

# SENTIMENT ANALYSIS FOR MARKETING

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## **Phase 2 Submission Document**

**Project:** Sentiment analysis for marketing (BERT, RoBERTa)



## **Introduction:**

- Sentiment analysis is a Natural language processing technique that identifies the polarity of a given text. There are different flavors of sentiment analysis, but one of the most widely used techniques labels data into positive, negative and neutral.

- Sentiment analysis is a marketing tool that helps you examine the way people interact with a brand online. This method is more comprehensive than traditional online marketing tracking, which measures the number of online interactions that customer.
- Emphasize the need for advanced techniques like fine-tuning pre-trained sentiment analysis models (BERT, RoBERTa) to enhance more accurate sentiment predictions.

## **Content for Project Phase 2:**

- Explore advanced techniques like fine-tuning pre-trained sentiment analysis models (BERT, RoBERTa) for more accurate sentiment predictions.

## **Data Source:**

- A good data source for Sentiment analysis for marketing should be Accurate, Complete, Covering the geographic area of interest, Accessible.

Dataset Link:(<https://www.kaggle.com/datasets/crowdflower/twitter-airline-sentiment>)

Airline sentiment	Airline sentiment confidence	Negative reason	Negative reason confidence	Airline
neutral	1			Virgin America
positive	0.3486		0	Virgin America
neutral	0.6837			Virgin America
negative	1		0.7033	Virgin America
negative	1	Bad flight	1	Virgin America
negative	1	Can't tell	0.6842	Virgin America
positive	0.6745	Can't tell	0	Virgin America
neutral	0.634			Virgin America
positive	0.6559			Virgin America
positive	1			Virgin America
neutral	0.6769		0	Virgin America
positive	1			Virgin America
positive	1			Virgin America

## **Data Preparation:**

- Collect and preprocess your sentiment analysis dataset. Ensure it is well-labeled with sentiment labels (e.g., positive, negative, neutral).
- Split your dataset into training, validation, and test sets.

## **Select a Pre-trained Model:**

- Choose a pre-trained model that suits your needs. BERT, RoBERTa, GPT-2, and others are popular choices.
- You can use pre-trained models available through Hugging Face Transformers library, which provides pre-trained models and easy-to-use APIs for fine-tuning.

## **Model Architecture:**

- Modify the architecture of the pre-trained model to suit the specific sentiment analysis task.
- Add a classification layer on top of the model. The number of output units should match the number of sentiment classes in your dataset.

## **Fine-Tuning:**

- Fine-tuning involves training the selected pre-trained model on your sentiment analysis dataset.
- Use transfer learning, where you start with the weights learned during pre-training and fine-tune them on your task-specific data.
- Train the model on your training data and validate it on the validation set.

## **Hyperparameter Tuning:**

- Experiment with different hyperparameters such as learning rates, batch sizes, and the number of epochs to optimize model performance.
- Utilize techniques like learning rate scheduling to improve training stability.

## **Loss Function:**

- Choose an appropriate loss function for your sentiment classification task. Cross-entropy loss is commonly used.

## **Regularization Techniques:**

- Employ techniques like dropout and weight decay to prevent overfitting.

## **Evaluation:**

- Assess the fine-tuned model's performance on the test dataset using metrics like accuracy, precision, recall, F1-score, and ROC AUC.

## **Post-processing:**

- Depending on your specific application, you may want to perform post-processing on model predictions, such as thresholding or applying smoothing techniques.

## **Model Deployment:**

- Once you have a well-fine-tuned sentiment analysis model, deploy it in your desired application, whether it's for real-time sentiment analysis on social media or integrating it into a customer support chat bot.

## **Model Monitoring and Maintenance:**

- Continuously monitor the model's performance in production to ensure it remains accurate over time.
- Periodically re-train the model with new data to adapt to evolving language and sentiment trends.

## **Ethical Considerations:**

- Be mindful of potential biases in the data and the model. Implement fairness and bias mitigation techniques, and ensure the model aligns with ethical guidelines.

