PROBLEM STATEMENTS

▶ **KPI's REQUIREMENT:**

We need to analyse the key indicators for our pizza sales data to gain insights into our business performance. Specifically, we want to calculate the following metrics:

▶ **Total Revenue:** The sum of the total price of all pizza orders.

▶ **Average Order Value:** The average amount spent per order, calculated by dividing the total revenue by the total number of orders.

▶ **Total Pizzas Sold:** The sum of the quantities of all pizzas sold.

▶ **Total Orders:** The total number of orders placed.

▶ **Average Pizzas Per Order:** The average number of pizzas sold per order, calculated by dividing the total number of pizzas sold by the total number of orders

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▶ ## CHARTS REQUIREMENTS:

We would like to visualize various aspects of our pizzas sales data to gain insights and understand key trends. We have identified the following requirements for creating charts.

▶ **Daily Trends for Total Orders:** Create a bar chart that displays the daily trend of total orders over a specific time period. This chart will help us to identify any patterns in order volumes on a daily basis.

▶ **Monthly and Hourly Trend for Total Orders:** Create a line chart that illustrates the monthly and hourly trend of total orders throughout the day. This chart will allow us to identify peak periods of high order activity.

▶ **Percentage of Sales by Pizza Category:** Create a pie chart that shows the distribution of sales across different categories. This chart will provide insights into the popularity of various pizza categories and their contribution to overall sales.

PROBLEM STATEMENTS

▶ **Percentage of Sales by Pizza Size:** Generate a pie chart that represents the percentage of sales attributed to different pizza sizes. This chart will help us understand customer preferences for the pizza sizes and their impact on sales.

▶ **Total Pizza Sold by Pizza Category:** Create a funnel chart that presents the total number of pizzas sold for each pizza category. This chart will allow us to compare the sales performance of different pizza categories.

▶ **Top 5 Best Sellers by Revenue, Total Quantity and Total orders:** Create a bar chart highlighting the top 5 best-selling pizzas based on the revenue, total quantity and total orders. This chart will help us identify the most popular pizza options.

▶ **Top 5 Worst Sellers by Revenue, Total Quantity and Total orders:** Create a bar chart showcasing the bottom 5 worst-selling pizzas based on the revenue, total quantity and total orders. This chart will unable us identify underperforming or less popular pizza options.