NaveenKumar Raja

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#### **SUMMARY**

Versatile and results-driven software developer with 4 years of experience building scalable apps, automating processes, and integrating systems using Angular, Node.js, Salesforce, Open AI, and NiFi. Skilled in performance optimization and secure solutions.

#### **EXPERIENCE**

#### Full Stack Developer | E-commerce Platform (MedusaJS, AWS)

Funbook Software · October 2024 - March 2025

- Built a scalable e-commerce platform using MedusaJS, supporting 1,000+ SKUs with features like product catalog, cart, checkout, and order tracking.
- · Developed a responsive frontend and admin dashboard (mobile & desktop), improving store management efficiency and user engagement by 60%.
- Deployed the platform on AWS EC2 with Nginx and SSL configuration, achieving 99.9% uptime and handling over 10,000 monthly sessions post-launch.

### Full Stack Developer: The Ocean Leads (Own product)

Funbook Software • January 2024 - September 2024

- Built a SaaS lead generation platform for 500+ business users using responsive Angular apps, optimized PostgreSQL queries, and integrated Stripe via Apache NiFi for secure monthly payments.
- Developed a messaging app using Appsmith with Apache NiFi and 360SMS integration to send/receive SMS, enabling AI-powered automatic replies based on customer intent.
- · Led testing, debugging, and deployment of stable releases, achieving 99.9% system uptime and supporting efficient handling of 10,000+ records.

## Salesforce Developer: Document Generator (Client project)

Funbook Software • May 2023 - December 2023

- · Automated document generation in Salesforce using Adobe Acrobat API, reducing document preparation time from 15 mins to <7 mins for 500+ leads.
- · Built SMS automation tool to schedule and send bulk messages to 100+ leads per campaign from imported CSV files.
- · Resolved complex Salesforce errors, improving system stability and boosting team productivity by 30%.

## Salesforce Developer: AI Integration & Data Automation (Client Project)

Funbook Software · March 2022 - April 2023

- Integrated Call Tools with Salesforce, eliminating the need for \$1,000/year third-party tools.
- · Automated updates of 100,000+ property records using Apache NiFi, enhancing data accuracy and reducing update time by 70%.
- · Integrated OpenAI with Salesforce to enable AI-driven responses for real customer interactions, intelligently handling replies based on customer intent.
- · Developed dashboards, workflows, and automation flows, increasing reporting efficiency for management by 40%.

## **Backend: Target Recruit Salesforce Automation (Client project)**

Funbook Software  $\cdot$  March 2021 – February 2022

- · Automated recurring Salesforce data updates using Node.js and Playwright, saving 3+ man-hours/month.
- $\cdot$  Built backend scripts to process and update thousands of records efficiently, improving data accuracy by 25%.
- $\boldsymbol{\cdot}$  Streamlined business workflows, improving reporting speed and reliability.

#### **EDUCATION**

## Bachelor of Engineering in Electrical & Electronics Engineering

Sasurie College of Engineering • Tamilnadu, India • 2020

#### **SKILLS**

Languages & Frameworks: JavaScript, Angular, HTML, CSS, Node.js

Database: PostgreSQL

Tools & Platforms: Git, Apache NiFi, Salesforce Development, JIRA, Confluence

Automation Tools: Playwright, Selenium

Core Competencies: AI integration, Data Automation, Problem Solving, System Design, End-to-End Development