



Sales Revenue Analysis - LLS

YTD Revenue

2607.72 L

YOY

▼ -23.0%

PY YTD Revenue

3,207.6

No of Customers

137

LLS U1

LLS U2

2021-22

2022-23

2023-24

Revenue VS Target

Customer Search

Customer Name

Date Range

Last

1

Select

No filters applied

Date Wise

All

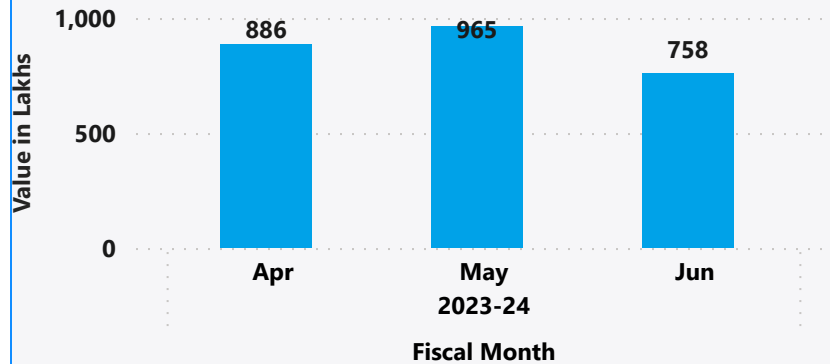
Week Wise Search

WeekNumber

Invoice Search

Invoice No

Sales Revenue By Month

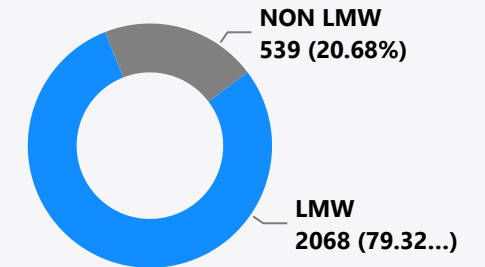


Sales Revenue by Customer Wise

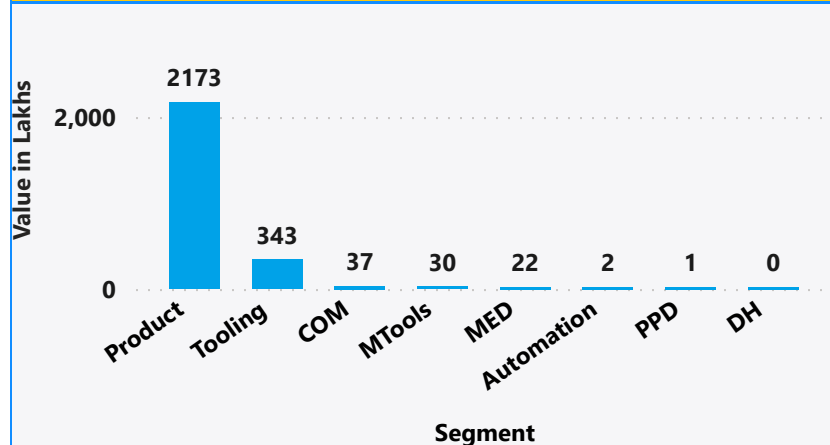
Customer Name	Total Value in (L)	Sales%
LAKSHMI MACHINE WORKS LIMITED	2,068.50	79.32%
SHIVA MILLS LIMITED	122.26	4.69%
LAKSHMI GLOBAL	70.22	2.69%
VARDHMAN YARNS & THREADS LIMITED(UNIT-I)	40.73	1.56%
S.NAMASHIVAYAM IRON TRADERS	24.95	0.96%
Hindustan Aeronautics Limited	23.45	0.90%
GARG ACRYLICS LIMITED	20.37	0.78%
Total	2,607.72	100.00%

