## NAY THUTA

## Diploma in Engineering with Business



## **CONTACT INFORMATION:**

+65-8423-3073

nay.thuta.sg@gmail.com

linkedin.com/in/naythuta444

naythuta.github.io/my-portfolio

## **SKILLS:**

Programming: C, C++, Java, Python
(Visual Studio, Android Studio, Qt)

Engineering: Circuit Analysis,Embedded Systems, System DesignEngineering Software: AutoCAD,SolidEdge, NI Multisim

Data Analytics: Machine Learning,
Predictive Modeling, Data Storytelling
(KNIME, Power BI, Jupyter Notebook)

**Business Operations:** Project

Management, Financial Reporting,

Lean Manufacturing, ERP Systems

Sales & Marketing: Digital Marketing,
Market Research, Solution Selling,
Technical Presentations

Excellent team-player with strong communication and leadership abilities

Adaptable problem-solver with a quick-learning mindset

## **EDUCATION:**

Diploma in Engineering with Business (CGPA: 3.79)
Singapore Polytechnic, 2025

## PROFESSIONAL SUMMARY:

Versatile and driven Engineering with Business graduate from Singapore Polytechnic, skilled in systems engineering, data analytics, and business strategy. Adept at translating complex challenges into impactful solutions, such as optimized engineering systems and Power BI insights, through hands-on project development and stakeholder collaboration. As an S-Pass eligible candidate committed to fulfilling my 3-year Tuition Grant bond with a Singapore-registered entity, I aim to secure a Project Engineer, Process Engineer, Technical Sales Engineer, or similar entry-level role where I can leverage my multidisciplinary skillset to drive success from day one.

#### **WORK EXPERIENCE:**

Project Intern – Autonomous Unmanned Traffic Management System

Singapore Polytechnic, Dover March 2024 – August 2024

- Coordinated a 22-week autonomous drone delivery project, collaborating crossfunctionally with stakeholders to ensure timely development and execution.
- Analyzed 10k+ lines of open-source code to design and implement the custom SPFly plugin, enabling mobile app communication and enhancing system usability.
- Managed 50+ hours of remote pilot testing to validate system functionality and safety compliance, resulting in zero major incidents.
- Delivered high-stakes presentations to technical audiences, including a live proof-of-concept demo, effectively showcasing system capabilities and project outcomes.

## **Part-time Coffee Specialist**

Nespresso, Islandwide

December 2022 – March 2025

- Delivered consultative sales support to 1000+ customers in a fast-paced, high-traffic retail environment, consistently exceeding sales expectations.
- Facilitated product demos and educational sessions to communicate Nespresso's coffee technology and sustainability values, fostering lasting client relationships.
- Executed marketing campaigns and maintained visual merchandising standards, contributing to a premium customer experience and strong brand presence.
- Adapted rapidly to changing sales environments and customer profiles, maintaining a professional, client-first attitude to provide tailored product solutions.

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## **PROJECTS:**

## Sustainable Irrigation System for Climate Resilience - PIC18F4550, Embedded C, AutoCAD

- Engineered a microcontroller-based smart irrigation system, integrating hardware components with real-time environmental feedback to optimize water usage and enhance crop resilience.
- Designed precise system layouts using AutoCAD, mapping microcontrollers, sensors, actuators, pumps, and other integrated components to meet M&E specifications and ensure seamless system assembly.

## Wormbrews: Sustainable Fertilizer Startup – Entrepreneurship, Prototyping, Market Validation

- Developed a vermicomposting product concept focused on compactness, odor control, and affordability, which integrates recycled PET plastic components to address urban living constraints and support food waste reduction.
- Led qualitative and quantitative research with 20+ participants, utilizing a prototype to identify key pain points and validate 85.7% interest in eco-friendly composting among urban gardeners.

## Patient Sentiment Analysis for Pharma – Python, VADER, scikit-learn, pandas, Power Bl

- Built a sentiment analysis pipeline on 27k+ drug reviews using VADER and KMeans to uncover patterns between patient sentiment and satisfaction ratings.
- Delivered actionable insights via Power BI dashboards, helping pharmaceutical companies track drug perception and inform patient-centric decisions.

## **CERTIFICATIONS & AWARDS:**

## Certificate in Entrepreneurship – Singapore Polytechnic, March 2025

 Cultivated practical skills in startup design, business model validation, and financial decision-making by applying ET&A methodology to develop viable business ideas and pitch prototypes.

## Certificate of Honour – Mathematical Society of Myanmar, December 2019

 Awarded in recognition of outstanding overall performance after advancing from the Yangon Region preliminary round to the Central-Level (National-Level) examination.

## LANGUAGES:

English – Professional Proficiency Burmese – Native Proficiency