

AADISH BAKLIWAL

3RD YEAR LIBERAL ARTS
STUDENT



PERSONAL DETAILS

Phone/Whatsapp Number - +919637783377

Email ID - abakliwal1@gmail.com

PERSONAL PROFILE

Highly dynamic and motivated individual that relentlessly strives to learn something new every single day. Has a strong passion for traveling, listening to music, meeting new people, discussing current events and is a very active stock market investor.

TALENTS AND SKILLS

- Data Analysis
- Microsoft Excel
- Formal Communication
- Public Speaking
- Customer Experience
- Problem Solving
- Team Management
- Business Development

CERTIFICATIONS

Stock Market Foundational Courses From SEBI (India) -

- Security Market Foundations
- Mutual Fund Foundations
- Equity Sales and Security Operations
- Risk Management

Business Model Specialization Program From Delft University (Netherlands) -

- Value of Business Models
- How to Design a Successful Business Model
- Business Model Testing
- Business Model Implementation
- Business Model Metrics and Advanced Tools

Digital Marketing Specialization From University of Illinois (USA) -

- Marketing in a Digital World
- Digital Analytics for Marketing Professionals: Marketing Analytics in Theory
- Digital Analytics for Marketing Professionals: Marketing Analytics in Practice
- Digital Media and Marketing Principles
- Digital Media and Marketing Strategies

Excel Skills for Business Specialization From Macquarie University (Australia) -

- Excel Skills for Business: Essentials
- Excel Skills for Business: Intermediate I

WORK HISTORY

NATIONAL CONSULTANT FOR INCOMING GLOBAL TALENT

AIESEC INDIA | FEBRUARY 2020 - PRESENT

- First ever National Level IGT Consultant for AIESEC in India
- Strategy creation and activity planning to boost operations for each region in India
- Providing consulting services to 18 local offices across the country with a view for enhancing client relations and expanding scale of operations
- Local office performance tracking and diagnosis in live time

LOCAL COMMITTEE VICE PRESIDENT FOR INCOMING GLOBAL TALENT AND B2C

AIESEC IN PUNE | 2019 - JANUARY 2020

- First Vice President to Simultaneously manage 2 portfolios for Pune
- Raised Over 15+ new clients and brought in more than 30+ International Interns
- Nomination for the best local office product team at the national convention
- Product development, sales, expansions and packaging
- Simplified the Customer Flow Processes and streamlined SOP Implementation
- Constant Monitoring of Demand/Supply Analysis with local market and international partners

NATIONAL SUPPORT TEAM FOR INTERNATIONAL RELATIONS AND CUSTOMER EXPERIENCE

AIESEC INDIA | JULY 2019 - JANUARY 2020

- Established 10 new international partners and expand the scale of operations with current international partners by over 30%
- Real Time Aligning of the National Demand with International Intern Supply
- Consistent tracking of process times of applications at a national level

MEMBER FOR OUTGOING GLOBAL VOLUNTEER

AIESEC IN PUNE | AUGUST 2018 - JANUARY 2019

- Contact leads getting them interested in the various organizational programs
- Network with international partners and find suitable projects for interested applicants. Sent 6 Students on international exchanges and generated 30+ applicants
- Exchange Participant Relations and Customer Experience Management

INTERNATIONAL SOCIAL VOLUNTEER

SRI LANKA | MAY 2018 - JULY 2018

- Working in Factories across the Local Tea, Cinnamon and Handicraft Industries
- Teaching English in 4 different schools
- Working in 2 Sea Turtle Conservation Centers
- Hosting workshops on entrepreneurship development across 5 different schools and colleges

Open Water Advanced Level Scuba Diver from PADI