Sale Order by Groups

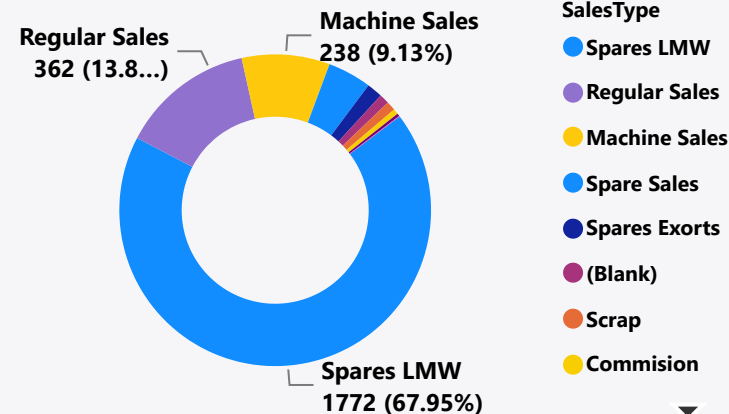
Group LMW NON LMW



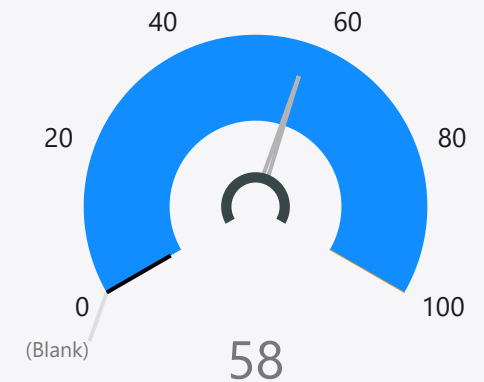
Sales Revenue by Segment



Sale Revenue by Type



Average Delay Days Of Shipment





TATA MOTORS BODY SOLUTIONS LIMITED

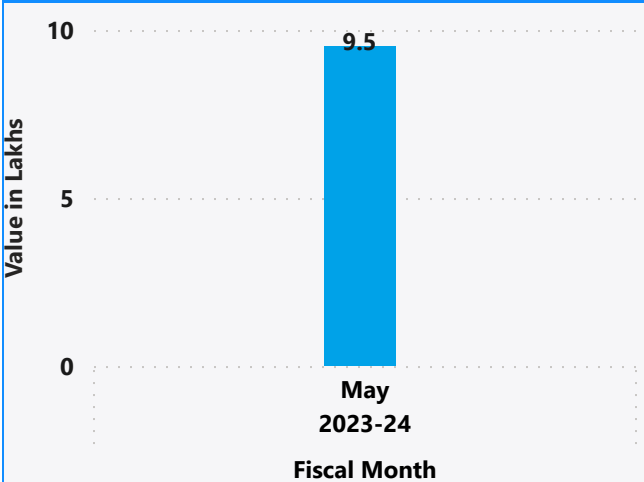
Total Revenue

9.52 L

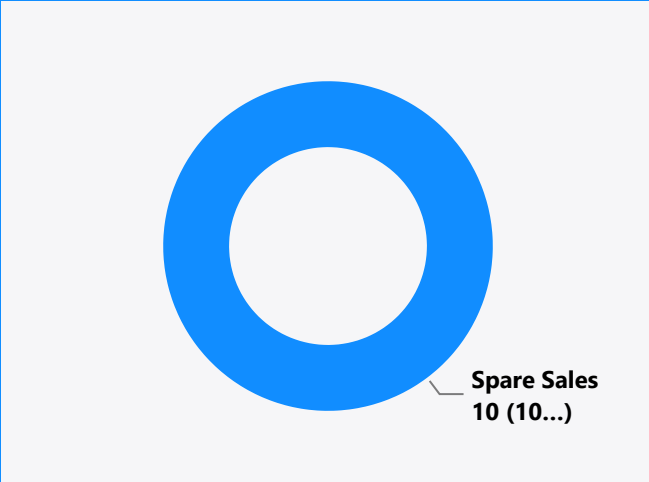
Total Quantity

2.0

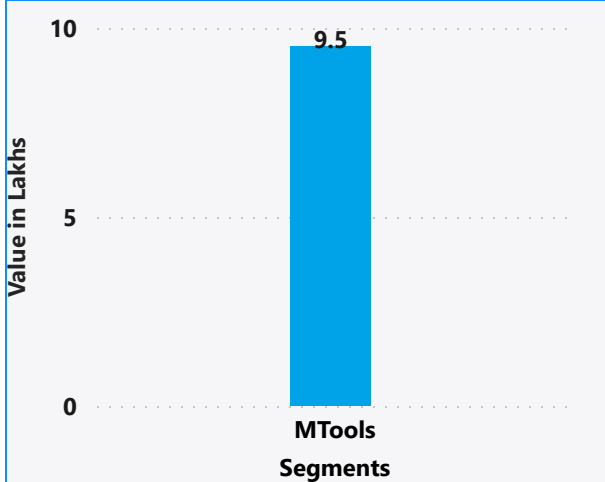
Sales Revenue By Month



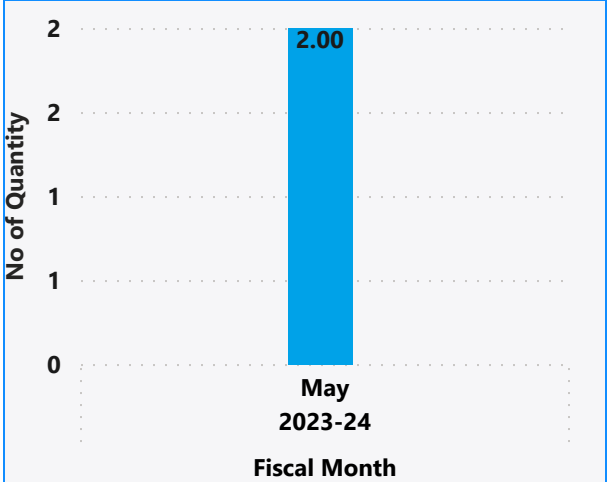
Sale Revenue by Type



Sales Revenue by Segment



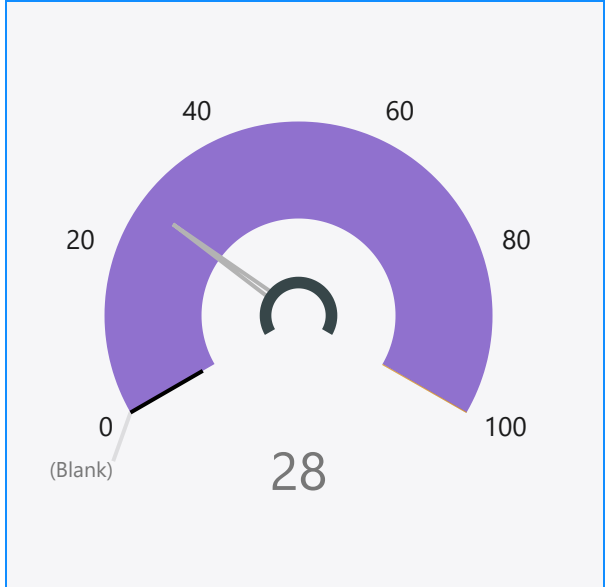
Total Order Quantity MOM



Customer Details

Invoice No	Invoice Date	SO.NO	SODate	Address	ItemCode	
23135145	18-05-23	23135114	18-05-2023	Mummigatti Post Belur Industrial Area Garag Road Dharwad,-580011 IN	5MT000549	HMI Contrlr C
