



Sales Analysis

Total Sales

\$725.46K

Total Profit

\$108.42K

Average Delivery Time

3.93

Total Quantity

12264

Year

2019

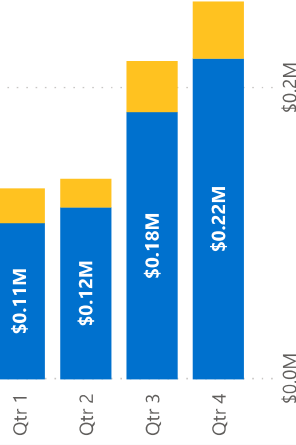
2020

2021

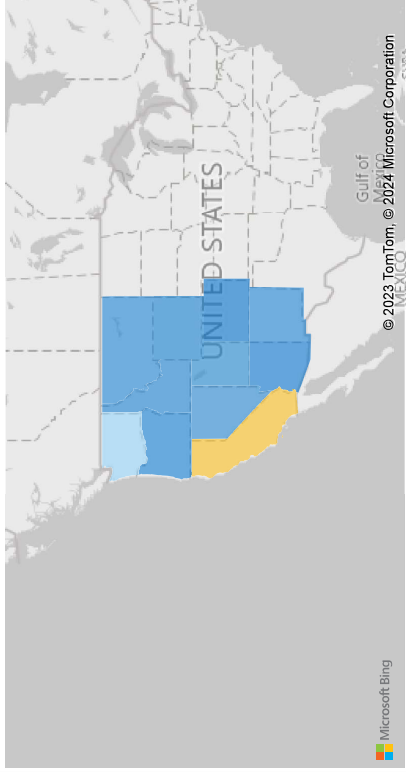
2022

Sales & Profit by Quarter

● Sum of Sales ● Sum of Profit



Total Sales by State



Total Profit by State

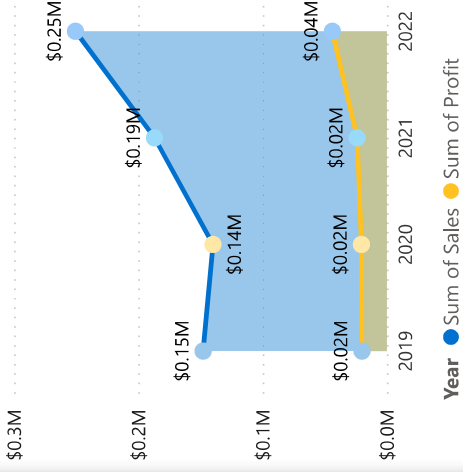
State	Sum of Profit
California	\$76,381.3871
Washington	\$33,402.6517
Nevada	\$3,316.7659
Utah	\$2,546.5335
Montana	\$1,833.3285
New Mexico	\$1,157.1161
Idaho	\$826.7231
Wyoming	\$100.196
Oregon	(\$1,190.4705)
Total	\$108,418.4489

Sales & Profit by Category

● Sum of Sales ● Sum of Profit



Sales & Profit by Year





Profit & Sales Variance Analysis

Year

2019

2020

2021

2022

Total Profit by Category

Year	Category	PreviousProfit	CurrentProfit	ProfitVariance
2019	Accessories		1,937.69	
2020	Accessories	1938	3,149.73	▲ 62.55%
2021	Accessories	3150	3,972.35	▲ 26.12%
2022	Accessories	3972	7,424.82	▲ 86.91%
2019	Appliances		1,066.92	
2020	Appliances	1067	1,893.35	▲ 77.46%
2021	Appliances	1893	1,460.67	▼ -22.85%
2022	Appliances	1461	3,840.32	▲ 162.92%
2019	Art		752.29	
Total			108,418.45	

Total Profit by State

Year	State	PreviousProfit	CurrentProfit	ProfitVariance
2019	Arizona		-903.20	
2020	Arizona	-903	236.38	▼ -126.17%
2021	Arizona	236	-1,485.11	▼ -728.26%
2022	Arizona	-1485	-1,276.00	▼ -14.08%
2019	California		12,637.95	
2020	California	12638	14,371.26	▲ 13.72%
2021	California	14371	19,969.61	▲ 38.96%
2022	California	19970	29,402.57	▲ 47.24%
2019	Colorado		438.19	
Total			108,418.45	

Total Sales by Category

Year	Category	PreviousSales	CurrentSales	SalesVariance
2019	Accessories		8,926.24	
2020	Accessories	8,926.24	10,675.76	▲ 19.60%
2021	Accessories	10,675.76	15,482.42	▲ 45.02%
2022	Accessories	15,482.42	26,029.69	▲ 68.12%
2019	Appliances		3,755.50	
2020	Appliances	3,755.50	7,725.19	▲ 105.70%
2021	Appliances	7,725.19	5,001.25	▼ -35.26%
2022	Appliances	5,001.25	13,754.40	▲ 175.02%
2019	Art		3,379.69	
2020	Art	3,379.69	2,034.99	▼ -39.79%
Total			725,457.82	

Total Sales by State

Year	State	PreviousSales	CurrentSales	SalesVariance
2021	Wyoming		1,603.14	
2022	Wyoming	1,603.14		
2019	Washington		29,871.58	
2020	Washington	29,871.58	23,415.51	▼ -21.61%
2021	Washington	23,415.51	19,814.28	▼ -15.38%
2022	Washington	19,814.28	65,539.90	▲ 230.77%
2019	Utah		2,943.69	
2020	Utah	2,943.69	3,993.32	▲ 35.66%
2021	Utah	3,993.32	1,822.41	▼ -54.36%
2022	Utah	1,822.41	2,460.64	▲ 35.02%
Total			725,457.82	



Profit & Sales Variance Analysis

Variance			
Year	PreviousSales	CurrentSales	SalesVariance
2019		147,883.03	
2020	147,883.03	139,966.25	▼ -5.35%
2021	139,966.25	186,976.02	▲ 33.59%
2022	186,976.02	250,632.53	▲ 34.05%
Total		725,457.82	