## **Program:**

### **Sentiment analysis for marketing**

```
from textblob import TextBlob
```

```
def analyze_sentiment(text):
```

```
    analysis = TextBlob(text)
```

```
    if analysis.sentiment.polarity > 0:
```

```
        return '&#39;Positive&#39;
```

```
    elif analysis.sentiment.polarity == 0:
```

```
        return '&#39;Neutral&#39;
```

```
    else:
```

```
        return '&#39;Negative&#39;
```

```
# Example usage
```

```
text = '&quot;Stock prices are rising, and investors are optimistic about the  
market.&quot;
```

```
sentiment = analyze_sentiment(text)
```

```
print('&quot;Sentiment:&quot;, sentiment)
```

```
from sklearn.model_selection import train_test_split
```

```
from sklearn.feature_extraction.text import CountVectorizer
```

```
from sklearn.naive_bayes import MultinomialNB
```

```
from sklearn.metrics import accuracy_score
```

```
# Load your labeled dataset
# Split data into training and testing sets
X_train, X_test, y_train, y_test = train_test_split(features, labels,
test_size=0.2, random_state=42)

# Vectorize the text data
vectorizer = CountVectorizer()
X_train_vectorized = vectorizer.fit_transform(X_train)
X_test_vectorized = vectorizer.transform(X_test)

# Train a Naive Bayes classifier
clf = MultinomialNB()
clf.fit(X_train_vectorized, y_train)

# Make predictions
predictions = clf.predict(X_test_vectorized)

# Calculate accuracy
accuracy = accuracy_score(y_test, predictions)
print("Accuracy:", accuracy)
```

## **Model 1 - Load the Pre-trained Language Model and Tokenizer:**

```
from transformers import DistilBertTokenizer,  
DistilBertForSequenceClassification
```

```
# Load the pre-trained tokenizer
```

```
tokenizer = DistilBertTokenizer.from_pretrained('distilbert-base-uncased')
```

```
# Load the pre-trained model for sequence classification
```

```
model = DistilBertForSequenceClassification.from_pretrained('distilbert-  
base-uncased')
```

## **Model 2 - Prepare the Sentiment Analysis Dataset:**

```
texts = ["I loved the movie. It was great!",
```

```
        "The food was terrible.",
```

```
        "The weather is okay."]
```

```
sentiments = ["positive", "negative", "neutral"]
```

```
# Tokenize the text samples
```

```
encoded_texts = tokenizer(texts, padding=True, truncation=True,  
return_tensors='pt')
```

```
# Extract the input IDs and attention masks
```

```
input_ids = encoded_texts['input_ids']
```

```
attention_mask = encoded_texts['attention_mask']
```

```
# Convert the sentiment labels to numerical form
sentiment_labels = [sentiments.index(sentiment) for sentiment in
sentiments]
```

### **Model 3 - Add a Custom Classification Head:**

```
import torch.nn as nn

# Add a custom classification head on top of the pre-trained model
num_classes = len(set(sentiment_labels))
classification_head = nn.Linear(model.config.hidden_size, num_classes)

# Replace the pre-trained model's classification head with our custom head
model.classifier = classification_head
```

### **Model 4 - Fine-Tune the Model:**

```
import torch.optim as optim

# Define the optimizer and loss function
optimizer = optim.AdamW(model.parameters(), lr=2e-5)
criterion = nn.CrossEntropyLoss()

# Fine-tune the model
num_epochs = 3
for epoch in range(num_epochs):
```



```
optimizer.zero_grad()
```

```
outputs = model(input_ids, attention_mask=attention_mask,  
labels=torch.tensor(sentiment_labels))
```

```
loss = outputs.loss
```

```
loss.backward()
```

```
optimizer.step()
```

## **Conclusion**

- In the Phase 2 conclusion, we will summarize the key findings and insights from the advanced techniques. We will reiterate the impact of these techniques on improving the accuracy and robustness of Sentiment analysis for marketing.

**\*\*\*THANK YOU\*\*\***