23135157	20-05-23	23135115	18-05-2023	Mummigatti Post Belur Industrial Area Garag Road Dharwad,-580011 IN	4MT000495	Pressure Safet
Total						

Average Delay Days Of Shippment





Sales Revenue VS Target



Total Revenue
14,915.4

Total Target
21,669.0

▼ -31.17%

2021-22

2022-23

2023-24

LLS U1

LLS U2

Month Wise

- Select all
- Apr
- May
- Jun
- Jul
- Aug
- Sep
- Oct
- Nov
- Dec
- Jan
- Feb
- Mar

Total Sales Revenue by Month

2022-23 Apr	1,090.31	1,476.00
2022-23 May	1,248.11	1,496.00
2022-23 Jun	1,149.48	1,713.00
2022-23 Jul	1,520.49	1,484.00
2022-23 Aug	1,184.53	1,601.00
2022-23 Sep	1,737.38	1,495.00
2022-23 Oct	1,073.19	1,840.00
2022-23 Nov	1,084.08	1,920.00
2022-23 Dec	1,106.44	1,850.00
2022-23 Jan	1,070.99	2,276.00
2022-23 Feb	1,399.61	2,101.00

Sales Revenue by Segment

Product	12,456.29	13,040.00
Automation	821.88	6,200.00
Tooling	1,505.60	1,654.50
MTools	113.15	175.50