TITLE: Energize 2.0:The AC-DC Hybrid leap for EV Evolution

Theme/Domain: Startup and Enterpreneurship

Introduction

Problem we are addressing:

Current electric vehicles (EVs) face significant limitations in terms of range, efficiency, and performance. The existing battery technology requires frequent recharging, which can be time-consuming and inconvenient. Furthermore, the regenerative braking system in EVs is not optimized, resulting in reduced efficiency and performance.to overcome this limitation, we are implementing a DC generator in EV to generate mechanical energy into electrical energy.the idea which we come up with it will enable us to charge the battery to more than 50% while the EV motor is running. During this time ,we will harness the generated electrical energy and convert it back to mechanical energy, which will be used to assist the EV motor, therefore increasing its efficiency.

-Why is this problem significant?

As we already addressed the limitations of current EV's ,implementing innovations related to electric vehicles is highly significant in todays world.any ideas we come up with its not about the idea its all about making ideas happens.since EV reforming the trend in transportation technology itself so our idea makes a new era of EV.and also a new evolution for electric vehicles.

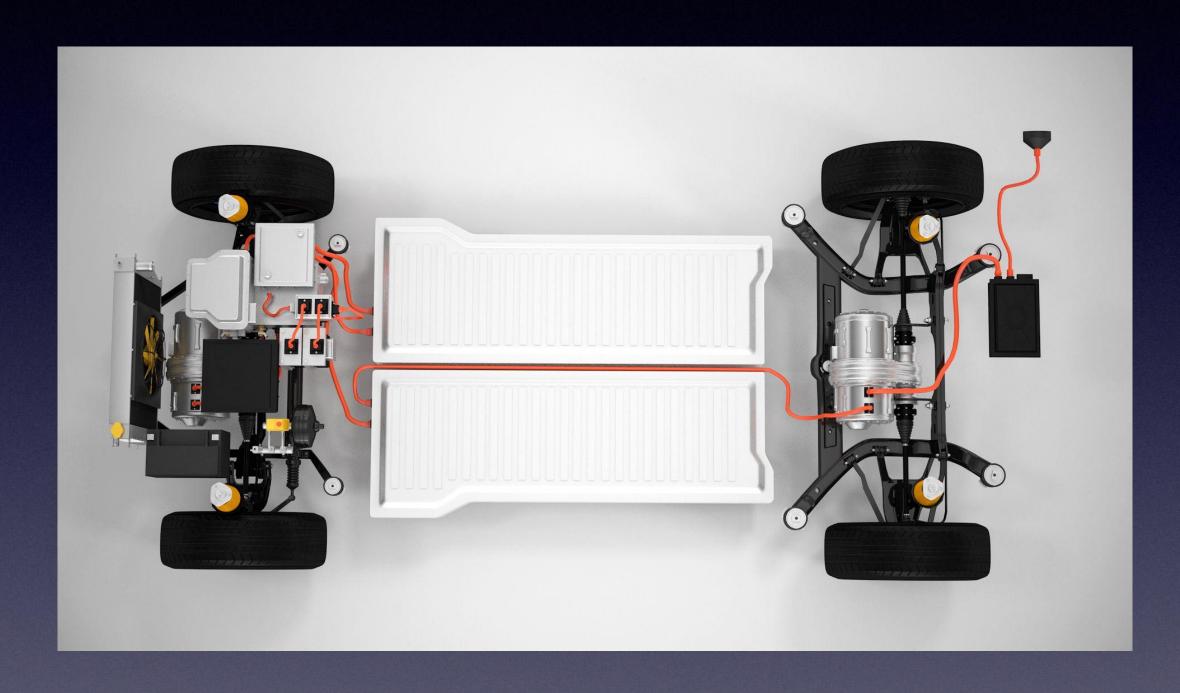
Overview

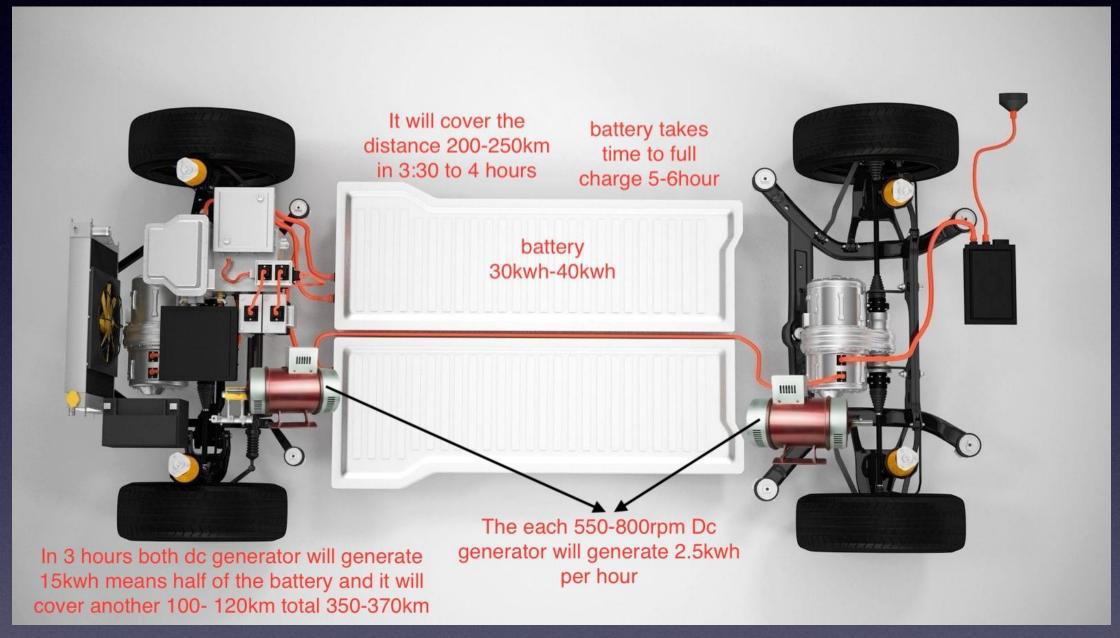
We are implementing a DC generator in an electric vehicle (EV) to regenerate mechanical energy into electrical energy. This will enable us to charge the battery to more than 50% while the EV motor is running. During this time, we will harness the generated electrical energy and convert it back into mechanical energy, which will be utilized to assist the EV motor, thereby increasing its efficiency.

Key Benefits:

- 1. Increased Range: Our DC generator technology extends the range of your EV by up to 20%, giving you more freedom to go further.
- 2. Improved Efficiency: Our technology optimizes energy regeneration, reducing energy losses and increasing overall efficiency by up to 15%.
- 3. Enhanced Performance: Our DC generator technology provides a smoother, quieter, and more responsive driving experience, making every journey a pleasure.
- 4. Reduced Operating Costs: Our technology reduces energy consumption, lowering your operating costs and saving you money on fuel and maintenance.
- 5 Environmental Benefits: Our DC generator technology reduces greenhouse gas emissions and air pollution, making it a more sustainable choice for the environment.

-What makes your solution unique compared to existing alternatives?





