

Harshit Kant Ujjawal

MALE, 21 YEARS

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EDUCATION

IIM Indore
Year I & II | 2017-19 | Indore
Cum GPA: 3.40/4.33 (~88%)
BIC, Hazaribag
Class XII | 2016 | Hazaribag
Percentage: 71% (State Board)
St. Ignatius School
Class X | 2014 | Aurangabad (BH)
CGPA: 10/10 (CBSE)

CERTIFICATIONS

Financial Modelling & Valuation
Analyst Certification, CFI, 2020
Pricing Strategy Optimization,
BCG & UVA Darden 2020
Logistics Regression, SAS 2018
Data Science and Big Data
Foundations, IBM 2018
IBM Blockchain, 2019

RELEVANT COURSEWORK

Stochastic Processes
Regression & Time Series Analysis
Stochastic Calculus
Accounting
Insurance Risk Modelling
Numerical Analysis & Optimization
Development Economics
Indian Financial System
International Trade
Ethics & Management

SKILLS

Technical: R, JAVA, C, SQL
Efficient in MS Office, VBA, CSS
Languages known: Hindi, English &
Spanish
Soft: Team Work, Adaptability,
Time Management

VOLUNTEER EXPERIENCE

Volunteer at Blood Donation drive,
IIM Indore, 2017
Volunteer at Care-Foundation, 2010

INTERESTS

Data Science & Analytics
Sports: Cricket & Basketball
Arts: Drawing & Sketching

ACHIEVEMENTS

Cleared ACET, conducted by the Institute of Actuaries of India (Jan 2018)
Batch Topper among 123 students in Insurance Risk Modelling, Linear Programming & 3+ courses
Placed in the Top 5 percentile in Stochastic Calculus, Public Economics & 8+ courses
Attained an A Grade in Probability, Linear Algebra, Macroeconomics & 10+ courses of IPM, IIM Indore
Ignatius Academic Excellence Award at St. Ignatius School for consecutive 4 years, 2010-13
Scored 76% and bestowed a Consolation Prize for Montford Maths Olympiad, 2011
Winner, Basketball in Annual Intra IIM Indore Sports Tournament, Chunauti 2019
Awarded the 1st Position in Basketball in IIT vs IIM Cultural & Sports Competition, 2018

INTERNSHIP

Society for Children (SOCH) | May - July 2019

Analyzed last year data of Project Rakshyak of the organization using various statistical tools;
Built the statistical model to understand different dynamics of the rescue (i.e. Project Rakshyak);
Suggested important changes in the scheduling of the field employees of the organization

Money Wizards | July - September 2018

Organized Money Olympiad for 100+ PGP & IPM students in IIM Indore campus; created in campus
marketing campaign to promote Youth Money Olympiad & raised awareness on Personal Finance

Kruger Campus | June - July 2018

Formulated marketing strategy by Growth Hacking framework to increase app user base;
Piloted surveys suggesting changes in user engagement strategy & in features to optimize experience;
Participated in market research & conducted focused group discussion on various issues

EXPERIENCE

Core Member, MatheStatica | Sep 2018 - Sep 2019

Moderating brainstorming sessions for inculcating interest in Mathematics and Statistics; Coordinating
guest talks by Professors and Mathematicians to get intriguing insights; Supervising and planning
different workshops and events conducted by the Student Interest Group (SIG)

Member, THE PI-QUIZ | Atharv'17, Management and Cultural Fest, IIM Indore

Organized The PI-Quiz, central India's biggest quiz (search for the 'Unconventional Genius') and
collaborated with the participating teams to facilitate smooth conduction

PROJECTS

Diffusions: Stochastic Process | Mentor: Prof. Aditya Maheshwari | Oct 2019 – Jan 2020

Studied different tools for solving Stochastic Differential Equations (both closed-form and numerical
solutions); Learned different concepts related to Diffusion, Stochastic Process; Worked on Population
growth model in a stochastic, crowded environment and designed an alternative model for the same

Analysis of Green PR Events in College Fests | Academic Project | Nov – Dec 2019

Evaluated the impact of "Green" pre-fest PR events on the profitability & participation of college fests
using regression, forecasting, benchmarking & ratio analysis; Suggested benefits of Green PR events

Evaluation of Reach of Agricultural Subsidy Programs in Aurangabad | May – June 2019

Worked for an NGO in Aurangabad, Bihar; Collected data of different subsidy programs and evaluated
these policies to find their reach to the farmers; Targeted beneficiaries of these subsidy programs

Emotional vs Cognitive elements in Advertisements, Psychology | Academic Project

Facilitated comparative study of elements in advertisements through psychological experiment;
scrutinized the data obtained to deduce conclusions on element having greater persuasive power;
analyzed the effectiveness of different framing employed in the advertisements