Existing one

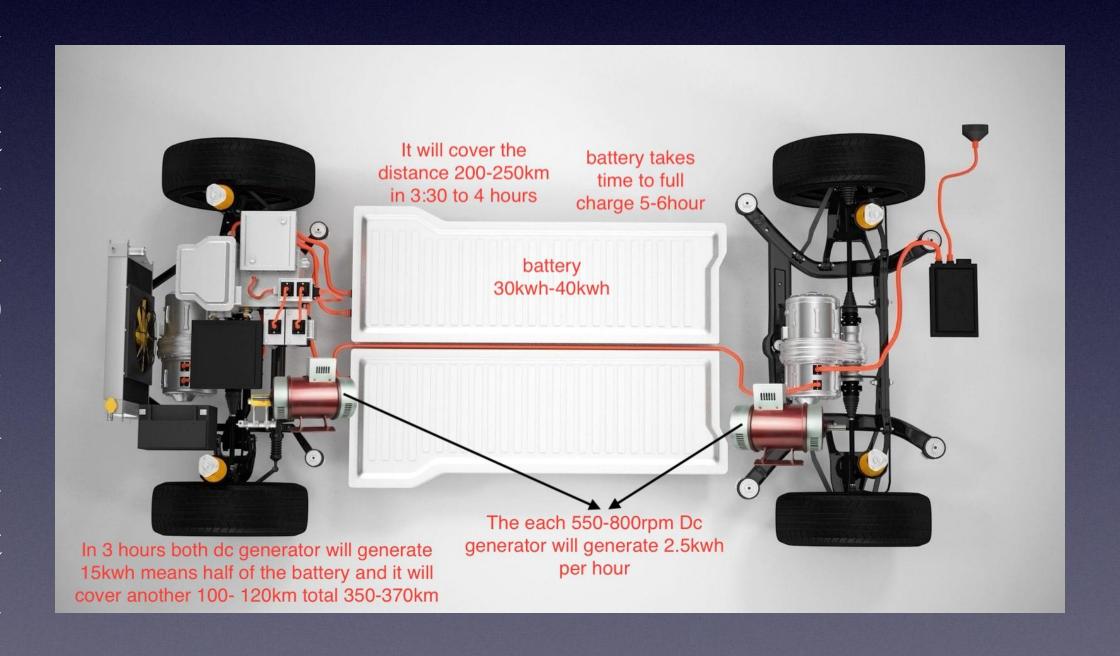
Our unique proposed solution

Implementation

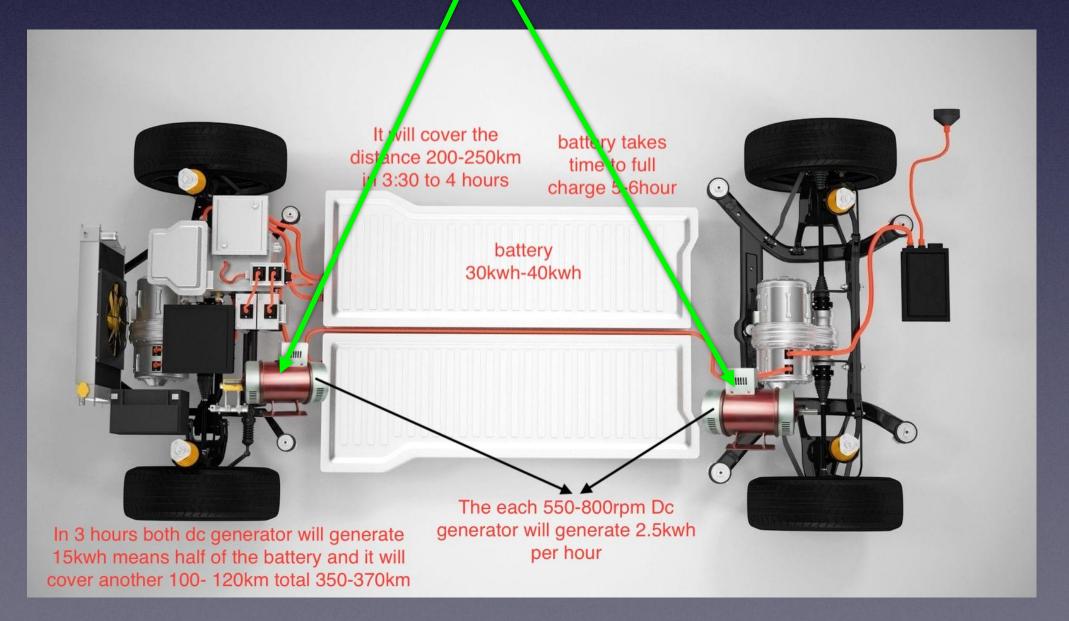
-How will your solution be implemented? (brief roadmap or plan)

Complete roadmap of our solution:

As of now most of the EV vehicles which are used by common people(since more than 90% of our population has common people have battery capacity ranging from 30kwh-40kwh. So commonly it will take around 5 to 6 hours to charge when the battery got fully charged It will cover the distance 200-250 km in 3 to 4 hours.since we are using dc generator in our proposed solution, with 550 to 800 rpm. Each of them Will generator 2.5kw per hour. In 3 hours both dc generators will generate 15kw means half of the battery capacity and with this capacity, It will cover another 100 to 120 km. So by this we can conclude that the current solution will provide 200-250km but our proposed solution will provide 350-370 km by this it will enhances the efficiency of EV's .so for this reason we gave our title as a new evolution in EV.









The prototype of our model is as shown above with 200-800rpm dc generator which is like a backbone for our idea with our dream project abstract form of car

Market Opportunity

Here's an analysis of the marketing potential for our innovative DC generator technology:

Unique Selling Points (USPs)

- 1. Increased Efficiency: our technology emphasis the efficiency of EV by reducing its maintenance costs.
- 2. Extended Range:it has the ability to charge the battery to over 50% while the EV motor is running, extending the vehicle's range and reducing range anxiety.
- 3. Sustainable Energy Solution: Our solution is a sustainable energy solution, reducing greenhouse gas emissions and reliance on fossil fuels.

Target Markets

- 1. Electric Vehicle Manufacturers: Target EV manufacturers looking to improve the efficiency and range of their vehicles.
- 2. Fleet Operators: Reach out to fleet operators, such as logistics and transportation companies, that can benefit from increased efficiency and reduced energy costs.
- 3. Environmentally Conscious Consumers: Appeal to individual consumers who prioritize sustainability and environmental responsibility.

Marketing Strategies

- 1. Digital Marketing: Leverage social media, online advertising, and content marketing to raise awareness about our technology.
- 2. Industry Events and Trade Shows: Showcase your technology at industry events and trade shows to connect with potential customers and partners.
- 3. Partnerships and Collaborations: Collaborate with EV manufacturers, suppliers, and industry experts to promote our technology and drive adoption.
- 4. Case Studies and Testimonials: Develop case studies and testimonials from satisfied customers to demonstrate the benefits and value of our technology.

Key Messaging

- 1. Efficiency: Emphasize the increased efficiency of EVs equipped with your DC generator technology.
- 2. Sustainability: Highlight the environmental benefits of our technology, including reduced greenhouse gas emissions and reliance on fossil fuels.
- 3. Innovation: Positioning our technology as a game-changer in the EV industry, offering a unique solution to the challenges of range anxiety and energy efficiency.

Business Model and Financials

Value Proposition:

Our technology enhances EV efficiency by converting mechanical energy into electrical energy, thereby increasing battery charge levels by over 50% while the vehicle is running. This innovation significantly improves range, reduces charging downtime, and enhances overall vehicle performance, making EVs more practical and cost-effective.

Target Market:

- Primary Market: EV manufacturers (OEMs) seeking efficiency improvements.
- Secondary Market: Battery technology firms, energy recovery system developers, and fleet operators.

Revenue Streams:

- 1.Licensing Technology Partnering with EV manufacturers to integrate the system.
- 2.Component Sales Selling retrofit kits for existing EVs.
- 3.Strategic Partnerships Collaborating with battery manufacturers and energy companies.
- **4.Aftermarket Services** Maintenance, upgrades, and performance analytics.

Cost Structure:

- R&D Expenses: Prototyping, testing, patent filing.
- Manufacturing & Supply Chain: Procurement of components, assembly, and quality control.
- · Marketing & Sales: Partner outreach, promotional activities.
- Regulatory Compliance: Certifications, safety approvals.

Key Partnerships:

- EV manufacturers
- Battery technology companies
- Research institutions
- Government agencies for grants and incentives

Competitive Advantage:

- Higher Efficiency: Over 50% battery charge increase while in motion.
- Reduced Charging Dependency: Less reliance on charging stations.
- Lower Operational Costs: Improved range per charge.
- Eco-friendly Innovation: Enhanced energy recovery reduces waste.

Cost to Implement in One EV:

- Technology components (DC generator, power electronics, etc.) \rightarrow \$1,500
- Installation & labor costs \rightarrow \$500
- Testing & quality control \rightarrow \$300
- Other costs (R&D, legal, warranty, etc.) \rightarrow \$200
- Total Cost per Vehicle \rightarrow \$2,500

Profit per Vehicle:

- Total Cost per Vehicle \rightarrow \$2,500
- Selling Price to EV Manufacturers \rightarrow \$4,000
- Profit per Vehicle \rightarrow \$1,500

Break-even Point (Recovering \$3M Investment)

To break even, we need to sell:

$$rac{3,000,000}{1,500} = 2,000 ext{ vehicles}$$

So, we need to sell **2,000 vehicles** to recover our initial investment.

Updated Profit Projection (Based on Sales Growth):

Year	Vehicles Sold	Revenue (\$)	Profit (\$)
1	500	\$2M	\$750K
2	2,000	\$8M	\$3M
3	5,000	\$20M	\$7.5M
4	10,000	\$40M	\$15M
5	20,000	\$80M	\$30M

By year 2, we recover our investment, and by year 5, we could make \$30M in profit!

Investment Proposal

1. Production Linked Incentive (PLI) Scheme:

The PLI scheme provides financial incentives to companies on incremental sales from products manufactured in domestic units. For the automotive sector, the government has introduced a ₹26,000 crore (approximately \$3.61 billion) scheme aimed at boosting the production of electric and hydrogen fuel vehicles. This initiative seeks to enhance local manufacturing capabilities and reduce import dependencies.

2. Advanced Chemistry Cell (ACC) Battery Storage Program:

To support the development of new-generation advanced storage technologies, the government has launched an ₹18,000 crore (approximately \$2.5 billion) ACC scheme. This program is particularly relevant for projects focusing on energy regeneration and battery efficiency, aligning with your technology's objectives.

3. Faster Adoption and Manufacturing of Electric Vehicles (FAME) Scheme:

The FAME scheme, with an outlay of ₹10,000 crore (approximately \$1.4 billion), aims to expedite the production and adoption of electric vehicles across India. It focuses on incentivizing EV manufacturing and the development of supporting infrastructure, such as charging stations.